## ALL PROGRAMS

|  | ALL PROGRA |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\text { \| } 8100$ <br> Administration | 8200 \| Grants \& Awards | 8300 \| History \& Culture Programs | 8400 \| Literature \& Language Programs | 8500 \|Youth Programs | 8600 \| Digital Programs | $8700 \mid$ <br> Development | 8999 \| Unrestricted | TOTAL |
| INCOME |  |  |  |  |  |  |  |  |  |
| Government Income |  |  |  |  |  |  |  |  |  |
| NEH Funds Receivable | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$176,000.00 | \$176,000.00 |
| 4001 \| NEH Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$751,500.00 | \$751,500.00 |
| 4102 \| Other Gov't Income | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 | \$1,700.00 | \$0.00 | \$0.00 | \$30,000.00 | \$41,700.00 |
| 4103 \| TN State Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 | \$20,000.00 |
| TOTAL \| Government Income | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 | \$1,700.00 | \$0.00 | \$0.00 | \$977,500.00 | \$989,200.00 |
| Private Donated Income |  |  |  |  |  |  |  |  |  |
| 4201\| Foundation Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,000.00 | \$0.00 | \$0.00 | \$37,000.00 | \$40,000.00 |
| 4301 \| Corporate Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 4302 \| Corporate Sponsorship | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53,700.00 | \$53,700.00 |
| 4303 \| Endowment/Reserve Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 |
| 4401 \| Individual Donations | \$0.00 | \$0.00 | \$1,200.00 | \$14,000.00 | \$8,000.00 | \$5,000.00 | \$0.00 | \$37,500.00 | \$65,700.00 |
| 4404 \| Donated Travel Reimburse. | \$5,000.00 | \$0.00 | \$0.00 | \$0.00 | \$200.00 | \$0.00 | \$0.00 | \$0.00 | \$5,200.00 |
| TOTAL \| Private Donated Income | \$5,000.00 | \$0.00 | \$1,200.00 | \$14,000.00 | \$31,200.00 | \$5,000.00 | \$0.00 | \$128,200.00 | \$184,600.00 |
| Earned Income |  |  |  |  |  |  |  |  |  |
| 4450 \| Interest \& Dividends | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 4501 \| Exhibit Rentals | \$0.00 | \$0.00 | \$0.00 | \$26,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,000.00 |
| 4502 \| Merchandise Sales | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 |
| 4504 \| Ticket Sales | \$0.00 | \$0.00 | \$0.00 | \$50,000.00 | \$0.00 | \$0.00 | \$4,750.00 | \$0.00 | \$54,750.00 |
| 4505 \| Book Sales | \$0.00 | \$0.00 | \$0.00 | \$5,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,000.00 |
| 4506 \| Tuition \& Fees | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 | \$16,500.00 | \$0.00 | \$0.00 | \$0.00 | \$18,000.00 |
| 4509 \| Auction | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL \| Earned Income | \$0.00 | \$0.00 | \$0.00 | \$92,500.00 | \$16,500.00 | \$0.00 | \$4,750.00 | \$0.00 | \$113,750.00 |
| TOTAL INCOME | \$5,000.00 | \$0.00 | \$1,200.00 | \$116,500.00 | \$49,400.00 | \$5,000.00 | \$4,750.00 | \$1,105,700.00 | \$1,287,550.0 |
|  |  |  |  |  |  |  |  |  |  |
| EXPENSE |  |  |  |  |  |  |  |  |  |
| Personnel Costs |  |  |  |  |  |  |  |  |  |
| 5001 \| Staff Salaries | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$375,000.00 | \$375,000.00 |
| 5002 \| Bonuses | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5010 \| Employee Benefits | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$78,500.00 | \$78,500.00 |
| 5020 \| Employer Taxes | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,650.00 | \$30,650.00 |
| 5041 \| Workers' Compensation Ins. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 | \$2,700.00 |
| TOTAL \| Personnel Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$486,850.00 | \$486,850.00 |

## ALL PROGRAMS

|  | 8100 <br> Administration | 8200 \| Grants \& Awards | 8300 \| History \& Culture Programs | 8400 \| Literature \& Language Programs | 8500 \| Youth Programs | 8600 \| Digital Programs | 8700\| <br> Development | 8999 <br> Unrestricted | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consultation \& Services |  |  |  |  |  |  |  |  |  |
| 5110 \| Computer \& Tech Consultation | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 | \$2,000.00 |
| 5120 Other Consultation | \$0.00 | \$0.00 | \$0.00 | \$40,000.00 | \$0.00 | \$53,440.00 | \$40,000.00 | \$0.00 | \$133,440.00 |
| 5130 \| Accounting Services | \$11,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,000.00 |
| 5131 \| Bookkeeping Services | \$26,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,500.00 |
| 5145 \| Graphic Design Services | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$4,200.00 |
| 5150 \| Scholar \& Teacher Honoraria | \$0.00 | \$0.00 | \$11,000.00 | \$25,000.00 | \$19,000.00 | \$27,500.00 | \$0.00 | \$0.00 | \$82,500.00 |
| 5151 \| Performer Honoraria | \$0.00 | \$0.00 | \$0.00 | \$5,500.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$6,500.00 |
| TOTAL \| Consultation \& Services | \$37,500.00 | \$0.00 | \$11,000.00 | \$73,200.00 | \$21,500.00 | \$80,940.00 | \$40,000.00 | \$2,000.00 | \$266,140.00 |
| General Operating Expenses |  |  |  |  |  |  |  |  |  |
| 5161 \| Bank \& Investment Fees | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 5162 \| Merchant Bank Fees | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,000.00 |
| 5201\| Rent | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45,000.00 | \$45,000.00 |
| 5221 \| Office Supplies \& Amenities | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,500.00 | \$3,500.00 |
| 5222 \| Stationery \& Envelopes | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 | \$1,000.00 |
| 5231 \| Office Furniture \& Improvement | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | \$4,000.00 |
| 5234 \| Printing Costs | \$0.00 | \$0.00 | \$1,000.00 | \$6,000.00 | \$1,250.00 | \$0.00 | \$0.00 | \$1,500.00 | \$9,750.00 |
| 5241 \| Cleaning \& Janitorial | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$500.00 | \$500.00 |
| 5251 \| Insurance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,050.00 | \$2,050.00 |
| 5261 \| Computer Hardware \& Software | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,500.00 | \$3,500.00 |
| 5281 \| Other Equipment Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.00 | \$100.00 |
| 5301 \| Digital Communications | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,550.00 | \$1,550.00 |
| 5302 \| Website Dev. \& Maintenance | \$0.00 | \$0.00 | \$0.00 | \$6,000.00 | \$0.00 | \$500.00 | \$0.00 | \$2,000.00 | \$8,500.00 |
| 5310 \| Phone \& Internet Service | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,200.00 | \$6,200.00 |
| 5330 \| Postage \& Shipping | \$0.00 | \$0.00 | \$750.00 | \$2,000.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | \$6,750.00 |
| 5335 \| Mail House Services | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5340 \| Printer, Copier \& Fax Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 | \$2,000.00 |
| TOTAL \| General Operating Expenses | \$4,500.00 | \$0.00 | \$1,750.00 | \$14,000.00 | \$1,250.00 | \$500.00 | \$0.00 | \$76,900.00 | \$98,900.00 |
| Travel Expenses |  |  |  |  |  |  |  |  |  |
| 5401 \| Board \& Committee Travel | \$20,000.00 | \$400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,400.00 |
| 5410 \| Staff Travel | \$3,000.00 | \$2,499.00 | \$2,499.00 | \$4,000.00 | \$600.00 | \$0.00 | \$0.00 | \$0.00 | \$12,598.00 |
| 5440 \| Scholar \& Teacher Travel | \$0.00 | \$0.00 | \$3,800.00 | \$25,500.00 | \$2,750.00 | \$0.00 | \$0.00 | \$0.00 | \$32,050.00 |
| TOTAL \| Travel Expenses | \$23,000.00 | \$2,899.00 | \$6,299.00 | \$29,500.00 | \$3,350.00 | \$0.00 | \$0.00 | \$0.00 | \$65,048.00 |
| Event Expenses |  |  |  |  |  |  |  |  |  |

## ALL PROGRAMS

|  | 8100 \| Administration | 8200 \| Grants \& Awards | $\begin{aligned} & 8300 \mid \text { History } \\ & \text { \& Culture } \\ & \text { Programs } \\ & \hline \end{aligned}$ | 8400 \| Literature \& Language Programs | 8500 \| Youth Programs | 8600 \| Digital Programs | 8700 <br> Development | 8999 \| Unrestricted | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5501 \| Facilities Rental | \$0.00 | \$0.00 | \$0.00 | \$7,000.00 | \$5,000.00 | \$0.00 | \$1,250.00 | \$0.00 | \$13,250.00 |
| 5502 \| Tents | \$0.00 | \$0.00 | \$0.00 | \$15,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,800.00 |
| 5503 \| Tables, Chairs \& Benches | \$0.00 | \$0.00 | \$0.00 | \$12,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,500.00 |
| 5504 \| Decorations \& Related Supplies | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 |
| 5505 \| A/V Services | \$0.00 | \$0.00 | \$0.00 | \$2,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,500.00 |
| 5510 \| Stages \& Sound | \$0.00 | \$0.00 | \$0.00 | \$6,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,500.00 |
| 5511 \| Event Electricity | \$0.00 | \$0.00 | \$0.00 | \$3,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,300.00 |
| 5512 \| Event Phone Lines | \$0.00 | \$0.00 | \$0.00 | \$200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$200.00 |
| 5520 \| Signs \& Banners | \$0.00 | \$0.00 | \$0.00 | \$12,200.00 | \$100.00 | \$0.00 | \$0.00 | \$0.00 | \$12,300.00 |
| 5521 \| Waste Management | \$0.00 | \$0.00 | \$0.00 | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$800.00 |
| 5530 \| Catering, Food \& Beverage | \$0.00 | \$300.00 | \$100.00 | \$38,000.00 | \$5,175.00 | \$0.00 | \$3,750.00 | \$0.00 | \$47,325.00 |
| 5534 \| Valet | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 5540 \| Truck, Trolley \& Equipment | \$0.00 | \$0.00 | \$1,000.00 | \$1,200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,200.00 |
| 5550 \| Permits \& Inspections | \$0.00 | \$0.00 | \$0.00 | \$700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$700.00 |
| 5551 \| Parking \& Bagged Meters | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 5560 \| Costumes \& Children's Activities | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 |
| 5565 \| Books \& Programs for Students | \$0.00 | \$0.00 | \$1,000.00 | \$0.00 | \$20,000.00 | \$0.00 | \$1,250.00 | \$0.00 | \$22,250.00 |
| 5570 \| Exhibits \& Displays | \$0.00 | \$0.00 | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,000.00 |
| 5580 \| Security Costs | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 |
| 5581 \| Site Labor | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 |
| 5584 \| Merchandise for Resale | \$0.00 | \$0.00 | \$0.00 | \$8,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,000.00 |
| 5585 \| Sales Equipment | \$0.00 | \$0.00 | \$0.00 | \$400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$400.00 |
| 5590 \| Misc. \& Contingency | \$0.00 | \$0.00 | \$500.00 | \$250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$750.00 |
| TOTAL \| Event Expenses | \$0.00 | \$300.00 | \$5,600.00 | \$133,350.00 | \$30,275.00 | \$0.00 | \$6,250.00 | \$0.00 | \$175,775.00 |
| Grants, Awards \& Scholarships |  |  |  |  |  |  |  |  |  |
| 5650 \| Grants \& Awards | \$0.00 | \$165,020.00 | \$2,890.00 | \$0.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$168,435.00 |
| TOTAL \| Grants, Awards \& Scholarships | \$0.00 | \$165,020.00 | \$2,890.00 | \$0.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$168,435.00 |
| Dues, Fees \& Gifts |  |  |  |  |  |  |  |  |  |
| 5901 \| FSHC Dues | \$12,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 |
| 5910 \| Dues, Affiliate Fees, Licensing | \$800.00 | \$400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300.00 | \$0.00 | \$1,500.00 |
| 5911 \| Subscriptions | \$0.00 | \$0.00 | \$0.00 | \$250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250.00 |
| 5920 \| Legislative Education Costs | \$100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.00 |
| 5930 \| Gifts, Condolences \& Favors | \$400.00 | \$0.00 | \$0.00 | \$5,700.00 | \$750.00 | \$0.00 | \$0.00 | \$0.00 | \$6,850.00 |
| TOTAL \| Dues, Fees \& Gifts | \$13,300.00 | \$400.00 | \$0.00 | \$5,950.00 | \$750.00 | \$0.00 | \$300.00 | \$0.00 | \$20,700.00 |


|  | ALL PROGRAMS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8100 \| <br> Administration | 8200 \| Grants \& Awards | 8300 \| History \& Culture Programs | 8400 \| Literature \& Language Programs | 8500 \| Youth Programs | 8600 \| Digital Programs | 8700 \| <br> Development | $8999 \mid$ Unrestricted | TOTAL |
| TOTAL EXPENSE | \$78,300.00 | \$168,619.00 | \$27,539.00 | \$256,000.00 | \$57,650.00 | \$81,440.00 | \$46,550.00 | \$565,750.00 | \$1,281,848.0 |
|  |  |  |  |  |  |  |  |  |  |
| BOTTOM LINE (Income - Expense Totals) | -\$73,300.00 | -\$168,619.00 | -\$26,339.00 | -\$139,500.00 | -\$8,250.00 | -\$76,440.00 | -\$41,800.00 | \$539,950.00 | \$5,702.00 |










|  | 8300 PROGRAMS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8301 \| Special Initiatives [11] | 8302 \| Exhibits | 8303 \| Conversations |  |  |  |  |  | TOTAL |
| Grants, Awards \& Scholarships |  |  |  |  |  |  |  |  |  |
| 5650 \| Grants \& Awards | \$2,890.00 [23] |  |  |  |  |  |  |  | \$2,890.00 |
| TOTAL \| Grants, Awards \& Scholarships | \$2,890.00 | \$0.00 | \$0.00 |  |  |  |  |  | \$2,890.00 |
| Dues, Fees \& Gifts |  |  |  |  |  |  |  |  |  |
| 5901\| FSHC Dues |  |  |  |  |  |  |  |  | \$0.00 |
| 5910 \| Dues, Affiliate Fees, Licensing |  |  |  |  |  |  |  |  | \$0.00 |
| 5911 \| Subscriptions |  |  |  |  |  |  |  |  | \$0.00 |
| 5920 \| Legislative Education Costs |  |  |  |  |  |  |  |  | \$0.00 |
| 5930 \| Gifts, Condolences \& Favors |  |  |  |  |  |  |  |  | \$0.00 |
| TOTAL \| Dues, Fees \& Gifts | \$0.00 | \$0.00 | \$0.00 |  |  |  |  |  | \$0.00 |
| TOTAL EXPENSE | \$13,073.00 | \$8,383.00 | \$6,083.00 |  |  |  |  |  | \$27,539.00 |
|  |  |  |  |  |  |  |  |  |  |
| BOTTOM LINE (Income - Expense Totals) | -\$12,673.00 | -\$7,983.00 | -\$5,683.00 |  |  |  |  |  | -\$26,339.00 |






## EXPENSE










|  | 8700 PROGRAMS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8701 \| General Development |  |  |  |  |  |  |  | TOTAL |
| Grants, Awards \& Scholarships |  |  |  |  |  |  |  |  |  |
| 5650 \| Grants \& Awards | \$0.00 |  |  |  |  |  |  |  | \$0.00 |
| TOTAL \| Grants, Awards \& Scholarships | \$0.00 |  |  |  |  |  |  |  | \$0.00 |
| Dues, Fees \& Gifts |  |  |  |  |  |  |  |  |  |
| 5901\| FSHC Dues | \$0.00 |  |  |  |  |  |  |  | \$0.00 |
| 5910 \| Dues, Affiliate Fees, Licensing | \$300.00 [45] |  |  |  |  |  |  |  | \$300.00 |
| 5911 \| Subscriptions | \$0.00 |  |  |  |  |  |  |  | \$0.00 |
| 5920 \| Legislative Education Costs | \$0.00 |  |  |  |  |  |  |  | \$0.00 |
| 5930 \| Gifts, Condolences \& Favors | \$0.00 |  |  |  |  |  |  |  | \$0.00 |
| TOTAL \| Dues, Fees \& Gifts | \$300.00 |  |  |  |  |  |  |  | \$300.00 |
| TOTAL EXPENSE | \$46,550.00 |  |  |  |  |  |  |  | \$46,550.00 |
|  |  |  |  |  |  |  |  |  |  |
| BOTTOM LINE (Income - Expense Totals) | - $\$ 41,800.00$ |  |  |  |  |  |  |  | - $\$ 41,800.00$ |

## INCOME

## Government Income

NEH Funds Receivable 4001 | NEH Income 4102 | Other Gov't Income 4103 | TN State Income
TOTAL | Government Income
Private Donated Income
4201 | Foundation Incom

## 4301 | Corporate Income

 4302 | Corporate Sponsorship 4303| Endowment/Reserve Income 4401 | Individual Donations 4404 | Donated Travel Reimburse.TOTAL | Private Donated Income

TOTAL | Earned Income
\$1,105,700.00

## EXPENSE




[1] includes board travel to mtgs. + nat'l conf. + Hum on Hill + expenses for board mtg. receptions.
[2] includes board travel to mtgs. + nat'l conf. + Hum on Hill.
[3] board mtg. receptions costs moved to 5401.
[4] includes CNM renewal (\$400) + Prof. Dev. expenses to be moved to new account: \$400 (AS).
[5] panel review.
[6] panel review.
[7] history day $\$ 10,000$
Childrens fest \$5000
Southern Word \$5000

## ENHE \$6600

ETHS \$9850
Groundbreakers $\$ 3070$.
[8] 12,500(5) BSH
10,000 general PPH
2500 AASLH workshop
7500 (3)TW3.
[9] TAM membership.
[10] AASLH membership.
[11] Includes items related to Young Historians Series; Standing Together; and Oral History archive; NCPH plenary.
[12] 200 Young Historian series
5000 Casa Az/We Are Transforming Nashville
3000 (2) standing down.
[13] 1000 (5) Life on Fence
800 (4) Conversation Bur.
800 (4) Standing Tog.
400 (2) Standing Tog. prog. development.
[14] TW3 urban pilot brochure.
[15] shipping (5) BSH.
[16] 200 Young Historian Series
500 YHS student mileage

500 standing down.
[17] 1000(5) Life on Fence
800 (4) Conversation Bureau
800 (4) standing together .
[18] Young Historians Event.
[19] Ryder rental/TW3.
[20] BSH kids books/Toysrus.
[21] payment TW3/MoMS.
[22] BSH repairs.
[23] NCPH Plenary sponsorship.
[24] NEA grant -- audit should track as federal grant income.
[25] Anticipates +10\% over budgeted 2014 but less than actual 2014.
[26] Significantly less than actual FY 2014, but we hesitate to budget according to that banner year -- watching for subsequent trends upward.
[27] anticipates 250 tix apart from corporate tables.
[28] Registration fee to offset expense in 5530.
[29] \$4k for YA author honoraria; .
[30] includes \$1,500 for children performers.
[31] Includes \$5k for YA authors.
[32] Travel for Book Award committee mtg..
[33] Includes $\$ 800$ for new "big" banner; $\$ 5 k$ for "visible" promotion (e.g. bus, billboard).
[34] \$10k for normal SFB catering; \$1,500 for SFB reveal party; \$1,500 for regional directors' mtg. (offset in 4506).
[35] Library of Congress reimbursement for LAL.
[36] Community Foundation.
[37] Includes $\$ 1$ k for Jessie Graves that may be reduced by gift from ETSU
Includes \$2k for couns. and vis. writers.
[38] Even with FY 2014 budget.
[39] Includes $\$ 2500$ for podcast revamp.
[40] includes $\$ 500$ for FB boosts.
[41] tix for BBB $(\$ 1,000)+\mathrm{P} / \mathrm{D}(\$ 3,750)$.
[42] includes $\$ 25 \mathrm{k}$ for usual JC work + additional $\$ 15 \mathrm{k}$ for major gifts effort as well as new duties described in contract.
[43] for Pen \& Drink and Beer, Books, and Banter.
[44] books for resale at BBB + P/D.
[45] charitable solicitation permit.
[46] Includes \$10k for Standing Together in Tennessee.
[47] Includes operating support from: MNAC.
[48] Includes operating support from: TAC.
[49] includes \$1k from Frist Foundation for iPads below.
[50] anticipates 5\% increase over FY 2014 actual + additional \$15k in new major gifts per additional JC effort.
[51] CHAIRS!.
[52] 1k tri-fold HT brochures.
[53] Recycling.
[54] includes $\$ 1 \mathrm{k}$ for iPads (offset by Frist Tech grant); $\$ 1,500$ for db; $\$ 1 \mathrm{k}$ for contingencies.
[55] Network for Good for 10k contacts
[56] HT website hosting.
[57] includes phone/internet access + conference call charges.

