TENNESSEE BAPTIST CHILDREN'S HOMES, INC.

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Independent Auditor's Report

The Board of Trustees Tennessee Baptist Children's Homes, Inc. Brentwood, Tennessee

Report on Financial Statements

We have audited the accompanying financial statements of Tennessee Baptist Children's Homes, Inc. (a nonprofit organization), which comprise the statement of financial position as of October 31, 2014, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tennessee Baptist Children's Homes, Inc. as of October 31, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

Croselin + Associates, P.C.

We have previously audited the Tennessee Baptist Children's Homes, Inc.'s 2013 financial statements, and our report dated December 9, 2013, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended October 31, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Nashville, Tennessee

December 9, 2014

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2014

(with comparative totals for 2013)

ASSETS

	October 31,	
	2014	2013
Cash and cash equivalents	\$ 2,919,423	\$ 1,995,394
Investments (Note B)	7,711,072	9,264,645
Accrued income receivable	4,378	6,891
Prepaid expenses and other assets	352,910	371,671
Funds held in custody for children	121,745	110,320
Deposits held by others	364,771	330,484
Beneficial interests in trusts held by trustees (Note J)	16,171,236	15,600,097
Property, buildings and equipment, net (Note C)	8,195,698	8,452,075
Total assets	\$35,841,233	<u>\$36,131,577</u>
<u>LIABILITIES</u>		
Accounts payable and accrued liabilities (Notes D and F)	\$ 2,486,306	\$ 2,505,800
Funds held in custody for children	121,745	110,320
•		
Total liabilities	2,608,051	2,616,120
NET ASSETS		
Hamadairta I (Nata II).		
Unrestricted (Note H):	¢ 6 475 007	¢ 6722.264
Invested in property	\$ 6,475,987	\$ 6,732,364
Designated for operating reserve Designated for operations	3,666,388 143,244	4,263,028 148,388
Designated for East Tennessee	1,379,208	1,379,208
Designated for East Tennessee	11,664,827	12,522,988
Temporarily restricted:	11,004,027	12,322,766
Program services	186,678	149,934
Property, building and equipment purchases	79,996	115,225
Invested in property	1,719,711	1,719,711
Residual trusts held by trustees (Note J)	541,446	514,215
residual trusts field by trustees (1000 v)	2,527,831	2,499,085
Permanently restricted:		
Endowment (Note L)	3,410,734	3,407,502
Perpetual trusts held by trustees (Notes J and L)	15,629,790	15,085,882
•	19,040,524	18,493,384
Total net assets	33,233,182	33,515,457
Total liabilities and net assets	\$35,841,233	\$36,131,577

See accompanying notes to financial statements.

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF ACTIVITIES YEAR ENDED OCTOBER 31, 2014

(with comparative totals for 2013)

	Total	
	2013	2014
Support and revenue:		_
Support:		
Allocation from Tennessee Baptist Convention	\$ 1,606,478	\$ 1,593,419
Contributions	3,192,761	3,337,489
Contributions of beneficial interests in trusts held		
by trustees	2,067,224	38,567
Fundraising events	158,209	208,700
Bequests	374,733	294,205
Income from trusts	510,405	573,576
Noncash gifts	140,988	124,499
Noncash gifts - fundraising events	23,629	26,605
Net assets released from restrictions (Note I)		
Total support	8,074,427	6,197,060
_		
Revenue:	00 = 40	
Investment income	80,743	117,755
Investment gains	649,799	189,355
Investment gains on funds held by trustees	794,484	540,705
Child support payments	35,133	33,629
Rental income	34,984	52,460
Property sale	-	559,251
Other	59,902	32,370
Total revenue	1,655,045	1,525,525
Total support and revenue	9,729,472	7,722,585
Expenses:	5 002 007	(007 000
Program services	5,803,887	6,097,090
Supporting services	<u>1,507,817</u>	1,907,770
Total expenses	7,311,704	8,004,860
Total increase (decrease) in net assets	2,417,768	(282,275)
Net assets at beginning of year	31,097,689	33,515,457
Net assets at end of year	<u>\$ 33,515,457</u>	\$ 33,233,182

Unrestricted	Temporarily Restricted	Permanently Restricted
\$ 1,593,419 3,117,675	\$ - 219,714	\$ - 100
294,205 523,082 - - 633,460 6,161,841	208,700 47,361 124,499 26,605 (633,460) (6,581)	38,567 - - 3,133 - - - 41,800
117,311 189,837 - 33,629 52,460 559,251 32,370 984,858 - 7,146,699	444 (482) 35,365 - - - - 35,327 28,746	505,340 - - - 505,340 547,140
6,097,090 1,907,770 8,004,860 (858,161) 12,522,988 \$ 11,664,827	28,746 28,746 2,499,085 \$ 2,527,831	547,140 18,493,384 \$19,040,524

See accompanying notes to financial statements.

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF CASH FLOWS YEAR ENDED OCTOBER 31, 2014

(with comparative totals for 2013)

	2014	2013
Cash flows from operating activities:		
(Decrease) increase in net assets	\$(282,275)	\$ 2,417,768
Adjustments to reconcile (decrease) increase in net		
assets to net cash used in operating activities:		
Investment gains	(182,615)	(647,023)
Investment gains on funds held by trustees	(540,705)	(794,484)
Depreciation	591,881	620,559
Building project expensed	-	63,219
Gifts in-kind	(20,000)	(5,239)
Decrease in accrued income receivable	2,513	23,254
Decrease (increase) in prepaid expenses and		
other assets	18,761	(13,122)
Increase in deposits held by others	(34,287)	(21,105)
Increase in beneficial interests in trusts	(38,568)	(2,067,225)
Decrease in accounts payable and accrued liabilities	(19,494)	(161,697)
Net cash used in operating activities	(504,789)	(585,095)
Cash flows from investing activities:		
Proceeds from beneficial interests in trust	8,134	106,114
Purchases of property and equipment	(315,504)	(168,286)
Purchases of investments	(284,852)	(399,986)
Proceeds from sales of investments and property	, , ,	
held for sale	2,021,040	343,631
Net cash provided by (used in) investing activities	1,428,818	(118,527)
Net increase (decrease) in cash and cash equivalents	924,029	(703,622)
Cash and cash equivalents:		
Beginning of year	1,995,394	2,699,016
End of year	\$ 2,919,423	<u>\$ 1,995,394</u>

See accompanying notes to financial statements.

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED OCTOBER 31, 2014

(with comparative totals for 2013)

Total			Program
2013	2014		Services
			
\$2,715,952	\$2,880,165	Salaries	\$2,026,911
1,136,663	1,458,960	Retirement and group insurance	1,111,278
189,009	201,462	Social security	148,321
52,087	73,633	Workers' compensation insurance	58,955
40,276	34,434	Houseparent incentive pay	<u>34,434</u>
4,133,987	4,648,654	Total salaries and related benefits	3,379,899
13,927	15,515	Activities	15,515
31,673	33,700	Allowance and work program	33,700
9,052	9,009	Appreciation events	-
6,283	10,750	Background verification	10,173
18,339	22,231	Board meetings	-
63,219	-	Building project expensed	-
28,309	30,574	Christmas and birthday gifts	30,574
55,959	65,656	Clothing	65,656
42,034	42,741	Cottage outings	42,741
15,914	20,353	Data communications	18,924
6,526	20,313	Dues and memberships	17,711
154,905	168,360	Education	168,360
25,343	61,756	Equipment	60,959
65,326	69,083	Event costs	-
130	-	Family ministries	-
23,729	18,649	Farm	18,649
300,680	245,050	Food	243,995
12,971	9,783	Foster homes	9,783
29,769	34,231	Household goods	34,231
203,187	209,609	Insurance	183,019
47,837	42,603	Lawn maintenance	42,603
169,893	302,938	Maintenance	293,076
12,590	17,123	Medical	17,123
6,441 462	7,929 578	Miscellaneous Mother's aid	2,223
			578 26 126
39,886	59,563	Office Personal hygiana	36,136
10,540	11,180	Personal hygiene	11,180
48,884	54,482	Postage	9,493
52,965 18,785	105,611 34,460	Printing and publicity Professional services - legal	7,675 30,199
40,734	35,941	Professional services - non legal	3,945
147,894	63,388	Public relations services	3,943
34,652	29,852	Recreation	29,852
12,603	16,328	Spiritual enrichment and training	12,889
66,126	61,617	Supplies	61,617
38,016	12,504	Taxes	12,504
61,703	87,892	Telephone	68,508
75,064	83,209	Technology	31,691
23,114	65,198	Travel	24,375
377,418	394,808	Utilities	385,021
115,899	128,698	Vehicle fuel	101,562
48,377	61,060	Vehicle maintenance and repair	54,397
6,691,145	7,412,979	Total expenses before depreciation	5,570,536
620,559	591,881	Depreciation of buildings and equipment	526,554
\$7,311,704	\$8,004,860	Total expenses	\$6,097,090
100%	100%	Percentages	<u>76.2</u> %

Supporting Services			
Management Supporting Services			
and General	Development	<u>Total</u>	
\$ 543,067	\$310,187	\$ 853,254	
244,916	102,766	347,682	
35,515	17,626	53,141	
7,482	7,196	14,678	
7,102	-	-	
830,980	437,775	1,268,755	
-	-	-	
-	0.000	0.000	
-	9,009	9,009	
354	223	577	
22,231	-	22,231	
-	-	-	
-	-	-	
-	-	-	
925	504	1,429	
	330		
2,272	330	2,602	
- 797	-	- 797	
191	69,083	69,083	
-	09,083	09,083	
_	_	_	
_	1,055	1,055	
-	-	-	
-	-	_	
20,995	5,595	26,590	
8,344	1,518	9,862	
-	-		
4,657	1,049	5,706	
15,793	7,634	23,427	
5,179	39,810	44,989	
-	97,936	97,936	
4,261	-	4,261	
8,390	23,606	31,996	
· -	63,388	63,388	
-	-	-	
2,594	845	3,439	
-	-	-	
-	-		
9,862	9,522	19,384	
24,398	27,120	51,518	
13,018	27,805	40,823	
6,249	3,538	9,787	
13,901	13,235	27,136	
3,654	3,009	6,663	
998,854	843,589	1,842,443	
54,098	11,229	65,327	
\$1,052,952	<u>\$854,818</u>	\$1,907,770	
<u>13.1%</u>	<u>10.7</u> %	<u>23.8</u> %	

See accompanying notes to financial statements.

(with comparative totals for 2013)

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Tennessee Baptist Children's Homes, Inc., ("Children's Homes") is solely owned and operated by the churches of the Tennessee Baptist Convention for the purpose of ministering the love of Jesus Christ to children and families in crisis. The significant accounting principles and practices followed by the Children's Homes are presented below.

Accrual Basis and Financial Statement Presentation

The Children's Homes presents its financial statements on the accrual basis of accounting.

The Children's Homes net assets and its revenue, expenses, gains, and losses are classified into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets of the Children's Homes and changes therein are classified as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Children's Homes and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that require the assets to be maintained permanently by the Children's Homes. Generally, the donors of these assets permit the Children's Homes to use all or part of the income earned on related investments for general or specific purposes.

The amount for each of these classes of net assets is displayed in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities

Use of Estimates in the Preparation of Financial Statements

Judgment and estimation are exercised by management in certain areas of the preparation of financial statements, the most significant areas being the recovery period for property, buildings and equipment and accrued postretirement benefit cost. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from those estimates.

(with comparative totals for 2013)

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Children's Homes considers all cash and all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The Children's Homes considers any funds invested with GuideStone Financial Services ("GS") to be investments, considering the intent of their investing activities.

Comparative Financial Statements

The financial information shown for fiscal year 2013 in the accompanying statement of financial position, statement of activities, statement of cash flows and statement of functional expenses is included to provide a basis for comparison with fiscal year 2014.

Investments

The Children's Homes reports investments at fair value with gains and losses included in the statement of activities. See notes B and K.

Contributions

The Children's Homes reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The Children's Homes has elected to report contributions received with donor imposed restrictions as an increase to unrestricted net assets if the restrictions are met in the same fiscal year that the contributions are received.

The Children's Homes reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Children's Homes reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

(with comparative totals for 2013)

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Property, Buildings and Equipment

Property, buildings, improvements, furniture, equipment and vehicles are stated in the accompanying statement of financial position at cost, or if contributed, at fair value at date of gift.

Depreciable assets are depreciated using the straight-line method over their estimated useful lives.

Donated Materials and Services

Donated materials and certain services are included in the accompanying financial statements at their fair value at date of receipt.

Income Taxes

The Children's Homes is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the accompanying financial statements.

The Children's Homes accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for the Children's Homes include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, the Children's Homes has determined that such tax positions do not result in an uncertainty requiring recognition.

(with comparative totals for 2013)

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Funds Held in Trust for Others

Consistent with its charter powers and purposes, the Children's Homes, as trustee, holds certain funds totaling \$964,460 and \$997,118 at October 31, 2014 and 2013, respectively, in accordance with the terms of various trust instruments in which the Children's Homes may have an actual or potential interest. The trusteed assets and liabilities are eliminated for reporting purposes. Any residual values which may be received by the Children's Homes have been recorded as beneficial interests in trusts at their respective fair values (Note J).

<u>Pledges</u>

At October 31, 2014, the Children's Homes had no unconditional promises to give. Conditional promises to give at October 31, 2014 and 2013, were \$486,984 and \$-0-, respectively. These conditional pledges are due over the next several years. It is not practical to estimate the net realizable value of such conditional pledges.

Fair Value Measurements

The Children's Homes utilizes FASB ASC 820, Fair Value Measurements and Disclosures, which established a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures regarding the use of fair value measures. Assets and liabilities recorded at fair value in the statement of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value (Note K). Level inputs are as follows:

- Level 1 Values are unadjusted quoted prices for identical assets in active markets accessible at the measurement date.
- Level 2 Inputs include quoted prices for similar assets in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spread, and yield curves.
- Level 3 Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

(with comparative totals for 2013)

B. <u>INVESTMENTS</u>

Investments at October 31, 2014 and 2013 were as follows:

	Total 2014		Total 2013	
	Market	Cost	Market	Cost
Mutual Funds	\$4,156,583	\$2,939,081	\$5,759,868	\$4,724,436
Certificates of Deposit	3,494,119	3,496,000	3,484,717	3,487,000
Insurance Policy	13,487	13,487	12,742	12,742
Common stocks	46,883	47,365	7,318	7,943
	<u>\$7,711,072</u>	<u>\$6,495,933</u>	<u>\$9,264,645</u>	<u>\$8,232,121</u>

Investments at October 31, 2014 and 2013 for each class of net assets were as follows:

Total		
2014	2013	
-		
\$4,126,883	\$5,700,808	
126,879	115,225	
3,457,310	3,448,612	
\$7,711,072	<u>\$9,264,645</u>	
	\$4,126,883 126,879	

Interest and dividends earned on investments owned by the Children's Homes amounted to \$109,504 and \$80,158 for the years ended October 31, 2014 and 2013, respectively. This income represents yields of 1.8% and 1.0% based on the cost of such investments, and 1.5% and 0.9% based on the market of such investments for fiscal years 2014 and 2013, respectively.

The total return (income yield plus investment gains) on investments owned by the Children's Homes was a gain of 4.3% and 8.9% based on the cost of such investments, and a gain of 3.7% and 8.2% based on the market of such investments for fiscal years 2014 and 2013, respectively.

(with comparative totals for 2013)

C. <u>PROPERTY</u>, <u>BUILDINGS AND EQUIPMENT</u> - Continued

Property, buildings and equipment at October 31, 2014 and 2013 consisted of the following:

	2014	2013
Land	\$ 3,371,654	\$ 3,372,202
Buildings	14,162,156	14,119,863
Furnishings and equipment	1,504,514	1,482,294
Improvements other than buildings	1,380,208	1,392,351
Other machinery and equipment	686,890	704,631
Vehicles	1,025,682	934,264
Construction in progress	12,384	<u> </u>
	22,143,488	22,005,605
Less accumulated depreciation	(13,947,790)	(13,553,530)
Net investment in property, buildings		
and equipment	\$ 8,195,698	<u>\$ 8,452,075</u>

Estimated cost to complete construction in progress at October 31, 2014, was \$17,500.

(with comparative totals for 2013)

D. <u>POSTRETIREMENT BENE</u>FITS

Retirement severance benefits are provided to all retiring employees. In addition, the Children's Homes provides postretirement health care and term life insurance benefits to certain Children's Homes employees provided they remain employed at the Children's Homes until retirement. These benefits cover four retired employees and two active employees and will not be extended to future employees.

The status of the plan at October 31, 2014 and 2013, was as follows:

	2014	2013
Change in Benefit Obligation:		
Benefit obligation at beginning of year	\$ 1,580,158	\$ 1,772,783
Service cost	15,194	18,421
Interest cost	66,262	59,162
Actual benefit disbursements	(129,299)	(97,034)
Change in assumptions	129,610	(146,961)
Actuarial loss	(54,719)	(26,213)
Benefit obligation at the end of year	<u>\$ 1,607,206</u>	<u>\$ 1,580,158</u>
Changes in plan assets:		
Fair value of plan assets at beginning of year	\$ -	\$ -
Actual contributions	129,299	97,034
Actual benefit disbursements	(129,299)	(97,034)
Fair value of plan assets at end of year	<u>\$</u>	<u>\$</u>
Funded status:		
Benefit obligation	\$1,607,206	\$1,580,158
Net postretirement benefit liability recognized		
in statement of financial position	<u>\$1,607,206</u>	<u>\$1,580,158</u>

The net periodic postretirement benefit costs recognized during the years ended October 31, 2014 and 2013, which are included in salaries and related benefits, are comprised of the following components:

	2014	2013
Service cost (benefits earned during the period)	\$15,194	\$18,421
Interest cost on accumulated postretirement benefit obligation Loss to the extent recognized	66,262 	59,162 16,804
	\$82,869	<u>\$94,387</u>

(with comparative totals for 2013)

D. <u>POSTRETIREMENT BENEFITS</u> - Continued

The net periodic postretirement benefit costs of \$82,869 and \$94,387 represent the actuarial present value of projected future benefits attributable to employee service rendered during the years ended October 31, 2014 and 2013, respectively. The Children's Homes does not expect to contribute to its post retirement benefit plan in fiscal 2014.

The net periodic postretirement benefit costs recognized were determined using the weighted - average and assumed annual increases as follows:

	2014	2013
Healthcare costs	8.00%	8.00%
Future compensation levels	3.00%	3.00%
Discount rate	3.70%	4.30%

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

Year Ending October 31	<u>Amount</u>
2015	\$128,794
2016	87,401
2017	129,022
2018	99,627
2019	92,186
2020 - 2024	506.865

The Children's Home uses an October 31 measurement date for its postretirement benefit plan.

(with comparative totals for 2013)

D. POSTRETIREMENT BENEFITS - Continued

The health care cost trend rate assumption has a significant effect on the amounts reported. For example, the effect of a 1% increase in the trend rate of the health care cost portion of net periodic postretirement benefit cost for the year ended October 31, 2014 is as follows:

	Health C Trend		
	8.00%	9.00%	<u>Increase</u>
Service cost	\$ 2,273	\$ 2,605	\$ 332
Interest cost	53,587	59,843	6,256
Net periodic postretirement health care benefit cost	<u>\$55,860</u>	<u>\$62,448</u>	<u>\$6,588</u>
Accumulated postretirement benefit obligation for health care benefits at			
October 31, 2014	<u>\$1,361,254</u>	<u>81,516,650</u>	<u>\$155,396</u>

E. <u>PENSION PLAN</u>

The Children's Homes participates in the retirement program of GuideStone Financial Resources. The plan is a defined contribution plan covering all full-time employees who have completed three years of paid denominational service. The Children's Homes makes contributions to the plan on behalf of eligible employees in amounts equal to 12% of each employee's base salary. According to the plan's provisions, employees may also make certain contributions to the plan. All contributions made to the plan are immediately fully vested to the covered employees.

Under the plan, the value of accumulated benefits is equal to the value of the assets. There is no unfunded value of accrued plan benefits. Pension expense totaled \$206,501 and \$235,920 during the years ended October 31, 2014 and 2013, respectively.

(with comparative totals for 2013)

F. DEFERRED COMPENSATION PLAN

The Children's Homes has a non-elective deferred compensation plan to provide benefits payable to certain management employees at specific future dates, upon termination, retirement, death or disability. Total expense was \$30,814 and \$33,307 during the years ended October 31, 2014 and 2013, respectively. The related liability is included in accounts payable and accrued liabilities in the statement of financial position.

G. CONCENTRATION OF CREDIT RISK

Financial instruments, which potentially subject the Children's Homes to concentrations of credit risk, consist principally of cash and cash equivalents and investments. Cash and cash equivalents at October 31, 2014 and 2013, include demand deposits at financial institutions which management believes are high credit quality financial institutions. The deposits possess credit risk to the extent they exceed federally insured limits. Management believes the exposure to concentrations of credit risk relative to securities is limited due to the Children's Homes investment objectives and policies of maintaining a variety of quality investments. Credit risk also extends to uncollateralized receivables.

H. <u>UNRESTRICTED NET ASSETS</u>

Investment in property contains the book value of fixed assets utilized in the Children's Homes' childcare ministry. Funds are available from these net assets only upon sale or exchange of the related assets.

Designated for operating reserve:

The Board has set aside a designated reserve to supplement budget income. Income and transfers from the reserve supplement funds received from the Cooperative Program and other sources enabling the Children's Homes to maintain its childcare programs, staff and facilities.

Income from the sale of land and large estate gifts have been the primary sources of additions to this reserve. These income sources occur at irregular times, in unpredictable amounts, and cannot be relied upon for current budget funding due to their erratic nature.

(with comparative totals for 2013)

H. UNRESTRICTED NET ASSETS - Continued

The Board's plan is to wisely utilize these funds by continuing to add to the board designated reserve similar revenues if and when received. Maintaining this reserve is necessary so that the annual budget can rely on the income and transfers from this reserve as a stable source of income to meet ongoing operational expenses that are in excess of Cooperative Program support and other budget revenue.

Designated for East Tennessee - Funds from an East Tennessee estate gift have been set aside for the resumption of the Children's Homes' Knoxville area residential program as well as other ministry programs in the East Tennessee region.

I. NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets of \$633,460 were released from donor restrictions by incurring costs and expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The purpose restrictions accomplished were for program services.

J. <u>BENEFICIAL INTERESTS IN TRUSTS</u>

Beneficial interests in trusts represents funds held and administered by trustees in accordance with the terms of various trust instruments and includes both residual and perpetual trusts. Residual trusts are structured to pay a remainder corpus amount in the future. Perpetual trusts are structured to pay ongoing income. This income is either currently paying or will being paying in the future.

The Children's Homes records beneficial interest in trusts at their fair value. At October 31, 2014 and 2013, the fair values are as follows:

	2014	2013
Residual trusts:		
Children's Homes as trustee	\$ 498,750	\$ 465,371
Held by outside trustees	42,696	48,844
Total residual trusts	541,446	514,215
Perpetual trusts held by outside trustees:		
Tennessee Baptist Foundation as trustee	11,289,366	10,834,905
Other trustees	4,340,424	4,250,977
Total perpetual trusts held by outside trustees	15,629,790	15,085,882
Total beneficial interests in trusts	Φ1 6 1 5 1 2 2 6	#15 600 00 5
held by trustees	\$16,171,236	<u>\$15,600,097</u>

During 2014 and 2013, the Children's Homes received interest and dividends of \$573,576 and \$510,405, respectively, on funds held in trust.

(with comparative totals for 2013)

K. FAIR VALUES OF FINANCIAL INSTRUMENTS

Required disclosures concerning the estimated fair value of financial instruments are presented below. The estimated fair value amounts have been determined based on the Children's Homes assessment of available market information and appropriate valuation methodologies. The following table summarizes fair value measurements at October 31, 2014 and 2013, for the assets and liabilities measured at fair value on a recurring basis:

	Assets			
	Measured at	Fair Value Measurements Using		
October 31, 2014	Fair Value	Level 1	Level 2	Level 3
Investments:				
Mutual funds	\$ 4,156,583	\$4,156,583	\$ -	\$ -
Certificates of deposit	3,494,119	3,494,119	-	-
Insurance policy	13,487	_	-	13,487
Common stock	46,883	46,883		
	7,711,072	7,697,585	-	13,487
Beneficial interests	16,171,236	-	16,171,236	-
October 31, 2013				
Investments:				
Mutual funds	\$ 5,759,868	\$5,759,868	\$ -	\$ -
Certificates of deposit	3,484,717	3,484,717	-	-
Insurance policy	12,742	-	-	12,742
Common stock	7,318	7,318		
	9,264,645	9,251,903	-	12,742
Beneficial interests	15,600,097	-	15,600,097	-

The carrying value of cash equivalents, receivables, and accounts payable and accrued liabilities approximate fair value based on the short-term nature of these instruments.

L. <u>ENDOWMENT FUNDS</u>

The Children's Homes' endowment consists of individual funds established for a variety of purposes and includes donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

(with comparative totals for 2013)

L. ENDOWMENT FUNDS - Continued

Interpretation of Relevant Law

The Children's Homes has interpreted SUPMIFA, State of Tennessee's State Uniform Prudent Management of Institutional Funds Act, as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Children's Homes classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Fund in a manner consistent with the standard of prudence prescribed by applicable state laws. In accordance with applicable state laws, the Children's Homes considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Children's homes and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Children's Homes
- The investment policies of the Children's Homes

Endowment Net Asset Composition by Type of Fund as of October 31, 2014

	Unrestricted	Permanently <u>Restricted</u>	<u>Total</u>
Donor-restricted endowment funds Perpetual trusts held by trustees	\$22,729 	\$ 3,410,734 15,629,790	\$ 3,433,463 15,629,790
Total funds	<u>\$22,729</u>	<u>\$19,040,524</u>	\$19,063,253

Endowment Net Asset Composition by Type of Fund as of October 31, 2013

	Unrestricted	Permanently Restricted	<u>Total</u>
Donor-restricted endowment funds Perpetual trusts held by trustees	\$17,295 	\$ 3,407,502 	\$ 3,424,797
Total funds	<u>\$17,295</u>	<u>\$18,493,384</u>	<u>\$18,510,679</u>

(with comparative totals for 2013)

L. <u>ENDOWMENT FUNDS</u> - Continued

Changes in Endowment Net Assets for the years ended October 31, 2014 and 2013

	Unrestricted	Permanently <u>Restricted</u>	<u>Total</u>
Endowment net assets, October 31, 2012	\$ 6,557	\$15,687,308	\$ 15,693,865
Investment return: Investment income Net appreciation (realized and unrealized) Total investment return	37,911 10,738 48,649	732,109 732,109	37,911 742,847 780,758
Contributions		2,073,967	2,073,967
Appropriation of endowment assets for expenditure	(37,911)		(37,911)
Endowment net assets, October 31, 2013	17,295	18,493,384	18,510,679
Investment return: Investment income Net appreciation (realized and unrealized) Total investment return	20,330 5,434 25,764	505,340 505,340	20,330 510,774 531,104
Contributions	-	41,800	41,800
Appropriation of endowment assets for expenditure	(20,330)		(20,330)
Endowment net assets, October 31, 2014	<u>\$ 22,729</u>	<u>\$19,040,524</u>	<u>\$ 19,063,253</u>

(with comparative totals for 2013)

L. ENDOWMENT FUNDS - Continued

Return Objectives and Risk Parameters

The Children's Homes' investment and spending policies for endowment assets attempts to provide a stream of funding for its programs. Endowment assets include those assets of donor-restricted funds that the Children's Homes must hold in perpetuity. Under this policy, as approved by the Board of Trustees, the endowment assets are invested with the goals of high current return and preservation of capital. The Children's Homes expects its endowment funds to provide the maximum attainable current yield while assuming a minimum level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its objectives, the Children's Homes relies on a strategy in which investment returns are achieved through current yield (interest and dividends). The Children's Homes does not invest in companies or industries whose known products, services or practices are contrary to the beliefs or practices of Southern Baptists.

Spending Policy and How Investment Objectives Relate to Spending Policy

The Children's Homes has a practice of appropriating the current earnings for distribution annually. In establishing this practice the Children's Homes considered the critical need for annual income as well as the existence of non-endowment investments. This is consistent with the Children's Homes objectives of achieving high current return and preservation of capital.

M. SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 9, 2014, the issuance date of the financial statements, and has determined that there are no subsequent events requiring disclosure.