

**THE LAND TRUST FOR TENNESSEE**

**OPERATING BUDGET**

**FOR THE FISCAL YEAR ENDING MARCH 31, 2015**

<b>FY15 OPERATING REVENUE</b>	
Committed and in-hand funds	\$ 650,500
Recurring rents, other	\$ 117,500
Revenue to be identified	\$ 1,132,000
<b>Total Operating Revenue</b>	<b>\$ 1,900,000</b>

<b>FY15 OPERATING EXPENSES</b>	
Computers & Technology	\$ 46,500
Development & Fundraising	\$ 40,000
Dues & Subscriptions	\$ 7,000
Easement Preparation	\$ 18,000
Education & Outreach	\$ 45,000
General & Administrative	\$ 48,000
Insurance	\$ 53,000
Marketing & Public Relations	\$ 50,000
Professional Services	\$ 137,000
Property Maintenance	\$ 25,000
Occupancy Expense	\$ 104,000
Salaries & Benefits	\$ 1,275,000
Stewardship	\$ 14,500
Taxes, Licenses & Fees	\$ 6,000
Telephone & Utilities	\$ 31,000
Travel & Entertainment	\$ -
<b>Total Operating Expenses</b>	<b>\$ 1,900,000</b>