

The Theater Bug, Inc.

BUDGET VS. ACTUALS: 2017-2018 FINAL - FY18 P&L

July 2017 - June 2018

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4 Contributed support				
4010 Indiv/business contribution	51,009.56	65,000.00	-13,990.44	78.48 %
4250 Nonprofit organization grants	3,080.00	2,500.00	580.00	123.20 %
4540 Local government grants	11,080.00		11,080.00	
Total 4 Contributed support	65,169.56	67,500.00	-2,330.44	96.55 %
5 Earned revenues				
5180 Program service fees				
5181 Program Tuition	18,632.50	18,000.00	632.50	103.51 %
5182 Tickets	40,298.07	50,000.00	-9,701.93	80.60 %
Total 5180 Program service fees	58,930.57	68,000.00	-9,069.43	86.66 %
5410 Other asset sales - gross				
5411 Concessions Income	9,376.86	10,000.00	-623.14	93.77 %
Total 5410 Other asset sales - gross	9,376.86	10,000.00	-623.14	93.77 %
5415 Other asset sales cost				
5416 Concessions-Expense	-2,852.13	-3,500.00	647.87	81.49 %
Total 5415 Other asset sales cost	-2,852.13	-3,500.00	647.87	81.49 %
5440 Gross sales - inventory	10,224.00	11,000.00	-776.00	92.95 %
5445 Cost of inventory sold	-3,346.66	-4,000.00	653.34	83.67 %
Total 5 Earned revenues	72,332.64	81,500.00	-9,167.36	88.75 %
Total Revenue	\$137,502.20	\$149,000.00	\$ -11,497.80	92.28 %
GROSS PROFIT	\$137,502.20	\$149,000.00	\$ -11,497.80	92.28 %
Expenditures				
0000 Ask Accountant	9,615.00		9,615.00	
7000 Grant & contract expense	20.00		20.00	
7010 Contracts - program-related				
7011 Teachers	1,040.00	1,500.00	-460.00	69.33 %
7012 Interns	700.00	1,000.00	-300.00	70.00 %
7013 Band	1,000.00	9,000.00	-8,000.00	11.11 %
7013a Keyboard 1	2,000.00		2,000.00	
7013c Drums	1,350.00		1,350.00	
7013d Bass	1,550.00		1,550.00	
7013e Guitar	1,250.00		1,250.00	
7013f Cello	950.00		950.00	
7013h Audition Accompanist	50.00		50.00	
Total 7013 Band	8,150.00	9,000.00	-850.00	90.56 %
7014 Production	240.00		240.00	
7014a Set Designer	500.00	3,000.00	-2,500.00	16.67 %
7014b Costumer	1,450.00	1,800.00	-350.00	80.56 %
7014c Sound	1,875.00	2,800.00	-925.00	66.96 %
7014d Lights	44.00		44.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
7014da Designer		1,500.00	-1,500.00	
7014db Operator	450.00	700.00	-250.00	64.29 %
Total 7014d Lights	494.00	2,200.00	-1,706.00	22.45 %
7014e Actor	400.00	800.00	-400.00	50.00 %
7014f Director	3,300.00	6,000.00	-2,700.00	55.00 %
7014g Choreographer	2,850.00	3,500.00	-650.00	81.43 %
7014h Stage Manager	5,750.00	6,000.00	-250.00	95.83 %
7014i Admin	9,847.50	15,600.00	-5,752.50	63.13 %
7014j Music Director	2,250.00	4,000.00	-1,750.00	56.25 %
7014k Tech Director	2,501.00	6,000.00	-3,499.00	41.68 %
7014l Assistant Director	1,100.00	1,100.00	0.00	100.00 %
Total 7014 Production	32,557.50	52,800.00	-20,242.50	61.66 %
Total 7010 Contracts - program-related	42,447.50	64,300.00	-21,852.50	66.01 %
Total 7000 Grant & contract expense	42,467.50	64,300.00	-21,832.50	66.05 %
7200 Salaries & related expenses				
7210 Officers & directors salaries	17,280.00	30,000.00	-12,720.00	57.60 %
Total 7200 Salaries & related expenses	17,280.00	30,000.00	-12,720.00	57.60 %
7500 Contract services				
7520 Accounting fees	0.12	500.00	-499.88	0.02 %
Total 7500 Contract services	0.12	500.00	-499.88	0.02 %
8100 Non-personnel expenses				
8110 Supplies	7,196.17	16,000.00	-8,803.83	44.98 %
8111 Set Supplies	7,502.44	8,500.00	-997.56	88.26 %
8112 Costume Supplies	576.92	900.00	-323.08	64.10 %
8113 Props Supplies	662.91	900.00	-237.09	73.66 %
8114 Light Equipment	-514.81	1,000.00	-1,514.81	-51.48 %
8115 Sound Epuipment	4,368.01	1,000.00	3,368.01	436.80 %
8116 Hair and Makeup	78.44	400.00	-321.56	19.61 %
Total 8110 Supplies	19,870.08	28,700.00	-8,829.92	69.23 %
8130 Telephone & telecommunications	1,055.93	1,000.00	55.93	105.59 %
8140 Postage, shipping, delivery	159.64		159.64	
8160 Royalties	1,710.93	2,000.00	-289.07	85.55 %
8170 Printing & copying	1,044.07	1,500.00	-455.93	69.60 %
8180 Books, subscriptions, reference	1,480.66	2,000.00	-519.34	74.03 %
Total 8100 Non-personnel expenses	25,321.31	35,200.00	-9,878.69	71.94 %
8200 Facility & equipment expenses	4,995.00		4,995.00	
8210 Rent, parking, other occupancy	1,636.50	11,400.00	-9,763.50	14.36 %
8211 Storage Facility Rent	1,242.00	1,656.00	-414.00	75.00 %
Total 8210 Rent, parking, other occupancy	2,878.50	13,056.00	-10,177.50	22.05 %
8260 Equip rental & maintenance	1,045.18		1,045.18	
Total 8200 Facility & equipment expenses	8,918.68	13,056.00	-4,137.32	68.31 %
8500 Other expenses				
8570 Advertising expenses	2,554.09	3,000.00	-445.91	85.14 %
8590 Other costs				
8591 Processing Fees	3,066.02	2,500.00	566.02	122.64 %
Total 8590 Other costs	3,066.02	2,500.00	566.02	122.64 %
Total 8500 Other expenses	5,620.11	5,500.00	120.11	102.18 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
8600 Business expenses				
8650 Taxes - other		350.00	-350.00	
Total 8600 Business expenses		350.00	-350.00	
Total Expenditures	\$109,222.72	\$148,906.00	\$ -39,683.28	73.35 %
NET OPERATING REVENUE	\$28,279.48	\$94.00	\$28,185.48	30,084.55 %
NET REVENUE	\$28,279.48	\$94.00	\$28,185.48	30,084.55 %