



YMCA of Middle Tennessee
Operating Results: Revenues and Expenses
For the Twelve Months ending December 31

	2018 Actual	2019 Actual	2020 Budget
Contributions and Private Grants	\$ 5,261,130	\$ 5,049,589	\$ 4,896,546
Government Funding	\$ 2,388,293	\$ 3,421,953	\$ 4,308,440
Membership	\$ 44,257,857	\$ 46,566,129	\$ 45,473,014
Program Revenue	\$ 24,409,685	\$ 25,514,513	\$ 27,420,557
Other Revenue	\$ 1,945,278	\$ 2,211,122	\$ 2,546,634
Total Revenue	\$ 78,262,243	\$ 82,763,306	\$ 84,645,191
Salaries and Wages	\$ 36,639,379	\$ 40,038,812	\$ 42,197,919
Benefits and Taxes	\$ 7,461,236	\$ 8,515,798	\$ 8,688,483
Services, Supplies and IT	\$ 8,853,972	\$ 8,772,174	\$ 9,031,324
Property and Equipment	\$ 12,848,383	\$ 12,850,992	\$ 14,237,388
Debt Service	\$ 4,493,947	\$ 5,084,388	\$ 3,149,662
Contingency			
Other Expenses	\$ 7,392,332	\$ 7,501,142	\$ 7,340,415
Total Expense	\$ 77,689,249	\$ 82,763,306	\$ 84,645,191
Net Operating	\$ 572,994	\$ -	\$ -
Intra-Association Revenue	\$ 11,494,256	\$ 13,022,977	\$ 13,256,119
Intra-Association Expense	\$ 11,494,256	\$ 13,022,977	\$ 13,256,119