

Moves and Grooves, Inc.	
Organization Budget	
July 1, 2022 - June 30, 2023	
REVENUE	BUDGET
Board Dues	\$ 9,000.00
Black Girls' Dream Grant	\$ 66,400.00
Capital Campaign	\$ 250,000.00
Fundraising - 20th Annivers Celebration	\$ 30,000.00
Fundraising - Big Payback	\$ 18,000.00
Fundraising - Greatest Need	\$ 115,000.00
Fundraising - Halloween Bowl	\$ 10,000.00
Fundraising - Giving Tuesday	\$ 10,000.00
Fundraising _ Family Engagement	\$ 1,250.00
HCA Foundation	\$ 2,000.00
Ingram Charities	\$ 12,000.00
LEAPS	\$ 202,500.00
MAGIC Sales	\$ 500.00
MDHA	\$ 35,000.00
Metro Arts - Opportunity Now/Power Youth	\$ 14,250.00
Metro Arts - Operating Funds	\$ 60,000.00
NAZA	\$ 59,136.00
United Way	\$ 12,500.00
Head Middle School Program Fees	\$ 20,000.00
Preds Foundation	\$ 5,000.00
Community Foundation of Middle TN	\$ 8,200.00
TOTAL REVENUE/GROSS PROFIT	\$ 940,736.00
Operational Expenses	
Programming Expenses	
Prgm Busses (3)	
Prgm Costumes for Showcases	\$ 2,000.00
Prgm Curriculum	\$ 3,000.00
Prgm Enhancement Partners/Ind Contractors	\$ 1,000.00
Prgm Field Trips/Student Incentives	\$ 6,000.00
Prgm Showcase Expenses	\$ 2,000.00
Prgm Snacks	\$ 500.00
Prgm Software - ProCare (Student data)	\$ 1,000.00
Prgm Supplies/Materials	\$ 5,000.00
Prgm Family Engagement Events	\$ 4,000.00
Prgm Instructional Materials	\$ 5,000.00
Prgm Misc Expenses	\$ 250.00

Total Programming Expenses	\$ 29,750.00
Administrative Expenses	
Bank Fees	\$ 50.00
Board Meetings/Events	\$ 1,500.00
Business Licenses/Permits/Reporting Fees	\$ 400.00
Business Meals	\$ 600.00
Capital Campaign Donor Dinner Party	\$ 5,000.00
Capital Campaign Empwmt Luncheon	\$ 25,000.00
Capital Campaign PreDevelopment Costs	\$ 65,000.00
CC Interest/Fees	\$ 100.00
Contract Accountant	\$ 5,000.00
Donor Stewardship & Development	\$ 5,000.00
Employee Engagement/Incentv/Team Building	\$ 1,500.00
Employee Prof Development/Training	\$ 4,500.00
Fundraising Expenses/ 20th Anniv Celebration	\$ 20,000.00
Fundraising Expenses/ Halloween Bowl	\$ 3,500.00
Fundraising Expenses/Giving Tuesday& Holiday	\$ 5,000.00
Insurances	\$ 6,500.00
Job Posts (Indeed, etc)	\$ 6,000.00
MAGIC Expenses	\$ 250.00
Marketing: Advertising /Printing	\$ 1,500.00
Marketing: Website/Social Media	\$ 6,500.00
Office Equipment	\$ 2,000.00
Office Lease	\$ 40,000.00
Office Repairs/Maintenance	\$ 1,500.00
Office Software Subscriptions	\$ 5,500.00
Office Supplies	\$ 3,000.00
Office Utilities	\$ 12,000.00
Pre-employment Expenses	\$ 1,000.00
Professional Fees (New Market Tax Credit)	\$ 20,000.00
Professional Fees (Grant Writer, etc)	\$ 2,500.00
Professional Membership Dues/Fees	\$ 2,000.00
Scholarship_ MAG Graduate Scholarship	\$ 2,000.00
Reserve Account (Arts Center)	\$ 50,000.00
Travel (business mileage/parking)	\$ 6,500.00
Vehicle Maintenance, Regn, Fuel, Repairs	\$ 2,500.00
Workers' Comp	\$ 1,500.00
**MISC ADMIN EXPENSES	\$ 86.00
Total Administrative Expenses	\$ 314,986.00
TOTAL OPERATIONAL EXPENSES	\$ 344,736.00
Salary and Wages Expenses	
Admin & Program Staff	\$ 525,000.00
Employee 401k Benefits	\$ 15,000.00
Payroll Prep Fee	\$ 6,000.00

Payroll Taxes	\$ 50,000.00
TOTAL SALARY AND WAGES	\$ 596,000.00
TOTAL EXPENSES	\$ 940,736.00