

<b>Begin Anew Budget 2016</b>	
<b>Income:</b>	
Grants	\$225,000
Direct Public Support-	
Church Contributions	\$73,000
Corporate/Business Community	\$10,000
Individuals	\$35,000
Gift Card Donations	\$200
Total Direct Public Support	\$118,200
Special Events	
Madison Fundraiser	\$32,000
Spring Fundraiser	\$200,000
Concert	\$2,000
Other Fundraising	\$6,056
Fundraiser - In Kind	\$7,600
Total Special Events	\$247,656
In-Kind Donations	\$0
Student Fees	\$500
Use of Reserves For Marketing Plan	\$20,000
Interest Income	\$1,200
Investment Income	\$0
<b>Total Income</b>	<b>\$612,556</b>
<b>Expense:</b>	
Program Expense	
GED Books & Materials	\$4,500
ESL Book & Materials	\$4,500
Literacy Books; Bible Study Material	\$2,500
Computer & Job Skills	\$1,000
GED Test Fee	\$3,000
Graduation	\$1,500
Program - Children's Room	\$500
Program - Student Needs	\$3,000
Total Program Expense	\$20,500
Operations	
Administration	
Accounting/Audit/Legal	\$6,800
Bank/Credit Card/Broker Fees	\$1,800
Board Expenses	\$500
Contributions	\$200
Gifts and Recognition	\$2,000
Local Travel/Parking	\$11,000
Marketing/Promotion	\$22,500
Membership/Dues	\$600
Meetings	\$1,200
Postage/Shipping/Freight	\$1,300
Printing & Reproduction	\$3,400
State License Fee	\$250
Total Administration	\$51,550
IT Strategy	
Computer Software/Supplies	\$4,000
Computer/Systems M/R	\$10,000
Internet	\$1,800
Set-up	\$2,500
Web Site	\$2,100
Total IT Strategy	\$20,400
Insurance	

Insurance - E & O Liab	\$1,500
Insurance - Liability	\$2,700
Insurance - Worker's Comp	<u>\$1,500</u>
Total Insurance	\$5,700
Office	
Office Supplies	\$4,000
Office Machine Service Agreement	\$1,000
Repair & Maintenance	\$250
Telephone	\$8,000
Utilities	<u>\$14,500</u>
Total Office	\$27,750
Volunteers	
Volunteers Recognition	\$2,000
Volunteer Training	<u>\$500</u>
Total Volunteers	\$2,500
Total Operations	\$107,900
Employee/Personnel Expense	
Salary and Benefits	
Administrative Assistant	\$29,397
Development	\$41,200
Executive Director	\$55,043
Program Manager	\$42,863
Satellite Director-Madison Women	\$34,500
Satellite Director - Madison Men	\$20,420
Satellite Director - Nashville	\$33,454
Satellite Director - Wm Women	\$38,654
Satellite Director - Wm Men	\$19,500
ESL Director - Wm. Cty.	\$3,193
Volunteer Coordinator	\$27,875
Childcare - Madison Women	\$5,665
Childcare - Nashville	\$5,665
Childcare - Williamson W	\$7,282
Childcare - ESL Williamson	\$1,545
Payroll Taxes	\$28,000
Employee Retirement Expense	\$4,800
Other Payroll Expense/Employee In	<u>\$16,500</u>
Total Salary and Benefits	\$415,556
Staff Support	
Contract Services - Financial	\$19,800
Contract Services	\$900
Background Checks	\$900
Staff Development	\$5,000
Payroll Service Fee	<u>\$3,800</u>
Total Staff	\$30,400
Total Employee/Personnel Expense	\$445,956
Special Event Expenses	
Fundraisers	\$21,000
Fundraiser - In Kind expense	<u>\$7,600</u>
Total Special Event Expenses	\$28,600
<b>Total Expense</b>	<b>\$602,956</b>
Net Ordinary Income	\$9,600
Net Income	\$9,600