	2014 Proposed Budget
Income	
Examiner Training Fees	37,500.00
TDLWD Contract	110,000.00
Interest Income	0.00
Conference	
Pre-conference workshop	43,875.00
Conference Sponsorship	50,000.00
Conference - registration	55,500.00
Total Conference	149,375.00
Workshops	24,400.00
Membership Dues	230,000.00
Criteria	15,750.00
Baldrige Express fees	0.00
Intent to Apply	
Application Fees	84,025.00
Application Fees - Other	
Total Application Fees	93,450.00
Site Visit Fees	73,230.00
Banquet Fees	37,800.00
Miscellaneous Revenue	5,000.00
Total Income	776,505.00

		2014 Proposed Budget
Expense	3	
Reg	istration Fees	1,000.00
Bal	drige Express cost	0.00
wo	RKSHOP EXPENSE	8,960.00
CRI	EDIT CARD CHARGES	
	Credit Card Usage Fee	7,000.00
Tot	al CREDIT CARD CHARGES	7,000.00
PA	NEL OF JUDGES	
	Food & Accommodations	3,200.00
	PANEL OF JUDGES - Other	
Tot	al PANEL OF JUDGES	3,200.00
DUI	ES & SUBSCRIPTIONS	3,000.00
BO	DEXPENSES	2,000.00
TQ	A	
	OPERATIONS	
	Criteria cost	6,250.00
	Expense Charged to DOL	33,000.00
	Insurance	1,300.00
	Training	500.00
	Phone	3,500.00
	Postage	13,000.00
	Printing	8,000.00
	Office Supplies	4,000.00
	Office equipment/maintenance	15,000.00
	Legal/Accounting	10,000.00
	OPERATIONS - Other	500.00
	Total OPERATIONS	95,050.00

	2014 Proposed Budget
STAFFING	
Contract Staffing	30,000.00
Staffing charged to DOL	77,000.00
Benefits	50,000.00
Salaries	240,000.00
Administration Fee	1,200.00
Part-time Clerical Support	14,560.00
Annual Leave payout	0.00
Total STAFFING	412,760.00
TRAVEL	
Travel - CEO	12,000.00
Travel - staff	3,000.00
TRAVEL - Other	
Total TRAVEL	15,000.00
EXAMINER SELECTION/TRAINING	32,000.00
ASSESSMENT/FEEDBACK	
BOE per diem	22,500.00
ASSESSMENT/FEEDBACK - Other	3,500.00
Total ASSESSMENT/FEEDBACK	26,000.00
MARKETING	17,000.00
RECOGNITION	
Recognition - general	500.00
Recognition - BOE	3,000.00
Total RECOGNITION	3,500.00

		2014 Proposed Budget
BAN	QUET	
	Recognition	3,500.00
	Food & Beverage - Banquet	36,000.00
	Audio/Visual - Banquet	5,500.00
	Invitations - Banquet	1,500.00
	Programs - Banquet	1,000.00
	BANQUET - Other	2,500.00
Tota	I BANQUET	50,000.00
Total TQ	A	651,310.00
CONFER	ENCE EXPENSE	
Spea	aker Dinner	2,000.00
Spea	aker travel expense	5,000.00
Audi	io/Visual	9,000.00
Con	ference Brochure	2,500.00
Con	ference Proceedings	2,800.00
Food	d & Beverage	30,000.00
Post	cards	875.00
Spea	aker Fees	6,000.00
CON	IFERENCE EXPENSE - Other	5,000.00
Total CO	NFERENCE EXPENSE	63,175.00
MISCELLANEOUS EXPENSE		1,000.00
Total Expens	e	740,645.00
Net Income		35,860.00
	d - First Tennessee (12/01/13)	
Total	- Wells Fargo (12/01/13)	
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