			ALL PROGRAMS									
		8100 Administration	8200 Grants & Awards	8300 History & Culture Programs	8400 Literature & Language Programs	8500 Youth Programs	8600 Digital Programs	8700 Development	8999 Unrestricted	TOTAL		
INC	OME											
	Government Income											
	NEH Funds Receivable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$176,000.00	\$176,000.00		
	4001 NEH Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$751,500.00	\$751,500.00		
	4102 Other Gov't Income	\$0.00	\$0.00	\$0.00	\$10,000.00	\$1,700.00	\$0.00	\$0.00	\$30,000.00	\$41,700.00		
	4103 TN State Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00	\$20,000.00		
TOT	AL Government Income	\$0.00	\$0.00	\$0.00	\$10,000.00	\$1,700.00	\$0.00	\$0.00	\$977,500.00	\$989,200.00		
	Private Donated Income											
	4201 Foundation Income	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$37,000.00	\$40,000.00		
	4301 Corporate Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
	4302 Corporate Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,700.00	\$53,700.00		
	4303 Endowment/Reserve Income	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$20,000.00		
	4401 Individual Donations	\$0.00	\$0.00	\$1,200.00	\$14,000.00	\$8,000.00	\$5,000.00	\$0.00	\$37,500.00	\$65,700.00		
	4404 Donated Travel Reimburse.	\$5,000.00	\$0.00	\$0.00	\$0.00	\$200.00	\$0.00	\$0.00	\$0.00	\$5,200.00		
TOT	AL Private Donated Income	\$5,000.00	\$0.00	\$1,200.00	\$14,000.00	\$31,200.00	\$5,000.00	\$0.00	\$128,200.00	\$184,600.00		
	Earned Income											
	4450 Interest & Dividends	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
	4501 Exhibit Rentals	\$0.00	\$0.00	\$0.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00		
	4502 Merchandise Sales	\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00		
	4504 Ticket Sales	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	\$0.00	\$4,750.00	\$0.00	\$54,750.00		
	4505 Book Sales	\$0.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00		
	4506 Tuition & Fees	\$0.00	\$0.00	\$0.00	\$1,500.00	\$16,500.00	\$0.00	\$0.00	\$0.00	\$18,000.00		
	4509 Auction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
TOT	AL Earned Income	\$0.00	\$0.00	\$0.00	\$92,500.00	\$16,500.00	\$0.00	\$4,750.00	\$0.00	\$113,750.00		
тот	AL INCOME	\$5,000.00	\$0.00	\$1,200.00	\$116,500.00	\$49,400.00	\$5,000.00	\$4,750.00	\$1,105,700.00	\$1,287,550.0		
EXP	ENSE											
	Personnel Costs											
	5001 Staff Salaries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$375,000.00	\$375,000.00		
	5002 Bonuses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
	5010 Employee Benefits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,500.00	\$78,500.00		
	5020 Employer Taxes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,650.00	\$30,650.00		
	5041 Workers' Compensation Ins.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00	\$2,700.00		
TOT	AL Personnel Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$486,850.00	\$486,850.00		

		ALL PROGRAMS									
	8100 Administration	8200 Grants & Awards	8300 History & Culture Programs	8400 Literature & Language Programs	8500 Youth Programs	8600 Digital Programs	8700 Development	8999 Unrestricted	TOTAL		
Consultation & Services											
5110 Computer & Tech Consultation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,000.0		
5120 Other Consultation	\$0.00	\$0.00	\$0.00	\$40,000.00	\$0.00	\$53,440.00	\$40,000.00	\$0.00	\$133,440.0		
5130 Accounting Services	\$11,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,000.0		
5131 Bookkeeping Services	\$26,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,500.0		
5145 Graphic Design Services	\$0.00	\$0.00	\$0.00	\$2,700.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$4,200.0		
5150 Scholar & Teacher Honoraria	\$0.00	\$0.00	\$11,000.00	\$25,000.00	\$19,000.00	\$27,500.00	\$0.00	\$0.00	\$82,500.0		
5151 Performer Honoraria	\$0.00	\$0.00	\$0.00	\$5,500.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$6,500.0		
OTAL Consultation & Services	\$37,500.00	\$0.00	\$11,000.00	\$73,200.00	\$21,500.00	\$80,940.00	\$40,000.00	\$2,000.00	\$266,140.0		
General Operating Expenses											
5161 Bank & Investment Fees	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.0		
5162 Merchant Bank Fees	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.0		
5201 Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	\$45,000.0		
5221 Office Supplies & Amenities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,500.00	\$3,500.0		
5222 Stationery & Envelopes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,000.0		
5231 Office Furniture & Improvement	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.0		
5234 Printing Costs	\$0.00	\$0.00	\$1,000.00	\$6,000.00	\$1,250.00	\$0.00	\$0.00	\$1,500.00	\$9,750.0		
5241 Cleaning & Janitorial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$500.0		
5251 Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,050.00	\$2,050.0		
5261 Computer Hardware & Software	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,500.00	\$3,500.0		
5281 Other Equipment Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	\$100.0		
5301 Digital Communications	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,550.00	\$1,550.0		
5302 Website Dev. & Maintenance	\$0.00	\$0.00	\$0.00	\$6,000.00	\$0.00	\$500.00	\$0.00	\$2,000.00	\$8,500.0		
5310 Phone & Internet Service	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,200.00	\$6,200.0		
5330 Postage & Shipping	\$0.00	\$0.00	\$750.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$6,750.0		
5335 Mail House Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		
5340 Printer, Copier & Fax Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,000.0		
OTAL General Operating Expenses	\$4,500.00	\$0.00	\$1,750.00	\$14,000.00	\$1,250.00	\$500.00	\$0.00	\$76,900.00	\$98,900.0		
Travel Expenses											
5401 Board & Committee Travel	\$20,000.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,400.0		
5410 Staff Travel	\$3,000.00	\$2,499.00	\$2,499.00	\$4,000.00	\$600.00	\$0.00	\$0.00	\$0.00	\$12,598.0		
5440 Scholar & Teacher Travel	\$0.00	\$0.00	\$3,800.00	\$25,500.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$32,050.0		
OTAL Travel Expenses	\$23,000.00	\$2,899.00	\$6,299.00	\$29,500.00	\$3,350.00	\$0.00	\$0.00	\$0.00	\$65,048.0		

	ALL PROGRAMS									
	8100 Administration	8200 Grants & Awards	8300 History & Culture Programs	8400 Literature & Language Programs	8500 Youth Programs	8600 Digital Programs	8700 Development	8999 Unrestricted	TOTAL	
5501 Facilities Rental	\$0.00	\$0.00	\$0.00	\$7,000.00	\$5,000.00	\$0.00	\$1,250.00	\$0.00	\$13,250.00	
5502 Tents	\$0.00	\$0.00	\$0.00	\$15,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,800.00	
5503 Tables, Chairs & Benches	\$0.00	\$0.00	\$0.00	\$12,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,500.00	
5504 Decorations & Related Supplie	s \$0.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	
5505 A/V Services	\$0.00	\$0.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	
5510 Stages & Sound	\$0.00	\$0.00	\$0.00	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00	
5511 Event Electricity	\$0.00	\$0.00	\$0.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00	
5512 Event Phone Lines	\$0.00	\$0.00	\$0.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	
5520 Signs & Banners	\$0.00	\$0.00	\$0.00	\$12,200.00	\$100.00	\$0.00	\$0.00	\$0.00	\$12,300.00	
5521 Waste Management	\$0.00	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00	
5530 Catering, Food & Beverage	\$0.00	\$300.00	\$100.00	\$38,000.00	\$5,175.00	\$0.00	\$3,750.00	\$0.00	\$47,325.00	
5534 Valet	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	
5540 Truck, Trolley & Equipment	\$0.00	\$0.00	\$1,000.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,200.00	
5550 Permits & Inspections	\$0.00	\$0.00	\$0.00	\$700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.00	
5551 Parking & Bagged Meters	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	
5560 Costumes & Children's Activities	s \$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	
5565 Books & Programs for Student	\$0.00	\$0.00	\$1,000.00	\$0.00	\$20,000.00	\$0.00	\$1,250.00	\$0.00	\$22,250.00	
5570 Exhibits & Displays	\$0.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	
5580 Security Costs	\$0.00	\$0.00	\$0.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00	
5581 Site Labor	\$0.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	
5584 Merchandise for Resale	\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00	
5585 Sales Equipment	\$0.00	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400.00	
5590 Misc. & Contingency	\$0.00	\$0.00	\$500.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	
TOTAL Event Expenses	\$0.00	\$300.00	\$5,600.00	\$133,350.00	\$30,275.00	\$0.00	\$6,250.00	\$0.00	\$175,775.00	
Grants, Awards & Scholarships										
5650 Grants & Awards	\$0.00	\$165,020.00	\$2,890.00	\$0.00	\$525.00	\$0.00	\$0.00	\$0.00	\$168,435.00	
TOTAL Grants, Awards & Scholarships	\$0.00	\$165,020.00	\$2,890.00	\$0.00	\$525.00	\$0.00	\$0.00	\$0.00	\$168,435.00	
Dues, Fees & Gifts										
5901 FSHC Dues	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00	
5910 Dues, Affiliate Fees, Licensing	\$800.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00	\$0.00	\$1,500.00	
5911 Subscriptions	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	
5920 Legislative Education Costs	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	
5930 Gifts, Condolences & Favors	\$400.00	\$0.00	\$0.00	\$5,700.00	\$750.00	\$0.00	\$0.00	\$0.00	\$6,850.00	
TOTAL Dues, Fees & Gifts	\$13,300.00	\$400.00	\$0.00	\$5,950.00	\$750.00	\$0.00	\$300.00	\$0.00	\$20,700.00	

		ALL PROGRAMS										
	8100 Administration	8200 Grants & Awards	8300 History & Culture Programs	8400 Literature & Language Programs	8500 Youth Programs	8600 Digital Programs	8700 Development	8999 Unrestricted	TOTAL			
TOTAL EXPENSE	\$78,300.00	\$168,619.00	\$27,539.00	\$256,000.00	\$57,650.00	\$81,440.00	\$46,550.00	\$565,750.00	\$1,281,848.0			
BOTTOM LINE (Income - Expense Totals)	-\$73,300.00	-\$168,619.00	-\$26,339.00	-\$139,500.00	-\$8,250.00	-\$76,440.00	-\$41,800.00	\$539,950.00	\$5,702.00			

			8100 PROC	GRAMS	
		8101 General Administration			TOTAL
NCOME		Administration			
_	Government Income				
NEH	l Funds Receivable	\$0.00			\$0.0
4001	NEH Income	\$0.00			\$0.0
	? Other Gov't Income	\$0.00			\$0.0
4103	B TN State Income	\$0.00			\$0.0
	Government Income	\$0.00			\$0.0
	Private Donated Income				
4201	Foundation Income	\$0.00			\$0.0
4301	Corporate Income	\$0.00			\$0.0
4302	? Corporate Sponsorship	\$0.00			\$0.0
4303	Endowment/Reserve Income	\$0.00			\$0.0
4401	Individual Donations	\$0.00			\$0.0
4404	Donated Travel Reimburse.	\$4,500.00			\$4,500.0
TOTAL P	Private Donated Income	\$4,500.00			\$4,500.0
	Earned Income				
4450	Interest & Dividends	\$0.00			\$0.0
4501	Exhibit Rentals	\$0.00			\$0.0
4502	? Merchandise Sales	\$0.00			\$0.0
	Ticket Sales	\$0.00			\$0.0
	i Book Sales	\$0.00			\$0.0
4506	7 Tuition & Fees	\$0.00			\$0.0
) Auction	\$0.00			\$0.0
	arned Income	\$0.00			\$0.0
TOTAL IN		\$4,500.00			\$4,500.0
			`		
EXPENSE					
Ť	Personnel Costs				
5001	Staff Salaries	\$0.00			\$0.0
5002	2 Bonuses	\$0.00			\$0.0
5010	Employee Benefits	\$0.00			\$0.0
5020	Employer Taxes	\$0.00			\$0.0
5041	Workers' Compensation Ins.	\$0.00			\$0.0
TOTAL P	Personnel Costs	\$0.00			\$0.0
	Consultation & Services				
5110	Computer & Tech Consultation	\$0.00			\$0.0
	Other Consultation	\$0.00			\$0.0
) Accounting Services	\$11,000.00			\$11,000.0
	Bookkeeping Services	\$26,500.00			\$26,500.0
	6 Graphic Design Services	\$0.00			\$0.0
	Scholar & Teacher Honoraria	\$0.00			\$0.0
	Performer Honoraria	\$0.00			\$0.0
	Consultation & Services	\$37,500.00			\$37,500.0
	eneral Operating Expenses				
		0.4 500 00			\$1,500.0
	Bank & Investment Fees	\$1,500.00			D.DUD.U

		8100 PROGRAMS									
	8101 General Administration				TOTAL						
5201 Rent	\$0.00				\$0.00						
5221 Office Supplies & Amenities	\$0.00				\$0.00						
5222 Stationery & Envelopes	\$0.00				\$0.00						
5231 Office Furniture & Improvement	\$0.00				\$0.00						
5234 Printing Costs	\$0.00				\$0.00						
5241 Cleaning & Janitorial	\$0.00				\$0.00						
5251 Insurance	\$0.00				\$0.00						
5261 Computer Hardware & Software	\$0.00				\$0.00						
5281 Other Equipment Costs	\$0.00				\$0.00						
5301 Digital Communications	\$0.00				\$0.00						
5302 Website Dev. & Maintenance	\$0.00				\$0.00						
5310 Phone & Internet Service	\$0.00				\$0.00						
5330 Postage & Shipping	\$0.00				\$0.00						
5335 Mail House Services	\$0.00				\$0.00						
5340 Printer, Copier & Fax Costs	\$0.00				\$0.00						
TOTAL General Operating Expenses	\$4,500.00				\$4,500.00						
Travel Expenses											
5401 Board & Committee Travel	\$20,000.00 [1]				\$20,000.00						
5410 Staff Travel	\$3,000.00 [2]				\$3,000.00						
5440 Scholar & Teacher Travel	\$0.00				\$0.00						
TOTAL Travel Expenses	\$23,000.00				\$23,000.00						
Event Expenses											
5501 Facilities Rental	\$0.00				\$0.00						
5502 Tents	\$0.00				\$0.00						
5503 Tables, Chairs & Benches	\$0.00				\$0.00						
5504 Decorations & Related Supplies	\$0.00				\$0.00						
5505 A/V Services	\$0.00				\$0.00						
5510 Stages & Sound	\$0.00				\$0.00						
5511 Event Electricity	\$0.00				\$0.00						
5512 Event Phone Lines	\$0.00				\$0.00						
5520 Signs & Banners	\$0.00				\$0.00						
5521 Waste Management	\$0.00				\$0.00						
5530 Catering, Food & Beverage	\$0.00 [3]				\$0.00						
5534 Valet	\$0.00				\$0.00						
5540 Truck, Trolley & Equipment	\$0.00				\$0.00						
5550 Permits & Inspections	\$0.00				\$0.00						
5551 Parking & Bagged Meters	\$0.00				\$0.00						
5560 Costumes & Children's Activities	\$0.00				\$0.00						
5565 Books & Programs for Students	\$0.00				\$0.00						
5570 Exhibits & Displays	\$0.00				\$0.00						
5580 Security Costs	\$0.00				\$0.00						
5581 Site Labor	\$0.00				\$0.00						
5584 Merchandise for Resale	\$0.00				\$0.00						
5585 Sales Equipment	\$0.00				\$0.00						
5590 Misc. & Contingency	\$0.00				\$0.00						
TOTAL Event Expenses	\$0.00				\$0.00						

		8100 PROC	GRAMS	
	8101 General Administration			TOTAL
Grants, Awards & Scholarships				
5650 Grants & Awards	\$0.00			\$0.0
TOTAL Grants, Awards & Scholarships	\$0.00			\$0.0
Dues, Fees & Gifts				
5901 FSHC Dues	\$12,000.00			\$12,000.0
5910 Dues, Affiliate Fees, Licensing	\$800.00 [4]			\$800.0
5911 Subscriptions	\$0.00			\$0.0
5920 Legislative Education Costs	\$100.00			\$100.0
5930 Gifts, Condolences & Favors	\$400.00			\$400.0
TOTAL Dues, Fees & Gifts	\$13,300.00			\$13,300.0
TOTAL EXPENSE	\$78,300.00			\$78,300.0
BOTTOM LINE (Income - Expense Totals)	-\$73,800.00			-\$73,800.0

				820	00 PROGRAMS	
	8201 General Grant	8202 Teacher Awards	8203 Cooperative Agreements	8204 TAM Scholarships	8205 Partnership for Public Humanities	TOTAL
NCOME	riogiam		Agreements	Ocholaranipa	1 abile Hamanites	
Government Income						
NEH Funds Receivable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
4001 NEH Income	\$0.00	\$0.00	\$0.00	\$0.00		\$0.0
4102 Other Gov't Income	\$0.00	\$0.00	\$0.00	\$0.00		\$0.0
4103 TN State Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
TOTAL Government Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Private Donated Income						
4201 Foundation Income					\$0.00	\$0.0
4301 Corporate Income					\$0.00	\$0.0
4302 Corporate Sponsorship					\$0.00	\$0.0
4303 Endowment/Reserve Income					\$0.00	\$0.0
4401 Individual Donations					\$0.00	\$0.0
4404 Donated Travel Reimburse.					\$0.00	\$0.0
TOTAL Private Donated Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Earned Income						
4450 Interest & Dividends						\$0.0
4501 Exhibit Rentals						\$0.0
4502 Merchandise Sales						\$0.0
4504 Ticket Sales						\$0.0
4505 Book Sales						\$0.0
4506 Tuition & Fees						\$0.0
4509 Auction						\$0.0
TOTAL Earned Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
TOTAL INCOME	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
EXPENSE						
Personnel Costs						
5001 Staff Salaries						\$0.00
5002 Bonuses						\$0.0
5010 Employee Benefits						\$0.0
5020 Employer Taxes						\$0.0
5041 Workers' Compensation Ins.		20.00	•••	20.00	20.00	\$0.0
TOTAL Personnel Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Consultation & Services						***
5110 Computer & Tech Consultation						\$0.0
5120 Other Consultation						\$0.0
5130 Accounting Services						\$0.0
5131 Bookkeeping Services						\$0.0
5145 Graphic Design Services						\$0.0
5150 Scholar & Teacher Honoraria 5151 Performer Honoraria						\$0.0
,		00.00	60.00	60.00	60.00	\$0.0
TOTAL Consultation & Services	\$0.00 ■	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
General Operating Expenses						000
5161 Bank & Investment Fees						\$0.0
5162 Merchant Bank Fees						\$0.00

		8200 PROGRAMS									
	8201 General Gran Program	t 8202 Teacher Awards	8203 Cooperative Agreements	8204 TAM Scholarships	8205 Partnership for Public Humanities		TOTAL				
5201 Rent	_		_				\$0.0				
5221 Office Supplies & Amenities							\$0.0				
5222 Stationery & Envelopes							\$0.0				
5231 Office Furniture & Improvement							\$0.0				
5234 Printing Costs							\$0.0				
5241 Cleaning & Janitorial							\$0.0				
5251 Insurance							\$0.0				
5261 Computer Hardware & Software							\$0.0				
5281 Other Equipment Costs							\$0.0				
5301 Digital Communications							\$0.0				
5302 Website Dev. & Maintenance							\$0.0				
5310 Phone & Internet Service							\$0.0				
5330 Postage & Shipping							\$0.0				
5335 Mail House Services							\$0.0				
5340 Printer, Copier & Fax Costs							\$0.0				
OTAL General Operating Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.0				
Travel Expenses											
5401 Board & Committee Travel	\$200.00	\$200.00					\$400.0				
5410 Staff Travel	\$833.00			\$833.00	\$833.00		\$2,499.0				
5440 Scholar & Teacher Travel							\$0.0				
OTAL Travel Expenses	\$1,033.00	\$200.00	\$0.00	\$833.00	\$833.00		\$2,899.0				
Event Expenses											
5501 Facilities Rental							\$0.0				
5502 Tents							\$0.0				
5503 Tables, Chairs & Benches							\$0.0				
5504 Decorations & Related Supplies							\$0.0				
5505 A/V Services							\$0.0				
5510 Stages & Sound							\$0.0				
5511 Event Electricity							\$0.0				
5512 Event Phone Lines							\$0.0				
5520 Signs & Banners							\$0.0				
5521 Waste Management							\$0.0				
5530 Catering, Food & Beverage	\$150.00 [5]	\$150.00 [6]					\$300.0				
5534 Valet							\$0.0				
5540 Truck, Trolley & Equipment							\$0.0				
5550 Permits & Inspections							\$0.0				
5551 Parking & Bagged Meters							\$0.0				
5560 Costumes & Children's Activities							\$0.0				
5565 Books & Programs for Students							\$0.0				
5570 Exhibits & Displays							\$0.0				
5580 Security Costs							\$0.0				
5581 Site Labor							\$0.0				
5584 Merchandise for Resale							\$0.0				
5585 Sales Equipment							\$0.0				
5590 Misc. & Contingency							\$0.0				
OTAL Event Expenses	\$150.00	\$150.00	\$0.00	\$0.00	\$0.00		\$300.0				

		8200 PROGRAMS									
	8201 General Grant Program	8202 Teacher Awards	8203 Cooperative Agreements	8204 TAM Scholarships	8205 Partnership for Public Humanities		TOTAL				
Grants, Awards & Scholarships											
5650 Grants & Awards	\$66,000.00	\$21,000.00	\$39,520.00 [7]	\$6,000.00	\$32,500.00 [8]		\$165,020.00				
TOTAL Grants, Awards & Scholarships	\$66,000.00	\$21,000.00	\$39,520.00	\$6,000.00	\$32,500.00		\$165,020.00				
Dues, Fees & Gifts											
5901 FSHC Dues							\$0.00				
5910 Dues, Affiliate Fees, Licensing				\$200.00 [9]	\$200.00 [10]		\$400.00				
5911 Subscriptions							\$0.00				
5920 Legislative Education Costs							\$0.00				
5930 Gifts, Condolences & Favors							\$0.00				
TOTAL Dues, Fees & Gifts	\$0.00	\$0.00	\$0.00	\$200.00	\$200.00		\$400.00				
TOTAL EXPENSE	\$67,183.00	\$21,350.00	\$39,520.00	\$7,033.00	\$33,533.00		\$168,619.00				
BOTTOM LINE (Income - Expense Totals)	-\$67,183.00	-\$21,350.00	-\$39,520.00	-\$7,033.00	-\$33,533.00		-\$168,619.00				

					8300 PROGRA	AMS	
		8301 Special Initiatives [11]	8302 Exhibits	8303 Conversations Bureau			TOTAL
INCOME				Bailda			
·	Government Income						
NEH	Funds Receivable	\$0.00	\$0.00	\$0.00			\$0.0
4001	NEH Income	\$0.00	\$0.00	\$0.00			\$0.0
4102	Other Gov't Income	\$0.00	\$0.00	\$0.00			\$0.0
4103	TN State Income	\$0.00	\$0.00	\$0.00			\$0.0
TOTAL G	Sovernment Income	\$0.00	\$0.00	\$0.00			\$0.0
F	Private Donated Income						
4201	Foundation Income	\$0.00	\$0.00	\$0.00			\$0.0
4301	Corporate Income	\$0.00	\$0.00	\$0.00			\$0.0
4302	Corporate Sponsorship	\$0.00	\$0.00	\$0.00			\$0.0
4303	Endowment/Reserve Income	\$0.00	\$0.00	\$0.00			\$0.0
4401	Individual Donations	\$400.00	\$400.00	\$400.00			\$1,200.0
4404	Donated Travel Reimburse.	\$0.00	\$0.00	\$0.00			\$0.0
TOTAL P	rivate Donated Income	\$400.00	\$400.00	\$400.00			\$1,200.0
	Earned Income						
4450	Interest & Dividends	\$0.00	\$0.00	\$0.00			\$0.0
4501	Exhibit Rentals	\$0.00	\$0.00	\$0.00			\$0.0
4502	Merchandise Sales	\$0.00	\$0.00	\$0.00			\$0.0
4504	Ticket Sales	\$0.00	\$0.00	\$0.00			\$0.0
4505	Book Sales	\$0.00	\$0.00	\$0.00			\$0.0
4506	Tuition & Fees	\$0.00	\$0.00	\$0.00			\$0.0
4509	Auction	\$0.00	\$0.00	\$0.00			\$0.0
TOTAL E	arned Income	\$0.00	\$0.00	\$0.00			\$0.0
TOTAL IN	COME	\$400.00	\$400.00	\$400.00			\$1,200.0
EXPENSE							
	Personnel Costs						
5001	Staff Salaries						\$0.0
5002	Bonuses						\$0.0
5010	Employee Benefits						\$0.0
5020	Employer Taxes						\$0.0
5041	Workers' Compensation Ins.						\$0.0
TOTAL P	ersonnel Costs	\$0.00	\$0.00	\$0.00			\$0.0
(Consultation & Services						
5110	Computer & Tech Consultation						\$0.0
5120	Other Consultation						\$0.0
5130	Accounting Services						\$0.0
5131	Bookkeeping Services						\$0.0
5145	Graphic Design Services						\$0.0
5150	Scholar & Teacher Honoraria	\$8,200.00 [12]		\$2,800.00 [13]			\$11,000.0
5151	Performer Honoraria						\$0.0
TOTAL C	onsultation & Services	\$8,200.00	\$0.00	\$2,800.00			\$11,000.0
Ge	neral Operating Expenses						
	Bank & Investment Fees						\$0.0
=100	Merchant Bank Fees						\$0.0

		8300 PROGRAMS										
	8301 Special Initiatives [11]	8302 Exhibits	8303 Conversations Bureau			TOTAL						
5201 Rent			24.044			\$0.00						
5221 Office Supplies & Amenities						\$0.00						
5222 Stationery & Envelopes						\$0.00						
5231 Office Furniture & Improvement						\$0.00						
5234 Printing Costs		\$1,000.00 [14]				\$1,000.00						
5241 Cleaning & Janitorial						\$0.00						
5251 Insurance						\$0.00						
5261 Computer Hardware & Software						\$0.00						
5281 Other Equipment Costs						\$0.00						
5301 Digital Communications						\$0.00						
5302 Website Dev. & Maintenance						\$0.00						
5310 Phone & Internet Service						\$0.00						
5330 Postage & Shipping		\$750.00 [15]				\$750.00						
5335 Mail House Services						\$0.00						
5340 Printer, Copier & Fax Costs						\$0.00						
TOTAL General Operating Expenses	\$0.00	\$1,750.00	\$0.00			\$1,750.00						
Travel Expenses	,	, ,	,			, ,						
5401 Board & Committee Travel						\$0.00						
5410 Staff Travel	\$683.00	\$1,133.00	\$683.00			\$2,499.00						
5440 Scholar & Teacher Travel	\$1,200.00 [16]	* 1,122122	\$2,600.00 [17]			\$3,800.00						
TOTAL Travel Expenses	\$1,883.00	\$1,133.00	\$3,283.00			\$6,299.00						
Event Expenses	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,				, , , , , , , , , , , , , , , , , , , ,						
5501 Facilities Rental						\$0.00						
5502 Tents						\$0.00						
5503 Tables, Chairs & Benches						\$0.00						
5504 Decorations & Related Supplies						\$0.00						
5505 A/V Services						\$0.00						
5510 Stages & Sound						\$0.00						
5511 Event Electricity						\$0.00						
5512 Event Phone Lines						\$0.00						
5520 Signs & Banners						\$0.00						
5521 Waste Management						\$0.00						
5530 Catering, Food & Beverage	\$100.00 [18]					\$100.00						
5534 Valet	7.22.22[.7]					\$0.00						
5540 Truck, Trolley & Equipment		\$1,000.00 [19]				\$1,000.00						
5550 Permits & Inspections		\$.,000.00 [10]				\$0.00						
5551 Parking & Bagged Meters						\$0.00						
5560 Costumes & Children's Activities						\$0.00						
5565 Books & Programs for Students		\$1,000.00 [20]				\$1,000.00						
5570 Exhibits & Displays		\$3,000.00 [21]				\$3,000.00						
5580 Security Costs		ψο,οσο.σο [21]				\$0.00						
5581 Site Labor						\$0.00						
5584 Merchandise for Resale						\$0.00						
5585 Sales Equipment						\$0.00						
5590 Misc. & Contingency		\$500.00 [22]				\$500.00						
TOTAL Event Expenses	\$100.00	\$5,500.00				\$5,600.00						

				8300 PROGRAMS	
	8301 Special Initiatives [11]	8302 Exhibits	8303 Conversations Bureau		TOTAL
Grants, Awards & Scholarships					
5650 Grants & Awards	\$2,890.00 [23]				\$2,890.0
TOTAL Grants, Awards & Scholarships	\$2,890.00	\$0.00	\$0.00		\$2,890.0
Dues, Fees & Gifts					
5901 FSHC Dues					\$0.0
5910 Dues, Affiliate Fees, Licensing					\$0.0
5911 Subscriptions					\$0.0
5920 Legislative Education Costs					\$0.0
5930 Gifts, Condolences & Favors					\$0.0
TOTAL Dues, Fees & Gifts	\$0.00	\$0.00	\$0.00		\$0.0
TOTAL EXPENSE	\$13,073.00	\$8,383.00	\$6,083.00		\$27,539.0
BOTTOM LINE (Income - Expense Totals)	-\$12,673.00	-\$7,983.00	-\$5,683.00		-\$26,339.0

				840	0 PROGRAMS		
	8401 Southern Festival of Books	8402 Authors in the Round	8403 Salon@615	8404	8405 CommunityREADS	8406 Special Initiatives	TOTAL
NCOME							
Government Income							
NEH Funds Receivable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
4001 NEH Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4102 Other Gov't Income	\$10,000.00 [24]	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.0
4103 TN State Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL Government Income	\$10,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00
Private Donated Income							
4201 Foundation Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4301 Corporate Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4302 Corporate Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4303 Endowment/Reserve Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4401 Individual Donations	\$10,000.00 [25]	\$4,000.00 [26]	\$0.00	\$0.00	\$0.00	\$0.00	\$14,000.00
4404 Donated Travel Reimburse.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
TOTAL Private Donated Income	\$10,000.00	\$4,000.00	\$0.00	\$0.00	\$0.00		\$14,000.0
Earned Income							
4450 Interest & Dividends	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4501 Exhibit Rentals	\$26,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
4502 Merchandise Sales	\$10,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00
4504 Ticket Sales	\$0.00	\$50,000.00 [27]	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.0
4505 Book Sales	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
4506 Tuition & Fees	\$1,500.00 [28]	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
4509 Auction	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL Earned Income	\$42,500.00	\$50,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,500.00
TOTAL INCOME	\$62,500.00	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116,500.00
EXPENSE							
Personnel Costs							
5001 Staff Salaries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5002 Bonuses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5010 Employee Benefits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5020 Employer Taxes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5041 Workers' Compensation Ins.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL Personnel Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Consultation & Services							
5110 Computer & Tech Consultation	\$0.00	\$0.00					\$0.00
5120 Other Consultation	\$40,000.00	\$0.00					\$40,000.00
5130 Accounting Services	\$0.00	\$0.00					\$0.00
5131 Bookkeeping Services	\$0.00	\$0.00					\$0.0
5145 Graphic Design Services	\$2,000.00	\$700.00					\$2,700.0
5150 Scholar & Teacher Honoraria	\$25,000.00 [29]	\$0.00					\$25,000.0
5151 Performer Honoraria	\$5,000.00 [30]	\$500.00					\$5,500.0
TOTAL Consultation & Services	\$72,000.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73,200.0
General Operating Expenses							
5161 Bank & Investment Fees		\$0.00					\$0.00
5162 Merchant Bank Fees		\$0.00					\$0.00

				840	0 PROGRAMS		
	8401 Southern Festival of Books	8402 Authors in the Round	8403 Salon@615	8404	8405 CommunityREADS	8406 Special Initiatives	TOTAL
5201 Rent		\$0.00					\$0.00
5221 Office Supplies & Amenities		\$0.00					\$0.00
5222 Stationery & Envelopes		\$0.00					\$0.00
5231 Office Furniture & Improvement		\$0.00					\$0.00
5234 Printing Costs	\$3,000.00	\$3,000.00					\$6,000.00
5241 Cleaning & Janitorial		\$0.00					\$0.00
5251 Insurance		\$0.00					\$0.00
5261 Computer Hardware & Software		\$0.00					\$0.00
5281 Other Equipment Costs		\$0.00					\$0.00
5301 Digital Communications		\$0.00					\$0.00
5302 Website Dev. & Maintenance	\$6,000.00	\$0.00					\$6,000.00
5310 Phone & Internet Service		\$0.00					\$0.00
5330 Postage & Shipping	\$1,000.00	\$1,000.00					\$2,000.00
5335 Mail House Services	\$0.00	\$0.00					\$0.00
5340 Printer, Copier & Fax Costs	\$0.00	\$0.00					\$0.00
TOTAL General Operating Expenses	\$10,000.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,000.00
Travel Expenses							
5401 Board & Committee Travel	\$0.00	\$0.00					\$0.00
5410 Staff Travel	\$4,000.00	\$0.00					\$4,000.00
5440 Scholar & Teacher Travel	\$25,000.00 [31]					\$500.00 [32]	\$25,500.00
TOTAL Travel Expenses	\$29,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$29,500.00
Event Expenses	, .,		••••	• • • • • • • • • • • • • • • • • • • •	••••	•••••	
5501 Facilities Rental	\$4,500.00	\$2,500.00					\$7,000.00
5502 Tents	\$14,300.00						\$15,800.00
5503 Tables, Chairs & Benches	\$5,500.00						\$12,500.00
5504 Decorations & Related Supplies	\$2,500.00						\$4,000.00
5505 A/V Services	\$2,500.00						\$2,500.00
5510 Stages & Sound	\$6,000.00	\$500.00					\$6,500.00
5511 Event Electricity	\$3,300.00						\$3,300.00
5512 Event Phone Lines	\$200.00						\$200.00
5520 Signs & Banners	\$12,000.00 [33]						\$12,200.00
5521 Waste Management	\$800.00						\$800.00
5530 Catering, Food & Beverage	\$13,000.00 [34]	\$25,000.00					\$38,000.00
5534 Valet	\$0.00	\$1,500.00					\$1,500.00
5540 Truck, Trolley & Equipment	\$1,200.00						\$1,300.00
5550 Permits & Inspections	\$500.00						\$7,200.00
5551 Parking & Bagged Meters	\$1,500.00						\$1,500.00
5560 Costumes & Children's Activities	\$1,000.00	\$0.00					\$1,000.00
5565 Books & Programs for Students	\$0.00						\$0.00
5570 Exhibits & Displays	\$0.00						\$0.00
5580 Security Costs	\$12,000.00						\$12,000.00
5581 Site Labor	\$4,000.00						\$4,000.00
5584 Merchandise for Resale	\$8,000.00						\$8,000.00
5585 Sales Equipment	\$400.00						\$400.00
5590 Misc. & Contingency	\$250.00						\$250.00
TOTAL Event Expenses	\$93,450.00	\$39,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133,350.00

				840	0 PROGRAMS		
	8401 Southern Festival of Books	8402 Authors in the Round	8403 Salon@615	8404	8405 CommunityREADS	8406 Special Initiatives	TOTAL
Grants, Awards & Scholarships							
5650 Grants & Awards							\$0.00
TOTAL Grants, Awards & Scholarships	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Dues, Fees & Gifts							
5901 FSHC Dues							\$0.00
5910 Dues, Affiliate Fees, Licensing							\$0.00
5911 Subscriptions	\$250.00						\$250.00
5920 Legislative Education Costs							\$0.00
5930 Gifts, Condolences & Favors	\$700.00	\$5,000.00					\$5,700.00
TOTAL Dues, Fees & Gifts	\$950.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,950.00
TOTAL EXPENSE	\$205,400.00	\$50,100.00	\$0.00	\$0.00	\$0.00	\$500.00	\$256,000.00
BOTTOM LINE (Income - Expense Totals)	-\$142,900.00	\$3,900.00	\$0.00	\$0.00	\$0.00	-\$500.00	-\$139,500.00

					850	0 PROGRAMS		
		8501 TN Young Writers' Workshop	8502 App. Young Writers' Workshop	8503 Student Reader Programs	8504 Letters about Literature			TOTAL
NCOME		vviitera vvoikariop	vviitera vvoikariop	riograms	Literature			
	Government Income							
NEH	l Funds Receivable	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4001	NEH Income	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4102	? Other Gov't Income	\$0.00	\$0.00	\$0.00	\$1,700.00 [35]			\$1,700.0
4103	B TN State Income	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
TOTAL G	Sovernment Income	\$0.00	\$0.00	\$0.00	\$1,700.00			\$1,700.0
F	Private Donated Income							
4201	Foundation Income	\$0.00	\$0.00	\$3,000.00 [36]	\$0.00			\$3,000.
4301	Corporate Income	\$0.00	\$0.00	\$0.00	\$0.00			\$0.
4302	? Corporate Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00			\$0.
4303	Endowment/Reserve Income	\$0.00	\$0.00	\$20,000.00	\$0.00			\$20,000.
4401	Individual Donations	\$6,000.00	\$2,000.00	\$0.00	\$0.00			\$8,000.0
4404	Donated Travel Reimburse.	\$200.00	\$0.00	\$0.00	\$0.00			\$200.0
TOTAL P	Private Donated Income	\$6,200.00	\$2,000.00	\$23,000.00	\$0.00			\$31,200.0
	Earned Income							
4450	Interest & Dividends	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4501	Exhibit Rentals	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4502	2 Merchandise Sales	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4504	I Ticket Sales	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4505	i Book Sales	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
4506	6 Tuition & Fees	\$13,500.00	\$3,000.00	\$0.00	\$0.00			\$16,500.
4509) Auction	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
	arned Income	\$13,500.00	\$3,000.00	\$0.00	\$0.00			\$16,500.
TOTAL IN		\$19,700.00	\$5,000.00	\$23,000.00	\$1,700.00			\$49,400.
EXPENSE								
·	Personnel Costs					+	+	
5001	Staff Salaries	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
	? Bonuses	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
5010	Employee Benefits	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
	Employer Taxes	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
5041	Workers' Compensation Ins.	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
	Personnel Costs	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
TOTAL P								
	Consultation & Services							
	Consultation & Services Computer & Tech Consultation	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0
5110								
5110 5120	Computer & Tech Consultation	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00			\$0.0
5110 5120 5130	Computer & Tech Consultation	\$0.00		\$0.00				
5110 5120 5130 5131	Computer & Tech Consultation Other Consultation Accounting Services	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00			\$0.0 \$0.0 \$0.0
5110 5120 5130 5131 5145	Computer & Tech Consultation Other Consultation Accounting Services Bookkeeping Services	\$0.00 \$0.00 \$0.00 \$1,500.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00			\$0.0 \$0.0 \$0.0 \$1,500.0
5110 5120 5130 5131 5145 5150	Computer & Tech Consultation Other Consultation Accounting Services Bookkeeping Services Graphic Design Services Scholar & Teacher Honoraria	\$0.00 \$0.00 \$0.00 \$1,500.00 \$10,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$6,000.00 [37]	\$0.00 \$0.00 \$0.00 \$0.00 \$3,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00			\$0.0 \$0.0 \$0.0
5110 5120 5130 5131 5145 5150	Computer & Tech Consultation Other Consultation Accounting Services Bookkeeping Services Graphic Design Services Scholar & Teacher Honoraria Performer Honoraria	\$0.00 \$0.00 \$0.00 \$1,500.00 \$10,000.00 \$1,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$6,000.00 [37] \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00			\$0.0 \$0.0 \$0.0 \$1,500.0 \$19,000.0 \$1,000.0
5110 5120 5130 5131 5145 5150 5151	Computer & Tech Consultation Other Consultation Accounting Services Bookkeeping Services Graphic Design Services Scholar & Teacher Honoraria Performer Honoraria Consultation & Services	\$0.00 \$0.00 \$0.00 \$1,500.00 \$10,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$6,000.00 [37]	\$0.00 \$0.00 \$0.00 \$0.00 \$3,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00			\$0.0 \$0.0 \$0.0 \$1,500.0 \$19,000.0
5110 5120 5130 5131 5145 5150 5151 TOTAL C	Computer & Tech Consultation Other Consultation Accounting Services Bookkeeping Services Graphic Design Services Scholar & Teacher Honoraria Performer Honoraria	\$0.00 \$0.00 \$0.00 \$1,500.00 \$10,000.00 \$1,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$6,000.00 [37] \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00			\$0.0 \$0.0 \$0.0 \$1,500.0 \$19,000.0 \$1,000.0

					850	0 PROGRAMS	
		8501 TN Young Writers' Workshop	8502 App. Young Writers' Workshop	8503 Student Reader Programs	8504 Letters about Literature		TOTAL
5201 Rent		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5221 Office Supplies &	Amenities	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5222 Stationery & Enve	lopes	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5231 Office Furniture &	Improvement	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5234 Printing Costs		\$850.00	\$150.00	\$150.00	\$100.00		\$1,250.00
5241 Cleaning & Janiton	rial	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5251 Insurance		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5261 Computer Hardwa	re & Software	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5281 Other Equipment	Costs	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5301 Digital Communica	ations	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5302 Website Dev. & M	aintenance	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5310 Phone & Internet S	Service	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5330 Postage & Shippir	ng	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5335 Mail House Service	es	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5340 Printer, Copier & F	ax Costs	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
TOTAL General Operating Ex	penses	\$850.00	\$150.00	\$150.00	\$100.00		\$1,250.00
Travel Expenses							
5401 Board & Committe	e Travel	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5410 Staff Travel		\$0.00	\$500.00	\$100.00	\$0.00		\$600.00
5440 Scholar & Teache	r Travel	\$1,000.00	\$750.00	\$1,000.00	\$0.00		\$2,750.00
TOTAL Travel Expenses		\$1,000.00	\$1,250.00	\$1,100.00	\$0.00		\$3,350.00
Event Expenses							
5501 Facilities Rental		\$5,000.00	\$0.00	\$0.00	\$0.00		\$5,000.00
5502 Tents		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5503 Tables, Chairs & E	Benches	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5504 Decorations & Rel	ated Supplies	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5505 A/V Services		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5510 Stages & Sound		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5511 Event Electricity		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5512 Event Phone Line	s	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5520 Signs & Banners		\$50.00	\$0.00	\$50.00	\$0.00		\$100.00
5521 Waste Manageme	ent	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5530 Catering, Food & I		\$5,000.00	\$0.00	\$0.00	\$175.00		\$5,175.00
5534 Valet	-	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5540 Truck, Trolley & E	quipment	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5550 Permits & Inspecti	• •	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5551 Parking & Bagged		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5560 Costumes & Child		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5565 Books & Programs		\$0.00	\$0.00		\$0.00		\$20,000.00
5570 Exhibits & Display		\$0.00	\$0.00		\$0.00		\$0.00
5580 Security Costs		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5581 Site Labor		\$0.00	\$0.00	\$0.00			\$0.00
5584 Merchandise for R	Resale	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5585 Sales Equipment		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5590 Misc. & Contingen	ICV	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
TOTAL Event Expenses	٠,	\$10,050.00	\$0.00		\$175.00		\$30,275.00

				850	0 PROGRAMS	
	8501 TN Young Writers' Workshop	8502 App. Young Writers' Workshop	8503 Student Reader Programs	8504 Letters about Literature		TOTAL
Grants, Awards & Scholarships						
5650 Grants & Awards	\$0.00	\$0.00	\$0.00	\$525.00		\$525.00
TOTAL Grants, Awards & Scholarships	\$0.00	\$0.00	\$0.00	\$525.00		\$525.00
Dues, Fees & Gifts						
5901 FSHC Dues	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5910 Dues, Affiliate Fees, Licensing	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5911 Subscriptions	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5920 Legislative Education Costs	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5930 Gifts, Condolences & Favors	\$750.00	\$0.00	\$0.00	\$0.00		\$750.00
TOTAL Dues, Fees & Gifts	\$750.00	\$0.00	\$0.00	\$0.00		\$750.00
TOTAL EXPENSE	\$25,150.00	\$7,400.00	\$24,300.00	\$800.00		\$57,650.00
BOTTOM LINE (Income - Expense Totals)	-\$5,450.00	-\$2,400.00	-\$1,300.00	\$900.00		-\$8,250.00

				8600 PRO	GRAMS	
		8601 Chapter 16				TOTAL
INCOME						
	Government Income					
NFH	l Funds Receivable	\$0.00				\$0.0
	I NEH Income	\$0.00				\$0.00
	2 Other Gov't Income	\$0.00				\$0.00
	3 TN State Income	\$0.00				\$0.00
	Sovernment Income	\$0.00				\$0.0
	Private Donated Income	\$6.55				ψ0.0
	Foundation Income	\$0.00				\$0.0
	Corporate Income	\$0.00				\$0.00
	2 Corporate Sponsorship	\$0.00				\$0.00
	B Endowment/Reserve Income	\$0.00				\$0.00
	Individual Donations	\$5,000.00 [38]				\$5,000.00
	Donated Travel Reimburse.	\$0.00				\$0.00
	Private Donated Income	\$5,000.00				\$5,000.00
TOTAL P	Earned Income	\$5,000.00 I				\$5,000.00
4450) Interest & Dividends	\$0.00				\$0.00
	·	\$0.00				\$0.00
	Exhibit Rentals					
	2 Merchandise Sales	\$0.00				\$0.00
	I Ticket Sales	\$0.00				\$0.00
	5 Book Sales	\$0.00				\$0.00
	3 Tuition & Fees	\$0.00				\$0.00
	Auction	\$0.00				\$0.00
	Earned Income	\$0.00				\$0.00
TOTAL IN	COME	\$5,000.00				\$5,000.00
EVDENCE	-					
EXPENSE						
	Personnel Costs					
	Staff Salaries	\$0.00				\$0.00
	2 Bonuses	\$0.00				\$0.00
) Employee Benefits	\$0.00				\$0.00
) Employer Taxes	\$0.00				\$0.00
	Workers' Compensation Ins.	\$0.00				\$0.00
	Personnel Costs	\$0.00				\$0.00
	Consultation & Services					
5110) Computer & Tech Consultation	\$0.00				\$0.00
	O Other Consultation	\$53,440.00				\$53,440.00
5130	Accounting Services	\$0.00				\$0.00
	Bookkeeping Services	\$0.00				\$0.00
5145	5 Graphic Design Services	\$0.00				\$0.00
5150) Scholar & Teacher Honoraria	\$27,500.00 [39]				\$27,500.00
5151	Performer Honoraria	\$0.00				\$0.00
TOTAL C	Consultation & Services	\$80,940.00				\$80,940.00
Ge	eneral Operating Expenses					
5161	Bank & Investment Fees	\$0.00				\$0.00
	2 Merchant Bank Fees	\$0.00				

		8600 PROGRAM	MS	
	8601 Chapter 16			TOTAL
5201 Rent	\$0.00			\$0.0
5221 Office Supplies & Amenities	\$0.00			\$0.00
5222 Stationery & Envelopes	\$0.00			\$0.00
5231 Office Furniture & Improvement	\$0.00			\$0.00
5234 Printing Costs	\$0.00			\$0.0
5241 Cleaning & Janitorial	\$0.00			\$0.0
5251 Insurance	\$0.00			\$0.0
5261 Computer Hardware & Software	\$0.00			\$0.0
5281 Other Equipment Costs	\$0.00			\$0.0
5301 Digital Communications	\$0.00			\$0.0
5302 Website Dev. & Maintenance	\$500.00 [40]			\$500.0
·				
5310 Phone & Internet Service	\$0.00			\$0.0
5330 Postage & Shipping	\$0.00			\$0.0
5335 Mail House Services	\$0.00			\$0.0
5340 Printer, Copier & Fax Costs	\$0.00			\$0.00
TOTAL General Operating Expenses	\$500.00			\$500.00
Travel Expenses				
5401 Board & Committee Travel	\$0.00			\$0.0
5410 Staff Travel	\$0.00			\$0.0
5440 Scholar & Teacher Travel	\$0.00			\$0.0
TOTAL Travel Expenses	\$0.00			\$0.00
Event Expenses				
5501 Facilities Rental	\$0.00			\$0.00
5502 Tents	\$0.00			\$0.0
5503 Tables, Chairs & Benches	\$0.00			\$0.0
5504 Decorations & Related Supplies	\$0.00			\$0.0
5505 A/V Services	\$0.00			\$0.0
5510 Stages & Sound	\$0.00			\$0.0
5511 Event Electricity	\$0.00			\$0.0
5512 Event Phone Lines	\$0.00			\$0.0
5520 Signs & Banners	\$0.00			\$0.0
5521 Waste Management	\$0.00			\$0.0
5530 Catering, Food & Beverage	\$0.00			\$0.0
5534 Valet	\$0.00			\$0.00
5540 Truck, Trolley & Equipment	\$0.00			\$0.00
5550 Permits & Inspections	\$0.00			\$0.0
5551 Parking & Bagged Meters	\$0.00			\$0.00
5560 Costumes & Children's Activities				\$0.0
5565 Books & Programs for Students	\$0.00			\$0.0
5570 Exhibits & Displays	\$0.00			\$0.0
5580 Security Costs	\$0.00			\$0.0
5581 Site Labor	\$0.00			\$0.0
5584 Merchandise for Resale	\$0.00			\$0.0
5585 Sales Equipment	\$0.00			\$0.0
5590 Misc. & Contingency	\$0.00			\$0.0
TOTAL Event Expenses	\$0.00			\$0.0

			86	00 PROGRAMS		
	8601 Chapter 16					TOTAL
Grants, Awards & Scholarships						
5650 Grants & Awards	\$0.00					\$0.
TOTAL Grants, Awards & Scholarships	\$0.00					\$0.
Dues, Fees & Gifts						
5901 FSHC Dues	\$0.00					\$0.
5910 Dues, Affiliate Fees, Licensing	\$0.00					\$0.
5911 Subscriptions	\$0.00					\$0.
5920 Legislative Education Costs	\$0.00					\$0.
5930 Gifts, Condolences & Favors	\$0.00					\$0.
TOTAL Dues, Fees & Gifts	\$0.00					\$0.
TOTAL EXPENSE	\$81,440.00					\$81,440.
BOTTOM LINE (Income - Expense Totals)	-\$76,440.00					-\$76,440

			8700 PRO	OGRAMS	
		8701 General Development			TOTAL
INCOME		Development			
	Government Income				
NEH	I Funds Receivable	\$0.00			\$0.0
	I NEH Income	\$0.00			\$0.0
	2 Other Gov't Income	\$0.00			\$0.0
	B TN State Income	\$0.00			\$0.0
	Sovernment Income	\$0.00			\$0.0
	Private Donated Income				
4201	Foundation Income	\$0.00			\$0.0
4301	Corporate Income	\$0.00			\$0.0
4302	2 Corporate Sponsorship	\$0.00			\$0.0
4303	3 Endowment/Reserve Income	\$0.00			\$0.0
	I Individual Donations	\$0.00			\$0.0
	I Donated Travel Reimburse.	\$0.00			\$0.0
TOTAL P	Private Donated Income	\$0.00			\$0.0
	Earned Income				
4450) Interest & Dividends	\$0.00			\$0.0
	Exhibit Rentals	\$0.00			\$0.0
4502	2 Merchandise Sales	\$0.00			\$0.0
	I Ticket Sales	\$4,750.00 [41]			\$4,750.0
	5 Book Sales	\$0.00			\$0.0
	6 Tuition & Fees	\$0.00			\$0.0
4509	9 Auction	\$0.00			\$0.0
	Earned Income	\$4,750.00			\$4,750.0
TOTAL IN	COME	\$4,750.00			\$4,750.0
EXPENSE	E				
	Personnel Costs				
5001	Staff Salaries	\$0.00			\$0.0
5002	2 Bonuses	\$0.00			\$0.0
5010) Employee Benefits	\$0.00			\$0.0
5020) Employer Taxes	\$0.00			\$0.0
5041	Workers' Compensation Ins.	\$0.00			\$0.0
TOTAL P	Personnel Costs	\$0.00			\$0.0
	Consultation & Services				
5110	Computer & Tech Consultation	\$0.00			\$0.0
5120) Other Consultation	\$40,000.00 [42]			\$40,000.0
5130) Accounting Services	\$0.00			\$0.0
5131	Bookkeeping Services	\$0.00			\$0.0
5145	5 Graphic Design Services	\$0.00			\$0.0
5150) Scholar & Teacher Honoraria	\$0.00			\$0.0
5151	Performer Honoraria	\$0.00			\$0.0
TOTAL C	Consultation & Services	\$40,000.00			\$40,000.0
Ge	eneral Operating Expenses				
	Bank & Investment Fees	\$0.00			\$0.0
5161	1	7			

	8700 PROGRAMS						
	8701 General Development				TOTAL		
5201 Rent	\$0.00				\$0.0		
5221 Office Supplies & Amenities	\$0.00				\$0.0		
5222 Stationery & Envelopes	\$0.00				\$0.0		
5231 Office Furniture & Improvement	\$0.00				\$0.0		
5234 Printing Costs	\$0.00				\$0.0		
5241 Cleaning & Janitorial	\$0.00				\$0.0		
5251 Insurance	\$0.00				\$0.0		
5261 Computer Hardware & Software	\$0.00				\$0.0		
5281 Other Equipment Costs	\$0.00				\$0.0		
5301 Digital Communications	\$0.00				\$0.0		
5302 Website Dev. & Maintenance	\$0.00				\$0.0		
5310 Phone & Internet Service	\$0.00				\$0.0		
5330 Postage & Shipping	\$0.00				\$0.0		
5335 Mail House Services	\$0.00				\$0.0		
5340 Printer, Copier & Fax Costs	\$0.00				\$0.0		
TOTAL General Operating Expenses	\$0.00				\$0.0		
Travel Expenses	,				***		
5401 Board & Committee Travel	\$0.00				\$0.0		
5410 Staff Travel	\$0.00				\$0.0		
5440 Scholar & Teacher Travel	\$0.00				\$0.0		
TOTAL Travel Expenses	\$0.00				\$0.0		
Event Expenses	Ψ0.00				ψ0.0		
5501 Facilities Rental	\$1,250.00 [43]				\$1,250.0		
5502 Tents	\$0.00				\$0.0		
5503 Tables, Chairs & Benches	\$0.00				\$0.0		
5504 Decorations & Related Supplies	\$0.00				\$0.0		
5505 A/V Services	\$0.00				\$0.0		
5510 Stages & Sound	\$0.00				\$0.0		
5511 Event Electricity	\$0.00				\$0.0		
5512 Event Phone Lines	\$0.00				\$0.0		
5520 Signs & Banners	\$0.00				\$0.0		
5521 Waste Management	\$0.00				\$0.0		
5530 Catering, Food & Beverage	\$3,750.00				\$3,750.0		
5534 Valet	\$0.00				\$0.0		
	\$0.00						
5540 Truck, Trolley & Equipment	\$0.00				\$0.0 \$0.0		
5550 Permits & Inspections					\$0.0		
5551 Parking & Bagged Meters	\$0.00						
5560 Costumes & Children's Activities	\$0.00				\$0.0		
5565 Books & Programs for Students	\$1,250.00 [44]				\$1,250.0		
5570 Exhibits & Displays	\$0.00				\$0.0		
5580 Security Costs	\$0.00				\$0.0		
5581 Site Labor	\$0.00				\$0.0		
5584 Merchandise for Resale	\$0.00				\$0.0		
5585 Sales Equipment	\$0.00				\$0.0		
5590 Misc. & Contingency	\$0.00				\$0.0		
TOTAL Event Expenses	\$6,250.00				\$6,250.0		

	8700 PROGRAMS						
	8701 General Development				TOTAL		
Grants, Awards & Scholarships							
5650 Grants & Awards	\$0.00				\$0.00		
TOTAL Grants, Awards & Scholarships	\$0.00				\$0.00		
Dues, Fees & Gifts							
5901 FSHC Dues	\$0.00				\$0.00		
5910 Dues, Affiliate Fees, Licensing	\$300.00 [45]				\$300.00		
5911 Subscriptions	\$0.00				\$0.00		
5920 Legislative Education Costs	\$0.00				\$0.00		
5930 Gifts, Condolences & Favors	\$0.00				\$0.00		
TOTAL Dues, Fees & Gifts	\$300.00				\$300.00		
TOTAL EXPENSE	\$46,550.00				\$46,550.00		
BOTTOM LINE (Income - Expense Totals)	-\$41,800.00				-\$41,800.00		

		8999 PROGRAMS						
		8999 Unrestricted						TOTAL
INCOME								
	Government Income				-			
NFH	Funds Receivable	\$176,000.00						\$176,000.00
	NEH Income	\$751,500.00 [46]						\$751,500.00
	? Other Gov't Income	\$30,000.00 [47]						\$30,000.00
	B TN State Income	\$20,000.00 [48]						\$20,000.00
	Government Income	\$977,500.00						\$977,500.00
	Private Donated Income	ψ911,300.00						ψ911,300.00
		£37,000,00,[40]						¢27,000,00
	Foundation Income	\$37,000.00 [49]						\$37,000.00
	Corporate Income	\$0.00						\$0.00
	? Corporate Sponsorship	\$53,700.00						\$53,700.00
	B Endowment/Reserve Income	\$0.00						\$0.00
	Individual Donations	\$37,500.00 [50]						\$37,500.00
	Donated Travel Reimburse.	\$0.00						\$0.00
TOTAL P	Private Donated Income	\$128,200.00						\$128,200.00
	Earned Income							
4450	Interest & Dividends	\$0.00						\$0.00
4501	Exhibit Rentals	\$0.00						\$0.00
4502	? Merchandise Sales	\$0.00						\$0.00
4504	Ticket Sales	\$0.00						\$0.00
4505	i Book Sales	\$0.00						\$0.00
4506	Tuition & Fees	\$0.00						\$0.00
4509) Auction	\$0.00						\$0.00
TOTAL E	arned Income	\$0.00						\$0.00
TOTAL IN	COME	\$1,105,700.00						\$1,105,700.00
EXPENSE								
	Personnel Costs		:				-	
5001	Staff Salaries	\$375,000.00						\$375,000.00
	? Bonuses	\$0.00						\$0.00
	Employee Benefits	\$78,500.00						\$78,500.00
	Employer Taxes	\$30,650.00						\$30,650.00
	Workers' Compensation Ins.	\$2,700.00						\$2,700.00
	Personnel Costs	\$486,850.00						\$486,850.00
	Consultation & Services	φ460,650.00		·				\$480,850.00
		¢2,000,00						¢2,000,00
	Computer & Tech Consultation	\$2,000.00						\$2,000.00
	O Other Consultation	\$0.00						\$0.00
	Accounting Services	\$0.00						\$0.00
	Bookkeeping Services	\$0.00						\$0.00
	6 Graphic Design Services	\$0.00						\$0.00
	Scholar & Teacher Honoraria	\$0.00						\$0.00
	Performer Honoraria	\$0.00						\$0.00
	Consultation & Services	\$2,000.00						\$2,000.00
Ge	eneral Operating Expenses		,					
5161	Bank & Investment Fees	\$0.00						\$0.00
3101								

	8999 PROGRAMS						
	8999 Unrestricted		TOTAL				
5201 Rent	\$45,000.00		\$45,000.0				
5221 Office Supplies & Amenities	\$3,500.00		\$3,500.0				
5222 Stationery & Envelopes	\$1,000.00		\$1,000.0				
5231 Office Furniture & Improvement			\$4,000.0				
5234 Printing Costs	\$1,500.00 [52]		\$1,500.0				
5241 Cleaning & Janitorial	\$500.00 [53]		\$500.0				
5251 Insurance	\$2,050.00		\$2,050.0				
•							
5261 Computer Hardware & Softwar			\$3,500.0				
5281 Other Equipment Costs	\$100.00		\$100.0				
5301 Digital Communications	\$1,550.00 [55]		\$1,550.0				
5302 Website Dev. & Maintenance	\$2,000.00 [56]		\$2,000.0				
5310 Phone & Internet Service	\$6,200.00 [57]		\$6,200.0				
5330 Postage & Shipping	\$4,000.00		\$4,000.0				
5335 Mail House Services	\$0.00		\$0.0				
5340 Printer, Copier & Fax Costs	\$2,000.00		\$2,000.0				
OTAL General Operating Expenses	\$76,900.00		\$76,900.0				
Travel Expenses							
5401 Board & Committee Travel	\$0.00		\$0.0				
5410 Staff Travel	\$0.00		\$0.0				
5440 Scholar & Teacher Travel	\$0.00		\$0.0				
OTAL Travel Expenses	\$0.00		\$0.0				
Event Expenses	•						
5501 Facilities Rental	\$0.00		\$0.0				
5502 Tents	\$0.00		\$0.0				
5503 Tables, Chairs & Benches	\$0.00		\$0.0				
5504 Decorations & Related Supplie			\$0.0				
	\$0.00						
5505 A/V Services			\$0.0				
5510 Stages & Sound	\$0.00		\$0.0				
5511 Event Electricity	\$0.00		\$0.0				
5512 Event Phone Lines	\$0.00		\$0.0				
5520 Signs & Banners	\$0.00		\$0.0				
5521 Waste Management	\$0.00		\$0.0				
5530 Catering, Food & Beverage	\$0.00		\$0.0				
5534 Valet	\$0.00		\$0.0				
5540 Truck, Trolley & Equipment	\$0.00		\$0.0				
5550 Permits & Inspections	\$0.00		\$0.0				
5551 Parking & Bagged Meters	\$0.00		\$0.0				
5560 Costumes & Children's Activiti	es \$0.00		\$0.0				
5565 Books & Programs for Student			\$0.0				
5570 Exhibits & Displays	\$0.00		\$0.0				
5580 Security Costs	\$0.00		\$0.0				
5581 Site Labor	\$0.00		\$0.0				
5584 Merchandise for Resale	\$0.00		\$0.0				
5585 Sales Equipment	\$0.00		\$0.0				
2200 Outoo Equipment			\$0.0				
5590 Misc. & Contingency	\$0.00		en i				

	8999 PROGRAMS							
	8999 Unrestricted							TOTAL
Grants, Awards & Scholarships								
5650 Grants & Awards	\$0.00							\$0.0
TOTAL Grants, Awards & Scholarships	\$0.00							\$0.0
Dues, Fees & Gifts								
5901 FSHC Dues	\$0.00							\$0.0
5910 Dues, Affiliate Fees, Licensing	\$0.00							\$0.0
5911 Subscriptions	\$0.00							\$0.0
5920 Legislative Education Costs	\$0.00							\$0.0
5930 Gifts, Condolences & Favors	\$0.00							\$0.0
TOTAL Dues, Fees & Gifts	\$0.00							\$0.0
TOTAL EXPENSE	\$565,750.00							\$565,750.0
BOTTOM LINE (Income - Expense Totals)	\$539,950.00							\$539,950.0

- [1] includes board travel to mtgs. + nat'l conf. + Hum on Hill + expenses for board mtg. receptions.
- [2] includes board travel to mtgs. + nat'l conf. + Hum on Hill.
- [3] board mtg. receptions costs moved to 5401.
- [4] includes CNM renewal (\$400) + Prof. Dev. expenses to be moved to new account: \$400 (AS).
- [5] panel review.
- [6] panel review.
- [7] history day \$10,000

Childrens fest \$5000

Southern Word \$5000

ENHE \$6600

ETHS \$9850

Groundbreakers \$3070.

[8] 12,500(5) BSH

10,000 general PPH

2500 AASLH workshop

7500 (3)TW3.

- [9] TAM membership.
- [10] AASLH membership.
- [11] Includes items related to Young Historians Series; Standing Together; and Oral History archive; NCPH plenary.
- [12] 200 Young Historian series
- 5000 Casa Az/We Are Transforming Nashville
- 3000 (2) standing down.
- [13] 1000 (5) Life on Fence
- 800 (4) Conversation Bur.
- 800 (4) Standing Tog.
- 400 (2) Standing Tog. prog. development.
- [14] TW3 urban pilot brochure.
- [15] shipping (5) BSH.
- [16] 200 Young Historian Series
- 500 YHS student mileage

- 500 standing down.
- [17] 1000(5) Life on Fence
- 800 (4) Conversation Bureau
- 800 (4) standing together.
- [18] Young Historians Event.
- [19] Ryder rental/TW3.
- [20] BSH kids books/Toysrus.
- [21] payment TW3/MoMS.
- [22] BSH repairs.
- [23] NCPH Plenary sponsorship.
- [24] NEA grant -- audit should track as federal grant income.
- [25] Anticipates +10% over budgeted 2014 but less than actual 2014.
- [26] Significantly less than actual FY 2014, but we hesitate to budget according to that banner year -- watching for subsequent trends upward.
- [27] anticipates 250 tix apart from corporate tables.
- [28] Registration fee to offset expense in 5530.
- [29] \$4k for YA author honoraria; .
- [30] includes \$1,500 for children performers.
- [31] Includes \$5k for YA authors.
- [32] Travel for Book Award committee mtg..
- [33] Includes \$800 for new "big" banner; \$5k for "visible" promotion (e.g. bus, billboard).
- [34] \$10k for normal SFB catering; \$1,500 for SFB reveal party; \$1,500 for regional directors' mtg. (offset in 4506).
- [35] Library of Congress reimbursement for LAL.
- [36] Community Foundation.
- [37] Includes \$1k for Jessie Graves that may be reduced by gift from ETSU

Includes \$2k for couns. and vis. writers.

- [38] Even with FY 2014 budget.
- [39] Includes \$2500 for podcast revamp.

- [40] includes \$500 for FB boosts.
- [41] tix for BBB (\$1,000) + P/D (\$3,750).
- [42] includes \$25k for usual JC work + additional \$15k for major gifts effort as well as new duties described in contract.
- [43] for Pen & Drink and Beer, Books, and Banter.
- [44] books for resale at BBB + P/D.
- [45] charitable solicitation permit.
- [46] Includes \$10k for Standing Together in Tennessee.
- [47] Includes operating support from: MNAC.
- [48] Includes operating support from: TAC.
- [49] includes \$1k from Frist Foundation for iPads below.
- [50] anticipates 5% increase over FY 2014 actual + additional \$15k in new major gifts per additional JC effort.
- [51] CHAIRS!.
- [52] 1k tri-fold HT brochures.
- [53] Recycling.
- [54] includes \$1k for iPads (offset by Frist Tech grant); \$1,500 for db; \$1k for contingencies.
- [55] Network for Good for 10k contacts

[56] HT website hosting.

[57] includes phone/internet access + conference call charges.