

## Nashville Shakespeare Festival FY09 Budget

| Income                                     | 08/09 approved budget* |                   |
|--|------------------------|-------------------|
| <b>Earned</b>                              |                        |                   |
| Apprentice Company                         | \$                     | 6,000.00          |
| Interest Income                            | \$                     | 400.00            |
| Tickets / Fees                             | \$                     | 39,000.00         |
| Workshops Teaching Fees                    | \$                     | 14,000.00         |
| <b>TOTAL EARNED</b>                        | <b>\$</b>              | <b>59,400.00</b>  |
|  |                        |                   |
| <b>Unearned</b>                            |                        |                   |
| Corporate Donations                        | \$                     | 73,000.00         |
| Foundations                                | \$                     | 69,000.00         |
| Additional Foundation Grants               | \$                     | 16,567.00         |
| Grants                                     | \$                     | 84,563.00         |
|  | <b>\$</b>              | <b>243,130.00</b> |
| Individual Donations                       |                        |                   |
| Board Member                               | \$                     | 18,500.00         |
| Donations at the Summer Production         | \$                     | 20,000.00         |
| Donations at Winter Production             | \$                     | 1,000.00          |
| Direct Mail & Asks                         | \$                     | 34,000.00         |
| Other - Special Event or Major Donor       | \$                     | 10,000.00         |
|  | <b>\$</b>              | <b>83,500.00</b>  |
| <b>TOTAL UNEARNED</b>                      | <b>\$</b>              | <b>326,630.00</b> |
|  |                        |                   |
| Total FY08 Restricted funds to be released | \$                     | 12,000.00         |
| <b>Total Income</b>                        | <b>\$</b>              | <b>398,030.00</b> |

\*conditioned on Actor's Equity Renegotiated Contracts

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| Expense                             | 08/09 approved budget* |
|-------------------------------------|------------------------|
|                                     |                        |
| <b>Administrative Expenses</b>      |                        |
| Accounting                          | \$ 3,600.00            |
| Payroll Administration Fees         | \$ 2,000.00            |
| Personnel                           | \$ 102,782.00          |
| Dues / Subs / Fees                  | \$ 3,000.00            |
| Staff Development                   | \$ 500.00              |
| Fundraising                         |                        |
| General Solicitation                | \$ 2,750.00            |
| Special Events /Shakes Case Premier | \$ 2,500.00            |
| Insurance                           |                        |
| Health Benefits                     | \$ 16,800.00           |
| Liability                           | \$ 2,688.00            |
| Equipment and Property              | \$ 677.00              |
| Worker's Compensation               | \$ 421.00              |
| Internet Service                    | \$ 750.00              |
| Marketing / Publicity               | \$ 3,047.00            |
| Merchant Card Services              | \$ 800.00              |
| Office Supplies/Printing            | \$ 800.00              |
| Postage                             | \$ 150.00              |
| Rent                                | \$ 4,200.00            |
| Telephone                           | \$ 2,000.00            |
| Administrative Capitol              | \$ 2,000.00            |
| <b>Administrative</b>               | <b>\$ 151,465.00</b>   |
| <b>Payroll Taxes</b>                | <b>\$ 8,688.00</b>     |
| 941 Taxes - Administration          |                        |
| SUTA - Administration               |                        |
| <b>Administrative Total</b>         | <b>\$ 160,153.00</b>   |
|                                     |                        |
| <b>Production Expenses</b>          |                        |
| Teaching Artists' Fees              | \$ 7,000.00            |
| Frist Grant Sponsored Devlp         | \$ 8,000.00            |
| WINTER SHAKESPEARE 2009             | \$ 86,750.00           |
| SHAKESPEARE'S CASE PREMIERE         | \$ 25,230.00           |
| SHAKESPEARE IN THE PARK 2009        | \$ 110,897.00          |
| <b>Production Total</b>             | <b>\$ 237,877.00</b>   |
|                                     |                        |
| <b>TOTAL EXPENSES</b>               | <b>\$ 398,030.00</b>   |

\*conditioned on Actor's Equity Renegotiated Contracts