

Tennessee Youth Symphony

PROFIT AND LOSS

July 2015 - June 2016

	TOTAL
INCOME	
DONATIONS	
Corporate Donations	800.00
Individual donations	1,844.14
Rebates donated for General Use	690.60
Total DONATIONS	3,334.74
FUNDRAISING	
Ad Sales in Program Booklet	1,620.00
Auction Sales	4,018.50
Auction Expense	0.00
Total Auction Sales	4,018.50
Concert Ticket Sales	2,235.00
Concert Ticket Sales Expense	-1,208.00
Total Concert Ticket Sales	1,027.00
Other Fundraising	345.00
T-Shirt Sales	1,092.25
T-Shirt Expense	-1,001.25
Total T-Shirt Sales	91.00
Total FUNDRAISING	7,101.50
GRANT REVENUE - CORPORATE	
Corporate and Business Grants	8,460.00
Foundation and Trust Grants	3,300.00
Nonprofit Organization Grants	424.39
Total GRANT REVENUE - CORPORATE	12,184.39
TUITION	
Audition Fees (deleted)	1,450.00
Audition Fees non-refundable	1,173.97
Jazz Ensembles	2,800.00
Orchestra (deleted)	42,000.00
Total TUITION	47,423.97
TUITION DISCOUNTS	
Bad Debt Expense	0.00
Early Payment Discount (deleted)	-2,525.00
Refunds Given	-149.25
Sibling Discounts	-55.00
Total TUITION DISCOUNTS	-2,729.25
Total Income	\$67,315.35
GROSS PROFIT	\$67,315.35
EXPENSES	
ADMINISTRATIVE EXPENSES	
Background Checks	135.00
Bank Fees	152.80

	TOTAL
Gifts	798.31
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	
Advertising Expenses	250.00
Website Expense Ongoing	434.21
Total MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	684.21
Office Supplies	343.80
Postage & Shipping	186.77
Printing and Copying-Administrative	231.94
Real Estate, Personal Prop Tax	42.25
Software Expense	549.10
Total ADMINISTRATIVE EXPENSES	3,124.18
PROGRAM EXPENSES	
CONTRACT SERVICES	
Accounting Services	1,597.50
CONDUCTOR SERVICES	
Conductor Base Services - Orchestras only	18,979.09
Conductor Services - All-State/Mid State	400.00
Conductor Services - Concerts	1,750.00
Conductor Services - Other	750.00
Conductor Services - Sectionals	1,725.00
Conductor Services - Small Ensembles	3,099.09
Conductor services - Substitutes	100.00
Total CONDUCTOR SERVICES	26,803.18
Grant Writing Services	3,549.35
TECHNICIAN SERVICES	320.00
Total CONTRACT SERVICES	32,270.03
EVENTS	
Parent Meeting	44.20
Sr Banquet	766.58
Total EVENTS	810.78
INSURANCE	
Insurance - Liability, D and O	3,286.84
Total INSURANCE	3,286.84
OTHER PROGRAM EXPENSES	
Conferences & Meetings-Program	
Mid-State/All-State Conference	250.00
Total Conferences & Meetings-Program	250.00
Dues & Memberships	125.00
Meals & Entertainment	16.39
MUSIC FOR PROGRAMS	1,020.39
Postage & Shipping (deleted)	92.36
Printing & Copying MUSIC only	1,039.09
Printing & Copying-Program	1,899.32
Program Booklet Design	158.96
Subscriptions	365.00
Supplies - program related	38.24
Total OTHER PROGRAM EXPENSES	5,004.75
RENT	
Rent - Event Venue	4,201.75

	TOTAL
Rent - Storage	2,937.00
Rent - UPS Box	342.00
Rent - Venues for Rehearsals	9,829.15
Total RENT	17,309.90
Total PROGRAM EXPENSES	58,682.30
Total Expenses	\$61,806.48
NET OPERATING INCOME	\$5,508.87
OTHER INCOME	
IN-KIND INCOME	
In-Kind Rent Income	21,690.00
In-Kind Rent Expense	-21,690.00
Total In-Kind Rent Income	0.00
Total IN-KIND INCOME	0.00
Interest Income	6.32
REBATE PASS THRU	
Kroger Community Rewards	0.00
Total REBATE PASS THRU	0.00
SNACKS PASS THRU	
Snack Donations from Members	1,370.00
Snack Purchases	-1,155.54
Total SNACKS PASS THRU	214.46
Total Other Income	\$220.78
OTHER EXPENSES	
OTHER MISCELLANEOUS EXPENSE	
Depreciation - Instruments	1,365.72
Depreciation Expense - Music	0.00
Total OTHER MISCELLANEOUS EXPENSE	1,365.72
Total Other Expenses	\$1,365.72
NET OTHER INCOME	\$ -1,144.94
NET INCOME	\$4,363.93