Beneath The Skin

BUDGET OVERVIEW: FY2018 BTS BUDGET - FY18 P&L

January - December 2018

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	JUL 2018	AUG 2018	SEP 2018	OCT 2018	NOV 2018	DEC 2018	TOTAL
INCOME													
Donations Other/Need	4,000.00	4,500.00	4,000.00	4,000.00	2,000.00	2,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	$44,500.00
Donations/Pledged	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	$18,000.00
Fundraising	0.00	0.00	0.00	0.00	0.00	12,000.00	0.00	0.00	10,000.00	0.00	0.00	0.00	$22,000.00
Merch Sales	2,000.00	3,000.00	2,500.00	2,000.00	3,000.00	2,500.00	2,000.00	3,000.00	2,500.00	2,000.00	3,000.00	2,500.00	$30,000.00
Merch Sales - Special Events	0.00	1,000.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00	0.00	2,000.00	1,000.00	$6,000.00
Total Income	$7,500.00	$10,000.00	$8,000.00	$7,500.00	$7,500.00	$18,000.00	$7,500.00	$9,500.00	$18,000.00	$7,500.00	$10,500.00	$9,000.00	$120,500.00
GROSS PROFIT	$7,500.00	$10,000.00	$8,000.00	$7,500.00	$7,500.00	$18,000.00	$7,500.00	$9,500.00	$18,000.00	$7,500.00	$10,500.00	$9,000.00	$120,500.00
EXPENSES													
Advertising	20.00	50.00	20.00	20.00	50.00	20.00	20.00	50.00	20.00	20.00	50.00	20.00	$360.00
Commissions & fees	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	$3,600.00
Dues & Subscriptions	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	$4,800.00
Insurance - Liability	85.00	85.00	85.00	85.00	85.00	85.00	85.00	85.00	85.00	85.00	85.00	85.00	$1,020.00
Job Materials	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	$3,000.00
Meals and Entertainment	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	$3,000.00
Merchandise	0.00	4,000.00	0.00	0.00	2,000.00	2,500.00	0.00	4,000.00	0.00	0.00	4,500.00	0.00	$17,000.00
Office Expenses	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	$3,000.00
Other General and Admin Expenses	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	$3,000.00
Payroll Expenses													$0.00
Taxes	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	140.00	$1,680.00
Wages	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	3,960.00	$47,520.00
Total Payroll Expenses	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	4,100.00	$49,200.00
Shipping and delivery expense	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	$6,600.00
Supplies & Materials	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	$4,800.00
Taxes & Licenses	200.00	0.00	0.00	200.00	0.00	0.00	200.00	0.00	0.00	200.00	0.00	0.00	$800.00
Travel	0.00	1,000.00	0.00	0.00	0.00	2,000.00	0.00	2,000.00	0.00	2,000.00	0.00	0.00	$7,000.00
Travel Meals	0.00	500.00	0.00	0.00	0.00	500.00	0.00	500.00	0.00	500.00	0.00	0.00	$2,000.00
Utilities	0.00	120.00	0.00	0.00	120.00	0.00	120.00	0.00	0.00	120.00	0.00	0.00	$480.00
Total Expenses	$7,055.00	$12,505.00	$6,855.00	$7,055.00	$9,005.00	$11,855.00	$7,175.00	$13,385.00	$6,855.00	$9,675.00	$11,385.00	$6,855.00	$109,660.00
NET OPERATING INCOME	$445.00	$ -2,505.00	$1,145.00	$445.00	$ -1,505.00	$6,145.00	$325.00	$ -3,885.00	$11,145.00	$ -2,175.00	$ -885.00	$2,145.00	$10,840.00
OTHER EXPENSES													
Miscellaneous	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	$9,000.00
Total Other Expenses	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$750.00	$9,000.00
NET OTHER INCOME	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -750.00	$ -9,000.00
NET INCOME	$ -305.00	$ -3,255.00	$395.00	$ -305.00	$ -2,255.00	$5,395.00	$ -425.00	$ -4,635.00	$10,395.00	$ -2,925.00	$ -1,635.00	$1,395.00	$1,840.00