	ALS Association						
	FYE 1/31/2007						Budgeted
	Annual Budget - Draft	FYE 1/31/07				FYE 1/31/06	% Inc/(Dec)
		Program	Fundraising	General & Admin	Total	Projected	over FY 1/31/06
	Program Revenue						
1	Unrestricted Contributions				**35,000**	38,577	(10.2%)
2	Annual Giving Program				**10,000**	9,106	8.9%
3	Community Health Charities				**6,600**	6,780	(2.7%)
4	United Way				**1,800**	2,171	(20.6%)
5	Direct Mail Solicitation				**6,000**		100.0%
6	Grants				**21,000**	21,000	0.0%
7	Symposium						
8	Memphis				**500**	600	(20.0%)
9	Nashville				**500**	600	(20.0%)
10	**Special Events Income**						
11	Strikeout ALS				**-**	10,000	
12	Kingsport				**3,500**	500	85.7%
13	Memphis				**-**	576	
14	Nashville				**4,500**	5,132	(14.0%)
15	Walk To D'feet ALS					830	
16	Memphis				**85,000**	55,131	35.1%
17	Nashville				**215,000**	207,795	3.4%
18	Tri-Cities				**50,000**	33,618	32.8%
19	Other Events						
20	Columbia Event				**10,000**	19,733	(97.3%)
21	**Other Income**					4,431	
22	Interest Income				**9,177**	9,436	(2.8%)
23	**Use of Net Assets**				**75,950**	2,547	96.6%
24					**534,527**	428,563	19.8%

	ALS Association						
	FYE 1/31/2007						**Budgeted**
	Annual Budget - Draft	**FYE 1/31/07**				**FYE 1/31/06**	**% Inc/(Dec)**
		Program	**Fundraising**	**General & Admin**	**Total**	**Projected**	**over FY 1/31/06**
	Direct Program Expense						
25	Advocacy Day	5,000			**5,000**	-	100.0%
26	Caregiver Appreciation	2,500			**2,500**	-	100.0%
27	Communication Program	10,000			**10,000**	-	100.0%
28	Equipment Loan / Home Mod.	30,000			**30,000**	32,160	(7.2%)
29	Holiday Support Program	1,000			**1,000**	1,468	(46.8%)
30	Patient Assist. Emergencies	5,000			**5,000**	1,617	67.7%
31	Patient Services Coordinators				**-**		
32	Payroll & Benefits	111,276			**111,276**	72,920	34.5%
33	PSC - East Tennessee				**-**		
34	PSC - Memphis				**-**		
35	PSC - Nashville				**-**		
36	Benefits Stipend				**-**		
37	Payroll Taxes				**-**		
38	PSC Mileage	7,000			**7,000**	5,818	16.9%
39	Respite Care	40,000			**40,000**	43,960	(9.9%)
40	Revenue Sharing	48,646	9,043	4,677	**62,367**	57,938	7.1%
41	Symposium						
42	Memphis	1,000			**1,000**	227	77.3%
43	Nashville	1,000			**1,000**	714	28.6%
44	Tri-Cities	500			**500**		100.0%
45	**Special Events Expenses**						
46	Strikeout ALS						
47	Kingsport	375	1,125		**1,500**		100.0%
48	Memphis	500			**500**	732	(46.4%)
49	Nashville	375	1,125		**1,500**	2,412	(60.8%)
50	Walk To D'feet ALS					636	
51	Memphis		12,000		**12,000**	9,881	17.7%
52	Nashville		16,000		**16,000**	14,307	10.6%
53	Tri-Cities		6,000		**6,000**	3,893	35.1%
54	Other Events						
55	Columbia Event		2,500		**2,500**	2,134	14.6%
56	**Other Expense**				**-**		
57	Advertising			500	**500**	44	91.2%
58	Bank Service Charges						

	ALS Association							
	FYE 1/31/2007							**Budgeted**
	Annual Budget - Draft		**FYE 1/31/07**				**FYE 1/31/06**	**% Inc/(Dec)**
		Program	**Fundraising**	**General & Admin**	**Total**		**Projected**	**over FY 1/31/06**
59	Communications				**-**			
60	Telephone	6,720	840	840	**8,400**		7,292	13.2%
61	Cell Phone	2,160	120	120	**2,400**		1,593	33.6%
62	Website	900	300		**1,200**		1,000	16.7%
63	Direct Mailing Exp	3,000			**3,000**			100.0%
64	Dues and Subscriptions	2,000	1,000	1,000	**4,000**		3,492	12.7%
65	Education and Training	1,000	1,000		**2,000**		104	94.8%
66	Equipment Rental	1,320	660	660	**2,640**		655	75.2%
67	Gifts & Brd/Stf Appreciation	750		750	**1,500**		1,385	7.7%
68	Insurance							
69	Contents/Corp Liability	2,940	630	630	**4,200**		2,292	45.4%
70	Disability/Life Insurance	1,000	500	500	**2,000**		428	78.6%
71	Workers Comp	2,250	1,125	1,125	**4,500**		3,819	15.1%
72	Merchant Card Services			200	**200**		178	11.0%
73	Newsletter	6,666	3,334		**10,000**		9,680	3.2%
74	Office Supplies	2,500	1,250	1,250	**5,000**		6,571	(31.4%)
75	Payroll	50,500	43,375	21,625	**115,500**		81,138	29.8%
76	Administrative Assistant				**-**			
77	Executive Director				**-**			
78	Development Director				**-**			
79	Benefits Stipend	1,350	1,300	550	**3,200**		2,289	28.5%
80	Payroll Taxes	3,863	3,318	1,654	**8,836**		7,573	14.3%
81	Payroll Service	900	450	450	**1,800**		1,167	35.2%
82	Permits and Licenses			290	**290**		310	(6.9%)
83	Postage and Delivery	2,100	1,050	350	**3,500**		3,653	(4.4%)
84	Printing and Reproduction	1,750	500	250	**2,500**		1,857	25.7%
85	Professional Fees				**-**			
86	Accounting Audit	625	375	1,500	**2,500**		3,515	(40.6%)
87	Bookkeeping	350	350	2,800	**3,500**		3,808	(8.8%)
88	Rent	5,250	2,625	2,625	**10,500**		9,651	8.1%
89	Maintenance	750	375	375	**1,500**		1,463	2.5%
90	Security			119	**119**		119	0.3%
91	Utilities (Elec/Gas/Wtr)	240	400	960	**1,600**		1,302	18.6%
92	Travel and Entertainment	5,000	3,000	3,000	**11,000**		8,850	19.5%
93		**370,056**	**115,670**	**48,801**	**534,528**		428,563	19.8%
94		69.2%	21.6%	9.1%	100.0%			
95								
96					**(0)**			