

|  |  |  |  |                                      | Jan   | Feb   | Mar   | Apr    | May   | Jun   | Jul   | Aug   | Sep   | Oct    | Nov   | Dec   | TOTAL  | CY 2015                                                                                        | vs CY 2015 | Notes                                                              |
|--|--|--|--|--------------------------------------|-------|-------|-------|--------|-------|-------|-------|-------|-------|--------|-------|-------|--------|------------------------------------------------------------------------------------------------|------------|--------------------------------------------------------------------|
|  |  |  |  |                                      |       |       |       |        |       |       |       |       |       |        |       |       |        | Note: will<br>not total due<br>to prior year<br>accounts<br>not<br>budgeted in<br>current year |            |                                                                    |
|  |  |  |  | Income                               |       |       |       |        |       |       |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |
|  |  |  |  | Contributions                        |       |       |       |        |       |       |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |
|  |  |  |  |                                      |       |       |       |        |       |       |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |
|  |  |  |  | United Way Grant                     | 2,083 | 6,583 | 6,583 | 6,583  | 6,583 | 6,583 | 6,583 | 6,583 | 6,583 | 6,583  | 6,583 | 2,083 | 69,996 | 61,999                                                                                         | 13%        | \$2,083 McGruder Garden,<br>\$4,500 Spark Program for 10<br>months |
|  |  |  |  | Board Giving                         |       |       | 5,000 |        |       | 5,000 |       |       | 5,000 |        |       | 5,000 | 20,000 | 21,554                                                                                         | -7%        |                                                                    |
|  |  |  |  | Metro Gov of Nashville & Davidson Co |       |       |       |        | 5,000 |       |       |       |       |        |       |       | 5,000  | 2,456                                                                                          | 104%       | Metro Parks and Recs<br>Community Enhancement Fund                 |
|  |  |  |  | Civic Clubs                          |       |       |       |        |       |       |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |
|  |  |  |  | Nashville Rotary Service Trust       |       |       |       | 10,000 |       |       |       |       |       |        |       |       | 10,000 | 20,000                                                                                         | -50%       |                                                                    |
|  |  |  |  | Other Civic Clubs                    |       |       |       |        |       |       |       |       |       |        |       |       | -      | 775                                                                                            | -100%      |                                                                    |
|  |  |  |  | Total Civic Clubs                    | -     | -     | -     | 10,000 | -     | -     | -     | -     | -     | -      | -     | -     | 10,000 | 20,775                                                                                         | -52%       |                                                                    |
|  |  |  |  | Congregations                        |       |       |       |        |       |       |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |
|  |  |  |  | The Dandridge Trust                  |       | 750   |       |        | 750   |       |       | 750   |       |        | 750   |       | 3,000  | 5,000                                                                                          | -40%       |                                                                    |
|  |  |  |  | Christ Church Cathedral              |       |       | 1,250 |        |       | 1,250 |       |       | 1,250 |        |       | 1,250 | 5,000  | 22,385                                                                                         | -78%       |                                                                    |
|  |  |  |  | Other Congregations                  |       |       | 2,500 |        |       | 2,500 |       |       | 2,500 |        |       | 2,500 | 10,000 | 225                                                                                            | 4344%      |                                                                    |
|  |  |  |  | St. George's                         |       | 750   |       |        | 750   |       |       | 750   |       |        | 750   |       | 3,000  | 11,933                                                                                         | -75%       |                                                                    |
|  |  |  |  | St. Bartholomew's                    | 1,000 |       |       |        |       |       |       |       |       |        |       |       | 1,000  | -                                                                                              |            |                                                                    |
|  |  |  |  | Vine Street Christian                |       |       |       |        |       |       |       | 1,000 |       |        |       |       | 1,000  | 1,284                                                                                          | -22%       |                                                                    |
|  |  |  |  | Week of Compassion                   |       |       | 1,000 |        |       |       |       |       |       |        |       |       | 1,000  | -                                                                                              |            |                                                                    |
|  |  |  |  | West End United Methodist            |       |       | 4,000 |        |       |       |       |       |       |        |       |       | 4,000  | 4,775                                                                                          | -16%       |                                                                    |
|  |  |  |  | Woodmont Christian                   |       | 1,500 |       | 6,000  |       | 1,500 |       |       | 1,500 |        |       | 1,500 | 12,000 | 10,600                                                                                         | 13%        | \$6K grant, \$1500 qtrly                                           |
|  |  |  |  | Total Congregations                  | 1,000 | 3,000 | 8,750 | 6,000  | 1,500 | 5,250 | -     | 2,500 | 5,250 | -      | 1,500 | 5,250 | 40,000 | 56,452                                                                                         | -29%       |                                                                    |
|  |  |  |  | Corporations and Corporate Fdn       |       |       |       |        |       |       |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |
|  |  |  |  | Nordstrom                            |       |       |       |        |       | 5,000 |       |       |       |        |       |       | 5,000  | 5,000                                                                                          | 0%         |                                                                    |
|  |  |  |  | Bank of America                      |       |       |       |        |       |       |       |       |       | 15,000 |       |       | 15,000 | 15,000                                                                                         | 0%         |                                                                    |
|  |  |  |  | Tyson Foods                          | 5,000 |       |       |        |       |       |       |       |       |        |       |       | 5,000  | 5,000                                                                                          | 0%         |                                                                    |
|  |  |  |  | Food Lion                            |       |       |       |        |       |       | 2,500 |       |       |        |       |       | 2,500  | 2,500                                                                                          | 0%         |                                                                    |
|  |  |  |  | Chipotle                             |       |       |       |        | 4,000 |       |       |       |       |        |       |       | 4,000  | 2,742                                                                                          | 46%        |                                                                    |
|  |  |  |  | HG Hill Realty                       |       |       |       |        |       |       |       |       | 5,000 |        |       |       | 5,000  | 25,000                                                                                         | -80%       |                                                                    |
|  |  |  |  | City House Group                     |       |       | 2,500 |        |       |       |       |       |       |        |       |       | 2,500  | 3,763                                                                                          | -34%       |                                                                    |
|  |  |  |  | Triumph Aerostructures               |       |       |       |        |       |       |       | 5,000 |       |        |       |       | 5,000  | 13,325                                                                                         | -62%       |                                                                    |
|  |  |  |  | Other                                |       | 6,000 |       |        | 6,000 |       |       | 6,000 |       |        | 6,000 |       | 24,000 | 7,695                                                                                          | 212%       |                                                                    |
|  |  |  |  | HCA Foundation                       |       |       |       |        |       |       |       |       | 5,000 |        |       |       | 5,000  | 4,094                                                                                          | 22%        |                                                                    |
|  |  |  |  | Jackson National Life                |       |       |       |        |       | 5,000 |       |       |       |        |       |       |        |                                                                                                |            |                                                                    |

**The Nashville Food Project, Inc.**  
**FY2016 Budget**

|  |  |  |  |                                             | Jan           | Feb           | Mar           | Apr           | May            | Jun            | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | TOTAL          | CY 2015        | vs CY 2015 | Notes                                                                                |
|--|--|--|--|---------------------------------------------|---------------|---------------|---------------|---------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|------------|--------------------------------------------------------------------------------------|
|  |  |  |  | Kharis Foundation                           |               |               |               |               |                |                |               |               | 15,000        |               |               |               | 15,000         | -              |            |                                                                                      |
|  |  |  |  | Memorial Foundation                         |               |               |               |               |                |                |               |               |               |               |               | 25,000        | 25,000         | 35,000         | -29%       |                                                                                      |
|  |  |  |  | T&T Family Foundation                       |               |               |               |               |                |                | 1,500         |               |               |               |               |               | 1,500          | 1,500          | 0%         |                                                                                      |
|  |  |  |  | Family and Private Foundations - Other      | 2,500         |               |               | 2,500         |                |                | 2,500         |               |               | 2,500         |               |               | 10,000         | 17,728         | -44%       |                                                                                      |
|  |  |  |  | <b>Total Family and Private Foundations</b> | <b>59,500</b> | <b>-</b>      | <b>-</b>      | <b>2,500</b>  | <b>20,000</b>  | <b>3,000</b>   | <b>4,000</b>  | <b>-</b>      | <b>20,000</b> | <b>2,500</b>  | <b>-</b>      | <b>30,000</b> | <b>141,500</b> | <b>142,213</b> | <b>-1%</b> |                                                                                      |
|  |  |  |  | Individuals                                 |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Corporate Matching Gifts                    |               | 750           |               |               | 750            |                |               | 750           |               |               | 750           |               | 3,000          | 2,081          | 44%        |                                                                                      |
|  |  |  |  | End of Year Campaign 2015                   | 15,000        |               |               |               |                |                |               |               |               |               |               |               | 15,000         | 39,214         |            |                                                                                      |
|  |  |  |  | End of Year Campaign 2016                   |               |               |               |               |                |                |               |               |               |               | 2,000         | 37,000        | 39,000         | -              |            |                                                                                      |
|  |  |  |  | The Big Payback                             |               |               |               |               |                |                | 2,500         |               |               |               |               |               | 2,500          | 1,530          | 63%        |                                                                                      |
|  |  |  |  | Individuals - Other                         | 500           | 3,000         | 5,000         | 3,000         | 2,000          | 2,500          | 2,000         | 3,000         | 5,000         | 2,000         | 3,000         | 7,500         | 38,500         | 35,602         | 8%         |                                                                                      |
|  |  |  |  | <b>Total Individuals</b>                    | <b>15,500</b> | <b>3,750</b>  | <b>5,000</b>  | <b>3,000</b>  | <b>2,750</b>   | <b>2,500</b>   | <b>4,500</b>  | <b>3,750</b>  | <b>5,000</b>  | <b>2,000</b>  | <b>5,750</b>  | <b>44,500</b> | <b>98,000</b>  | <b>85,573</b>  | <b>15%</b> |                                                                                      |
|  |  |  |  | Schools                                     |               | 1,000         |               |               |                | 1,000          |               |               |               | 1,000         |               |               | 3,000          | 4,279          |            | Feb Harpeth Hall Empty Bowls                                                         |
|  |  |  |  | <b>Partner Donations</b>                    | <b>400</b>    | <b>400</b>    | <b>400</b>    | <b>400</b>    | <b>400</b>     | <b>400</b>     | <b>400</b>    | <b>400</b>    | <b>400</b>    | <b>400</b>    | <b>400</b>    | <b>400</b>    | <b>4,800</b>   | <b>2,540</b>   | <b>89%</b> |                                                                                      |
|  |  |  |  | Special Events                              |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Grow Local Kitchen                          |               |               |               |               |                |                |               |               | 1,000         |               |               |               | 1,000          | 1,078          | -7%        |                                                                                      |
|  |  |  |  | Woodmont Christian Meals                    |               | 600           | 600           | 600           |                |                |               |               | 600           | 600           | 600           | 600           | 4,200          | 4,971          | -16%       |                                                                                      |
|  |  |  |  | TNFP Product Donations                      | 250           | 250           | 250           | 250           | 250            | 250            | 250           | 250           | 250           | 250           | 250           | 1,000         | 3,750          | 4,179          | -10%       |                                                                                      |
|  |  |  |  | Rise                                        |               |               |               |               |                |                |               |               |               |               |               | 5,000         | 5,000          | 3,548          | 41%        |                                                                                      |
|  |  |  |  | Food Access Walk                            |               |               | 5,000         |               |                |                |               |               |               |               |               |               | 5,000          |                |            |                                                                                      |
|  |  |  |  | Project Grow                                |               |               | 3,400         | 600           |                |                |               |               |               |               |               |               | 4,000          | 4,135          | -3%        |                                                                                      |
|  |  |  |  | Wide Spread Panic                           |               |               |               |               |                |                |               |               |               | 5,000         |               |               | 5,000          | 7,393          | -32%       |                                                                                      |
|  |  |  |  | Nourish                                     |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Donations                                   |               |               |               | 1,000         | 1,000          | 12,000         | 1,000         |               |               |               |               |               | 15,000         | 13,624         | 10%        |                                                                                      |
|  |  |  |  | Live Auction                                |               |               |               |               |                | 32,000         |               |               |               |               |               |               | 32,000         | 31,865         | 0%         |                                                                                      |
|  |  |  |  | Silent Auction                              |               |               |               |               |                | 16,000         |               |               |               |               |               |               | 16,000         | 16,444         | -3%        |                                                                                      |
|  |  |  |  | Nourish Underwriting                        |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Whole Foods                                 |               |               |               |               | 5,000          |                |               |               |               |               |               |               | 5,000          | 5,000          | 0%         |                                                                                      |
|  |  |  |  | Genesco                                     |               |               |               |               | 5,000          |                |               |               |               |               |               |               | 5,000          |                |            |                                                                                      |
|  |  |  |  | Chipotle                                    |               |               |               |               | 10,000         |                |               |               |               |               |               |               | 10,000         | 5,000          | 100%       |                                                                                      |
|  |  |  |  | First TN Bank                               |               |               | 10,000        |               |                |                |               |               |               |               |               |               | 10,000         | 10,000         | 0%         |                                                                                      |
|  |  |  |  | BCBS                                        |               |               |               | 5,000         |                |                |               |               |               |               |               |               | 5,000          | 5,000          | 0%         |                                                                                      |
|  |  |  |  | <b>Total Nourish Underwriting</b>           | <b>-</b>      | <b>-</b>      | <b>10,000</b> | <b>5,000</b>  | <b>20,000</b>  | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>35,000</b>  | <b>30,000</b>  | <b>17%</b> |                                                                                      |
|  |  |  |  | Ticket Sales                                |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Patron                                      |               |               |               | 20,000        | 20,000         |                |               |               |               |               |               |               | 40,000         | 36,000         | 11%        |                                                                                      |
|  |  |  |  | Ticket Sales - Other                        |               |               |               | 3,000         | 10,000         | 30,000         |               |               |               |               |               |               | 43,000         | 34,400         | 25%        |                                                                                      |
|  |  |  |  | <b>Total Ticket Sales</b>                   | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>23,000</b> | <b>30,000</b>  | <b>30,000</b>  | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>83,000</b>  | <b>70,400</b>  | <b>18%</b> |                                                                                      |
|  |  |  |  | <b>Total Nourish</b>                        | <b>-</b>      | <b>-</b>      | <b>10,000</b> | <b>29,000</b> | <b>51,000</b>  | <b>90,000</b>  | <b>1,000</b>  | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>181,000</b> | <b>162,333</b> | <b>11%</b> |                                                                                      |
|  |  |  |  | <b>Total Special Events</b>                 | <b>250</b>    | <b>850</b>    | <b>19,250</b> | <b>30,450</b> | <b>51,250</b>  | <b>90,250</b>  | <b>1,250</b>  | <b>250</b>    | <b>1,850</b>  | <b>5,850</b>  | <b>850</b>    | <b>6,600</b>  | <b>208,950</b> | <b>191,932</b> | <b>9%</b>  |                                                                                      |
|  |  |  |  | <b>Total Contributions</b>                  | <b>83,733</b> | <b>22,133</b> | <b>48,033</b> | <b>62,083</b> | <b>100,033</b> | <b>124,533</b> | <b>19,883</b> | <b>25,033</b> | <b>54,733</b> | <b>33,883</b> | <b>21,083</b> | <b>93,833</b> | <b>688,996</b> | <b>704,717</b> | <b>-2%</b> |                                                                                      |
|  |  |  |  | Interest Income                             |               |               |               |               |                |                |               |               |               |               |               |               | -              | 88             | -100%      |                                                                                      |
|  |  |  |  | <b>Total Income</b>                         | <b>83,733</b> | <b>22,133</b> | <b>48,033</b> | <b>62,083</b> | <b>100,033</b> | <b>124,533</b> | <b>19,883</b> | <b>25,033</b> | <b>54,733</b> | <b>33,883</b> | <b>21,083</b> | <b>93,833</b> | <b>688,996</b> | <b>704,806</b> | <b>-2%</b> |                                                                                      |
|  |  |  |  | Expense                                     |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Administrative                              |               |               |               |               |                |                |               |               |               |               |               |               |                |                |            |                                                                                      |
|  |  |  |  | Office Equipment                            | 300           |               |               | 300           |                |                | 300           |               |               | 300           |               |               | 1,200          | 4,613          | -74%       |                                                                                      |
|  |  |  |  | Accounting and Auditing                     | 1,300         | 1,300         | 8,500         | 1,000         | 1,000          | 1,300          | 1,000         | 1,000         | 1,000         | 1,000         | 1,150         | 1,150         | 20,700         | 11,172         | 85%        | \$1000 - \$1300 per month for accounting services, \$7500 in March for audit and 990 |
|  |  |  |  | Benefits                                    | 280           | 280           | 580           | 280           | 280            | 580            | 280           | 280           | 580           | 280           | 280           | 580           | 4,565          | 4,205          | 9%         |                                                                                      |

|  |  |  |                                     |  | Jan   | Feb   | Mar    | Apr   | May   | Jun    | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | TOTAL  | CY 2015 | vs CY 2015 | Notes                                                                                                |
|--|--|--|-------------------------------------|--|-------|-------|--------|-------|-------|--------|-------|-------|-------|-------|-------|-------|--------|---------|------------|------------------------------------------------------------------------------------------------------|
|  |  |  |                                     |  |       |       |        |       |       |        |       |       |       |       |       |       |        |         |            | Jan NOAH, Mar annual report, May Dropbox, Jul Charitable Solicitations, Sep Q8, \$55 monthly Google  |
|  |  |  | Dues and Subscriptions              |  | 555   | 55    | 80     | 55    | 155   | 55     | 255   | 55    | 305   | 255   | 55    | 255   | 2,135  | 2,223   | -4%        |                                                                                                      |
|  |  |  | IT Expense                          |  |       | 375   | 600    |       | 375   |        |       | 375   | 240   |       | 375   |       | 2,340  | 3,530   | -34%       | \$375 quarterly for RJ Young, Claudia new computer in March, Adobe Creative Suite \$240 in September |
|  |  |  | Mileage Reimbursement               |  | 65    | 65    | 65     | 65    | 65    | 65     | 65    | 65    | 65    | 65    | 65    | 65    | 780    | 865     | -10%       |                                                                                                      |
|  |  |  | Office Supplies                     |  | 200   | 200   | 200    | 200   | 200   | 200    | 200   | 200   | 200   | 200   | 200   | 200   | 2,400  | 2,363   | 2%         |                                                                                                      |
|  |  |  | Other                               |  |       |       |        |       |       |        |       |       |       |       |       |       | -      | 154     | -100%      |                                                                                                      |
|  |  |  | Payroll Processing                  |  | 200   | 200   | 200    | 200   | 200   | 200    | 200   | 200   | 200   | 200   | 200   | 200   | 2,400  | 2,411   | 0%         |                                                                                                      |
|  |  |  | Payroll Taxes                       |  | 293   | 293   | 293    | 440   | 293   | 293    | 293   | 293   | 440   | 293   | 293   | 293   | 3,811  | 2,813   | 35%        |                                                                                                      |
|  |  |  | Professional Development            |  |       | 150   |        |       | 150   |        |       | 150   |       |       | 150   |       | 600    | 1,188   | -49%       |                                                                                                      |
|  |  |  | Salaries and Wages                  |  | 2,833 | 2,833 | 2,833  | 4,249 | 2,833 | 2,833  | 2,833 | 2,833 | 4,249 | 2,833 | 2,833 | 2,833 | 36,825 | 34,801  | 6%         |                                                                                                      |
|  |  |  | Telephones and Internet             |  | 300   | 300   | 300    | 300   | 300   | 300    | 300   | 300   | 300   | 300   | 300   | 300   | 3,600  | 3,570   | 1%         |                                                                                                      |
|  |  |  | Total Administrative                |  | 6,326 | 6,051 | 13,651 | 7,089 | 5,851 | 5,826  | 5,726 | 5,751 | 7,579 | 5,726 | 5,901 | 5,876 | 81,356 | 74,745  | 9%         |                                                                                                      |
|  |  |  | Board Expense                       |  |       |       |        |       |       |        |       |       |       |       |       |       |        |         |            |                                                                                                      |
|  |  |  | Directors & Officers Insurance      |  |       |       |        |       |       |        |       |       | 1,800 |       |       |       | 1,800  | 1,626   | 11%        |                                                                                                      |
|  |  |  | Consulting                          |  | 2,000 |       |        |       |       |        |       |       |       |       |       |       | 2,000  | -       |            |                                                                                                      |
|  |  |  | Total Board Expense                 |  | 2,000 | -     | -      | -     | -     | -      | -     | -     | 1,800 | -     | -     | -     | 3,800  | 2,184   | 74%        |                                                                                                      |
|  |  |  | Marketing and Development           |  |       |       |        |       |       |        |       |       |       |       |       |       |        |         |            |                                                                                                      |
|  |  |  | Benefits                            |  | 30    | 30    | 330    | 30    | 30    | 330    | 30    | 30    | 330   | 30    | 30    | 330   | 1,560  | 900     | 73%        |                                                                                                      |
|  |  |  | Donor Database                      |  | 40    | 40    | 40     | 40    | 40    | 40     | 40    | 40    | 40    | 1,540 | 40    | 40    | 1,980  | 1,500   | 32%        | Kindful                                                                                              |
|  |  |  | Email Marketing                     |  | 36    | 36    | 36     | 36    | 36    | 36     | 36    | 36    | 36    | 36    | 36    | 36    | 432    | 379     | 14%        | Mail Chimp                                                                                           |
|  |  |  | Graphic Design                      |  |       |       |        |       |       |        |       |       | 360   |       |       |       | 360    | 581     | -38%       |                                                                                                      |
|  |  |  | Meals and Entertainment             |  | 75    | 75    | 75     | 75    | 75    | 75     | 75    | 75    | 75    | 75    | 75    | 75    | 900    | 738     | 22%        |                                                                                                      |
|  |  |  | Nourish Nashville                   |  | 1,000 |       | 1,000  | 7,000 | 8,000 | 15,000 | 4,000 |       |       |       |       |       | 36,000 | 35,950  | 0%         |                                                                                                      |
|  |  |  | Parking                             |  | 20    |       |        | 20    |       |        | 20    |       |       | 20    |       |       | 80     | 91      | -12%       |                                                                                                      |
|  |  |  | Paypal, Event Brite and Stripe Fees |  | 200   | 80    | 80     | 80    | 80    | 80     | 80    | 80    | 80    | 80    | 200   | 200   | 1,320  | 1,749   | -25%       |                                                                                                      |
|  |  |  | Payroll Taxes                       |  | 651   | 651   | 651    | 977   | 651   | 651    | 651   | 651   | 977   | 651   | 651   | 651   | 8,469  | 5,699   | 49%        |                                                                                                      |
|  |  |  | Postage                             |  | 100   |       |        | 100   |       |        | 100   |       |       | 100   | 350   |       | 750    | 487     | 54%        |                                                                                                      |
|  |  |  | Print Materials/Signage             |  |       | 300   |        |       | 300   |        |       | 300   |       |       | 300   |       | 1,200  | 6,421   | -81%       |                                                                                                      |
|  |  |  | Professional Development            |  | 50    |       | 150    |       |       |        | 50    |       |       | 50    |       |       | 300    | 200     | 50%        | March Bridge to Excellence Tallu and Teri, Teri workshops                                            |
|  |  |  | Salaries and Wages                  |  | 6,294 | 6,294 | 6,294  |       |       |        |       |       |       |       |       |       |        |         |            |                                                                                                      |

**The Nashville Food Project, Inc.  
FY2016 Budget**

|  |  |  |  |                                | Jan    | Feb   | Mar    | Apr    | May    | Jun    | Jul   | Aug    | Sep    | Oct    | Nov    | Dec    | TOTAL   | CY 2015 | vs CY 2015 | Notes                                                                                                                                                            |
|--|--|--|--|--------------------------------|--------|-------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|---------|---------|------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  |  |  |  | McGruder Garden                | 100    | 190   | 200    | 150    | 550    | 290    | 150   | 200    | 750    | 190    | 50     | 50     | 2,870   | 2,364   | 21%        |                                                                                                                                                                  |
|  |  |  |  | Project Grow                   |        | 200   | 200    | 200    |        |        |       |        |        |        |        |        | 600     | 392     | 53%        |                                                                                                                                                                  |
|  |  |  |  | Benefits                       | 60     | 60    | 660    | 60     | 60     | 660    | 60    | 60     | 660    | 60     | 60     | 660    | 3,120   | 3,100   | 1%         |                                                                                                                                                                  |
|  |  |  |  | CRIT Expenses                  | 550    | 550   | 650    | 550    | 550    | 650    | 550   | 650    | 550    |        |        |        | 5,250   | 3,624   | 45%        |                                                                                                                                                                  |
|  |  |  |  | RAPP Program                   |        |       |        |        |        |        |       |        |        | 4,841  | 2,922  | 6,616  | 14,379  |         |            |                                                                                                                                                                  |
|  |  |  |  | Garden Inputs                  | 450    | 150   | 150    | 250    | 150    | 100    | 100   | 150    | 100    | 100    | 100    | 100    | 1,900   | 1,762   | 8%         | includes \$50 per month chicken feed                                                                                                                             |
|  |  |  |  | Garden Interns                 |        |       |        | 400    |        |        | 400   |        |        |        | 400    |        | 1,200   | 232     | 417%       |                                                                                                                                                                  |
|  |  |  |  | Garden Tools                   | 100    | 250   | 250    | 250    | 200    | 100    | 250   | 250    | 150    | 250    | 150    | 100    | 2,300   | 4,203   | -45%       |                                                                                                                                                                  |
|  |  |  |  | Gen Liability and Umbrella     | 206    |       |        |        |        |        |       | 359    | 216    | 216    | 216    | 216    | 1,430   | 1,439   | -1%        | Jan 2016 per PHL Ins file, all other months increase of 5% from PHL Ins 2015 amounts                                                                             |
|  |  |  |  | Mileage Reimbursement          | 50     | 50    | 50     | 50     | 50     | 50     | 50    | 50     | 50     | 50     | 50     | 50     | 600     | 307     | 95%        |                                                                                                                                                                  |
|  |  |  |  | Outreach Education             | 50     | 50    | 50     | 50     | 50     | 50     | 50    | 50     | 50     | 50     | 50     | 50     | 600     | 555     | 8%         |                                                                                                                                                                  |
|  |  |  |  | Payroll Taxes                  | 716    | 716   | 778    | 1,168  | 778    | 716    | 716   | 716    | 1,075  | 895    | 895    | 895    | 10,065  | 6,165   | 63%        |                                                                                                                                                                  |
|  |  |  |  | Professional Development       | 600    |       | 150    |        |        |        |       |        |        |        |        |        | 750     | 1,961   | -62%       |                                                                                                                                                                  |
|  |  |  |  | Rent                           | 350    | 450   | 450    | 450    | 450    | 450    | 450   | 450    | 450    | 450    | 450    | 350    | 5,200   | 3,535   | 47%        | includes portapotty Feb - Nov                                                                                                                                    |
|  |  |  |  | Salaries and Wages             | 6,921  | 6,921 | 7,521  | 11,282 | 7,521  | 6,921  | 6,921 | 6,921  | 10,382 | 8,646  | 8,646  | 8,646  | 97,250  | 69,836  | 39%        |                                                                                                                                                                  |
|  |  |  |  | Truck                          |        |       |        |        |        |        |       |        |        |        |        |        |         |         |            |                                                                                                                                                                  |
|  |  |  |  | Fuel                           | 100    | 100   | 100    | 100    | 100    | 100    | 100   | 100    | 100    | 100    | 100    | 100    | 1,200   | 871     | 38%        |                                                                                                                                                                  |
|  |  |  |  | Insurance                      | 349    |       |        |        |        |        |       | 524    | 314    | 314    | 314    | 366    | 2,181   | 2,045   | 7%         | Jan 2016 per PHL Ins file, all other months increase of 5% from PHL Ins 2015 amounts                                                                             |
|  |  |  |  | Maintenance                    |        |       | 200    |        |        | 200    |       |        | 200    |        |        | 200    | 800     | 771     | 4%         |                                                                                                                                                                  |
|  |  |  |  | Registration                   |        |       |        |        |        |        |       |        | 200    |        |        |        | 200     | 195     | 3%         |                                                                                                                                                                  |
|  |  |  |  | Total Truck                    | 449    | 100   | 300    | 100    | 100    | 300    | 100   | 624    | 814    | 414    | 414    | 666    | 4,381   | 3,882   | 13%        |                                                                                                                                                                  |
|  |  |  |  | Total Program - Garden         | 11,202 | 9,807 | 11,510 | 15,359 | 10,560 | 10,887 | 9,897 | 10,580 | 15,347 | 16,263 | 14,404 | 18,400 | 154,216 | 115,364 | 34%        |                                                                                                                                                                  |
|  |  |  |  | Program - Meals                |        |       |        |        |        |        |       |        |        |        |        |        |         |         |            |                                                                                                                                                                  |
|  |  |  |  | Dues and Subscriptions         |        |       |        |        |        |        |       |        |        | 200    |        | 200    | 400     | -       |            | Oct CNM, Dec HON                                                                                                                                                 |
|  |  |  |  | Benefits                       | 180    | 180   | 1,980  | 180    | 180    | 1,980  | 180   | 180    | 1,980  | 180    | 180    | 1,980  | 9,360   | 4,200   | 123%       |                                                                                                                                                                  |
|  |  |  |  | Contract Labor                 | 500    | 500   | 500    | 500    |        |        |       |        |        |        |        |        | 2,000   | 816     | 145%       | Jackie Jones                                                                                                                                                     |
|  |  |  |  | Meal Supplies                  | 1,000  | 1,250 | 1,000  | 1,000  | 1,000  | 1,000  | 1,000 | 1,000  | 1,000  | 1,000  | 1,000  | 1,000  | 12,250  |         |            |                                                                                                                                                                  |
|  |  |  |  | Food                           | 2,450  | 2,450 | 2,450  | 2,450  | 2,450  | 2,450  | 2,450 | 2,450  | 2,450  | 2,450  | 2,450  | 2,450  | 29,400  | 39,117  | 6%         |                                                                                                                                                                  |
|  |  |  |  | Local Farmer Investment        | 750    | 500   | 500    | 500    | 500    | 500    | 500   | 500    | 500    | 500    | 500    | 500    | 6,250   | 2,869   | 118%       |                                                                                                                                                                  |
|  |  |  |  | Food Rescue                    | 3,000  |       | 600    |        |        |        |       |        |        |        |        |        | 3,600   |         |            | \$2500 in Jan to outfit gleaning truck interior for food rescue, Jan \$500 for ipad for Food Rescue, Freezer storage and delivery for meat rescue in March \$600 |
|  |  |  |  | Gen Liability and Umbrella     | 206    |       |        |        |        |        |       | 359    | 216    | 216    | 216    | 216    | 1,430   | 1,357   | 5%         | Jan 2016 per PHL Ins file, all other months increase of 5% from PHL Ins 2015 amounts                                                                             |
|  |  |  |  | Kitchen Remodel - Depreciation |        |       | 3,334  | 3,333  | 3,333  | 3,334  | 3,333 | 3,333  | 3,334  | 3,333  | 3,333  | 3,334  | 33,334  | -       |            | \$200K Kitchen Remodel in March 2016 to be depreciated over 5 years                                                                                              |
|  |  |  |  | Maintenance Expense            |        |       | 250    |        |        | 250    |       |        |        | 250    |        |        | 750     | 655     | 15%        |                                                                                                                                                                  |
|  |  |  |  | Mileage Reimbursement          | 40     | 40    | 40     | 40     | 40     | 40     | 40    | 40     | 40     | 40     | 40     | 40     | 480     | 475     | 1%         |                                                                                                                                                                  |
|  |  |  |  | Outreach Education             |        |       |        |        |        |        |       |        |        |        |        |        | -       | 230     | -100%      |                                                                                                                                                                  |
|  |  |  |  | Payroll Taxes                  | 1,132  | 1,132 | 1,132  | 1,711  | 1,140  | 1,227  | 1,289 | 1,289  | 1,934  | 1,289  | 1,289  | 1,289  | 15,856  | 9,388   | 69%        |                                                                                                                                                                  |
|  |  |  |  | Professional Development       | 2,000  |       |        |        |        |        |       |        |        |        |        |        | 2,000   | 417     | 380%       | trip to DC Central Kitchen                                                                                                                                       |

**The Nashville Food Project, Inc.  
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|  |  |  |  |                               | Jan      | Feb      | Mar       | Apr       | May      | Jun      | Jul      | Aug      | Sep      | Oct      | Nov      | Dec      | TOTAL     | CY 2015 | vs CY 2015 | Notes                                                                                |
|--|--|--|--|-------------------------------|----------|----------|-----------|-----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|---------|------------|--------------------------------------------------------------------------------------|
|  |  |  |  | Recycling                     | 100      | 100      | 100       | 100       | 100      | 100      | 100      | 100      | 100      | 100      | 100      | 100      | 1,200     | 1,923   | -38%       |                                                                                      |
|  |  |  |  | Salaries and Wages            | 10,938   | 10,938   | 10,938    | 16,527    | 11,018   | 11,858   | 12,458   | 12,458   | 18,687   | 12,458   | 12,458   | 12,458   | 153,195   | 102,952 | 49%        |                                                                                      |
|  |  |  |  | Special Events                |          |          |           |           |          |          |          |          |          |          |          |          | -         | 69      | -100%      |                                                                                      |
|  |  |  |  | Trucks                        |          |          |           |           |          |          |          |          |          |          |          |          |           |         |            |                                                                                      |
|  |  |  |  | Depreciation Expense - Trucks | 1,257    | 1,257    | 1,257     | 1,257     | 1,257    | 1,257    | 1,257    | 1,257    | 1,257    | 827      | 827      | 827      | 13,796    | 15,088  | -9%        | see depreciation tab for detail                                                      |
|  |  |  |  | Fuel                          | 300      | 300      | 300       | 300       | 300      | 300      | 300      | 300      | 300      | 300      | 300      | 300      | 3,600     | 3,252   | 11%        |                                                                                      |
|  |  |  |  | Insurance                     | 942      |          |           |           |          |          |          | 1,649    | 990      | 990      | 990      | 990      | 6,550     | 7,302   | -10%       | Jan 2016 per PHL Ins file, all other months increase of 5% from PHL Ins 2015 amounts |
|  |  |  |  | Maintenance                   | 150      | 150      | 150       | 150       | 150      | 150      | 150      | 150      | 150      | 150      | 150      | 150      | 1,800     | 634     | 184%       |                                                                                      |
|  |  |  |  | Registration                  | 90       |          |           |           |          |          |          |          |          | 180      |          | 90       | 360       | 273     | 32%        |                                                                                      |
|  |  |  |  | Total Trucks                  | 2,740    | 1,707    | 1,707     | 1,707     | 1,707    | 1,707    | 1,707    | 3,357    | 2,697    | 2,446    | 2,266    | 2,356    | 26,106    | 26,548  | -2%        |                                                                                      |
|  |  |  |  | Workers' Comp                 |          |          |           |           | 1,000    |          |          |          | 4,500    |          |          |          | 5,500     | 3,123   | 76%        | May is audit assumption, Sep is assumed increase due to increased staff              |
|  |  |  |  | Total Program - Meals         | 25,036   | 18,798   | 24,532    | 28,048    | 22,469   | 24,447   | 23,058   | 25,066   | 37,438   | 24,463   | 23,833   | 25,924   | 303,111   | 209,650 | 45%        |                                                                                      |
|  |  |  |  | Total Expense                 | 53,311   | 43,913   | 58,749    | 68,696    | 54,486   | 63,767   | 50,158   | 49,204   | 74,254   | 56,079   | 52,515   | 58,077   | 683,209   | 540,366 | 26%        |                                                                                      |
|  |  |  |  | Net Income                    | 30,422   | (21,780) | (10,716)  | (6,613)   | 45,547   | 60,766   | (30,275) | (24,171) | (19,521) | (22,196) | (31,432) | 35,756   | 5,787     | 164,439 | -96%       |                                                                                      |
|  |  |  |  |                               |          |          |           |           |          |          |          |          |          |          |          |          |           |         |            |                                                                                      |
|  |  |  |  | Cash Flow Projection:         |          |          |           |           |          |          |          |          |          |          |          |          |           |         |            |                                                                                      |
|  |  |  |  | January 1 Cash Balance        | 317,495  | 349,174  | 328,652   | 222,527   | 120,504  | 170,641  | 235,998  | 210,313  | 190,732  | 175,803  | 157,767  | 130,495  | 317,495   |         |            |                                                                                      |
|  |  |  |  | Contributions                 | 83,733   | 22,133   | 48,033    | 62,083    | 100,033  | 124,533  | 19,883   | 25,033   | 54,733   | 33,883   | 21,083   | 93,833   | 688,996   |         |            |                                                                                      |
|  |  |  |  | Expenses                      | (53,311) | (43,913) | (58,749)  | (68,696)  | (54,486) | (63,767) | (50,158) | (49,204) | (74,254) | (56,079) | (52,515) | (58,077) | (683,209) |         |            |                                                                                      |
|  |  |  |  | Net of: Depreciation          | 1,257    | 1,257    | 4,591     | 4,590     | 4,590    | 4,591    | 4,590    | 4,590    | 4,591    | 4,160    | 4,160    | 4,161    | 47,130    |         |            |                                                                                      |
|  |  |  |  | Plus: Capital Spends          |          |          | (100,000) | (100,000) |          |          |          |          |          |          |          |          | (200,000) |         | proof:     |                                                                                      |
|  |  |  |  |                               | 349,174  | 328,652  | 222,527   | 120,504   | 170,641  | 235,998  | 210,313  | 190,732  | 175,803  | 157,767  | 130,495  | 170,412  | 170,412   |         | 170,412    |                                                                                      |