

Learning Matters, Inc.

BUDGET OVERVIEW: 20-21 BUDGET - FY21 P&L

July 2020 - June 2021

	TOTAL
Income	
4110 Grants	37,500.00
4170 Advocacy /School Meeting Fees	1,999.92
4171 Teaching Fees	475,999.92
4172 Assessment Fees	150,000.00
4174 School Contract Fees	9,999.96
4175 Curriculum Fee	7,500.00
4300 Unrestricted Contributions	37,500.00
4510 Discounts given	-85,992.00
Total Income	\$634,507.80
GROSS PROFIT	\$634,507.80
Expenses	
5100 Administrative Salaries	160,999.92
5200 Teaching Payroll	216,996.00
5300 Assessment Payroll	117,300.00
5500 Payroll Taxes	37,999.92
6125 Bank Service Charges	6,000.00
6165 Dues and Memberships	450.00
6195 Disability Insurance	1,299.96
6205 Interest Expense	7,899.96
6235 Licenses and Permits	300.00
6265 Printing	1,599.96
6286 Payroll Services	3,249.96
6295 Rent	9,000.00
6375 Internal Meetings & Appreciation	750.00
6391 Background Check Expense	300.00
6410 Liability Insurance	6,000.00
6550 Office Supplies	3,999.96
6671 Assessment Materials	6,000.00
6672 Teaching Materials	1,500.00
6673 Technology-Operating	24,999.96
6780 Marketing Materials	7,999.92
7200 Professional Development	999.96
7250 Donor Cultivation	99.96
Total Expenses	\$615,745.44
NET OPERATING INCOME	\$18,762.36
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