AMERICAN CIVIL LIBERTIES UNION OF
TENNESSEE FOUNDATION, INC.
INDEPENDENT AUDITORS' REPORT
AND FINANCIAL STATEMENTS
MARCH 31, 2014 AND MARCH 31, 2013

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors

American Civil Liberties Union of Tennessee Foundation, Inc.

Nashville, Tennessee

We have audited the accompanying financial statements of American Civil Liberties Union of Tennessee Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of March 31, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Civil Liberties Union of Tennessee Foundation, Inc. as of March 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Nashville, Tennessee January 13, 2015

CPA Consulting Droup, PLLC

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION MARCH 31, 2014 AND 2013

	2014		2013	
ASSETS				
CURRENT ASSETS				
Cash	\$	474,193	\$	589,075
Investments		194,711		341,634
Accounts receivable		-		75
Due From ACLU of Tennessee (Affiliate)		3,530		44,909
Due from National ACLU		23,783		14,342
Total current assets		696,217		990,035
PROPERTY AND EQUIPMENT				
Leasehold improvements		21,050		21,050
Office equipment and furniture		46,187		46,187
		67,237		67,237
Less accumulated depreciation		(41,157)		(33,341)
Net property and equipment		26,080		33,896
OTHER ASSETS				
Security deposits		4,555		4,555
Investment in Bill of Rights Trust		196,486		<u>-</u>
Total other assets		201,041		4,555
Total assets	\$	923,338	\$	1,028,486
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable	\$	3,226	\$	34,961
Accrued pension liability		24,685		-
Deferred rent		9,818		5,661
Total current liabilities		37,729		40,622
NET ASSETS				
Unrestricted				
Operating		676,532		975,273
Board designated - Bill of Rights Trust		196,486		_
Net assets - temporarily restricted		12,591		12,591
Total net assets		885,609		987,864
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Total liabilities and net assets	\$	923,338	\$	1,028,486

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. STATEMENTS OF ACTIVITIES YEARS ENDED MARCH 31, 2014 AND 2013

	2014	2013
UNRESTRICTED NET ASSETS		
Support and revenue		
Shared revenues	\$ 172,104	\$ 172,104
Contributions	110,822	93,858
Event revenue	65,346	65,495
Other income	24,355	41,131
Investment return	21,168	21,377
Attorney fees	685	87,797
In-kind donations	-	9,825
Net assets released from restriction	185,152	187,464
Total support and revenue	579,632	679,051
Operating expenses		
Program services		
Legal	228,741	196,285
Public education	278,212	206,081
Total program services	506,953	402,366
Supporting services		
Management and general	97,361	65,353
Fundraising	77,573	46,023
Total supporting services	174,934	111,376
Total operating expenses	681,887	513,742
Change in unrestricted net assets	(102,255)	165,309
TEMPORARILY RESTRICTED NET ASSETS		
Support and revenue		
Grant revenue	185,152	189,407
Net assets released from restriction	(185,152)	(187,464)
Total support and revenue		1,943
Change in temporarily restricted net assets		1,943
Changes in net assets	(102,255)	167,252
Net unrestricted assets at beginning of year	987,864	820,612
Net unrestricted assets at end of year	\$ 885,609	\$ 987,864

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MARCH 31, 2014

		Program Services				Supporting Services								
	I	Legal	Public	Education		Total		General	Fu	ndraising		Total	Tota	al Expenses
Board meetings	\$	-	\$	-	\$	-	\$	577	\$	-	\$	577	\$	577
Credit card and bank fees		-		-		-				999		999		999
Event expenses		-		-		-		-		16,050		16,050		16,050
Fundraising		-		-		-				3,447		3,447		3,447
Health insurance		13,073		11,620		24,693		7,263		4,358		11,621		36,314
Litigation		12,788		-		12,788				-		-		12,788
National shared database		-		-		-		-		3,756		3,756		3,756
Office insurance		778		778		1,556		86		86		172		1,728
Payroll processing		1,180		1,180		2,360		131		131		262		2,622
Payroll taxes		12,438		12,438		24,876		1,382		1,382		2,764		27,640
Pension		20,491		20,491		40,982		2,277		2,277		4,554		45,536
Postage and delivery		969		969		1,938		108		108		216		2,154
Printing abd reproduction		1,427		1,427		2,854		159		159		318		3,172
Professional development		6,330		6,330		12,660		703		703		1,406		14,066
Professional fees		-		-		-		41,407		-		41,407		41,407
Public education		-		40,609		40,609				-		-		40,609
Rent		27,443		27,444		54,887		3,049		3,049		6,098		60,985
Repairs and maintenance		2,217		2,218		4,435		246		246		492		4,927
Salaries		118,465		141,501		259,966		29,616		39,488		69,104		329,070
Supplies		5,042		5,042		10,084		560		560		1,120		11,204
Telephone		5,714		5,715		11,429		635		635		1,270		12,699
Travel		-		-		-		1,250		-		1,250		1,250
Worker's compensation		386		450		836		96		139		235		1,071
Total expenses before depreciation		228,741		278,212		506,953		89,545		77,573		167,118		674,071
Depreciation								7,816				7,816		7,816
Total expenses	\$	228,741	\$	278,212	\$	506,953	\$	97,361	\$	77,573	\$	174,934	\$	681,887

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MARCH 31, 2013

	Program Services				Supporting Services								
	Le	egal	Public	Education	Total	Ma	nagement and General	Fu	ndraising		Total	Tota	l Expenses
Board meetings	\$	-	\$	-	\$ -	\$	294	\$	-	\$	294	\$	294
Credit card fees		-		-	-		659		-		659		659
Donated services		9,825		-	9,825		-		-		-		9,825
Employer benefits		12,706		12,706	25,412		2,766		58		2,824		28,236
Event expenses		-		-	-		-		20,295		20,295		20,295
Fundraising		-		-	-		868		3,474		4,342		4,342
Health insurance		10,085		10,085	20,170		1,121		1,121		2,242		22,412
Litigation		11,569		-	11,569		609		-		609		12,178
National shared database		-		-	-		-		3,756		3,756		3,756
Office insurance		-		-	-		1,514		-		1,514		1,514
Payroll processing		992		992	1,984		110		110		220		2,204
Payroll taxes		8,885		8,885	17,770		987		987		1,974		19,744
Postage and delivery		-		879	879		98		-		98		977
Printing and reproduction		2,371		2,371	4,742		527		-		527		5,269
Professional development		6,604		6,604	13,208		1,468		-		1,468		14,676
Professional fees		-		-	-		15,484		-		15,484		15,484
Public education		-		17,565	17,565		924		-		924		18,489
Rent		24,261		24,261	48,522		2,696		2,696		5,392		53,914
Repairs and maintenance		-		-	-		1,193		-		1,193		1,193
Salaries		101,964		114,710	216,674		25,491		12,746		38,237		254,911
Supplies		1,855		1,855	3,710		206		206		412		4,122
Telephone		5,168		5,168	10,336		574		574		1,148		11,484
Travel					 		281			-	281		281
Total expenses before depreciation		196,285		206,081	402,366		57,870		46,023		103,893		506,259
Depreciation					 -		7,483				7,483		7,483
Total expenses	\$	196,285	\$	206,081	\$ 402,366	\$	65,353	\$	46,023	\$	111,376	\$	513,742

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. STATEMENT OF CASH FLOWS YEARS ENDED MARCH 31, 2014 AND 2013

CASH FLOWS FROM OPERATING ACTIVITIES	 2014	 2013
Increase (decrease) in net assets	\$ (102,255)	\$ 167,252
Adjustment to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities:		
Depreciation Unrealized gains on investments	7,816 (2,060)	7,483 (6,758)
Realized (gain) loss	1,505	(3,545)
Change in carrying value of beneficial interest in trust (Increase) decrease in operating assets	(6,486)	-
Accounts receivable	75	175
Due From ACLU of Tennessee (Affiliate)	41,379	(5,152)
Due from National ACLU	(9,441)	132
Increase (Decrease) in operating liabilities	(24.525)	2.020
Accounts payable	(31,735)	2,028
Accrued pension liability	24,685	-
Deferred rent	 4,157	 201
Net cash provided (used) by operating activities	 (72,360)	 161,816
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of investments	(412,683)	(75,055)
Proceeds from sales of investments	370,161	59,581
Purchase of equipment	 	 (2,335)
Net cash used by investing activities	 (42,522)	(17,809)
CASH FLOWS FROM FINANCING ACTIVITIES	 	
Net increase (decrease) in cash	(114,882)	144,007
Beginning cash	 589,075	 445,068
Ending cash	\$ 474,193	\$ 589,075

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The American Civil Liberties Union of Tennessee Foundation, Inc. ("Foundation") is a private, non-profit organization incorporated under the laws of the state of Tennessee. Its mission is to protect and expand individual liberties through public education and to provide legal assistance to aggrieved persons in litigation for the purpose of providing Bill of Rights protection.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. Revenue is recognized when earned and expenses are recorded when incurred.

Basis of Presentation

The accompanying financial statements are presented in accordance with FASB ASC 958-205, Not-for-Profit Entities - Presentation of Financial Statements. Under FASB ASC 958-205, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently. Generally, the donors of these assets permit the organization to use all or part of the income earned on related investments for general or specific purposes.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions.

Cash

For purposes of the statements of cash flows, the Foundation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Receivables

All receivables are considered to be fully collectible by management.

Fixed Assets

Fixed assets are recorded at cost at the date of purchase or fair value at the date of donation less accumulated depreciation. Depreciation is taken on a straight-line basis over the estimated useful life of the assets. Expenditures that substantially increase the useful lives of existing property and equipment items are capitalized, while expenditures for maintenance, repairs, and minor improvements are expensed as paid. Management periodically reviews the values assigned to long-lived assets to determine if any impairments are other than temporary. Depreciation expense for the years ended March 31, 2014 and 2013 was \$7,816 and \$7,483, respectively.

Compensated Absences

Employees of the Foundation are entitled to paid vacations, depending on job classification, length of service, and other factors. The Foundation's policy is to recognize the cost of compensated absences when actually paid to employees. The Foundation cannot reasonably estimate accrued compensated absences at March 31, 2014 and 2013.

Bill of Rights Trust

The Bill of Rights Trust represents the Foundation's unit holdings in the National Endowment held by the National Foundation, which is a separate organization holding a common investment pool in which the Foundation and other affiliated foundations may participate. The National Endowment's underlying investments are primarily mutual funds, exchange-traded funds, structured notes, hedge funds, and money market savings accounts, all of which are publicly traded.

Investment income includes interest and distribution of investments which are recorded when earned or declared. Realized gains and losses on investment transactions are recorded based on the average cost method.

Investments

Investments in marketable securities with readily determinable fair values are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Support and Expenses

Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions.

Income Taxes

The Foundation is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The Foundation's Forms 990, Return of Organization Exempt from Income Tax for the years ending March 31, 2014, 2013, and 2012 are subject to examination by the IRS, generally for three years after they were filed.

Management has evaluated the Foundation's tax positions and concluded that the organization has taken no uncertain tax positions that require additional adjustment or disclosure to the accompanying financial statements.

Functional Allocation of Expenses

The costs of providing the programs and support services have been summarized on a functional basis in the statements of activities and statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Major Revenue Sources

The Foundation's primary source of revenue is base renewable income (shared revenues).

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributed Services and Supplies

Certain individuals, including members of the Board of Directors, donate substantial time to the operations of the Foundation. Revenues and expenses related to these services are not reflected in the financial statements. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Subsequent Events

Management has evaluated subsequent events through January 13, 2015, the date the financial statements were available to be issued.

NOTE 2 –FAIR VALUE MEASUREMENT

FASB ASC 820-10, Fair Value Measurements, defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income, or cost approach, as specified by FASB ASC 820-10, are used to measure fair value. The fair value hierarchy prioritizes valuation techniques used to measure fair value into three broad levels:

Level 1 investments - Valuation based on unadjusted quoted prices within active markets for identical assets accessible by the Foundation (e.g., prices derived from New York Stock Exchange, NASDAQ or Chicago Board of Trade).

Level 2 investments - Valuation based on quoted market prices for similar assets within active or inactive markets or information other than quoted market prices observable through market data for substantially the full term of the asset. The Foundation did not hold any Level 2 assets at March 31, 2014 or 2013.

Level 3 investments - Valuation based on inputs other than quoted market prices that reflect assumptions about the asset that market participants would use when performing the valuation based on the best information available in the circumstances.

NOTE 2 – FAIR VALUE MEASUREMENT (Continued)

The fair value of the Foundation's investments at March 31, 2014, is as follows:

	Level 1	Level 3
Mutual Funds	\$ 194,7	
Bill of Rights Trust		196,486
Total	\$ 194,7	11 \$ 196,486

The fair value of the Foundation's investments at March 31, 2013, is as follows:

	 Level 1	 Level 3
Mutual Funds Bill of Rights Trust	\$ 341,634	\$ - -
Total	\$ 341,634	\$

Assets measured at fair value on a recurring basis using significant unobservable inputs:

	Bill of Rights
	Trust
April 1, 2013	\$ -
Purchases	190,000
Gains	6,486
March 31, 2014	\$ 196,486

The Bill of Rights Trust ("Trust") is a non-endowment restricted voluntary investment holding. The value of the Trust is based on value of the underlying assets held. Those assets are valued using fair value measurements. The total value of the Trust is reported to the Foundation at a net asset value.

NOTE 3 – RETIREMENT PLANS

A defined benefit pension plan is provided by the National ACLU for employees hired before March 31, 2009. Contributions are actuarially determined each year by an independent consulting actuary enrolled with the IRS, and satisfy all minimum funding requirements established by the IRS and other governmental agencies. There is no cost to the employees for this benefit. Pension expense reported by Foundation for the years ended March 31, 2014 and 2013, was \$24,685 and \$23,466 respectively.

A 401(k) plan is also provided by the National ACLU for employees hired before March 31, 2009. Employees may choose to contribute up to 80% of their pay up to IRS legal limits and are always 100% vested in the contributions they choose to defer. There is no employer matching to this plan.

As of April 1, 2009, a new 401(k) plan was established for all employees hired on or after April 1, 2009, who are not covered under any other qualified profit sharing or pension plan to which the employer contributes. This plan provides an automatic contribution arrangement. Employees are automatically enrolled to defer 3% of pay with an increase of 1% per year up to 10% of pay unless they choose to defer a different percentage or elect not to participate in the plan. The ACLU will match 100% of employee contributions up to 1% of pay and 50% of employee contributions up to the next 5% of pay. The ACLU will also make an additional contribution equal to 2% of pay for each pay period. Employer contributions become 100% vested after two years of service. There were no additional contributions by the Foundation for the years ended March 31, 2014 and 2013. The Foundation had \$1,362 in forfeiture funds available and used all of these for employer contributions during the year ended March 31, 2014. Employer 401(k) contribution expense reported by the Foundation for the year ended March 31, 2014 and 2013, was \$8,169 and \$3,618 respectively.

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at March 31:

	2014	2013
Leasehold improvements	\$ 21,050	\$ 21,050
Office furniture and equipment	46,187	46,187
Accumulated depreciation	(41,157)	(33,341)
Total fixed assets	\$ 26,080	\$ 33,896

NOTE 5 – RELATED PARTY TRANSACTIONS

The Foundation is an affiliate of the American Civil Liberties Union national organization, with principal offices in New York, New York. Under the affiliation agreement, the local and national organizations are each required to share certain types of contribution revenue with each other. During the years ended March 31, 2014 and 2013, there was \$172,104 and \$172,104, respectively in shared contributions from the ACLU national organization.

The Foundation is a related organization of the American Civil Liberties Union of Tennessee Inc. (the Affiliate), which performs various functions related to lobbying through legal efforts. Expenses of the overall organization are allocated between the Foundation and the Affiliate as follows:

	2014	2013
Foundation	\$ 681,887	\$ 513,742
Affiliate	73,670	70,540
Total	\$ 755,557	\$ 584,282

The Affiliate pays out all salaries and payroll expenses for the Affiliate and the Foundation. As a result, the Foundation transfers funds to cover their portion of salary and payroll expenses to the Affiliate. During the years ended March 31, 2014 and 2013, the Foundation was due \$8,145 and \$44,909 respectively from the Affiliate.

NOTE 6 - LEASE COMMITMENTS

The Affiliate is the named lessee on an office lease under a non-cancelable operating lease agreement. The Foundation and the Affiliate share the costs of the lease. The lease requires monthly payments of \$5,147 through October 31, 2014. The lease includes an increase of 3.2% per lease year, which commences November 1 of each year. The lease expires October 31, 2016, with one five-year option to renew.

Lease expense is included in the Statement of Activities and is allocated between the Foundation and the Affiliate as follows:

	2014	2013
Foundation	\$ 60,984	\$ 53,914
Affiliate	6,017	6,599
Total	\$ 67,001	\$ 60,513

NOTE 6 - LEASE COMMITMENTS (Continued)

Future minimum lease obligations are as follows:

For the years ending March 31,	
2015 2016 2017	\$ 62,602 64,651 38,422
Total	\$ 165,675

NOTE 7 – CASH IN EXCESS OF FDIC INSURED LIMITS

The Foundation maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. Accounts are guaranteed by the FDIC up to \$250,000. At March 31, 2014, The Foundation had \$222,977 in excess of FDIC insured limits. The Foundation has not experienced any losses in such accounts.

NOTE 8 – DONATED SERVICES AND EXPENSES

The Foundation recognizes contribution revenue for certain services received at their fair value. Those services include donated professional attorney services used in the Foundation's program services and amounted to \$0 and \$9,825 for the years ending March 31, 2014 and 2013, respectively. These amounts are reported as both in-kind donation revenue and in the donated services expense on the Statement of Functional Expenses.

NOTE 9 – CONCENTRATIONS

The Foundation received grant income from one funding source during the year ending March 31, 2014 that comprised 59% of total contributions and grants.

NOTE 10 – TEMPORARILY RESTRICTED GRANTS

The Foundation received a \$174,322 grant from the National American Civil Liberties Union Foundation. The grant is restricted and was used to support strategic growth of the ACLU Foundation of Tennessee by funding staff positions and operational costs associated with those hires. As of March 31, 2014, there were no funds remaining to be used for its specific purpose.

The Foundation received a \$1,080 grant from the Community Foundation of Middle Tennessee. The grant is restricted and was used for the Nashville Students' Rights Conference, a public education event which educates youth about their constitutional rights and responsibilities, and conference-related materials. As of March 31, 2014, there were no funds remaining to be used for its specific purpose.

The Foundation received a \$9,750 grant from the National American Civil Liberties Union Foundation. The grant is restricted and supported reproductive justice work by focusing on building a network of clergy to support women's access to reproductive health care. As of March 31, 2014, the Foundation had \$6,191 remaining from this grant to be used for its specified purpose.

The Foundation received a \$25,000 grant from the National American Civil Liberties Union Foundation in 2010. The grant is restricted and supported efforts to combat racial profiling of immigrants in Tennessee. As of March 31, 2014, the Foundation had \$6,579 remaining from this grant to be used for its specified purpose.