FINANCIAL REPORT

JUNE 30, 2021

CONTENTS

	Page
INTRODUCTORY SECTION	
Roster of Those Charged with Governance and Management Officials	i
INDEPENDENT AUDITOR'S REPORT	1-2
FINANCIAL STATEMENTS	
Statements of financial position Statements of activities Statements of functional expenses Statements of cash flows Notes to financial statements	3 4-5 6-7 8 9-22
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS	23
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS	24
INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	25-26
SCHEDULE OF PRIOR AUDIT FINDINGS	27

ROSTER OF THOSE CHARGED WITH GOVERNANCE AND MANAGEMENT OFFICIALS June 30, 2021

BOARD OF DIRECTORS

Chairperson

Dr. Edna Varner

Vice Chairperson

Dr. Valerie Rutledge

Treasurer

John Thomas

Secretary

Betty Lebovitz

Former Chairperson

Paul Loftin

Human Resources Committee Chairperson

Scott LeRoy

Program Committee Chairperson

Dr. Jim Shire

Board Members

Alan Cates Dr. Allen Myers Eddie Russell

Lee Davis Larry Parks Dr. Jim Shire

Dr. Andrea Goins John Pregulman Robert Siskin

Stacy Lightfoot Stephen Ratterman Dr. Tama Van Decar

Carola Morgan Matt Rivers

MANAGEMENT OFFICIALS

President

Derek Bullard

Chief Operating Officer

Jeaninne Houck



Independent Auditor's Report

To the Board of Directors
Mose and Garrison Siskin Memorial Foundation, Inc.
d/b/a Siskin Children's Institute
Chattanooga, Tennessee

Report on the Financial Statements

We have audited the accompanying financial statements of Mose and Garrison Siskin Memorial Foundation, Inc. d/b/a Siskin Children's Institute (the Foundation, a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mose and Garrison Siskin Memorial Foundation, Inc. d/b/a Siskin Children's Institute as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal and state awards, as required by Tennessee Department of Audit, *Audit Manual*, is presented for purposes of additional analysis and is not a required part of the financial statements. The schedule of expenditures of federal and state awards is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

The introductory has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated January 4, 2022, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Foundation's internal control over financial reporting and compliance.

Chattanooga, Tennessee January 4, 2022

Mauldin & Jenkins, LLC

STATEMENTS OF FINANCIAL POSITION June 30, 2021 and 2020

	2021	2020
ASSETS		
Cash and cash equivalents	\$ 1,817,381	\$ 771,270
Accounts receivable, less allowance for doubtful		
accounts of \$97,956 and \$47,968 in 2021 and 2020	435,776	341,502
Grants receivable	316,842	271,161
Contributions receivable	4,763	67,200
Contributions receivable from split-interest agreements	63,700	60,600
Investments	57,878,376	45,196,491
Cash surrender value of life insurance	215,365	204,139
Insurance annuities	817,100	852,900
Property and equipment, net	5,803,388	6,031,561
Prepaid expenses and other assets	80,912	13,614
Religious antiquities	95,496	95,496
Total assets	\$67,529,099	\$53,905,934
LIABILITIES		
Accounts payable and accrued expenses	\$ 981,072	\$ 810,411
Line of credit	4,078,745	178,720
Deferred income		1,125,483
Total liabilities	6,189,805	2,114,614
NET ASSETS		
Without donor restrictions	61,083,801	51,435,619
With donor restrictions	255,493	355,701
Total net assets	61,339,294	51,791,320
Total liabilities and net assets	\$67,529,099	\$53,905,934

STATEMENT OF ACTIVITIES Year Ended June 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and other support:			
Program service revenue:			
Early Learning Centers	\$ 1,531,355	\$ -	\$ 1,531,355
Center for Developmental Pediatrics	30,000	-	30,000
Applied Behavioral Services	1,944,665	-	1,944,665
Grants	1,190,746	-	1,190,746
Patient services	1,426,995		1,426,995
Total program service revenue	6,123,761	-	6,123,761
Other support:			
Contributions	221,423	16,616	238,039
Special events	373,199	-	373,199
Changes in values of insurance annuities			
and split-interest agreements	(35,800)	3,100	(32,700)
Investment return, net of investment expenses	13,952,421	-	13,952,421
Miscellaneous income	47,138	-	47,138
Net assets released from restrictions	119,924	(119,924)	
Total revenue and other support	20,802,066	(100,208)	20,701,858
Expenses:			
Program services:			
Early Learning Centers	2,418,958	-	2,418,958
Center for Developmental Pediatrics	3,219,546	-	3,219,546
Home and Community Based Early Intervention Program	1,036,257	-	1,036,257
Applied Behavioral Analysis	2,403,098		2,403,098
Total program expenses	9,077,859		9,077,859
Supporting services:			
Administration and development	1,500,397	-	1,500,397
Fundraising	575,628		575,628
Total supporting services	2,076,025		2,076,025
Total expenses	11,153,884		11,153,884
Change in net assets	9,648,182	(100,208)	9,547,974
Net assets, beginning of year	51,435,619	355,701	51,791,320
Net assets, end of year	\$ 61,083,801	\$ 255,493	\$ 61,339,294

STATEMENT OF ACTIVITIES Year Ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and other support:			
Program service revenue:			
Early Learning Centers	\$ 1,371,259	\$ -	\$ 1,371,259
Center for Developmental Pediatrics	215,000	-	215,000
Applied Behavioral Analysis	832,765	-	832,765
Grants	1,187,218	-	1,187,218
Patient services	864,560		864,560
Total program service revenue	4,470,802	-	4,470,802
Other support:			
Contributions	841,911	105,690	947,601
Special events	398,625	-	398,625
Changes in values of insurance annuities			
and split-interest agreements	(54,700)	5,800	(48,900)
Investment return, net of investment expenses	(1,090,206)	-	(1,090,206)
Miscellaneous income	76,771	-	76,771
Net assets released from restrictions	66,901	(66,901)	
Total revenue and other support	4,710,104	44,589	4,754,693
Expenses:			
Program services:			
Early Learning Centers	2,812,641	-	2,812,641
Center for Developmental Pediatrics	2,521,730	-	2,521,730
Home and Community Based Early Intervention Program	1,145,413	-	1,145,413
Applied Behavioral Analysis	1,374,856		1,374,856
Total program expenses	7,854,640		7,854,640
Supporting services:			
Administration and development	1,197,712	-	1,197,712
Fundraising	629,485		629,485
Total supporting services	1,827,197		1,827,197
Total expenses	9,681,837		9,681,837
Change in net assets	(4,971,733)	44,589	(4,927,144)
Net assets, beginning of year	56,407,352	311,112	56,718,464
Net assets, end of year	\$ 51,435,619	\$ 355,701	\$ 51,791,320

STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2021

		Program	Services		_	Supporting	Services		
	Early Learning Centers	Center for Developmental Pediatrics	Home and Community Based Early Intervention Program	Applied Behavioral Analysis	Total Program Expenses	Administration and Development	Fundraising	Total Suporting Services	Total
EXPENSES Salaries	\$ 1,584,442	\$ 2,197,299	\$ 786,300	\$ 1,807,003	\$ 6,375,044	\$ 990,744	274,994	\$1,265,738	\$ 7,640,782
Employee benefits	297,452	347,710	156,892	307,550	1,109,604	176,524	31,565	208,089	1,317,693
Total salaries and employee benefits	1,881,894	2,545,009	943,192	2,114,553	7,484,648	1,167,268	306,559	1,473,827	8,958,475
Contributed merchandise and services	-	-	-	-	-	-	130,205	130,205	130,205
Depreciation	165,037	50,823	10,136	17,899	243,895	30,073	11,155	41,228	285,123
Dues, subscriptions and printing	1,153	2,455	-	190	3,798	5,412	655	6,067	9,865
Insurance	29,761	32,489	444	4,676	67,370	21,135	1,216	22,351	89,721
Advertising	-	63,119	-	639	63,758	1,520	5,618	7,138	70,896
Legal and audit fees	-	-	-	-	-	48,529	-	48,529	48,529
Miscellaneous	761	25,120	-	46,310	72,191	61,651	18	61,669	133,860
Occupancy	175,905	135,015	23,941	39,661	374,522	39,063	8,375	47,438	421,960
Office	48,515	98,013	21,834	66,396	234,758	62,962	31,850	94,812	329,570
Postage	136	929	625	278	1,968	3,916	1,777	5,693	7,661
Professional fees	11,622	192,989	29,316	8,622	242,549	38,532	6,135	44,667	287,216
Program supplies	103,154	53,597	2,524	8,501	167,776	-	-	-	167,776
Property taxes	-	-	-	-	-	15,529	-	15,529	15,529
Special events	-	-	-	-	-	-	70,388	70,388	70,388
Staff training	666	17,635	3,632	7,762	29,695	4,149	1,236	5,385	35,080
Travel	354	2,353	613	87,611	90,931	658	441	1,099	92,030
Total expenses	\$ 2,418,958	\$ 3,219,546	\$1,036,257	\$ 2,403,098	\$ 9,077,859	\$ 1,500,397	\$ 575,628	\$2,076,025	\$ 11,153,884

STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2020

	Program Services			Supporting Services					
	Early Learning Centers	Center for Developmental Pediatrics	Home and Community Based Early Intervention Program	Applied Behavioral Analysis	Total Program Expenses	Administration and Development	Fundraising	Total Suporting Services	Total
EXPENSES									
Salaries	\$ 1,886,789	\$ 1,711,045	\$ 801,379	\$ 1,003,966	\$ 5,403,179	\$ 787,056	\$ 234,335	\$ 1,021,391	\$ 6,424,570
Employee benefits	412,083	295,117	144,030	170,166	1,021,396	121,679	31,693	153,372	1,174,768
Total salaries and employee benefits	2,298,872	2,006,162	945,409	1,174,132	6,424,575	908,735	266,028	1,174,763	7,599,338
Contributed merchandise and services	-	-	-	-	-	-	62,347	62,347	62,347
Depreciation	164,664	49,820	9,451	17,405	241,340	29,597	10,823	40,420	281,760
Dues, subscriptions and printing	1,074	1,663	-	1,573	4,310	3,324	1,599	4,923	9,233
Insurance	28,943	21,970	432	3,091	54,436	31,739	1,329	33,068	87,504
Advertising	277	34,678	335	2,060	37,350	1,291	17,722	19,013	56,363
Legal and audit fees	-	-	-	-	-	53,314	-	53,314	53,314
Miscellaneous	1,291	11,589	2,566	19,085	34,531	30,730	577	31,307	65,838
Occupancy	157,106	99,915	33,377	33,010	323,408	33,412	8,026	41,438	364,846
Office	41,844	55,383	48,336	39,858	185,421	54,490	27,189	81,679	267,100
Postage	81	1,808	8	3	1,900	4,628	320	4,948	6,848
Professional fees	20,443	191,332	33,621	9,659	255,055	25,636	2,844	28,480	283,535
Program supplies	91,839	27,481	314	3,885	123,519	-	-	-	123,519
Property taxes	-	-	-	-	-	15,181	-	15,181	15,181
Special events	-	-	-	-	-	-	229,799	229,799	229,799
Staff training	5,845	10,698	2,119	13,080	31,742	1,594	137	1,731	33,473
Travel	362	9,231	69,445	58,015	137,053	4,041	745	4,786	141,839
Total expenses	\$ 2,812,641	\$ 2,521,730	\$ 1,145,413	\$ 1,374,856	\$ 7,854,640	\$ 1,197,712	\$ 629,485	\$ 1,827,197	\$ 9,681,837

STATEMENTS OF CASH FLOWS Years Ended June 30, 2021 and 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 9,547,974	\$ (4,927,144)
Adjustments to reconcile change in net assets to net		
cash used in operating activities:		
Depreciation	285,123	281,760
Bad debt expense	49,465	16,675
Increase in cash surrender value of life insurance	(11,226)	(17,619)
Change in value of insurance annuities and		
split-interest agreements	32,700	48,900
Net realized and unrealized losses (gains) on investments	(13,409,936)	1,678,723
Change in operating assets and liabilities:		
Accounts receivable	(143,739)	(190,187)
Grants receivable	(45,681)	(2,601)
Contributions receivable	62,437	(10,540)
Prepaid expenses and other assets	(67,298)	11,291
Accounts payable and accrued expenses	170,661	288,977
Deferred income	4,505	1,120,983
Net cash used in operating activities	(3,525,015)	(1,700,782)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(56,950)	(13,403)
Purchases of investments	(1,916,828)	(3,142,007)
Proceeds from sales of investments	2,644,879	4,137,460
Net cash provided by investing activities	671,101	982,050
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from line of credit	3,900,025	178,720
Net cash provided by financing activities	3,900,025	178,720
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	1,046,111	(540,012)
CASH AND CASH EQUIVALENTS, beginning of year	771,270	1,311,282
CASH AND CASH EQUIVALENTS, end of year	\$ 1,817,381	\$ 771,270
SUPPLEMENTAL DISCLOSURE OF		
CASH FLOW INFORMATION Cash paid during the year for interest	\$ 42,478	\$ -

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 1. Summary of Significant Accounting Policies

The accounting and reporting policies of Mose and Garrison Siskin Memorial Foundation, Inc. d/b/a Siskin Children's Institute (the Foundation) conform with United States generally accepted accounting principles (GAAP). The Financial Accounting Standards Board (FASB) has adopted the FASB Accounting Standards Codification (ASC) as the single source of authoritative nongovernmental GAAP.

The policies that materially affect financial position and results of operations are summarized as follows:

Foundation:

The Foundation was incorporated in Tennessee in 1977 as a nonprofit corporation. The Foundation provides educational and developmental services to children who are disabled and other services as authorized in its charter.

Basis of presentation:

To ensure observances of limitations and restrictions placed on the use of resources available to the Foundation, resources are classified for accounting and financial reporting purposes into categories established according to their nature and purpose in the two categories as follows:

Net assets without donor restrictions — Net assets available for use in general operations and not subject to donor restrictions. The only limits on net assets without donor restrictions are those resulting from the nature of the Foundation and its purposes.

Net assets with donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has passed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue recognition:

In May 2014, FASB issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (ASC 606), which affects contracts with customers to transfer goods or services and contracts for the transfer of non-financial assets (unless those contracts are within the scope of other standards). The core principle of this ASU is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. This ASU requires entities to make new judgements and estimates and provide expanded disclosures about revenue.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 1. Summary of Significant Accounting Policies (continued)

Revenue recognition: (continued)

For the year ending June 30, 2021, the Foundation adopted ASU 2014-09 using the modified retrospective method applied to all contracts not completed as of July 1, 2020. Revenues from grants, contributions, investment return, and changes in values of insurance annuities and split-interest agreements are outside the scope of ASC 606. The Foundation's services that fall within the scope of ASC 606 include program service revenue, special events, and other income. The Foundation recognizes revenue from program services at a point in time, that is when the service is provided to the recipient. Revenue for special events is recognized at a point in time, that is when the event occurs. Other income, consisting primarily of parking income, is recognized at a point in time, that is when the parking is utilized. The adoption of ASU 2014-09 did not have an impact on the timing of the revenue recognition and no cumulative effect adjustment was recorded.

Revenue is reported as increases in net assets without donor restriction unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gain and losses on investments and other assets and liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions in net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Contributions are recorded as revenue in the period received or upon the receipt of an unconditional promise to give. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of appreciated assets are recorded at the estimated fair value at the date of receipt by the Foundation.

The Foundation recognizes revenues on cost reimbursement grants as qualifying expenses are incurred. Federal and state grant funds received as advances are recorded as deferred revenue or contingent contributions in the Foundation's statements of financial position.

Fees for patient services are reported based upon established billing rates less allowances for contractual adjustments and bad debts. Payment of these fees is the responsibility of patients, third-party payors, and others. The Foundation has agreements with third-party payors that provide for payments at amounts that may be different from its established rates.

The Foundation uses the allowance method to determine uncollectible contributions receivable. The allowance is based on historical experience and management's analysis of specific promises made. Because the majority of the contributors reside in and around Chattanooga, Tennessee, collection of these receivables is substantially dependent upon the economic stability of the Chattanooga area.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 1. Summary of Significant Accounting Policies (continued)

Cash and cash equivalents:

The Foundation considers all cash and highly liquid investments with original maturities of three months or less to be cash equivalents.

Accounts receivable:

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through an adjustment to a valuation allowance based on its assessment of historical and expected net collections, business and economic conditions, trends in federal and state governmental health care coverage, and other collection indicators. Management's assessment is based primarily on a detailed review of historical collections at the Foundation's facilities. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

Investments:

Investments are reported at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets. Fair values of marketable securities with readily determinable fair values are based on quoted market prices. Fair values of nontraditional investments are based on information provided by the administrators of the underlying funds.

Concentrations of credit risk:

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash equivalents. The Foundation places its cash equivalents with financial institutions and limits the amount of credit exposure to any one financial institution. From time to time, the Foundation's cash balances exceed federal depository insurance coverage and management considers this to be a normal business risk. The Foundation has not experienced any losses on its cash equivalents. The Foundation's investments do not represent significant concentrations of credit risk inasmuch of the Foundation's investments are diversified among many issuers.

Property and equipment:

Property and equipment are depreciated over the estimated useful lives of the respective classes of assets using the straight-line method of depreciation. Expenditures for repairs and maintenance are charged to expense as incurred. Additions and improvements that significantly extend the lives of assets are capitalized at cost.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 1. Summary of Significant Accounting Policies (continued)

Contributed merchandise and services:

Contributed merchandise and services are recognized as contributions at their estimated fair value at the date of receipt. The Foundation receives merchandise and advertising services for various fundraising and special events. Contributed merchandise and services recognized as revenue totaled \$130,205 and \$62,347 for the years ended June 30, 2021 and 2020, respectively, with a like amount recognized as fundraising expenses.

Functional expenses:

The costs of providing various programs and other activities for the Foundation have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income tax status:

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Foundation's tax-exempt purpose would be subject to taxation as unrelated business income.

The Foundation accounts for income taxes in accordance with income tax accounting guidance in ASC Topic 740, *Income Taxes*. The Foundation follows the accounting guidance for recognizing and measuring uncertain tax positions. The Foundation follows the statutory requirements for its income tax accounting and generally avoids risks associated with potentially problematic tax positions that may be challenged upon examination. Management believes any liability resulting from taxing authorities imposing additional income taxes from activities deemed to be unrelated to the Foundation's non-taxable status would not have a material effect on the Foundation's financial statements. The Foundation is subject to routine audits by taxing jurisdiction; however, there are currently no audits for tax periods in progress.

Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 1. Summary of Significant Accounting Policies (continued)

Cash surrender value of life insurance:

The Foundation has been named beneficiary and is the owner of various life insurance policies. The Board of Directors has adopted a policy of borrowing against these policies and investing the proceeds. At June 30, 2021 and 2020, borrowings against these policies totaled \$19,922 and \$22,052, respectively.

Advertising costs:

The Foundation expenses all advertising costs as incurred. Advertising costs were \$70,896 and \$56,363 for the years ended June 20, 2021 and 2020, respectively.

Religious antiquities:

During the year ended June 30, 2021, The Foundation adopted ASU 2019-03, *Not-for-Profit Entities (Topic 958): Updating the Definition of Collections*, using the prospective method. The ASU updates the definition of collections, and allows for proceeds from the sale of collection items to be used either to acquire new items or directly care for existing items already in possession.

The Foundation maintains for public display a collection of religious antiquities. The collection is recorded at cost. Proceeds from the sale collection items are used for the direct care of the collection. Direct care is defined as cleaning, maintaining, and insuring the remining collection.

Subsequent events:

The Foundation has evaluated all transactions, events, and circumstances for consideration or disclosure through January 4, 2022, the date these financial statements were available to be issued, and has reflected or disclosed those items within financial statements and related footnotes as deemed appropriate.

Note 2. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year on the statements of financial position date, comprise of the following:

	2021	2020
Cash and cash equivalents	\$1,630,351	\$ 543,369
Accounts receivable	435,776	341,502
Grants receivable	316,842	271,161
Cash surrender value of life insurance	215,365	204,139
Insurance annuities	212,130	212,130
	<u>\$2,810,464</u>	<u>\$1,572,301</u>

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 2. Liquidity and Availability (continued)

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In general, the Foundation maintains sufficient assets on hand to meet 6 months of normal operating expenses. Although investments are without donor restrictions, investments do not include amounts invested in limited partnerships as these investments are subject to withdrawal restrictions and any amounts that are pledged. The Foundation also has a line credit as more fully described in Note 8.

Note 3. Investments

A summary of investments at June 30, 2021 and 2020 is as follows:

	20)21	20)20
	Cost	Fair Value	Cost	Fair Value
Common stocks Mutual funds Limited partnerships	\$ 4,984,118 9,466,643 14,191,885	\$ 7,967,709 12,660,509 37,250,158	\$ 4,540,767 9,097,808 14,803,590	\$ 5,265,566 9,579,933 30,350,992
Total	<u>\$28,642,646</u>	<u>\$57,878,376</u>	<u>\$28,442,165</u>	<u>\$45,196,491</u>

Investments recorded at \$37,250,158 and \$30,350,992 at June 30, 2021 and 2020, respectively, are based on valuations for which a readily determinable fair value does not exist. These investments are not listed on national exchanges or over-the-counter markets, and quoted market prices are not available. These investments include limited partnerships. Management estimates the fair values of these investments based on a review of all available information provided by administrators of the underlying funds. These fair value estimates are evaluated on a regular basis by management and are susceptible to revisions as more information becomes available. Because of these factors, it is reasonably possible that the estimated fair values of these investments may change materially in the near term.

At June 30, 2021, investments with a carrying value of \$20,628,218 were pledged as collateral for the line of credit described in Note 8.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 3. Investments (continued)

The following schedule summarizes the investment return and its classification in the statements of activities for the years ended June 30, 2021 and 2020:

	2021	2020
Dividends and interest Life insurance and annuity income Net realized and unrealized gains (losses) Investment expenses	\$ 562,599 249,505 13,409,936 (269,619)	\$ 667,626 242,126 (1,678,723) (321,235)
Total investment return	<u>\$13,952,421</u>	<u>\$(1,090,206)</u>

Note 4. Contributions Receivable

Contributions receivable were \$4,763 and \$67,200 at June 30, 2021 and 2020, respectively, and are due within one year. Management believes that all contributions receivable are fully collectible at June 30, 2021 and 2020, and therefore there are no allowances for uncollectible contributions receivable.

Note 5. Contributions Receivable From Split-Interest Agreement

The Foundation is the beneficiary of one charitable remainder trust for which any remaining assets will be distributed to the Foundation at the end of the trust's term. The value of the contribution receivable is recorded at the estimated future cash flows based on the life expectancy of the donor and using a discount rate of 1.36% and 1.90% at June 30, 2021 and 2020, respectively. Changes in the estimated value of the split-interest agreement are included in the accompanying statements of activities and were \$3,100 and \$5,800 for the years ended June 30, 2021 and 2020, respectively.

Note 6. Insurance Annuities

As part of a fixed-income investment strategy, the Foundation purchased single-premium income annuity contracts with a total cost of \$1,750,000 for the lives of two individuals and life insurance policies on those same two individuals with face values of \$1,750,000. Under the terms of the contracts, the Foundation is to receive income during the lives of the annuitants. The values of the annuities are recorded at the estimated future cash flows to be received by the Foundation based on the life expectancies of the annuitants and using a discount rate of 3.93% on the \$750,000 contract and 7.80% on the \$1,000,000 contract.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 6. Insurance Annuities (continued)

The Foundation recognized investment income on annuity contracts of \$212,130 for the years ended June 30, 2021 and 2020, respectively. Changes in the estimated value of annuity contracts are included in the accompanying statements of activities and were of (\$35,800) and (\$54,700) for the years ended June 30, 2021 and 2020, respectively.

Note 7. Property and Equipment

Property and equipment at June 30, 2021 and 2020, consists of the following:

	2021	2020
Land Buildings and improvements Equipment, furniture and fixtures	\$ 900,000 8,770,130 2,097,225	\$ 900,000 8,770,130 2,040,275
Accumulated depreciation	11,767,355 (5,963,967)	11,710,405 (5,678,844)
Total property and equipment, net	\$ 5,803,388	\$ 6,031,561

Depreciation expense for the years ended June 30, 2021 and 2020, was \$285,123 and \$281,760, respectively.

Note 8. Line of Credit

The Foundation has a \$5,000,000 line of credit with a local bank. The line of credit bears interest at one month London Interbank Offered Rate plus 1.25 points. The line of credit is secured by certain investment securities and matures June 9, 2022. At June 30, 2021 and 2020, the outstanding balance of the loan of credit was \$4,078,745 and \$178,720, respectively.

Note 9. Employee Benefit Plan

The Foundation has established a deferred salary reduction plan under Section 403(b) of the Internal Revenue Code covering substantially all employees who have completed at least one year of service. The Foundation may make a discretionary contribution to eligible participants. The Foundation made discretionary contributions of \$59,385 for the year ended June 30, 2021. The Foundation made discretionary contributions of \$43,426 for the year ended June 30, 2020.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 10. Fair Value Measurements

ASC Topic 820, Fair Value Measurements and Disclosures, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC Topic 820 are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2021 and 2020.

Common stocks: Valued at the closing price reported on the active markets on which the individual securities are traded.

Mutual funds: Valued at the net asset value of shares held by the Foundation at year-end.

Limited partnerships: Valued at the net asset value (NAV) of units of a limited partnership. The NAV, as provided by the administrators of the underlying funds, is used as a practical expedient to estimate fair value. The NAV is based on the fair value of the investments held less its liabilities.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 10. Fair Value Measurements (continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The tables below present the recorded amount of assets measured at fair value on a recurring basis at June 30, 2021 and 2020:

	Balance as of June 30,	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Other Unobservable Inputs
	2021	(Level 1)	(Level 2)	(Level 3)
Common stocks:				
Industrials	\$ 1,227,460	\$ 1,227,460	\$ -	\$ -
Consumer	807,926	807,926	-	-
Financials	2,027,665	2,027,665	-	-
Technology	2,157,848	2,157,848	-	-
Other	1,746,810	1,746,810		
Total common stocks	7,967,709	7,967,709		
Mutual funds:				
Stock funds	9,361,207	9,361,207	-	_
Bond funds	3,299,302	3,299,302		
Total mutual funds	12,660,509	12,660,509		
Total assets in fair value hierarchy	20,628,218	20,628,218	-	-
Investments measured at net asset value (1) (2)	37,250,158	-		
Total assets	<u>\$57,878,376</u>	<u>\$20,628,218</u>	<u>\$ - </u>	<u>\$ -</u>

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 10. Fair Value Measurements (continued)

	Balance as of June 30, 2020	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Common stocks: Industrials Consumer	\$ 939,336 572,296	\$ 939,336 572,296	\$ - -	\$ - -
Financials Technology Other	1,363,324 1,300,769 1,089,841	1,363,324 1,300,769 1,089,841	- - -	- - -
Total common stocks	5,265,566	5,265,566		
Mutual funds: Stock funds Bond funds	6,322,328 3,257,605	6,322,328 3,257,605	<u>-</u>	<u>-</u>
Total mutual funds	9,579,933	9,579,933		
Total assets in fair value hierarchy	14,845,499	14,845,499	-	-
Investments measured at net asset value (1) (2)	30,350,992			
Total assets	<u>\$45,196,491</u>	<u>\$14,845,499</u>	<u>\$ - </u>	<u>\$ -</u>

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the period. For the years ended June 30, 2021 and 2020, there were no transfers in or out of Levels 1, 2 or 3.

⁽¹⁾ In accordance with Subtopic 820-10, the limited partnerships that were measured at net asset value per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amount presented in this table is intended to permit reconciliation of the fair value hierarchy to the line items presented in the statements of financial position.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 10. Fair Value Measurements (continued)

(2) Limited partnership investments have investment strategies which include investments in both long and short common stocks, various private equity funds of funds, diversified portfolios of equity securities of companies ordinarily located in any country other the United States and Canada, and real estate funds that invest in U.S. commercial real estate properties. These investments also include certain restrictions on the Foundation's contributed capital. These restrictions include withdrawal restrictions. Withdrawal restrictions range from monthly to quarterly withdrawals with up to 45 days' notice. At June 30, 2021, the Foundation had outstanding commitments of \$2,300,490.

Note 11. Endowments

The Foundation has one endowment established to provide direct support for children with disabilities and/or families who are being served by one the Foundation's programs. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of relevant law:

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as donor restricted net assets (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund.
- (2) The purposes of the Foundation and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and the appreciation of investments.
- (6) Other resources of the Foundation.
- (7) The investment policies of the Foundation.

At June 30, 2021 and 2020, the Foundation's donor restricted endowment fund consists of contributions totaling \$87,435 and is included in cash and cash equivalents.

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 12. Lease Commitments

The Foundation leases office equipment under noncancelable operating lease agreements. The leases expire at various dates through August 2024. The Foundation also leases an office space. This lease expires December 31, 2023. Rent expense totaled \$113,648 and \$82,151 for the years ended June 30, 2021 and 2020, respectively. Future minimum rental payments required under the operating leases are as follows:

Year Ending June 30,	
2022	\$91,518
2023	91,518
2024	42,887
2025	1,700

Note 13. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes at June 30, 2021 and 2020:

	2021	2020
Subject to expenditure for specified purpose:		
Assistive Technology Subsequent years' activities Other	\$ 36,696 68,462 62,900	\$ 43,160 127,800
Total subject to expenditure for specified purpose	168,058	268,266
Endowment	87,435	87,435
Total net assets with donor restrictions	<u>\$255,493</u>	<u>\$355,701</u>

Net assets with donor restrictions are included in cash and cash equivalents, contributions receivable from spilt-interest agreements and contributions receivable.

During the years ended June 30, 2021 and 2020, net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the occurrence of events specified by donors as follows:

	2021	2020
Subsequent years' activities	\$ 67,200	\$ 305
Pediatric Center – Family Counseling Program	-	36,374
Other	52,724	30,222
	<u>\$119,924</u>	<u>\$66,901</u>

NOTES TO FINANCIAL STATEMENTS June 30, 2021 and 2020

Note 14. Affiliation Agreements

The Foundation entered into an affiliation agreement (Agreement One) with Erlanger Health Systems (Erlanger) to develop and manage the Foundation's Center for Developmental Pediatrics (the Clinic). Agreement One expires June 30, 2023. Agreement One provides that the Foundation will have all responsibility for the management and operation of the Clinic, and the Foundation will receive an annual payment of \$75,000 in 2022 and \$30,000 in 2023 from Erlanger to support the mission of the Clinic for pediatric care and the developmental behavioral residency training program for the University of Tennessee College of Medicine at Chattanooga (University).

The Foundation also entered into an affiliation agreement (Agreement Two) with the University whereby the Clinic will provide training opportunities for the University's pediatric residents and medical students. The University will employ the Clinic's Medical Director/Sr. Developmental Pediatrician and up to two additional Developmental Pediatricians as faculty members, and the Clinic will reimburse the University for all salary and benefit costs incurred under Agreement Two. The amounts incurred by the Foundation to the University under Agreement Two totaled \$80,000 and \$197,661 for the years ended June 30, 2021 and 2020, respectively.

Note 15. Coronavirus COVID-19 Pandemic

The COVID-19 pandemic continues to impact the Foundation. The outbreak is disrupting supply chains and affecting production and sales across a range of industries. The full impact on the Foundation's operation and financial performance will depend on certain developments, including the duration and spread of the outbreak and impact on customers, employees and vendors. At this point, the future impact on the Foundation's financial condition or results of operations remains uncertain.

Due to the uncertainty of COVID-19, the Foundation applied for and received funding through the Paycheck Protection Program (the Program) which was established by the Coronavirus Aid, Relief, and Economic Security Act signed into law on March 27, 2020. The program provided small businesses with funding to pay payroll costs, employee benefits, and interest on mortgages, rent and utilities. Proceeds from the Program are eligible for forgiveness subject to certain guidelines issued by the Small Business Administration (SBA). The Foundation received loan proceeds of \$1,125,483 recorded as deferred revenue. On August 27, 2021, the Foundation received notification of forgiveness of the full proceeds amounts from the Small Business Administration and the \$1,125,483 will be recognized as grant revenue during the year ended June 30, 2022.

Note 16. Subsequent Event

Subsequent to June, 30, 2021, the Foundation entered into an Agreement and Plan of Merger (the Agreement) with Little Miss Mag Early Learning Center. The Agreement calls for Little Miss Mag Early Learning Center to merge with and into the Foundation. Management anticipates the merger will be completed prior to December 31, 2021.

SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS Year Ended June 30, 2021

Federal Grantor/Pass-Through Grantor/Program Title	Federal CFDA Number	DA Entity Identifying		Accrued) Deferred ant Revenue ne 30, 2020	Grant Revenue Received	Ex	penditures_	(Accrued) Deferred Grant Revenue June 30, 2021		
FEDERAL GRANTS U.S. DEPARTMENT OF EDUCATION Passed through Tennessee Department of Education: Special Education - Grants for Infants and Families	84.181A	33195-00117	\$	(34,209)	\$ 260,639	\$	259,093	\$	(32,663)	
U.S. DEPARTMENT OF AGRICULTURE Passed through Tennessee Department of Human Services: Child and Adult Care Food Program	10.558	03-47-64115-00-9		-	20,750		20,750		-	
U.S DEPARTMENT OF TREASURY Passed through Tenenssee Department of Human Services:										
Coronavirus Relief Fund	21.019	N/A		-	 84,962		84,962		-	
TOTAL EXPENDITURES OF FEDERAL AWARDS				(34,209)	 366,351		364,805		(32,663)	
STATE AWARDS Tennessee Department of Education: Special Education - Grants for Infants and Families	N/A	33195-00117		(232,272)	 774,034		825,941		(284,179)	
TOTAL EXPENDITURES OF STATE AWARDS				(232,272)	 774,034		825,941		(284,179)	
TOTAL EXPENDITURES OF FEDERAL AND STATE AWARDS			\$	(266,481)	\$ 1,140,385	\$	1,190,746	\$	(316,842)	

The Notes to Schedule of Expenditures of Federal and State Awards are an integral part of this schedule.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS June 30, 2021

Note 1. Basis of Presentation

The accompanying schedule of expenditures of federal and state awards includes the federal and state grant activity of the Foundation under programs of federal and state governments for the year ended June 30, 2021. The information in this schedule is presented in accordance with the requirements of the Tennessee Department of Audit, *Audit Manual*. Because the schedule presents only a selected portion of the operations of the Foundation, it is not intended to and does not present the financial position, changes in net assets or cash flows of the Foundation.

Note 2. Summary of Significant Accounting Policies

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowable or are limited as to reimbursements.

Note 3. Indirect Cost Rate

The Foundation has elected not to use the 10% de minimus indirect cost rate allowed under the Uniform Guidance.

Note 4. Payments to Subrecipients

There were no payments made to subrecipients during the year ended June 30, 2021.



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements

Performed in Accordance With Government Auditing Standards

To the Board of Directors

Mose and Garrison Siskin Memorial Foundation, Inc.
d/b/a Siskin Children's Institute

Chattanooga, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Mose and Garrison Siskin Memorial Foundation, Inc. d/b/a Siskin Children's Institute (the Foundation), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 4, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Chattanooga, Tennessee January 4, 2022

Mauldin & Jankins, LLC

SCHEDULE OF PRIOR AUDIT FINDINGS Year Ended June 30, 2021

1	E.	Г	N	Ţ	Δ	1	J	\boldsymbol{C}	L	Δ	r	Q'	Γ_{A}	١.	TE	N	ſF	N	Т	\mathbf{F}		T	\Box	Г	N	(ζÇ	٦.	
П			יו	Ν.	$\overline{}$	١I	v	١,	. /	┪.	,	. 7		٦.	1 1 7	ıv	11 7	1 N			11	N	.,		IN	•	10.	7.	

None.