

Girl Scouts of Middle Tennessee  
Operating Budget FY 12-13

**OPERATING INCOME**

<b>Budget FY 12-13</b>	
\$	560,000
\$	100,000
\$	15,000
\$	75,000
NA	
\$	155,500
\$	100,000
NA	
NA	
\$	-
\$	1,005,500
\$	58,000
\$	1,063,500
\$	546,470
\$	76,690
\$	20,000
\$	109,725
\$	752,885
\$	1,816,385
\$	102,694
\$	2,893,526
\$	2,996,220
\$	<b>4,812,605</b>
\$	2,234,536
\$	75,475
\$	575,000
\$	2,885,011
\$	132,300
\$	302,010
\$	74,700
\$	29,385
\$	493,345
\$	53,450
\$	94,875
\$	111,905
\$	210,100
\$	100,220
\$	9,240
\$	85,000
\$	16,150
\$	<b>4,597,691</b>
\$	<b>214,914</b>

- 1 *Annual Giving*
- 2 General campaign - Davidson County
- 3 General campaign - Outlying Counties
- 4 General campaign-United Way Designations
- 5 Family Contributions Campaign
- 6 100th Anniversary
- 7 Gold Community Luncheon - Nashville
- 8 Golf Tournament (net)
- 9 Jewelry (incl in line 6 FY 11-12)
- 10 Spirit of Nashville (incl in line 6 FY 11-12)
- 11 Community Events (incl in line 3 for FY 12-13)
- 12 *Subtotal - Annual Giving*
- 13 United Way Allocations
- 14 *Total Public Support*
- 15 *Other Operating Income*
- 16 Camp and Outdoor Program Fees
- 17 Council Sponsored Program Fees
- 18 Interest Income
- 19 Retail Sales (net)
- 20 *Subtotal - Other Operating Income*
- 21 *Total - Adult Generated Operating Income*
- 22 *Girl Generated Income*
- 23 Fall Product Sale (net)
- 24 Cookie Sale allocated to Operations (net)
- 25 *Total Girl Generated Operating Income*
- 26 *Total Operating Income*
- OPERATING EXPENSES**
- 27 Salaries
- 28 Program Consultants
- 29 Employee Benefits
- 31 ***Total Personnel***
- 32 Professional Fees
- 33 Supplies
- 34 Telephone
- 35 Postage & Shipping
- 36 Occupancy
- 37 Rental of Equipment
- 38 Printing & Subscriptions
- 39 Travel
- 40 Training, Conferences and Food for Events
- 41 Financial Assistance
- 42 Membership Dues
- 43 General Insurance
- 44 Miscellaneous
- 45 ***Total Operating Expenses***
- 46 ***Net Income (Loss) from Normal Operating Activities***