2019-2020 Dismas Inc. - Nashville Operating Budget

| | Projected | Projected | |
|----------------------|----------------|-----------------|--------------|
| Revenue | Total Revenue: | Total Expenses: | Net Balance: |
| Online Campaigns | \$44,900 | \$43,000 | \$1,900 |
| Grants | \$503,500 | \$0 | \$503,500 |
| State Funding | \$368,000 | \$0 | \$368,000 |
| Forgiveness Luncheon | \$375,000 | \$78,500 | \$296,500 |
| Direct Mail | \$22,500 | \$22,500 | \$0 |
| Newsletter | \$27,500 | \$10,000 | \$17,500 |
| Special Events | \$40,250 | \$5,250 | \$35,000 |
| Program Fees | \$30,000 | \$0 | \$30,000 |
| | | | |
| | | | _ |
| Revenue Gross | \$1,411,650 | \$159,250 | \$1,252,400 |
| | | | |
| <u>Expense</u> | | | |
| Occupancy | \$0 | \$117,000 | |
| Admin. | \$0 | \$188,400 | |
| Marketing | \$0 | \$120,000 | |
| Comp & Benefits | \$0 | \$904,000 | |
| Clinical Support | \$0 | \$79,190 | |
| Welcome Package | \$0 | \$14,700 | |
| Case Management | \$0 | \$107,750 | |
| Program Supplements | \$0 | \$77,500 | |
| Development Expenses | \$0 | \$138,250 | |
| Insurance | \$0 | \$31,500 | |
| Repair and Mant. | \$0 | \$10,000 | |
| Professional Fees | \$0 | \$31,500 | |
| | | | |
| Expense Gross | | | |
| Net Gain | \$1,441,650 | \$1,819,790 | -\$378,140 |