

The ALS Association Tennessee Chapter		
FYE 2019 Budget		
February 218 - January 2019		
	Total	Notes
Income		
4000 Restricted Revenue		
General	0.00	
Total 4000 Restricted Revenue	0.00	
4030 Unrestricted Contributions		
Community Health Charities	14,000.00	
Direct Mailing/Giving Club	100,000.00	
General	60,000.00	
United Way	5,000.00	
Total 4030 Unrestricted Contributions	179,000.00	
4110 Grants	56,000.00	
4500 Special Events Revenue		
4501 Concerts	10,000.00	
4505 Golf Tournament		
4506 Nashville	80,000.00	
4507 Knoxville	0.00	
Total 4505 Golf Tournament	80,000.00	
4515 Gala Events		
4516 Memphis	30,000.00	
4517 Nashville	60,000.00	
4518 Tri-Cities	0.00	
4519 Chattanooga	75,000.00	
4520 Knoxville	0.00	
Total 4515 Gala Events	165,000.00	
4525 Walk to Defeat ALS		
4527 Memphis	165,000.00	
4528 Nashville	265,000.00	
4529 Tri-Cities	65,000.00	
4531 Knoxville	105,000.00	
Total 4525 Walk to Defeat ALS	600,000.00	
Total 4500 Special Events Revenue	855,000.00	
4800 In Kind Revenue	500.00	
4810 Other Misc Income	4,000.00	
4900 Other Special Events Income	255,000.00	
4905 Young Professionals Council	0.00	
4910 Interest Income	500.00	
4920 Investment Income	12,000.00	
4925 Investment Income-Other Activity	0.00	
4930 Unrealized Gain/Loss	0.00	
Total Income	1,362,000.00	
Gross Profit	1,362,000.00	
Expenses		
5000 Advocacy	7,500.00	
5010 Patient Education & Support	9,000.00	
5020 Communication Program		

	Total	Notes
5021 East Tennessee		
Knoxville/West	1,000.00	
Northeast	1,000.00	
Total 5021 East Tennessee	2,000.00	
5022 Middle Tennessee	4,000.00	
5023 West Tennessee	2,000.00	
5024 Chattanooga	1,000.00	
Total 5020 Communication Program	9,000.00	
5030 Clinics		
5034 Chattanooga	15,000.00	
5035 Memphis	35,000.00	
Total 5030 Clinics	50,000.00	
5050 Equipment Loan		
5051 East Tennessee		
Knoxville/West	4,000.00	
Northeast	3,000.00	
Total 5051 East Tennessee	7,000.00	
5052 Middle Tennessee	6,500.00	
5053 West Tennessee	7,000.00	
5054 Chattanooga	3,500.00	
Total 5050 Equipment Loan	24,000.00	
5060 Holiday Support Program	500.00	
5070 Support Group		
5071 East Tennessee		
Knoxville/West	700.00	
Northeast	700.00	
Total 5071 East Tennessee	1,400.00	
5072 Middle Tennessee	700.00	
5073 West Tennessee	700.00	
5074 Chattanooga	500.00	
Total 5070 Support Group	3,300.00	
5150 Program Expense/Misc.		
5151 East Tennessee		
Knoxville/West	875.00	
Northeast	875.00	
Total 5151 East Tennessee	1,750.00	
5152 Middle Tennessee	1,750.00	
5153 West Tennessee	1,000.00	
5154 Chattanooga	750.00	
Total 5150 Program Expense/Misc.	5,250.00	
5200 Respite Care	53,500.00	
5400 Revenue Sharing	185,235.00	
5500 Special Events		
5501 Concerts	5,000.00	
5505 Golf Tournament		
5506 Nashville	24,000.00	
5507 Knoxville	0.00	
Total 5505 Golf Tournament	24,000.00	
5510 Other Events	0.00	
5515 Gala Events		
5516 Memphis	7,500.00	

	Total	Notes
5517 Nashville	18,000.00	
5518 Tri-Cities	0.00	
5519 Chattanooga	10,000.00	
5520 Knoxville	0.00	
Total 5515 Gala Events	35,500.00	
5525 Walk to Defeat ALS		
5527 Memphis	9,000.00	
5528 Nashville	16,000.00	
5529 Tri-Cities	4,000.00	
5531 Knoxville	5,000.00	
Total 5525 Walk to Defeat ALS	34,000.00	
Total 5500 Special Events	98,500.00	
5905 Young Professional Council	0.00	
6100 Advertising	1,000.00	
6120 Bank Service Charges	100.00	
6130 Communications		
6135 Telephone/Internet	11,000.00	
6140 Cell Phone	6,000.00	
6145 Website	6,500.00	
Total 6130 Communications	23,500.00	
6150 Depreciation	2,000.00	
6152 Donor Appreciation	2,000.00	
6155 Dues & Subscriptions	3,000.00	
6160 Education and Training		
6161 Travel	16,000.00	
6162 Registration Fees	4,000.00	
Total 6160 Education and Training	20,000.00	
6165 Equipment Rental	6,500.00	
6170 Board Expense	3,000.00	
6180 Insurance		
6185 Corporate Liability	3,500.00	
6190 Life Insurance/Disability	5,500.00	
6192 Medical/Dental/Vision	70,000.00	
6195 Workers Comp/Property	9,000.00	
Total 6180 Insurance	88,000.00	
6198 Investment Expense	5,000.00	
6200 Merchant Card Services	17,000.00	
6300 Office Supplies		
6301 East Tennessee		
Knoxville/West	500.00	
Northeast	500.00	
Total 6301 East Tennessee	1,000.00	
6302 Middle Tennessee	9,945.00	
6303 West Tennessee	750.00	
6304 Chattanooga	500.00	
Total 6300 Office Supplies	12,195.00	
6500 Payroll		
6501 Administrative Staff	324,120.00	
6502 Program Staff	273,800.00	
Total 6500 Payroll	597,920.00	
6560 Payroll Taxes	46,000.00	

	Total	Notes
6570 Payroll Service	1,600.00	
6600 Permits & Licenses	1,000.00	
6610 Postage and Delivery		
6611 East Tennessee		
Knoxville/West	400.00	
Northeast	300.00	
Total 6611 East Tennessee	700.00	
6612 Middle Tennessee	3,500.00	
6613 West Tennessee	500.00	
6614 Chattanooga	300.00	
Total 6610 Postage and Delivery	5,000.00	
6630 Professional Fees		
6650 Audit	9,000.00	
6660 Background Checks	500.00	
6680 Computer & Software	24,000.00	
6690 Printing and Reproduction	5,000.00	
Total 6630 Professional Fees	38,500.00	
6700 Rent	57,000.00	
6710 Utilities		
6720 Gas and Electric	0.00	
6740 Security	200.00	
Total 6710 Utilities	200.00	
6750 Maintenance	0.00	
Total 6700 Rent	57,200.00	
6770 Travel & Entertainment		
6775 PSC Travel		
6776 East Tennessee		
Knoxville/West	2,200.00	
Northeast	2,200.00	
Total 6776 East Tennessee	4,400.00	
6777 Middle Tennessee	6,500.00	
6778 West Tennessee	2,300.00	
6779 Chattanooga	2,000.00	
Total 6775 PSC Travel	15,200.00	
6790 Office Staff Travel/Entertainment	20,000.00	
Total 6770 Travel & Entertainment	35,200.00	
6800 In Kind Expenses	500.00	
Total Expenses	1,412,000.00	
Net Operating Income	(50,000.00)	Less \$50,000 approved Restricted Funds
Net Income	(50,000.00)	