

	July 17 - June 18	% Pr	Program	% Mg	Mgmt	% FR	Fundraising	Total 100%
Ordinary Income/Expense								
Income								
Direct Public Support								
Donations	16,850.11							
Cororate/Foundation Support	396,528.70							
Total Direct Public Support	413,378.81							
Other Types of Income								
In-kind donated Advertising/Books	91,326.62							
In-kind donated Prof Serv/Rent	191,385.53							
Total Other Types of Income	282,712.15							
Total Income	696,090.96							
Expense								
Advertising and Promotion								
Social Media	1,358.32	90%	1222	0%	0	10%	136	100%
Advertising and Promotion - Other	89,826.62	90%	80844	0%	0	10%	8983	100%
Total Advertising and Promotion	91,184.94							
Office Expenses								
Cleaning	0.00							
Office Expenses - Other	0.00							
Total Office Expenses	0.00	0%	0	0%	0	0%	0	0%
Meals and Entertainment	1,792.53	80%	1434	10%	179	10%	179	100%
Other Fees	0.00	100%	0	0%	0	0%	0	100%
Professional Fees								
Consultants	202.50	25%	51	50%	101	25%	51	100%
Accounting Services	5,015.26	10%	502	90%	4514	0%	0	100%
Legal	0.00	25%	0	75%	0	0%	0	100%
Total Professional Fees	5,217.76							
Contract Services	3,955.00	70%	2769	20%	791	10%	396	100%
Facilities and Equipment								
Cleaning	0.00	0%	0	100%	0	0%	0	100%
Depr and Amort - Allowable	2,490.31	100%	2490	0%	0	0%	0	100%
Equip Rental and Maintenance	0.00	0%	0	100%	0	0%	0	100%
Rent, Parking, Utilities	13,248.75	80%	10599	15%	1987	5%	662	100%
Facilities and Equipment - Other	2,907.11	0%	0	100%	2907	0%	0	100%

		July 17 - June 18	% Pr	Program	% Mg	Mgmt	% FR	Fundraising	Total 100%
	Total Facilities and Equipment	18,646.17							
	Operations								
	Software	4,709.51	90%	4239	0%	0	10%	471	100%
	Subscriptions	961.17	80%	769	15%	144	5%	48	100%
	Internet/Phone	3,000.41	80%	2400	15%	450	5%	150	100%
	Dues	699.90	80%	560	15%	105	5%	35	100%
	Gifts	249.89	100%	250	0%	0	0%	0	100%
	Local expenses	424.69	80%	340	15%	64	5%	21	100%
	Postage, Mailing Service	1,511.10	80%	1209	15%	227	5%	76	100%
	Printing and Copying	116.72	80%	93	15%	18	5%	6	100%
	Supplies	1,139.54	80%	912	15%	171	5%	57	100%
	Website	266.31	100%	266	0%	0	0%	0	100%
	Total Operations	13,079.24							
	Other Types of Expenses	500.00							
	Insurance - Liability, D and O	2,936.00	75%	2202	25%	734	0%	0	100%
	Total Other Types of Expenses	3,436.00							
	Misc Expense	165.87	80%	133	20%	37	0%	0	100%
	Payroll Expenses	160,616.09	70%	112431	20%	32123	10%	16062	100%
	Program Expenses	30,357.62	100%	30358					
	instructors in-kind	191,000.00	100%	191000	0%	0	0%	0	100%
	Total Program Expenses	221,357.62							
	Taxes and licenses	3,130.95	0%	0	100%	142	0%	0	100%
	Travel and Meetings		0%	0	0%	0	0%	0	0%
	Airfare	8,125.31	75%	6094	5%	406	20%	1625	100%
	Transportation	3,379.03	75%	2534	5%	169	20%	676	100%
	meals	5,368.75	75%	4027	5%	268	20%	1074	100%
	Parking	506.38	75%	380	5%	25	20%	101	100%
	Hotel	10,089.74	75%	7567	5%	504	20%	2018	100%
	Total Travel and Meetings	27,469.21							
	Total Expense	550,051.38		467674		46067		32825	
	Net Ordinary Income	146,039.58							
	Net Income	146,039.58							