

First Shot

BUDGET OVERVIEW: 2020 - FY20 P&L

January - December 2020

	TOTAL
Income	
Direct Public Support	
Academic All-Stars	12,000.00
Corporate Contributions	2,000.00
Individ, Business Contributions	10,000.00
Starting Five	18,000.00
Total Direct Public Support	42,000.00
Fundraising Activities	
Autumn at the Alley	50,000.00
Sneaker Ball	100,000.00
Total Fundraising Activities	150,000.00
Grants	40,000.00
Indirect Public Support	
Novartis Matching	1,000.00
Total Indirect Public Support	1,000.00
Other Types of Income	11.04
Miscellaneous Revenue	100.00
Total Other Types of Income	111.04
Program Income	
Summer Camps	25,000.00
Winter League	50,000.00
Total Program Income	75,000.00
Sales	3,550.00
Total Income	\$311,661.04
GROSS PROFIT	\$311,661.04
Expenses	
Auto	6,000.00
Bank Service Fees	30.00
Business Expenses	168.45
Business Registration Fees	200.00
Total Business Expenses	368.45
Card Processing Fees	2,833.29
Contract Services	1,200.00
Accounting Fees	275.00
Administrative Director	18,005.00
Counselors	40,000.00
Outside Contract Services	3,200.00
Servers for event	2,140.00
Speaker Fees	15,000.00
Tutoring	5,000.00
Total Contract Services	84,820.00
Facilities and Equipment	

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	TOTAL
Equipment Purchases	430.20
Rent, Parking, Utilities	25,311.90
Total Facilities and Equipment	25,742.10
Meals for Students	12,151.47
Operations	
Books, Subscriptions, Reference	168.00
Meal for Event	11,566.06
Participant Wearables	22,795.88
Postage, Mailing Service	233.86
Printing and Copying	2,108.31
Supplies	12,236.60
Telephone, Telecommunications	2,112.29
Total Operations	51,221.00
Other Types of Expenses	
Advertising Expenses	9,050.85
Insurance - Liability, D and O	5,263.97
Total Other Types of Expenses	14,314.82
Payroll Expenses	60,000.00
Payroll Taxes	20,000.00
Promotional Meals	4,532.29
QuickBooks Payments Fees	15.00
Scholarships	5,000.00
Software	4,383.97
Staff Meals	2,500.00
Student Transportation	1,000.00
Travel and Meetings	
Conference, Convention, Meeting	632.49
Meals	1,901.15
Travel	917.91
Total Travel and Meetings	3,451.55
Website	4,138.00
Total Expenses	\$302,501.94
NET OPERATING INCOME	\$9,159.10
NET INCOME	\$9,159.10