

The ALS Association Tennessee Chapter	
FYE 2021 Budget	
Income	
4000 Restricted Revenue	
General	
Research Revenue	
Total 4000 Restricted Revenue	0.00
4030 Unrestricted Contributions	
Community Health Charities	3,000.00
Direct Mailing/Giving Club	20,000.00
General	80,000.00
United Way	8,000.00
Total 4030 Unrestricted Contributions	111,000.00
4110 Grants	12,000.00
4500 Special Events Revenue	
4501 Concerts	0.00
4505 Golf Tournament	
4506 Nashville	75,000.00
Total 4505 Golf Tournament	75,000.00
4515 Gala Events	
4516 Memphis	
4517 Nashville	80,000.00
4519 Chattanooga	0.00
Total 4515 Gala Events	80,000.00
4525 Walk to Defeat ALS	
4526 Chattanooga	40,000.00
4527 Memphis	120,000.00
4528 Nashville	230,000.00
4529 Tri-Cities	50,000.00
4531 Knoxville	105,000.00
Total 4525 Walk to Defeat ALS	545,000.00
Total 4500 Special Events Revenue	700,000.00
4800 In Kind Revenue	1,000.00
4810 Other Misc Income	12,000.00
4900 Third Party Event Income	58,000.00
4910 Interest Income	1,000.00
4920 Investment Income	16,000.00
4925 Investment Income-Other Activity	
4930 Unrealized Gain/Loss	4,500.00
Total Income	915,500.00
Gross Profit	915,500.00
Expenses	
5000 Advocacy	5,000.00
5010 Patient Education & Support	4,000.00
5020 Communication Program	
5021 East Tennessee	
Knoxville/West	250.00
Northeast	250.00

Total 5021 East Tennessee	500.00
5022 Middle Tennessee	2,000.00
5023 West Tennessee	500.00
5024 Chattanooga	500.00
Total 5020 Communication Program	3,500.00
5030 Clinics	
5034 Chattanooga	13,800.00
5035 Memphis	35,000.00
Total 5030 Clinics	48,800.00
5050 Equipment Loan	
5051 East Tennessee	
Knoxville/West	2,000.00
Northeast	500.00
Total 5051 East Tennessee	2,500.00
5052 Middle Tennessee	2,500.00
5053 West Tennessee	2,500.00
5054 Chattanooga	500.00
Total 5050 Equipment Loan	8,000.00
5060 Holiday Support Program	0.00
5070 Support Group	
5071 East Tennessee	
Knoxville/West	350.00
Northeast	250.00
Total 5071 East Tennessee	600.00
5072 Middle Tennessee	150.00
5073 West Tennessee	150.00
5074 Chattanooga	0.00
Total 5070 Support Group	900.00
5150 Program Expense/Misc.	
5151 East Tennessee	
Knoxville/West	0.00
Northeast	0.00
Total 5151 East Tennessee	0.00
5152 Middle Tennessee	0.00
5153 West Tennessee	0.00
5154 Chattanooga	0.00
Total 5150 Program Expense/Misc.	0.00
5200 Respite Care	15,000.00
5400 Revenue Sharing	124,508.00
5405 Research	
5500 Special Events	
5501 Concerts	0.00
5505 Golf Tournament	
5506 Nashville	20,000.00
Total 5505 Golf Tournament	20,000.00
5510 Other Events	0.00
5515 Gala Events	
5516 Memphis	0.00
5517 Nashville	25,000.00
5519 Chattanooga	0.00
Total 5515 Gala Events	25,000.00
5525 Walk to Defeat ALS	

5526 Chattanooga	4,000.00
5527 Memphis	7,500.00
5528 Nashville	9,000.00
5529 Tri-Cities	3,000.00
5531 Knoxville	4,500.00
Total 5525 Walk to Defeat ALS	28,000.00
Total 5500 Special Events	73,000.00
6100 Advertising	0.00
6120 Bank Service Charges	100.00
6130 Communications	
6135 Telephone/Internet	12,000.00
6140 Cell Phone	1,800.00
6145 Website	10,000.00
Total 6130 Communications	23,800.00
6150 Depreciation	1,500.00
6152 Donor Appreciation	500.00
6155 Dues & Subscriptions	3,000.00
6160 Education and Training	
6161 Travel	8,300.00
6162 Registration Fees	1,300.00
Total 6160 Education and Training	9,600.00
6165 Equipment Rental	4,000.00
6170 Board Expense	1,000.00
6180 Insurance	
6185 Corporate Liability	3,500.00
6190 Life Insurance/Disability	5,000.00
6192 Medical/Dental/Vision	46,000.00
6195 Workers Comp/Property	6,000.00
Total 6180 Insurance	60,500.00
6198 Investment Expense	5,000.00
6200 Merchant Card Services	15,000.00
6300 Office Supplies	
6301 East Tennessee	
Knoxville/West	300.00
Northeast	200.00
Total 6301 East Tennessee	500.00
6302 Middle Tennessee	6,500.00
6303 West Tennessee	300.00
6304 Chattanooga	200.00
Total 6300 Office Supplies	7,500.00
6500 Payroll	
6501 Administrative Staff	234,080.00
6502 Program Staff	256,565.00
Total 6500 Payroll	490,645.00
6560 Payroll Taxes	37,100.00
6570 Payroll Service	1,600.00
6600 Permits & Licenses	1,000.00
6610 Postage and Delivery	
6611 East Tennessee	
Knoxville/West	250.00
Northeast	200.00
Total 6611 East Tennessee	450.00

6612 Middle Tennessee	4,000.00
6613 West Tennessee	250.00
6614 Chattanooga	125.00
Total 6610 Postage and Delivery	4,825.00
6630 Professional Fees	
6650 Audit	11,500.00
6660 Background Checks	100.00
6680 Computer & Software	26,000.00
6690 Printing and Reproduction	3,000.00
Total 6630 Professional Fees	40,600.00
6700 Rent	60,000.00
6710 Utilities	
6740 Security	200.00
Total 6710 Utilities	200.00
Total 6700 Rent	60,200.00
6770 Travel & Entertainment	
6775 PSC Travel	
6776 East Tennessee	
Knoxville/West	2,500.00
Northeast	2,000.00
Total 6776 East Tennessee	4,500.00
6777 Middle Tennessee	3,500.00
6778 West Tennessee	1,500.00
6779 Chattanooga	2,500.00
Total 6775 PSC Travel	12,000.00
6790 Office Staff Travel/Entertainment	9,000.00
Total 6770 Travel & Entertainment	21,000.00
6800 In Kind Expenses	1,000.00
Total Expenses	1,072,178.00
Net Operating Income	(156,678.00)
<i>Less funds Bronczek Family Fund</i>	55,000.00
Net Income	(101,678.00)