



**YMCA of Middle Tennessee**  
**Operating Results: Revenues and Expenses**  
**For the Twelve Months ending December 31**

	<b>2020 Actual</b>	<b>2021 Actual (unaudited)</b>	<b>2022 Budget</b>
Contributions and Private Grants	\$ 5,481,873	\$ 4,399,246	\$ 4,052,671
Government Funding	\$ 10,588,423	\$ 10,677,161	\$ 2,050,207
Membership	\$ 28,592,438	\$ 31,490,701	\$ 38,750,246
Program Revenue	\$ 8,137,274	\$ 12,741,190	\$ 21,167,378
Other Revenue	\$ 1,225,464	\$ 1,195,375	\$ 1,540,970
<b>Total Revenue</b>	<b>\$ 54,025,472</b>	<b>\$ 60,503,673</b>	<b>\$ 67,561,472</b>
Salaries and Wages	\$ 28,733,249	\$ 32,841,712	\$ 35,029,625
Benefits and Taxes	\$ 7,152,572	\$ 7,034,881	\$ 7,656,250
Services, Supplies and IT	\$ 5,359,297	\$ 5,401,817	\$ 6,572,440
Property and Equipment	\$ 8,553,869	\$ 9,912,856	\$ 10,277,874
Financing Costs	\$ 2,833,972	\$ 3,282,399	\$ 3,367,380
Other Expenses	\$ 5,066,555	\$ 4,892,177	\$ 4,657,904
<b>Total Expense</b>	<b>\$ 57,699,514</b>	<b>\$ 63,365,842</b>	<b>\$ 67,561,472</b>
<b>Net Operating</b>	<b>\$ (3,674,042)</b>	<b>\$ (2,862,169)</b>	<b>\$ -</b>
Intra-Association Revenue	\$ 8,745,050	\$ 8,778,660	\$ 10,348,210
Intra-Association Expense	\$ 8,745,050	\$ 8,775,549	\$ 10,348,210