|  | JuN | Q2 TOTAL | JuL | AUG | SEPT | Q3 total | ост | Nov | DEC | Q4 TOTAL | YR TTTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Projectiod revenue | \$19,600.00 | \$19,600.00 | \$19,600.00 | \$19,600.00 | \$19,600.00 | \$58,800.00 | \$28,868.00 | \$35,783.00 | \$20,783.00 | \$85,434.00 | \$308,068.00 |
| One Time Cash Donations | \$3.000.00 | \$3.000.00 | \$3.000.00 | \$59,787.00 | \$5,200.00 | \$67,987.00 | \$6,380.00 | \$22,000.00 | \$5.000.00 | \$33,380.00 | \$104,367.00 |
| Recuring Cash Donations | \$11.600.00 | \$11,600.00 | \$12.000.00 | \$12.000.00 | \$10,000.00 | \$34,000.00 | \$12.000.00 | \$5.000.00 | \$7.000.00 | \$24,000.00 | \$69,600.00 |
| Online Donations | \$2,500.00 | \$1.500.00 | \$4.025.00 | \$3,157.00 | \$1.000.00 | \$8,182.00 | \$5.021.00 | \$3,000.00 | \$3.000.00 | \$11,021.00 | \$20,703.00 |
| Employer Donations |  | \$0.00 | \$0.00 | \$0.00 | \$1.775.80 | \$1.775.80 | \$884.00 | \$1.200.00 | \$1,200.00 | \$3,284.00 | \$5,059.80 |
| Grants | \$2.500.00 | \$2.500.00 | \$2.500.00 | \$2.500.00 | \$2.500.00 | \$7.500.00 | \$4.583.00 | 4,583.00 | 44.58.00 | \$13,749.00 | 23,74 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Actual | \$19,600.00 | \$18.000.00 | \$21.525.00 | \$77.444.00 | \$20.475.80 | \$19.444.80 | \$28.888.00 | \$35.783.00 | \$20.783.00 | \$85,434.00 | \$223,478.80 |
| variance | \$0.00 | \$1.000.00 | - 11.925 .00 | - 557.844 .00 | \$885.80 | \$60.644.80 | 90.00 | \$0.00 | \$0.00 | 90.00 | \$84.589.20 |
| Projected Expenses |  |  |  |  |  |  |  |  |  |  |  |
| LABOR COSTS |  |  |  |  |  |  |  |  |  |  |  |
| buoget | \$7.000.00 | \$7.000.00 | \$7.966.00 | \$8.708.00 | 99.765.36 | \$26,439.36 | \$8.708.00 | \$8.708.00 | \$8.708.00 | \$26,124.00 | \$59,563.36 |
| Katie Finn | \$4,120.00 | \$4.120.00 | \$4.120.00 | \$4,120.00 | \$4,120.00 | \$12,360.00 | \$5.000.00 | \$5.000.00 | \$5.000.00 | \$15.000.00 | \$31,480.00 |
| Soleem Tohirin | \$1.846.00 | \$1.84600 | \$1.84.00 | \$1.846.00 | \$1.846.00 | \$5.538.00 | \$2.000.00 | \$2.000.00 | \$2.000.00 | \$6,000.0 | \$13,384.00 |
| PT Assisitant | \$0.00 | \$0.00 | \$2.000.00 | \$2.000.00 | \$1.742.36 | \$5.742.36 | \$2.000.00 | \$2.000.00 | \$2,000.00 | \$6.000.00 | \$11,742.36 |
| English Teacher |  |  |  | \$0.00 | \$1.108.00 | \$1.108.00 | \$1.200.00 | \$0.00 | \$0.00 | \$1.200.00 | \$2,308.00 |
| Payroll Toxes | \$1.925.00 | \$1.925.00 | \$794.25 | \$742.00 | \$949.50 | \$2,485.75 | \$780.30 | \$78.00 | \$780.00 | \$2,340.30 | \$6,751.05 |
|  |  |  |  |  |  | \$0.00 |  |  |  |  |  |
|  |  |  |  |  |  | \$0.00 |  |  |  |  |  |
| Actual | \$7.891.00 | \$7.891.00 | \$7.966.00 | \$8.708.00 | \$9.765.86 | \$53,673.47 | \$19.688.30 | \$18.888.00 | \$18.888.00 | \$56.664.30 | \$65.665.41 |
| variance | - 989.00 | - 9891.00 | \$0.00 | \$0.00 | -90.50 | -\$27.234.11 | - 10.8880 .30 | - 99.880 .00 | -\$9,780.00 | - $\$ 30.540 .30$ | -96,102.05 |
| ADMIN / GENERAL |  |  |  |  |  |  |  |  |  |  |  |
| buoget | \$1.491.00 | \$1.491.00 | \$1.49.00 | \$600.00 | \$910.00 | \$3.001.00 | \$650.00 | \$650.00 | \$650.00 | \$650.00 | \$5.142.00 |
| Insurance | \$241.00 | \$241.00 | \$241.00 | \$241.00 | \$241.00 | \$723.00 | \$241.00 | \$241.00 | \$241.00 | \$1.385.26 | \$2,349.26 |
| Payrol Serice | \$100.00 | \$10000 | \$100.00 | \$100.00 | \$100.00 | \$830.00 | \$64.92 | \$64.92 | \$64.92 | \$194.76 | 549.76 |
| Accountant | \$247.50 | \$247.50 | \$112.50 | \$195.00 | \$247.50 | \$555.00 | \$67.50 | \$200.00 | \$200.00 | \$467.50 | \$1.270.00 |
| Prints | \$150.00 | \$150.00 | \$0.00 | \$4.28 | \$24.78 | \$29.06 | \$75.78 | \$30.00 | \$30.00 | \$135.78 | \$209.06 |
| zoom | \$14.99 | \$14.99 | \$16.38 | \$16.38 | \$16.38 | \$49.14 | \$16.38 | \$16.38 | \$16.38 | \$49.14 | \$113.27 |
| Maichimp |  | \$0.00 | \$12.02 | \$12.02 | \$12.02 | \$36.06 | \$12.02 | \$12.02 | \$12.02 | \$86.04 | \$72.12 |
| STRPE Fees |  | \$0.00 | \$120.03 | \$97.85 | \$29.30 | \$247.18 | \$21.20 | \$75.00 | \$100.00 | \$196.20 | S443.38 |
| Licences |  | 80.0 | \$600.00 | \$0.00 | \$0.00 | \$600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$600.00 |
| Goodhire |  | \$0.00 | \$0.00 | \$0.00 | \$16.00 | \$16.00 | \$195.00 | \$30.00 | \$30.00 | \$255.00 | \$277.00 |
| Actual | \$2,244.49 | \$2.244.49 | \$2.692.93 | \$568.68 | \$686,98 | \$4.657.20 | \$449.20 | \$535.92 | \$535.92 | \$2.833.30 | \$9.465.08 |
| variance | -875.49 | - 8775.49 | - 91.201 .93 | \$31.32 | \$223.02 | -91.656.20 | \$200.80 | \$114.08 | \$114.08 | - 92.188 .30 | \$4,323.08 |
| Sales / Markeing costs |  |  |  |  |  |  |  |  |  |  |  |
| budget | \$50.00 | \$50.00 | \$50.00 | \$283.47 | \$8.47 | \$341.94 | \$8.47 | \$8.47 | \$8.47 |  | \$750.82 |
| Website | \$8.47 | \$8.47 | \$8.47 | \$8.47 | \$8.47 | \$25.41 | \$8.47 | \$8.47 | \$8.47 | \$16.94 | \$50.82 |
| Hands on Nashwille Yearly |  | \$0.00 |  | \$200.00 | 90.00 | \$0.00 | 90.00 | \$0.00 | \$0.00 | \$0.00 | \$200.00 |
| Actual | 98.47 | \$8.47 | \$8.47 | \$208.47 | \$8.47 | \$25.41 | \$8.47 | \$8.47 | \$8.47 | \$16.94 | \$1.001.64 |
| variance | \$41.53 | \$41.53 | \$41.53 | \$208.47 | $\$ 0.00$ | \$316.53 | 90.00 | \$0.00 | \$0.00 | \$341.94 | \$250.82 |
| DONATION COLL \& DISTR. |  |  |  |  |  |  |  |  |  |  |  |
| buoget | \$3.367.00 | \$3,367.00 | \$3.367.00 | \$3.367.00 | \$2.231.00 | \$8.965.00 | \$2.000.00 | \$2.000.00 | \$2.000.00 | \$6000.00 | \$18,332.00 |
| Storage Unit fees | \$809.00 | \$809.00 | \$863.00 | \$863.00 | \$1.281.10 | \$3.007.10 | \$1.281.00 | \$1.281.00 | \$1.281.00 | \$3.843,00 | \$14.509.20 |
| Storage Unit Supplies | \$150.00 | \$150.00 | \$91.66 | \$150.00 | \$237.30 | \$478.96 | \$0.00 | \$100.00 | \$100.00 | \$200.00 | \$1.507.92 |
| Delivery fuel | \$600.00 | \$800.00 | \$165.24 | \$1.148.25 | \$644,78 | \$1.958.27 | \$56.94 | \$600.00 | \$600.00 | \$1.726.94 | \$7.970.42 |
| Tuck Rental | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |
| New Home-Goods | \$1.808.00 | \$1.808.00 | \$209.25 | \$153.95 | \$0.00 | \$363.20 | \$0.00 | \$100.00 | \$100.00 | \$200.00 | \$2, 33.40 |
| Actual | \$3.367.00 | \$3,367.00 | \$1.329.15 | \$2,315.20 | \$2.163.18 | \$5.807.53 | \$1.807.94 | \$2.081.00 | \$2.081.00 | \$5.969.94 | \$26,921.94 |
| variance | \$0.00 | \$0.00 | \$2.037.85 | \$1.051.80 | \$67.82 | \$3,157.47 | \$192.06 | - 881.00 | -881.00 | \$30.06 | \$8,589.94 |
| TECHNOOOGY |  |  |  |  |  |  |  |  |  |  |  |
| budget | \$180.68 | \$180.68 | \$70.00 | \$70.00 | \$105.00 | \$24500 | \$9.95 | \$9.95 | \$9.95 | \$29.85 | 545.53 |
| Refugee Wifi | \$110.68 | \$110.68 | \$0.00 | \$0.00 | \$9.95 | \$9.95 | \$9.95 | \$9.95 | \$9.95 | \$29.85 | \$455.53 |
| Computertiv Supplies | \$70.00 | \$70.00 | \$0.00 | \$0.00 | \$40.79 | \$40.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$110.79 |
| Actual | \$180.68 | \$180.68 | \$180.68 | \$70.00 | \$50.74 | \$50.74 | \$9.95 | \$19.90 | \$19.90 | \$59.70 | \$1.021.85 |
| variance | \$0.00 | \$0.00 | - $\$ 110.68$ | \$0.00 | \$54.26 | \$194.26 | \$0.00 | - 99.95 | - 99.95 | \$29.85 | - $\$ 566.32$ |
| ENRICHMENT |  |  |  |  |  |  |  |  |  |  |  |
| budget | \$675.00 | \$675.00 | \$675.00 | \$675.00 | \$200.00 | \$1.550.00 | \$200.00 | \$200.00 | \$200.00 | \$600.00 | \$4,975.00 |
| Vet2Vet fitess Supplies | \$91.84 | \$991.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$91.84 |
| Vet2Vet Activity Fees | \$100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.00 |
| Men's Group food | \$0.00 | \$000 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$160.00 | \$460.00 | \$160.00 | \$740.00 | \$740.00 |
| Event Transport | \$205.40 | \$205.40 | \$32.73 | \$38.28 | \$0.00 | \$71.01 | \$0.00 | \$100.00 | \$100.00 | \$ $\$ 00.00$ | \$576.41 |


| Soccer Supplies | \$60.00 | 860.00 | \$340.00 | \$301.21 | \$0.00 | \$641.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,342.42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | \$447.24 | \$357.24 | \$372.73 | \$33.49 |  | \$712.22 | \$160.00 | \$560.00 | \$260.00 | . 040 | \$2.850.67 |
| VARIANCE | \$217.76 | \$317, | \$302.27 | \$335.51 | \$200.00 | \$837.78 | \$40.00 | - $\$ 36000$ | . 860.00 | - $\$ 440.00$ | \$2.124.33 |
| afghan volunterss |  |  |  |  |  |  |  |  |  |  |  |
| budget | \$500.00 | \$500.00 | \$500.00 | \$500.00 | \$500.00 | \$1.500.00 | \$500.00 | \$500.00 | \$500.00 | \$1.500.00 | \$3,50.00 |
| Meals | . 00 | \$250.00 | 30 | 00 | \$0.00 | \$962,30 | . 18 | \$300.00 | \$00.00 | 0.18 | 48 |
| Actual | $\$ 240$ | \$250.00 | 56.30 | \$06.00 | \$0.0 | \$962.30 | \$210.18 | \$00.00 | \$00.00 | \$810.18 | \$2.022.48 |
| VARIANCE | \$260.00 | \$250.00 | \$143.70 | -\$106.00 | \$500.00 | \$537.70 | \$289.82 | \$200.00 | \$200.00 | \$689.82 | \$1.477.52 |
| URGENT FOOD |  |  |  |  |  |  |  |  |  |  |  |
| buoget | \$400.00 | \$400.00 | \$1,300.00 | \$1.300.00 | \$1,300.00 | 900.00 | 00.00 | 00.00 | .000.00 | \$3000,00 | .300.00 |
| zaytu Urgent food | \$1.128.00 | \$1.128.00 | \$700.00 | \$885.00 | \$885.74 | \$2.410.74 | \$195.38 | \$200.00 | \$200.00 | \$595.38 | \$4,134.12 |
| Other Groceries | \$150.00 | \$150.00 | \$150.00 | \$101.90 | \$0.00 | \$221.90 | \$0.00 | 90.00 | 80.00 | S0,00 | \$401.90 |
| Actual | \$1.278.00 | \$1.278.00 | \$850.00 | \$926.90 | \$885.74 | \$2.662.64 | \$195.38 | \$200.00 | \$200.00 | \$595.38 | \$4.53.02 |
| VARIANCE | - 9878.00 | -9878.00 | \$450.00 | \$373.10 | \$414.26 | \$1.237.36 | \$804.62 | \$800.00 | \$800.00 | \$2,404.62 | \$2.763.98 |
| Personal ref. Support |  |  |  |  |  |  |  |  |  |  |  |
| buoget | \$800.00 | \$800.00 | \$1.800.00 | \$1.800.00 | \$1.800.00 | \$5.400.00 | \$1.800.00 | \$1.800.00 | \$1.800.00 | \$5.400.00 | \$11.600.00 |
| Grocery Cards | \$500.00 | \$500.00 | \$500.00 | \$1.510.00 | \$800.00 | \$2.810.00 | \$500.00 | \$500.00 | \$500.00 | \$1.500.00 | \$4,810.00 |
| Glasses | \$110.00 | \$110.00 | \$330.00 | \$0.00 | \$0.00 | \$269 | \$0.00 | \$150.00 | \$150.00 | \$300.00 | \$679.91 |
| Walk-ns Cards and Cash | \$0.00 | \$0.00 | \$0.00 | \$210.00 | \$750.00 | \$960.00 | \$0.00 | \$600.00 | \$600.00 | \$1,200.00 | \$2,160.00 |
| Miscellaneous | \$0.00 | \$0.00 | \$428.90 | \$2.729.56 | \$0.00 | \$566.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$566.19 |
| Lyt \& Uber | \$0.00 | \$0.00 | \$137.29 | 98.06 | \$124.56 | \$145.35 | \$80.00 | \$100.00 | \$100.00 | \$280.00 | S425.35 |
| Immigration | 80.0 | \$0.00 | 90.00 | \$0.00 | \$ 150.00 | \$150.00 | 80.00 | \$0.00 | \$0.00 | \$0.00 | \$150.00 |
| Employment Supplies | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.80 | \$25.80 | \$0.00 | \$100.00 | \$150.00 | \$250.00 | 5278.80 |
| Actual | \$610.00 | \$610.00 | \$1.396.19 | \$4.457.62 | \$1.850.36 | \$4.927.25 | \$580.00 | \$1.450.00 | \$1.500.00 | \$3.530.00 | \$9.070.25 |
| Variance | \$190.00 | \$190.00 | \$403.81 | - $\$ 2.657 .62$ | -\$50.36 | \$472.75 | \$1.220.00 | \$350.00 | \$300.00 | \$1.870.00 | \$2.529.75 |
| Kids Program |  |  |  |  |  |  |  |  |  |  |  |
| Budget | \$0.00 | \$0.00 | \$5.722.48 | \$20,000.00 | \$5,000.00 | \$25,000.00 | \$0.00 | \$6,000.00 | \$0.00 | \$6,000.00 | \$31,000.00 |
| School Supplies | \$0.00 | \$0.00 | \$5.722.48 | \$17,430.00 | \$0.00 | \$23,152.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,152.48 |
| Baby and Kids Items | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266.67 | \$200.00 | \$0.00 | \$6,000.00 | \$0.00 | \$6,000.00 | \$6,266.67 |
| actual | \$0.00 | \$0.00 | \$5.722.48 | \$17,430.00 | \$266.67 | \$23,352.48 | \$0.00 | \$6,000.00 | \$0.00 | \$6,000.00 | \$29,419.15 |
| VARIANCE | \$0.00 | \$0.00 | \$0.00 | \$2,570.00 | \$4,733.33 | \$1,647.52 | \$0.00 | \$0.00 | \$0.00 | \$18,000.00 | \$1,580.85 |
| Total ACTUAL Revenues | \$19,600.00 | \$18,600.00 | \$21,525.00 | \$77,444.00 | \$20,475.80 | \$119,444.80 | \$28,868.00 | \$35,783.00 | \$20,783.00 | \$85,434.00 | \$223,478.80 |
| Total ACTUAL Costs | \$16,276.88 | \$16,186.88 | \$15,152.45 | \$35,630.36 | \$15,678.00 | \$73,478.76 | \$23,109.42 | \$23,643.29 | \$23,393.29 | \$71,519.74 | \$122,555.34 |
| Surplus/Defecit | \$3,323.12 | \$2,413.12 | \$6,372.55 | \$41,813.64 | \$4,797.80 | \$45,966.04 | \$5,758.58 | \$12,139.71 | -\$2,610.29 | \$13,914.26 | \$100.923.46 |

