

**W.O. Smith Music School**  
**Approved Operational Budget**  
**7/1/2015-6/30/2016**

**Income**

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributions	0	0	110,000	110,000
Student Fees	6,000	0	0	6,000
Grants	0	0	185,000	185,000
Fundraising	0	140,000	0	140,000
W.O. Smith Society	0	80,000	0	80,000
Facility Rentals	0	0	50,000	50,000
<b>Total</b>	<b>\$6,000</b>	<b>\$220,000</b>	<b>\$345,000</b>	<b>\$571,000</b>

**Expenses**

	Program Services- Music Programs	Fundraising	Management & General	Totals
Full Time Staff Salaries	101,675	29,770	77,392	208,837
Part Time Staff Salaries	11,160	4,500	15,710	31,370
Bonuses	0	0	0	0
Payroll Taxes	8,631	2,625	7,122	18,378
Insurance-Medical	12,948	7,440	7,440	27,828
Insurance (liab., prop etc.)	12,500	0	2,500	15,000
Employee Pensions	5,084	1,488	3,870	10,442
Bad Debt	0	0	0	0
Background Screening Services	3,500	0	0	3,500
Building Supplies	3,000	200	500	3,700
Chorus Programs	1,500	0	0	1,500
Cultural Events	500	0	0	500
Custodial Maintenance	12,600	0	6,600	19,200
Dues & Subscriptions	1,000	0	1,000	2,000
Endowment Expense	0	245	0	245
Entertainment/Meals	500	0	1,000	1,500
Event Management/Janitorial	0	0	9,000	9,000
Freight & Cartage	750	0	0	750
Fundraising Expenses	35,000	0	0	35,000
Gifts & Flowers	1,850	0	0	1,850
Local Van Transport	2,500	0	0	2,500
Merchant Account Services	0	0	0	0
Musical Supplies	10,000	0	0	10,000
Office Equipment	3,500	0	2,000	5,500
Office Supplies	3,000	0	500	3,500
Postage	1,000	500	250	1,750
Printing	0	1,000	0	1,000
Professional Development	100	100	100	300
Professional Fees	2,000	0	14,000	16,000
Promotion & Publicity	0	500	0	500
Repairs & Maintenance (grounds)	4,900	600	1,550	7,050
Repairs & Maintenance (building)	15,000	0	1,000	16,000
Repairs - Instruments	4,000	0	0	4,000
Scholarships	3,000	0	0	3,000
Student Awards	1,000	0	0	1,000
Security System Charges	2,000	0	1,000	3,000
Summer Music Camp(s)	50,000	0	0	50,000
Telephone	4,000	0	800	4,800
Utilities	40,000	0	3,000	43,000
Volunteer Continuing Education	2,000	0	0	2,000
Waste Disposal	1,500	2,000	500	4,000
Web Site/Internet	750	750	0	1,500
<b>Totals</b>	<b>\$362,448</b>	<b>\$51,718</b>	<b>\$156,834</b>	<b>\$571,000</b>

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