



ENTRYWAY
Statement of Activity
 August 2023

	Nashville									
	MTD				YTD				Remaining Budget	
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget		
Revenue										
Contributions - Non Restricted		35,000.00	-35,000.00	0.00%	0.00	128,000.00	-128,000.00	0.00%	215,000.00	215,000.00
Individual	854.00		854.00		175,221.53	0.00	175,221.53		0.00	-175,221.53
Special Events	34,000.00		34,000.00		42,500.00	0.00	42,500.00		0.00	-42,500.00
Total Contributions - Non Restricted	\$ 34,854.00	\$ 35,000.00	-\$ 146.00	99.58%	\$ 217,721.53	\$ 128,000.00	\$ 89,721.53	170.09%	\$ 215,000.00	-\$ 2,721.53
Credit Card/Online Payment Fees	-184.06	-140.00	-44.06	131.47%	-1,290.34	-755.00	-535.34	170.91%	-1,455.00	-164.66
Total Revenue	\$ 34,669.94	\$ 34,860.00	-\$ 190.06	99.45%	\$ 216,431.19	\$ 127,245.00	\$ 89,186.19	170.09%	\$ 213,545.00	-\$ 2,886.19
Gross Profit	\$ 34,669.94	\$ 34,860.00	-\$ 190.06	99.45%	\$ 216,431.19	\$ 127,245.00	\$ 89,186.19	170.09%	\$ 213,545.00	-\$ 2,886.19
Expenditures										
Direct Program Expenses										
General Program Expenses	820.80	300.00	520.80	273.60%	2,798.06	2,200.00	598.06	127.18%	3,400.00	601.94
Training/Certification-Program Expenses	72.26		72.26		72.26	0.00	72.26		0.00	-72.26
Total Direct Program Expenses	\$ 893.06	\$ 300.00	\$ 593.06	297.69%	\$ 2,870.32	\$ 2,200.00	\$ 670.32	130.47%	\$ 3,400.00	\$ 529.68
Fundraising Expenses										
Fundraising Events		0.00	0.00		3,627.81	0.00	3,627.81		31,100.00	27,472.19
Total Fundraising Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 3,627.81	\$ 0.00	\$ 3,627.81		\$ 31,100.00	\$ 27,472.19
G&A Expenses										
Consulting Fees	1,400.76		1,400.76		2,101.14	0.00	2,101.14		0.00	-2,101.14
Corporate Allocation	8,667.49	8,750.00	-82.51	99.06%	54,107.06	32,000.00	22,107.06	169.08%	53,750.00	-357.06
Dues & Subscriptions		0.00	0.00		0.00	0.00	0.00		531.00	531.00
Employee Recruitment			0.00		244.01	0.00	244.01		0.00	-244.01
Meals and Entertainment	30.41	125.00	-94.59	24.33%	1,116.97	1,000.00	116.97	111.70%	1,500.00	383.03
Other General and Admin Expenses			0.00		525.00	0.00	525.00		0.00	-525.00
Phone Expense	75.00	75.00	0.00	100.00%	600.00	637.50	-37.50	94.12%	975.00	375.00
Taxes, License & permits			0.00		20.00	0.00	20.00		0.00	-20.00
Travel-Flights			0.00		410.95	0.00	410.95		0.00	-410.95
Travel-Ground Transportation	281.65	310.00	-28.35	90.85%	2,359.46	2,480.00	-120.54	95.14%	3,720.00	1,360.54
Total G&A Expenses	\$ 10,455.31	\$ 9,260.00	\$ 1,195.31	112.91%	\$ 61,484.59	\$ 36,117.50	\$ 25,367.09	170.23%	\$ 60,476.00	-\$ 1,008.59
Marketing & Promotional Expenses										
Promotional		0.00	0.00		0.00	0.00	0.00		3,000.00	3,000.00
Stationery & Printing		0.00	0.00		99.58	300.00	-200.42	33.19%	600.00	500.42
Total Marketing & Promotional Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 99.58	\$ 300.00	-\$ 200.42	33.19%	\$ 3,600.00	\$ 3,500.42
Payroll Expenses										
Group Insurance	780.59	580.00	200.59	134.58%	6,303.93	4,640.00	1,663.93	135.86%	6,960.00	656.07
PTO Expense			0.00		0.00	0.00	0.00		0.00	0.00
Salaries	8,961.53	8,963.00	-1.47	99.98%	67,742.16	69,724.00	-1,981.84	97.16%	105,576.00	37,833.84
Taxes	598.76	673.00	-74.24	88.97%	4,605.77	5,234.00	-628.23	88.00%	7,926.00	3,320.23
Total Payroll Expenses	\$ 10,340.88	\$ 10,216.00	\$ 124.88	101.22%	\$ 78,651.86	\$ 79,598.00	-\$ 946.14	98.81%	\$ 120,462.00	\$ 41,810.14
Total Expenditures	\$ 21,689.25	\$ 19,776.00	\$ 1,913.25	109.67%	\$ 146,734.16	\$ 118,215.50	\$ 28,518.66	124.12%	\$ 219,038.00	\$ 72,303.84
Net Operating Revenue	\$ 12,980.69	\$ 15,084.00	-\$ 2,103.31	86.06%	\$ 69,697.03	\$ 9,029.50	\$ 60,667.53	771.88%	-\$ 5,493.00	\$ 75,190.03
Net Revenue	\$ 12,980.69	\$ 15,084.00	-\$ 2,103.31	86.06%	\$ 69,697.03	\$ 9,029.50	\$ 60,667.53	771.88%	-\$ 5,493.00	\$ 75,190.03

Note

2021 Net Revenue: \$31,396.53

2022 Net Revenue: \$35,989.54