

	Girl Scouts of Middle Tennessee	
	Operating Budget	
	October 1, 2015 - September 30, 2016	
OPERATING INCOME		
1	<i>Annual Giving</i>	
2	General campaign - Davidson County	\$ 502,600
3	General campaign - Outlying Counties	\$ 48,000
4	General campaign-United Way Designations	\$ 18,000
5	Family Contributions Campaign	\$ 60,000
6	Gold Community Luncheon - Nashville	\$ 155,500
7	Golf Tournament (net)	\$ 50,000
8	Community Events	\$ 40,000
9	<i>Subtotal - Annual Giving</i>	\$ 874,100
10	United Way Allocations	\$ 48,000
11	<i>Total Public Support</i>	\$ 922,100
12	<i>Other Operating Income</i>	
13	Camp and Outdoor Program Fees	\$ 638,620
14	Council Sponsored Program Fees	\$ 52,055
15	Interest Income	\$ 20,000
16	Insurance Proceeds	\$ -
17	Retail Sales (net)	\$ 108,000
18	<i>Subtotal - Other Operating Income</i>	\$ 818,675
19	<i>Total - Adult Generated Operating Income</i>	\$ 1,740,775
20	<i>Girl Generated Income</i>	
21	Fall Product Sale (net)	\$ 116,524
22	Cookie Sale allocated to Operations (net)	\$ 2,677,942
23	<i>Total Girl Generated Operating Income</i>	\$ 2,794,466
24	<i>Total Operating Income</i>	\$ 4,535,241
OPERATING EXPENSES		
25	Salaries	\$ 2,303,342
26	Program Consultants	\$ 65,900
27	Employee Benefits	\$ 453,629
28	<i>Total Personnel</i>	\$ 2,822,871
29	Professional Fees	\$ 114,500
30	Supplies	\$ 263,353
31	Telephone	\$ 78,625
32	Postage & Shipping	\$ 31,370
33	Occupancy	\$ 532,916
34	Rental of Equipment	\$ 37,900
35	Printing & Subscriptions	\$ 93,570
36	Travel	\$ 130,671
37	Training, Conferences and Food for Events	\$ 233,475
38	Financial Assistance	\$ 99,780
39	Membership Dues	\$ 5,404
40	General Insurance	\$ 34,800
41	Miscellaneous	\$ 31,700
42	<i>Total Operating Expenses</i>	\$ 4,510,935
43	<i>Net Income (Loss) from Normal Operating Activities</i>	\$ 24,306