

Tennessee Youth Symphony

Budget Overview: Budget Overview: Budget 2021-2022TYS - FY22 P&L

July 2021 - June 2022

| | TOTAL |
|---|--------------------|
| Revenue | |
| DONATIONS | 490.20 |
| Amazon Smiles | 31.84 |
| Corporate Donations | 106.69 |
| Individual donations | 152.47 |
| Kroger Community Rewards | 137.40 |
| Snack Donations from Members | 209.00 |
| Total DONATIONS | 1,127.60 |
| FUNDRAISING | |
| Other Fundraising - Merchandise | -538.00 |
| T-Shirt Sales | 720.00 |
| T-Shirt Expense | -370.17 |
| Total T-Shirt Sales | 349.83 |
| Total FUNDRAISING | -188.17 |
| GRANT REVENUE - CORPORATE | 58.46 |
| GRANT REVENUE - GOVERNMENTAL | |
| Agency (Government) Grants | 4,374.48 |
| Local Government Grants | 6,658.60 |
| Total GRANT REVENUE - GOVERNMENTAL | 11,033.08 |
| Interest Income | 4.98 |
| TUITION | 25,442.50 |
| Jazz Ensembles | 600.00 |
| Total TUITION | 26,042.50 |
| TUITION DISCOUNTS | |
| Bad Debt Expense | -1,645.00 |
| Sibling Discounts | -50.00 |
| Tuition Assistance | -565.00 |
| Total TUITION DISCOUNTS | -2,260.00 |
| Total Revenue | \$35,818.45 |
| GROSS PROFIT | \$35,818.45 |
| Expenditures | |
| ADMINISTRATIVE EXPENSES | |
| Background Checks | 90.00 |
| Dues & Membership | 159.00 |
| Postage & Shipping | 454.93 |
| QuickBooks Fees | 75.00 |
| Software Expense | 278.46 |
| Total ADMINISTRATIVE EXPENSES | 1,057.39 |
| Dues & Membership | 129.98 |
| Miscellaneous Expense | 351.65 |
| PROGRAM EXPENSES | |
| CONTRACT SERVICES | 500.00 |

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| Accounting Services | 1,133.00 |
| CONDUCTOR SERVICES | |
| Conductor Base Services - Jazz/Rock Band only | 2,666.21 |
| Conductor Base Services - Prelude Strings only | 8,274.99 |
| Conductor Base Services - Youth Symphony only | 10,849.93 |
| Total CONDUCTOR SERVICES | 21,791.13 |
| Guest Instructors - Sectionals, Technical Skills, & Other | 40.00 |
| Total CONTRACT SERVICES | 23,464.13 |
| EVENTS | |
| Senior Banquet | 213.04 |
| Total EVENTS | 213.04 |
| INSURANCE | |
| Insurance - Liability, D and O | 4,013.27 |
| Total INSURANCE | 4,013.27 |
| OTHER PROGRAM EXPENSES | |
| Conferences & Meetings-Program | |
| Mid-State/All-State Conference | -30.00 |
| Total Conferences & Meetings-Program | -30.00 |
| Dues & Memberships | 260.00 |
| Fee to receive Electronic Payments | 227.72 |
| MUSIC FOR PROGRAMS | 41.33 |
| YO | 35.61 |
| Total MUSIC FOR PROGRAMS | 76.94 |
| Total OTHER PROGRAM EXPENSES | 534.66 |
| RENT | |
| Rent - Storage | 1,938.00 |
| Rent - Venues for Rehearsals | 5,801.70 |
| Total RENT | 7,739.70 |
| Total PROGRAM EXPENSES | 35,964.80 |
| Total Expenditures | \$37,503.82 |
| NET OPERATING REVENUE | \$ -1,685.37 |
| Other Revenue | |
| IN-KIND INCOME | |
| In-Kind Professional Services Income | 9,269.07 |
| In-Kind Professional Services Expenses | -3,000.00 |
| In-Kind Professional Services Expenses | -6,240.00 |
| Total In-Kind Professional Services Income | -9,240.00 |
| Total IN-KIND INCOME | 29.07 |
| Total Other Revenue | \$29.07 |
| Other Expenditures | |
| OTHER MISCELLANEOUS EXPENSE | |
| Depreciation - Instruments | 1,320.00 |

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| Reconciliation Discrepancies | 776.77 |
| Total OTHER MISCELLANEOUS EXPENSE | 2,096.77 |
| Total Other Expenditures | \$2,096.77 |
| NET OTHER REVENUE | \$ -2,067.70 |
| NET REVENUE | \$ -3,753.07 |