

	<b>Girl Scouts of Middle Tennessee</b>	
	Operating Budget Fiscal Year 2015	
	October 1, 2014-September 30, 2015	
	<b>OPERATING INCOME</b>	
1	<i>Annual Giving</i>	
2	General campaign	\$ 548,246
3	Family Contributions Campaign	\$ 60,000
4	Girl Scout Luncheon (net)	\$ 155,500
5	Golf Tournament (net)	\$ 100,000
6	Community Events (net)	\$ 41,000
7	<i>Subtotal - Annual Giving</i>	\$ 904,746
8	United Way Allocations	\$ 50,000
9	<i>Total Public Support</i>	\$ 954,746
10	<i>Other Operating Income</i>	
11	Camp and Outdoor Program Fees	\$ 645,650
12	Council Sponsored Program Fees	\$ 59,850
13	Interest Income	\$ 20,000
14	Insurance Proceeds	
15	Retail Sales (net)	\$ 102,750
16	<i>Subtotal - Other Operating Income</i>	\$ 828,250
17	<i>Total - Adult Generated Operating Income</i>	\$ 1,782,996
18	<i>Girl Generated Income</i>	
19	Fall Product Sale (net)	\$ 100,851
20	Cookie Sale allocated to Operations (net)	\$ 2,578,512
	<i>Gross Sale</i>	\$ 5,512,500
21	<i>Total Girl Generated Operating Income</i>	\$ 2,679,363
22	<b>Total Operating Income</b>	<b>\$ 4,462,359</b>
	<b>OPERATING EXPENSES</b>	
23	Salaries	\$ 2,151,052
24	Program Consultants	\$ 57,850
25	Employee Benefits	\$ 550,000
26	<b>Total Personnel</b>	<b>\$ 2,758,902</b>
27	Professional Fees	\$ 86,700
28	Supplies	\$ 268,295
29	Telephone	\$ 81,819
30	Postage & Shipping	\$ 34,645
31	Occupancy	\$ 527,638
32	Rental of Equipment	\$ 37,800
33	Printing & Subscriptions	\$ 110,570
34	Travel	\$ 130,329
35	Training, Conferences and Food for Events	\$ 215,870
36	Financial Assistance	\$ 105,800
37	Membership Dues	\$ 5,784
38	General Insurance	\$ 34,800
39	Miscellaneous	\$ 29,100
40	<b>Total Operating Expenses</b>	<b>\$ 4,428,052</b>
41	<b>Net Income (Loss) from Normal Operating Activities</b>	<b>\$ 34,307</b>