

Nashville Area Chapter
Budget For Fiscal 2004-2005
Consolidated Chapter

		FY 2003 Actual Total	FY 2004 Budget Total	FY 2004 Estimated Actual	FY 2005 Budget Total	Program Services			Support Svcs		
						Emergency Services	Health & Safety	Volunteer Resources	Financial Development	Management	Shared Svcs
Revenue											
Public Support											
41110	United Way Allocations/Designations	162,362	103,805	100,248	75,000	75,000					
46290	United Way - OBI	187,819	169,036	195,980	192,500	192,500					
412xx	Monetary Contributions										
	3022 Direct Mail	142,340	160,000	209,965	224,500				224,500		
	3023 Annual Campaign	975,165	1,172,500	443,494	680,000				680,000		
	2010 Disaster Relief (R)	68,924	70,000	1,211							
	Other Sources										
	3009 Memorials/Honors/Tributes	8,628	10,000	8,671	8,700				8,700		
	3007 Entertainment Book	2,720	2,700	1,040	2,000				2,000		
	3018 Workplace Campaign	64			8,500				8,500		
	IRC Contributions	19,150		9,013	9,000				9,000		
41300	Special Events										
	3013 Rhapsody in Red	137,272	200,000	181,684	215,000				215,000		
	Less: Direct Costs	(50,748)	(75,000)	(46,180)	(60,000)				(60,000)		
	3027 LifeSaver Society (RC Brkfst)	142,050	195,000	122,780	220,000				220,000		
	Less: Direct Costs		(16,000)	(15,290)	(20,000)				(20,000)		
	3024 Patton Dinner			148,000							
	Less: Direct Costs			(55,000)							
	XXXX Other Board FR events, net				45,000				45,000		
46290	Non-Federal Grants										
	Second Harvest										
	Sumner Co Government	9,500	10,000	10,000	10,000	10,000					
	Other Grants	3,500	49,450								
41570	IRC Disaster Relief Reimbursements	24,886		14,263							
42100	Legacies, Bequests, Trusts	94,050		170,575	80,000				80,000		
42200	Charitable Annuities, etc.	28,282		135,000							
Total Public Support		1,955,964	2,051,491	1,635,454	1,690,200	277,500			1,412,700		

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431xx In-Kind Contributions	119,143	3,963	66,088							
Other Revenues										
44110/200 Investment & Dividend Income	6,251	8,478	2,657	6,000				6,000		
44300-500 Gains/Losses	(7,903)		(1,585)							
45100 Income from Endowment Fund	3,247	4,000	2,155	2,500				2,500		
46490 School Screening	40,863	51,300	56,997	55,000		55,000				
47500/501 Retail/Resale-Program Materials	203,056	230,000	242,780	206,000		206,000				
47502 Retail/Resale-Equipment Rental	10,163	12,000	9,197	10,500		10,500				
47570 IRC Sales	22,094	8,000	6,008	6,000		6,000				
48100 Community Course Fees	103,746	105,000	106,175	117,000		117,000				
48200 Full Service Fees	231,796	314,500	314,814	346,000		346,000				
48300 Authorized 3rd Party Admin Fees	42,636	44,000	38,138	40,000		40,000				
48970 IRC Other Products & Services	28,089		2,246							
48990 Other Products & Services	344	38,000	8,034	5,000			5,000			
49100 Royalties	2,269	2,000	6,098	10,000		10,000				
49270 IRC Rent	7,250	7,250	7,250	7,250					7,250	
46470 Sale of Fixed Assets										
49500 Salvage Materials	2,457									
49670 Blood Services Fee	50,000	50,000	50,000	50,000			50,000			
49970 IRC Miscellaneous Revenues	745		1,015							
499xx Other Miscellaneous Revenues	131,793		2,701							
Total Other Revenues	878,896	874,528	854,680	861,250		790,500	55,000	8,500	7,250	
TOTAL REVENUES	2,954,003	2,929,982	2,556,221	2,551,450	277,500	790,500	55,000	1,421,200	7,250	

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Compensation										
51110 Salaries	1,058,795	1,024,469	951,281	1,000,888	224,691	264,632	108,771	150,126	64,838	187,830
51130 Per Diem Wages	76,040	85,333	87,028	104,027	12,202	89,625		2,200		
51290 Add'l Earned Comp/Commissions	20,055	20,000	28,541	34,000		34,000				
51470 Severance Pay	14,233		5,400							
Total Compensation	1,169,123	1,129,802	1,072,250	1,138,915	236,893	388,257	108,771	152,326	64,838	187,830
Employee Benefits										
52100 Payroll Taxes	86,004	86,832	81,573	87,512	18,123	29,702	8,284	11,653	5,382	14,369
52130 State Unemployment	27,875		4,947							
52200 Retirement	9,793	23,317	18,097	22,878	4,738	7,765	2,166	3,047	1,407	3,756
52300 Insured Benefits	115,771	130,790	92,627	88,929	22,568	22,962	10,002	12,624	5,326	15,447
Total Employee Benefits	239,443	240,939	197,245	199,320	45,429	60,430	20,451	27,323	12,115	33,572
Travel/Conferences & Meetings										
53010-5008 Chargebacks			(150)							
53020 Off-set to In-kind Contribution	3,170									
53100 Transportation	7,415	8,800	4,045	6,323	1,738	2,950	230	350	700	355
53200 Meals/Lodging/Incidentals	3,098	4,640	1,633	3,540	1,440	200	500	450	400	550
53300 Conf/Meetings - In Jurisdiction	13,047	9,605	9,666	10,682	1,227	375	5,705	925	2,000	450
53400 Conf/Meetings-Outside Jurisdic	739	125	2,911	2,500					2,500	
53700 IRC Travel	835	825	405	600	300				300	
Total Travel/Conf & Mtgs	28,304	23,995	18,510	23,645	4,705	3,525	6,435	1,725	5,900	1,355
Financial Assistance										
54010 Chargebacks	(75)									
54100 Relief Assistance	184,774	184,500	150,113	159,156	159,156					
54200 Program Svcs Grant Assistance	3,704	350	78	450	350	100				
54300's Prog Svc W/O's & Uncollectible A/R	100,753	41,394	36,114	21,500		1,500		20,000		
54500 Scholarships/Dues	3,130	4,925	6,905	4,019	1,394	100	700	375		1,450
54600 Memberships in Other Org	1,795	1,820	1,885	805			130	250	225	200
54700 IRC Financial Assistance	117		237	1,500					1,500	
Total Financial Assistance	294,198	232,989	195,332	187,430	160,900	1,700	830	20,625	1,725	1,650

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Supplies										
55010 Charge backs	(200)									
55020 Off-set to In-kind Contribution	6,208		300							
55100 Direct Supplies	76,551	134,640	66,837	49,500		49,500				
55200 Expendable Supplies	22,623	22,061	8,523	9,275	1,300	4,250	720	1,305	200	1,500
55300 Printing & Duplicating-InHouse	16,024	21,000	11,316	11,993	2,343	3,225	2,500	2,125	800	1,000
55400 Outside Printing	18,791	14,670	14,338	14,942	542	3,650	1,800	5,500	700	2,750
55700 IRC Supplies	5,957	7,950	3,308	3,277	1,817	250	1,200	10		
Total Supplies	145,954	200,321	104,622	88,987	6,002	60,875	6,220	8,940	1,700	5,250
Program Materials										
56010 Chargebacks	(46,757)		(12,734)							
56020 Off-set to In-kind Contribution	100,306		62,001							
56120 Retail/Resale Cost of Sales	205,096	144,777	202,046	138,800		137,800		1,000		
56200 Promotional Materials	85,898	51,800	18,213	18,665	915	3,750	1,850	2,600	3,500	6,050
56300 Books/Subs/Periodicals	312	772	504	800	250			100	250	200
56700 IRC Program Materials	924	3,925	368	475	475					
56800 Inventory Adjustments	1,226	700	19,267							
Total Program Materials	347,005	201,974	289,665	158,740	1,640	141,550	1,850	3,700	3,750	6,250
Minor Equipment										
57020 Expense to Off-Set In-Kind	1,850									
57100 Equipment Purchases	4,601	1,800	275	520			120	200		200
57200 Equipment Rental	5,890	18,062	860	200		200				
57270 Vehicle Rental	14,107	11,880	7,597	6,597	6,597					
57300 Equipment Maint & Repairs	2,028	7,725	1,416	2,400	1,000	1,100			100	200
57370 Auto Maintenance (inclgd Gas)	5,941	8,455	8,368	8,960	6,530	2,380			50	
57400 Software Purchases	209	18,500	2,586	2,590	445	115		2,030		
57700 IRC Minor Equipment	40									
Total Minor Equipment	34,666	66,422	21,102	21,267	14,572	3,795	120	2,230	150	400
Buildings & Occupancy										
58020 Off-set to In-kind Contribution	3,634	3,963	4,087							
58100 Utilities	18,315	18,527	17,974							
58200 Property Rentals	11,916	11,931	10,519	15,307	6,780	2,100	2,581	1,442	481	1,923
58300 Maintenance & Repairs	8	400	4,218							
59730 IRC Blood Services Fees	80,796	80,796	81,132	98,172	24,897	26,203	8,406	9,324	12,811	16,531
Total Buildings & Occupancy	114,669	115,617	117,930	113,479	31,677	28,303	10,987	10,766	13,292	18,454

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Professional & Consulting Fees										
59020 Off-set to In-kind Contribution										
59100 External Audit Fees	8,400	8,900	8,900	9,500						9,500
59500 Personnel Consulting Fees	880	300	706							
59800 Communications Consltng Fee	29,305									
59910 Market Survey	13,850			15,000						15,000
59920 Direct Mail Cost	106,504	110,000	96,196	86,273				86,273		
59930 Marketing & Advertising	59,874	1,000		23,000	2,500	7,500				13,000
599xx Other Prof & Consulting Fees	146,840	101,300	5,818	7,000						7,000
Total Prof/Consulting Fees	365,653	221,500	111,620	140,773	2,500	7,500		86,273		44,500
Support & Other Services										
67200 Corporate Insurance	23,943	35,625	35,631	40,562	8,454	13,856	3,797	5,437	2,314	6,704
67300 Communications Charges	61,001	55,596	57,494	58,083	20,733	11,200	2,500	7,250	2,000	14,400
67400 Postage/Shipping/Freight	22,840	32,960	22,020	24,920	2,420	5,850	2,475	6,350	300	7,525
67900 Miscellaneous Services	23,324	18,670	9,889	15,146	1,346	4,400		2,100	50	7,250
67940 Software Licenses & Maint	112	13,800		500	500					
Total Support & Other Svcs	131,220	156,651	125,034	139,211	33,453	35,306	8,772	21,137	4,664	35,879
Total Operating Expenses	2,870,235	2,590,210	2,253,310	2,211,767	537,771	731,240	164,436	335,046	108,134	335,140
54710 Assessment	231,510	231,510	231,511	254,661	180,809	58,572			15,280	
TOTAL EXPENSES	3,101,745	2,821,720	2,484,820	2,466,428	718,580	789,812	164,436	335,046	123,414	335,140
REVENUE OVER(UNDER) EXPENSES	(147,742)	108,262	71,401	85,022	(441,080)	688	(109,436)	1,086,154	(116,164)	(335,140)
Depreciation Expense										
69100 Depreciation-Bldg/Improvements	27,988	30,280	28,914	28,916					28,916	
69200 Depreciation-Equipment	41,739	30,161	29,829	37,777	8,153	7,686	1,415	3,538	14,469	2,516
Total Fixed Assets	69,727	60,441	58,743	66,693	8,153	7,686	1,415	3,538	43,385	2,516
TOTAL ADJUSTED EXPENSES	3,171,472	2,882,161	2,543,564	2,533,121	726,733	797,498	165,851	338,584	166,799	337,656
NET INCREASE(DECREASE)	(217,469)	47,821	12,657	18,329	(449,233)	(6,998)	(110,851)	1,082,616	(159,549)	(337,656)