

W.O. Smith Music School
Operational Budget
7/1/2012-6/30/2013

Income

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributions	0	0	130,000	130,000
Student Fees	6,200	0	0	6,200
Grants	0	0	167,000	167,000
Fundraising Events	0	75,000	0	75,000
W.O. Smith Society	0	70,000	0	70,000
Program Fees (Symphony)	12,000	0	0	12,000
Facility Rentals	0	0	52,000	52,000
Total	\$18,200	\$145,000	\$349,000	\$512,200

Expenses

	Program Services- Music Programs	Fundraising	Management & General	Totals
Full Time Staff Salaries	86,850	42,945	67,280	197,075
Part Time Staff Salaries	31,660	0	0	31,660
Bonuses	0	0	0	0
Payroll Taxes	9,067	3,285	5,149	17,501
Insurance-Medical	5,150	6,320	6,560	18,030
Insurance (liab., prop etc.)	12,500	0	4,500	17,000
Employee Pensions	4,343	2,147	3,364	9,854
Bad Debt	0	0	0	0
Background Screening Services	4,000	0	0	4,000
Building Supplies	3,500	400	400	4,300
Chorus Programs	1,750	0	0	1,750
Cultural Events	500	0	0	500
Custodial Maintenance	12,000	0	6,000	18,000
Dues & Subscriptions	500	0	1,000	1,500
Endowment Expense	0	250	0	250
Entertainment/Meals	500	500	500	1,500
Event Management/Janitorial	0	0	10,300	10,300
Freight & Cartage	500	0	0	500
Fundraising Expenses	0	7,000	0	7,000
Gifts & Flowers	1,600	150	250	2,000
Local Van Transport	2,750	0	0	2,750
Merchant Account Services	0	900	0	900
Musical Supplies	9,000	0	0	9,000
Office Equipment	2,900	0	1,900	4,800
Office Supplies	2,000	500	750	3,250
Postage	1,000	500	500	2,000
Printing	400	2,600	500	3,500
Professional Development	0	100	100	200
Professional Fees	4,000	0	11,000	15,000
Promotion & Publicity	300	400	0	700
Repairs & Maintenance (grounds)	4,900	600	1,530	7,030
Repairs & Maintenance (building)	5,500	0	2,000	7,500
Repairs - Instruments	3,000	0	0	3,000
Scholarships	1,500	0	0	1,500
Student Awards	1,000	0	0	1,000
Security System Charges	2,000	0	1,000	3,000
Summer Music Camp(s)	50,000	0	0	50,000
Telephone/voip	6,500	0	2,000	8,500
Utilities	37,000	0	3,000	40,000
Volunteer Continuing Education	3,000	0	0	3,000
Waste Disposal	450	1,750	100	2,300
Web Site	400	50	100	550
Totals	\$312,020	\$70,398	\$129,783	\$512,200

For Internal Use Only

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