

CUMBERLAND RIVER COMPACT

BUDGET OVERVIEW: APPROVED BUDGET 2020 FINAL - FY20 P&L

April 2019 - March 2020

	TOTAL
Revenue	
Other Revenue	1,300.00
Interest Earned	25,000.00
Membership	6,000.00
Project Services	945,000.00
Total Other Revenue	977,300.00
Public Support	
Contributions	200,000.00
Compact Signers	25,000.00
Major Donor	250,000.00
Total Contributions	475,000.00
Government Grant Income	228,000.00
In-Kind Contributions	30,000.00
Special Event Revenue	90,000.00
Total Public Support	823,000.00
River Center	
Conferences/Workshops	60,000.00
Total River Center	60,000.00
Sales	625.00
Total Revenue	\$1,860,925.00
Cost of Goods Sold	
Program	
Consultant and Professional Fees	550,000.00
Equipment Rental	4,500.00
Marketing Program	40,000.00
Supplies	100,000.00
Total Program	694,500.00
Total Cost of Goods Sold	\$694,500.00
GROSS PROFIT	\$1,166,425.00
Expenditures	
Accounting	42,000.00
Conferences	3,000.00
Contract Labor	5,000.00
Depreciation & Amortization Exp	22,000.00
Dues and Subscriptions	4,500.00
Fundraising	
Equipment Rental	3,000.00
Professional Expenses	18,000.00
Special Event Expenses	50,000.00
Supplies	6,000.00
Total Fundraising	77,000.00
Insurance	14,000.00

	TOTAL
Legal and Professional Fees	3,000.00
Marketing	10,000.00
Meetings / Food	20,000.00
Occupancy expenses	
Common Area Maintenance	10,265.00
Rent, parking, other occupancy	209,679.00
Telephone / Email	12,000.00
Utilities	8,386.00
Total Occupancy expenses	240,330.00
Other	
Equipment Purchase/Rental	3,000.00
Fees	6,225.55
Furniture & Buildout	5,000.00
Janitorial	11,000.00
Maintenance/Repairs	500.00
Professional Development	3,000.00
Total Other	28,725.55
Postage / Website / Email Markt	25,000.00
Printing & Publications	4,000.00
Staffing Costs	
Health Insurance	35,000.00
HRA Benefits	12,600.00
Payroll Expenses	52,000.00
Payroll Salaries and Wages	520,000.00
Retirement Contributions	15,600.00
Total Staffing Costs	635,200.00
Supplies	6,000.00
Travel	10,000.00
Total Expenditures	\$1,149,755.55
NET OPERATING REVENUE	\$16,669.45
NET REVENUE	\$16,669.45