

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Jan 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	3,295.00	2,500.00	795.00
40200 · Contributins - Corp & Fond. Unr	19,149.33	2,000.00	17,149.33
40500 · Contributions - Individuals-TR	660.00	500.00	160.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00	0.00
Total 40000 · Donations - Individuals	23,104.33	5,000.00	18,104.33
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.00	0.00	0.00
Total 41000 · Grant Income - Private	0.00	0.00	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.00	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.00	0.00	0.00
Total 42000 · Annual Dinner Income	0.00	0.00	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	0.00	0.00	0.00
45300 · Restore - Candle Sales	0.00	0.00	0.00
45400 · Silent Aution	0.00		
Total 45000 · Repurposed Goods Income	0.00	0.00	0.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.00	0.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.00	0.00
46302 · Online Sales - Candles	40.00	0.00	40.00
46303 · Online Sales - T-Shirts	31.98	0.00	31.98
46304 · Online Sales - Wood Products	36.00	0.00	36.00
46305 · Miscellaneous Item	60.00	0.00	60.00
Total 46300 · Online Sales	167.98	0.00	167.98
Total 46000 · Product Sales	167.98	0.00	167.98
49000 · Miscellaneous Income			
49100 · Interest Income	17.57	0.00	17.57
49999 · Uncategorized Income	0.00	0.00	0.00
49000 · Miscellaneous Income - Other	0.00	0.00	0.00
Total 49000 · Miscellaneous Income	17.57	0.00	17.57
Total Income	23,289.88	5,000.00	18,289.88
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.00	0.00	0.00
510002 · Cost of Goods - ReStore	0.00		
Total 51000 · Cost of Goods	0.00	0.00	0.00
Total COGS	0.00	0.00	0.00
Gross Profit	23,289.88	5,000.00	18,289.88

Rest Stop Ministries, Inc.
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Expense	Jan 18	Budget	\$ Over Budget
62000 · Program Expenses			
62100 · Salary Expense	12,996.14	13,537.50	-541.36
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	181.19	198.11	-16.92
6211002 · Social Security Tax Expense	774.75	847.08	-72.33
6211004 · State Unemployment Tax	319.84	368.89	-49.05
62110 · Payroll Taxes - Other	32.30	0.00	32.30
Total 62110 · Payroll Taxes	1,308.08	1,414.08	-106.00
62111 · Payroll Processing	47.00	33.08	13.92
62114 · Contract Labor			
6211401 · PRN	480.00	833.33	-353.33
6211403 · Yoga	0.00	166.67	-166.67
6211404 · Other Therapy	0.00	0.00	0.00
62114 · Contract Labor - Other	0.00	0.00	0.00
Total 62114 · Contract Labor	480.00	1,000.00	-520.00
62115 · Resident Transitional Expense	0.00	83.33	-83.33
62117 · Staff Training	110.00	143.58	-33.58
62119 · Individual Education	0.00	83.33	-83.33
62120 · Medical Expense	0.00	119.17	-119.17
62130 · Medical - Prescription Drugs	78.78	320.00	-241.22
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	409.87	83.33	326.54
6213102 · Staff Screens	0.00	3.00	-3.00
62131 · Drug & Alcohol Screens - Other	0.00	0.00	0.00
Total 62131 · Drug & Alcohol Screens	409.87	86.33	323.54
62132 · Dental Expense	0.00	158.58	-158.58
62140 · Mental Health & Counseling	0.00	83.33	-83.33
62145 · Vision Expense	0.00	20.00	-20.00
62150 · Curriculum	0.00	58.33	-58.33
62160 · Stipends	462.50	166.67	295.83
62170 · Social Activities	33.00	200.00	-167.00
62171 · Participant Needs			
6217101 · Cell Phones	0.00	100.00	-100.00
6217102 · Cigarettes/Vapes	49.82	290.67	-240.85
6217103 · Clothing	9.88	155.42	-145.54
6217104 · Gifts/Incentives	0.00	66.67	-66.67
6217105 · Personal Items	50.34	166.67	-116.33
6217106 · Other	414.80	0.00	414.80
62171 · Participant Needs - Other	0.00	0.00	0.00
Total 62171 · Participant Needs	524.84	779.43	-254.59
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	27.00	2.50	24.50
621722 · Legal Fees-Court Fees	0.00	179.58	-179.58

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621723 · Legal Fees-Attorney Fees	0.00	83.33	-83.33
Total 62172 · Legal Fees	27.00	265.41	-238.41
62180 · Transportation Expense			
621801 · Fuel	194.82	300.00	-105.18
621802 · Insurance	0.00	116.67	-116.67
621803 · Maintenance & Repairs	297.07	150.00	147.07
621804 · Tags & License Fees	0.00	10.83	-10.83
621805 · Mileage	0.00	10.00	-10.00
621806 · Parking	0.00	20.83	-20.83
62180 · Transportation Expense - Other	0.00	0.00	0.00
Total 62180 · Transportation Expense	491.89	608.33	-116.44
Total 62000 · Program Expenses	16,969.10	19,160.48	-2,191.38
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	0.00	400.00	-400.00
63020 · Annual Gala - Entertainment	0.00	116.67	-116.67
63030 · Annual Gala - Decor	0.00	62.50	-62.50
63040 · Annual Gala - Rentals	0.00	250.00	-250.00
63050 · Annual Gala - Other Expenses	0.00	11.67	-11.67
63060 · Annual Gala - Print Materials	0.00	41.67	-41.67
63070 · Annual Gala - Music	0.00	100.00	-100.00
Total 63000 · Fundraising Expenses	0.00	982.51	-982.51
64000 · General and Administrative			
64100 · GA - Office Supplies	183.25	54.17	129.08
64200 · GA - Technology Expenses	295.76	89.58	206.18
64250 · GA - Staff Luncheons/Incentives	137.29	133.33	3.96
64300 · GA - Training & Development			
643010 · Volunteer Training	0.00	16.67	-16.67
643011 · Training & Development - Other	0.00	41.67	-41.67
64300 · GA - Training & Development - Other	0.00		
Total 64300 · GA - Training & Development	0.00	58.34	-58.34
64306 · GA - Cell Phones	70.00	30.00	40.00
64350 · GA - Dues & Memberships	0.00	12.50	-12.50
64400 · GA - Board Insurance	0.00	94.08	-94.08
64450 · GA - Professional Fees	0.00	16.67	-16.67
64500 · GA - Audit & Accounting	0.00	122.92	-122.92
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	307.00	121.67	185.33
645502 · GA - Postage & PO Boxes	112.00	33.33	78.67
645503 · GA - Bank Fees	0.00	10.00	-10.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00	0.00
645506 · GA - Licensing & Fees	225.00	15.00	210.00
645507 · GA - Marketing	0.00	16.67	-16.67
645508 · GA - Storage	0.00	0.00	0.00

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645509 · GA - Travel/Conferences & Aware	0.00	166.67	-166.67
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	87.96	48.00	39.96
6455102 · Loan #600530000	136.60	75.00	61.60
Total 645510 · GA - Bank - Interest	224.56	123.00	101.56
645599 · GA - Administrative Exp - Other	0.00	30.00	-30.00
64550 · GA - Administrative Expense - Other	0.00		
Total 64550 · GA - Administrative Expense	868.56	516.34	352.22
64000 · General and Administrative - Other	0.00		
Total 64000 · General and Administrative	1,554.86	1,127.93	426.93
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.00	0.00
65020 · ReStore - Supplies - Repurpose	0.00	166.67	-166.67
65030 · ReStore - Tithe	0.00	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00	0.00
Total 65000 · ReStore	0.00	166.67	-166.67
67000 · Catering			
67010 · Catering - Marketing	0.00	0.00	0.00
67020 · Catering - Food	0.00	0.00	0.00
67030 · Catering - Supplies	0.00	0.00	0.00
Total 67000 · Catering	0.00	0.00	0.00
67400 · T-shirt Expense	0.00	108.33	-108.33
67500 · Sales Tax - Manual	0.00		
67800 · Fundraising Expense - MISC.	0.00	170.83	-170.83
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.00	0.00
68020 · OE - Property Insurance	0.00	974.17	-974.17
68021 · OE - Property Tax	0.00	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.00	0.00
681102 · Deck for Apt.	0.00	0.00	0.00
681103 · OE - Maintenance - Other	458.66	333.33	125.33
681104 · Appliance & Equipment Replacemt	0.00		
68110 · OE - Maintenance - Other	0.00		
Total 68110 · OE - Maintenance	458.66	333.33	125.33
68120 · OE - Decor & Furniture	0.00	75.00	-75.00
68130 · OE - Food	726.57	2,036.00	-1,309.43
68140 · OE - Dish TV	85.99	86.00	-0.01
68150 · OE - ATT Phone/Internet	54.37	177.08	-122.71
68160 · OE - Electric & Gas			
681601 · OE - Electric	710.76	552.75	158.01
681602 · OE - Gas	0.00	0.00	0.00
Total 68160 · OE - Electric & Gas	710.76	552.75	158.01

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68161 · OE - Security Light	0.00	0.00	0.00
68162 · OE - Security Monitoring	69.00	23.00	46.00
68170 · OE - Water	173.03	182.08	-9.05
68180 · OE - Pest Control	0.00	100.00	-100.00
68190 · OE - Trash Service	109.38	110.00	-0.62
68200 · OE - House Supplies	154.76	165.83	-11.07
Total 68000 · Occupancy Expense	2,542.52	4,815.24	-2,272.72
70000 · Other Account	0.00	0.00	0.00
Total Expense	21,066.48	26,531.99	-5,465.51
Net Ordinary Income	2,223.40	-21,531.99	23,755.39
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.00	2,209.10	-2,209.10
72000 · Amortization Expense	0.00	163.33	-163.33
Total Other Expense	0.00	2,372.43	-2,372.43
Net Other Income	0.00	-2,372.43	2,372.43
Net Income	2,223.40	-23,904.42	26,127.82

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Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	131.8%	3,189.00	1,200.00
40200 · Contributins - Corp & Fond. Unr	957.47%	9,854.46	2,500.00
40500 · Contributions - Individuals-TR	132.0%	530.00	500.00
40600 · Contributions - Corp-Temp Restr	0.0%	0.00	0.00
Total 40000 · Donations - Individuals	462.09%	13,573.46	4,200.00
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.0%	0.00	1,500.00
Total 41000 · Grant Income - Private	0.0%	0.00	1,500.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.0%	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.0%	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.0%	0.00	0.00
Total 42000 · Annual Dinner Income	0.0%	0.00	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	0.0%	0.00	0.00
45300 · Restore - Candle Sales	0.0%	0.00	0.00
45400 · Silent Aution		0.00	
Total 45000 · Repurposed Goods Income	0.0%	0.00	0.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.0%	0.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.0%	0.00	0.00
46302 · Online Sales - Candles	100.0%	0.00	0.00
46303 · Online Sales - T-Shirts	100.0%	0.00	0.00
46304 · Online Sales - Wood Products	100.0%	0.00	0.00
46305 · Miscellaneous Item	100.0%	12.00	0.00
Total 46300 · Online Sales	100.0%	12.00	0.00
Total 46000 · Product Sales	100.0%	12.00	0.00
49000 · Miscellaneous Income			
49100 · Interest Income	100.0%	18.41	0.00
49999 · Uncategorized Income	0.0%	0.00	0.00
49000 · Miscellaneous Income - Other	0.0%	0.00	0.00
Total 49000 · Miscellaneous Income	100.0%	18.41	0.00
Total Income	465.8%	13,603.87	5,700.00
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.0%	10.22	0.00
510002 · Cost of Goods - ReStore		0.00	
Total 51000 · Cost of Goods	0.0%	10.22	0.00
Total COGS	0.0%	10.22	0.00
Gross Profit	465.8%	13,593.65	5,700.00

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Expense	% of Budget	Feb 18	Budget
62000 · Program Expenses			
62100 · Salary Expense	96.0%	12,496.14	13,537.50
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	91.46%	188.46	198.11
6211002 · Social Security Tax Expense	91.46%	805.78	847.08
6211004 · State Unemployment Tax	86.7%	350.91	368.89
62110 · Payroll Taxes - Other	100.0%	32.32	0.00
Total 62110 · Payroll Taxes	92.5%	1,377.47	1,414.08
62111 · Payroll Processing	142.08%	47.00	33.08
62114 · Contract Labor			
6211401 · PRN	57.6%	470.00	833.33
6211403 · Yoga	0.0%	100.00	166.67
6211404 · Other Therapy	0.0%	0.00	0.00
62114 · Contract Labor - Other	0.0%	0.00	0.00
Total 62114 · Contract Labor	48.0%	570.00	1,000.00
62115 · Resident Transitional Expense	0.0%	0.00	83.33
62117 · Staff Training	76.61%	0.00	143.58
62119 · Individual Education	0.0%	0.00	83.33
62120 · Medical Expense	0.0%	0.00	119.17
62130 · Medical - Prescription Drugs	24.62%	49.65	320.00
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	491.86%	0.00	83.33
6213102 · Staff Screens	0.0%	0.00	3.00
62131 · Drug & Alcohol Screens - Other	0.0%	0.00	0.00
Total 62131 · Drug & Alcohol Screens	474.77%	0.00	86.33
62132 · Dental Expense	0.0%	140.00	158.58
62140 · Mental Health & Counseling	0.0%	0.00	83.33
62145 · Vision Expense	0.0%	0.00	20.00
62150 · Curriculum	0.0%	75.73	58.33
62160 · Stipends	277.49%	95.00	166.67
62170 · Social Activities	16.5%	299.95	200.00
62171 · Participant Needs			
6217101 · Cell Phones	0.0%	35.00	100.00
6217102 · Cigarettes/Vapes	17.14%	50.47	290.67
6217103 · Clothing	6.36%	0.00	155.42
6217104 · Gifts/Incentives	0.0%	43.24	66.67
6217105 · Personal Items	30.2%	17.95	166.67
6217106 · Other	100.0%	46.33	0.00
62171 · Participant Needs - Other	0.0%	0.00	0.00
Total 62171 · Participant Needs	67.34%	192.99	779.43
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	1,080.0%	0.00	2.50
621722 · Legal Fees-Court Fees	0.0%	0.00	179.58

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621723 · Legal Fees-Attorney Fees	0.0%	0.00	83.33
Total 62172 · Legal Fees	10.17%	0.00	265.41
62180 · Transportation Expense			
621801 · Fuel	64.94%	196.38	300.00
621802 · Insurance	0.0%	0.00	116.67
621803 · Maintenance & Repairs	198.05%	854.42	150.00
621804 · Tags & License Fees	0.0%	0.00	10.83
621805 · Mileage	0.0%	0.00	10.00
621806 · Parking	0.0%	0.00	20.83
62180 · Transportation Expense - Other	0.0%	0.00	0.00
Total 62180 · Transportation Expense	80.86%	1,050.80	608.33
Total 62000 · Program Expenses	88.56%	16,394.73	19,160.48
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	0.0%	0.00	400.00
63020 · Annual Gala - Entertainment	0.0%	0.00	116.67
63030 · Annual Gala - Decor	0.0%	0.00	62.50
63040 · Annual Gala - Rentals	0.0%	0.00	250.00
63050 · Annual Gala - Other Expenses	0.0%	0.00	11.67
63060 · Annual Gala - Print Materials	0.0%	0.00	41.67
63070 · Annual Gala - Music	0.0%	0.00	100.00
Total 63000 · Fundraising Expenses	0.0%	0.00	982.51
64000 · General and Administrative			
64100 · GA - Office Supplies	338.29%	1.84	54.17
64200 · GA - Technology Expenses	330.16%	131.84	89.58
64250 · GA - Staff Luncheons/Incentives	102.97%	0.00	133.33
64300 · GA - Training & Development			
643010 · Volunteer Training	0.0%	104.01	16.67
643011 · Training & Development - Other	0.0%	0.00	41.67
64300 · GA - Training & Development - Other		0.00	
Total 64300 · GA - Training & Development	0.0%	104.01	58.34
64306 · GA - Cell Phones	233.33%	30.00	30.00
64350 · GA - Dues & Memberships	0.0%	65.00	12.50
64400 · GA - Board Insurance	0.0%	1,129.00	94.08
64450 · GA - Professional Fees	0.0%	0.00	16.67
64500 · GA - Audit & Accounting	0.0%	0.00	122.92
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	252.32%	136.04	121.67
645502 · GA - Postage & PO Boxes	336.03%	0.00	33.33
645503 · GA - Bank Fees	0.0%	0.00	10.00
645504 · GA - Donations to Hmn Traf Orgs	0.0%	0.00	0.00
645505 · GA - Due Dilligence on Property	0.0%	0.00	0.00
645506 · GA - Licensing & Fees	1,500.0%	0.00	15.00
645507 · GA - Marketing	0.0%	0.00	16.67
645508 · GA - Storage	0.0%	0.00	0.00

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645509 · GA - Travel/Conferences & Aware	0.0%	10.00	166.67
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	183.25%	97.39	48.00
6455102 · Loan #600530000	182.13%	151.24	75.00
Total 645510 · GA - Bank - Interest	182.57%	248.63	123.00
645599 · GA - Administrative Exp - Other	0.0%	0.00	30.00
64550 · GA - Administrative Expense - Other		0.00	
Total 64550 · GA - Administrative Expense	168.22%	394.67	516.34
64000 · General and Administrative - Other		0.00	
Total 64000 · General and Administrative	137.85%	1,856.36	1,127.93
65000 · ReStore			
65010 · ReStore - Marketing	0.0%	0.00	0.00
65020 · ReStore - Supplies - Repurpose	0.0%	0.00	166.67
65030 · ReStore - Tithe	0.0%	0.00	0.00
65040 · ReStore - Shipping	0.0%	0.00	0.00
Total 65000 · ReStore	0.0%	0.00	166.67
67000 · Catering			
67010 · Catering - Marketing	0.0%	0.00	0.00
67020 · Catering - Food	0.0%	0.00	0.00
67030 · Catering - Supplies	0.0%	0.00	0.00
Total 67000 · Catering	0.0%	0.00	0.00
67400 · T-shirt Expense	0.0%	0.00	108.33
67500 · Sales Tax - Manual		0.00	
67800 · Fundraising Expense - MISC.	0.0%	0.00	170.83
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.0%	0.00	0.00
68020 · OE - Property Insurance	0.0%	3,335.00	974.17
68021 · OE - Property Tax	0.0%	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.0%	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.0%	0.00	0.00
681102 · Deck for Apt.	0.0%	0.00	0.00
681103 · OE - Maintenance - Other	137.6%	165.66	333.33
681104 · Appliance & Equipment Replacemt		0.00	
68110 · OE - Maintenance - Other		0.00	
Total 68110 · OE - Maintenance	137.6%	165.66	333.33
68120 · OE - Decor & Furniture	0.0%	50.98	75.00
68130 · OE - Food	35.69%	942.25	2,036.00
68140 · OE - Dish TV	99.99%	0.00	86.00
68150 · OE - ATT Phone/Internet	30.7%	177.50	177.08
68160 · OE - Electric & Gas			
681601 · OE - Electric	128.59%	1,012.71	552.75
681602 · OE - Gas	0.0%	0.00	0.00
Total 68160 · OE - Electric & Gas	128.59%	1,012.71	552.75

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68161 · OE - Security Light	0.0%	0.00	0.00
68162 · OE - Security Monitoring	300.0%	0.00	23.00
68170 · OE - Water	95.03%	132.90	182.08
68180 · OE - Pest Control	0.0%	0.00	100.00
68190 · OE - Trash Service	99.44%	109.99	110.00
68200 · OE - House Supplies	93.32%	207.79	165.83
Total 68000 · Occupancy Expense	52.8%	6,134.78	4,815.24
70000 · Other Account	0.0%	0.00	0.00
Total Expense	79.4%	24,385.87	26,531.99
Net Ordinary Income	-10.33%	-10,792.22	-20,831.99
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.0%	0.00	2,209.10
72000 · Amortization Expense	0.0%	0.00	163.33
Total Other Expense	0.0%	0.00	2,372.43
Net Other Income	0.0%	0.00	-2,372.43
Net Income	-9.3%	-10,792.22	-23,204.42

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Mar 18</u>
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	1,989.00	265.75%	1,675.88
40200 · Contributins - Corp & Fond. Unr	7,354.46	394.18%	10,415.00
40500 · Contributions - Individuals-TR	30.00	106.0%	480.00
40600 · Contributions - Corp-Temp Restr	0.00	0.0%	0.00
Total 40000 · Donations - Individuals	9,373.46	323.18%	12,570.88
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	-1,500.00	0.0%	0.00
Total 41000 · Grant Income - Private	-1,500.00	0.0%	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.00	0.0%	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.0%	0.00
42510 · Annual Dinner Event Sponsor	0.00	0.0%	0.00
Total 42000 · Annual Dinner Income	0.00	0.0%	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	0.00	0.0%	0.00
45300 · Restore - Candle Sales	0.00	0.0%	0.00
45400 · Silent Aution			0.00
Total 45000 · Repurposed Goods Income	0.00	0.0%	0.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.00	0.0%	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.0%	0.00
46302 · Online Sales - Candles	0.00	0.0%	20.00
46303 · Online Sales - T-Shirts	0.00	0.0%	0.00
46304 · Online Sales - Wood Products	0.00	0.0%	0.00
46305 · Miscellaneous Item	12.00	100.0%	27.99
Total 46300 · Online Sales	12.00	100.0%	47.99
Total 46000 · Product Sales	12.00	100.0%	47.99
49000 · Miscellaneous Income			
49100 · Interest Income	18.41	100.0%	17.56
49999 · Uncategorized Income	0.00	0.0%	0.00
49000 · Miscellaneous Income - Other	0.00	0.0%	0.00
Total 49000 · Miscellaneous Income	18.41	100.0%	17.56
Total Income	7,903.87	238.66%	12,636.43
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	10.22	100.0%	0.00
510002 · Cost of Goods - ReStore			0.00
Total 51000 · Cost of Goods	10.22	100.0%	0.00
Total COGS	10.22	100.0%	0.00
Gross Profit	7,893.65	238.49%	12,636.43

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	\$ Over Budget	% of Budget	Mar 18
62000 · Program Expenses			
62100 · Salary Expense	-1,041.36	92.31%	12,496.14
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	-9.65	95.13%	181.18
6211002 · Social Security Tax Expense	-41.30	95.12%	774.74
6211004 · State Unemployment Tax	-17.98	95.13%	560.17
62110 · Payroll Taxes - Other	32.32	100.0%	19.38
Total 62110 · Payroll Taxes	-36.61	97.41%	1,535.47
62111 · Payroll Processing	13.92	142.08%	43.50
62114 · Contract Labor			
6211401 · PRN	-363.33	56.4%	877.50
6211403 · Yoga	-66.67	60.0%	0.00
6211404 · Other Therapy	0.00	0.0%	0.00
62114 · Contract Labor - Other	0.00	0.0%	0.00
Total 62114 · Contract Labor	-430.00	57.0%	877.50
62115 · Resident Transitional Expense	-83.33	0.0%	0.00
62117 · Staff Training	-143.58	0.0%	0.00
62119 · Individual Education	-83.33	0.0%	0.00
62120 · Medical Expense	-119.17	0.0%	37.49
62130 · Medical - Prescription Drugs	-270.35	15.52%	195.30
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	-83.33	0.0%	0.00
6213102 · Staff Screens	-3.00	0.0%	0.00
62131 · Drug & Alcohol Screens - Other	0.00	0.0%	0.00
Total 62131 · Drug & Alcohol Screens	-86.33	0.0%	0.00
62132 · Dental Expense	-18.58	88.28%	0.00
62140 · Mental Health & Counseling	-83.33	0.0%	0.00
62145 · Vision Expense	-20.00	0.0%	0.00
62150 · Curriculum	17.40	129.83%	80.40
62160 · Stipends	-71.67	57.0%	125.00
62170 · Social Activities	99.95	149.98%	91.32
62171 · Participant Needs			
6217101 · Cell Phones	-65.00	35.0%	22.67
6217102 · Cigarettes/Vapes	-240.20	17.36%	325.29
6217103 · Clothing	-155.42	0.0%	51.83
6217104 · Gifts/Incentives	-23.43	64.86%	35.97
6217105 · Personal Items	-148.72	10.77%	71.36
6217106 · Other	46.33	100.0%	428.12
62171 · Participant Needs - Other	0.00	0.0%	0.00
Total 62171 · Participant Needs	-586.44	24.76%	935.24
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	-2.50	0.0%	0.00
621722 · Legal Fees-Court Fees	-179.58	0.0%	77.50

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Mar 18
621723 · Legal Fees-Attorney Fees	-83.33	0.0%	0.00
Total 62172 · Legal Fees	-265.41	0.0%	77.50
62180 · Transportation Expense			
621801 · Fuel	-103.62	65.46%	171.74
621802 · Insurance	-116.67	0.0%	250.00
621803 · Maintenance & Repairs	704.42	569.61%	29.97
621804 · Tags & License Fees	-10.83	0.0%	0.00
621805 · Mileage	-10.00	0.0%	41.68
621806 · Parking	-20.83	0.0%	0.00
62180 · Transportation Expense - Other	0.00	0.0%	0.00
Total 62180 · Transportation Expense	442.47	172.74%	493.39
Total 62000 · Program Expenses	-2,765.75	85.57%	16,988.25
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	-400.00	0.0%	0.00
63020 · Annual Gala - Entertainment	-116.67	0.0%	0.00
63030 · Annual Gala - Decor	-62.50	0.0%	0.00
63040 · Annual Gala - Rentals	-250.00	0.0%	0.00
63050 · Annual Gala - Other Expenses	-11.67	0.0%	0.00
63060 · Annual Gala - Print Materials	-41.67	0.0%	0.00
63070 · Annual Gala - Music	-100.00	0.0%	0.00
Total 63000 · Fundraising Expenses	-982.51	0.0%	0.00
64000 · General and Administrative			
64100 · GA - Office Supplies	-52.33	3.4%	898.84
64200 · GA - Technology Expenses	42.26	147.18%	139.89
64250 · GA - Staff Luncheons/Incentives	-133.33	0.0%	66.48
64300 · GA - Training & Development			
643010 · Volunteer Training	87.34	623.94%	40.00
643011 · Training & Development - Other	-41.67	0.0%	0.00
64300 · GA - Training & Development - Other			0.00
Total 64300 · GA - Training & Development	45.67	178.28%	40.00
64306 · GA - Cell Phones	0.00	100.0%	30.00
64350 · GA - Dues & Memberships	52.50	520.0%	0.00
64400 · GA - Board Insurance	1,034.92	1,200.04%	25.00
64450 · GA - Professional Fees	-16.67	0.0%	0.00
64500 · GA - Audit & Accounting	-122.92	0.0%	0.00
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	14.37	111.81%	128.30
645502 · GA - Postage & PO Boxes	-33.33	0.0%	0.00
645503 · GA - Bank Fees	-10.00	0.0%	0.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.0%	0.00
645505 · GA - Due Dilligence on Property	0.00	0.0%	0.00
645506 · GA - Licensing & Fees	-15.00	0.0%	0.00
645507 · GA - Marketing	-16.67	0.0%	0.00
645508 · GA - Storage	0.00	0.0%	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Mar 18
645509 · GA - Travel/Conferences & Aware	-156.67	6.0%	9.06
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	49.39	202.9%	87.97
6455102 · Loan #600530000	76.24	201.65%	136.60
Total 645510 · GA - Bank - Interest	125.63	202.14%	224.57
645599 · GA - Administrative Exp - Other	-30.00	0.0%	1.06
64550 · GA - Administrative Expense - Other			0.00
Total 64550 · GA - Administrative Expense	-121.67	76.44%	362.99
64000 · General and Administrative - Other			0.00
Total 64000 · General and Administrative	728.43	164.58%	1,563.20
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.0%	0.00
65020 · ReStore - Supplies - Repurpose	-166.67	0.0%	0.00
65030 · ReStore - Tithe	0.00	0.0%	0.00
65040 · ReStore - Shipping	0.00	0.0%	0.00
Total 65000 · ReStore	-166.67	0.0%	0.00
67000 · Catering			
67010 · Catering - Marketing	0.00	0.0%	0.00
67020 · Catering - Food	0.00	0.0%	0.00
67030 · Catering - Supplies	0.00	0.0%	0.00
Total 67000 · Catering	0.00	0.0%	0.00
67400 · T-shirt Expense	-108.33	0.0%	0.00
67500 · Sales Tax - Manual			0.00
67800 · Fundraising Expense - MISC.	-170.83	0.0%	0.00
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.0%	0.00
68020 · OE - Property Insurance	2,360.83	342.34%	0.00
68021 · OE - Property Tax	0.00	0.0%	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.0%	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.0%	0.00
681102 · Deck for Apt.	0.00	0.0%	0.00
681103 · OE - Maintenance - Other	-167.67	49.7%	531.37
681104 · Appliance & Equipment Replacemt			0.00
68110 · OE - Maintenance - Other			0.00
Total 68110 · OE - Maintenance	-167.67	49.7%	531.37
68120 · OE - Decor & Furniture	-24.02	67.97%	0.00
68130 · OE - Food	-1,093.75	46.28%	1,803.33
68140 · OE - Dish TV	-86.00	0.0%	118.68
68150 · OE - ATT Phone/Internet	0.42	100.24%	177.50
68160 · OE - Electric & Gas			
681601 · OE - Electric	459.96	183.21%	789.86
681602 · OE - Gas	0.00	0.0%	0.00
Total 68160 · OE - Electric & Gas	459.96	183.21%	789.86

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Mar 18
68161 · OE - Security Light	0.00	0.0%	0.00
68162 · OE - Security Monitoring	-23.00	0.0%	69.00
68170 · OE - Water	-49.18	72.99%	124.94
68180 · OE - Pest Control	-100.00	0.0%	0.00
68190 · OE - Trash Service	-0.01	99.99%	110.35
68200 · OE - House Supplies	41.96	125.3%	82.31
Total 68000 · Occupancy Expense	1,319.54	127.4%	3,807.34
70000 · Other Account	0.00	0.0%	0.00
Total Expense	-2,146.12	91.91%	22,358.79
Net Ordinary Income	10,039.77	51.81%	-9,722.36
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	-2,209.10	0.0%	0.00
72000 · Amortization Expense	-163.33	0.0%	0.00
Total Other Expense	-2,372.43	0.0%	0.00
Net Other Income	2,372.43	0.0%	0.00
Net Income	12,412.20	46.51%	-9,722.36

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
Ordinary Income/Expense		
Income		
40000 · Donations - Individuals		
40100 · Contributions - Individuals Unr	2,300.00	-624.12
40200 · Contributins - Corp & Fond. Unr	3,000.00	7,415.00
40500 · Contributions - Individuals-TR	2,000.00	-1,520.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00
Total 40000 · Donations - Individuals	7,300.00	5,270.88
41000 · Grant Income - Private		
41100 · Grants - Private - Unrestricted	2,000.00	-2,000.00
Total 41000 · Grant Income - Private	2,000.00	-2,000.00
42000 · Annual Dinner Income		
42100 · Annual Dinner Ticket Sales	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.00	0.00
Total 42000 · Annual Dinner Income	0.00	0.00
45000 · Repurposed Goods Income		
45100 · ReStore - Repuprosed Goods Inc.	200.00	-200.00
45300 · Restore - Candle Sales	0.00	0.00
45400 · Silent Aution		
Total 45000 · Repurposed Goods Income	200.00	-200.00
46000 · Product Sales		
46200 · Farm to Table - Packaged Prod.	0.00	0.00
46300 · Online Sales		
46301 · Online Sales - Books	0.00	0.00
46302 · Online Sales - Candles	0.00	20.00
46303 · Online Sales - T-Shirts	0.00	0.00
46304 · Online Sales - Wood Products	0.00	0.00
46305 · Miscellaneous Item	0.00	27.99
Total 46300 · Online Sales	0.00	47.99
Total 46000 · Product Sales	0.00	47.99
49000 · Miscellaneous Income		
49100 · Interest Income	0.00	17.56
49999 · Uncategorized Income	0.00	0.00
49000 · Miscellaneous Income - Other	0.00	0.00
Total 49000 · Miscellaneous Income	0.00	17.56
Total Income	9,500.00	3,136.43
Cost of Goods Sold		
51000 · Cost of Goods		
510001 · Cost of Goods - Online Sales	0.00	0.00
510002 · Cost of Goods - ReStore		
Total 51000 · Cost of Goods	0.00	0.00
Total COGS	0.00	0.00
Gross Profit	9,500.00	3,136.43

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	Budget	\$ Over Budget
62000 · Program Expenses		
62100 · Salary Expense	13,537.50	-1,041.36
62110 · Payroll Taxes		
6211001 · Medicare Taxes Expense	198.11	-16.93
6211002 · Social Security Tax Expense	847.08	-72.34
6211004 · State Unemployment Tax	368.89	191.28
62110 · Payroll Taxes - Other	0.00	19.38
Total 62110 · Payroll Taxes	1,414.08	121.39
62111 · Payroll Processing	33.08	10.42
62114 · Contract Labor		
6211401 · PRN	833.33	44.17
6211403 · Yoga	166.67	-166.67
6211404 · Other Therapy	0.00	0.00
62114 · Contract Labor - Other	0.00	0.00
Total 62114 · Contract Labor	1,000.00	-122.50
62115 · Resident Transitional Expense	83.33	-83.33
62117 · Staff Training	143.58	-143.58
62119 · Individual Education	83.33	-83.33
62120 · Medical Expense	119.17	-81.68
62130 · Medical - Prescription Drugs	320.00	-124.70
62131 · Drug & Alcohol Screens		
6213101 · Resident Screens	83.33	-83.33
6213102 · Staff Screens	3.00	-3.00
62131 · Drug & Alcohol Screens - Other	0.00	0.00
Total 62131 · Drug & Alcohol Screens	86.33	-86.33
62132 · Dental Expense	158.58	-158.58
62140 · Mental Health & Counseling	83.33	-83.33
62145 · Vision Expense	20.00	-20.00
62150 · Curriculum	58.33	22.07
62160 · Stipends	166.67	-41.67
62170 · Social Activities	200.00	-108.68
62171 · Participant Needs		
6217101 · Cell Phones	100.00	-77.33
6217102 · Cigarettes/Vapes	290.67	34.62
6217103 · Clothing	155.42	-103.59
6217104 · Gifts/Incentives	66.67	-30.70
6217105 · Personal Items	166.67	-95.31
6217106 · Other	0.00	428.12
62171 · Participant Needs - Other	0.00	0.00
Total 62171 · Participant Needs	779.43	155.81
62172 · Legal Fees		
621721 · Legal Fees-Social Services Fees	2.50	-2.50
621722 · Legal Fees-Court Fees	179.58	-102.08

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
621723 · Legal Fees-Attorney Fees	83.33	-83.33
Total 62172 · Legal Fees	265.41	-187.91
62180 · Transportation Expense		
621801 · Fuel	300.00	-128.26
621802 · Insurance	116.67	133.33
621803 · Maintenance & Repairs	150.00	-120.03
621804 · Tags & License Fees	10.83	-10.83
621805 · Mileage	10.00	31.68
621806 · Parking	20.83	-20.83
62180 · Transportation Expense - Other	0.00	0.00
Total 62180 · Transportation Expense	608.33	-114.94
Total 62000 · Program Expenses	19,160.48	-2,172.23
63000 · Fundraising Expenses		
63010 · Annual Gala - Food	400.00	-400.00
63020 · Annual Gala - Entertainment	116.67	-116.67
63030 · Annual Gala - Decor	62.50	-62.50
63040 · Annual Gala - Rentals	250.00	-250.00
63050 · Annual Gala - Other Expenses	11.67	-11.67
63060 · Annual Gala - Print Materials	41.67	-41.67
63070 · Annual Gala - Music	100.00	-100.00
Total 63000 · Fundraising Expenses	982.51	-982.51
64000 · General and Administrative		
64100 · GA - Office Supplies	54.17	844.67
64200 · GA - Technology Expenses	89.58	50.31
64250 · GA - Staff Luncheons/Incentives	133.33	-66.85
64300 · GA - Training & Development		
643010 · Volunteer Training	16.67	23.33
643011 · Training & Development - Other	41.67	-41.67
64300 · GA - Training & Development - Other		
Total 64300 · GA - Training & Development	58.34	-18.34
64306 · GA - Cell Phones	30.00	0.00
64350 · GA - Dues & Memberships	12.50	-12.50
64400 · GA - Board Insurance	94.08	-69.08
64450 · GA - Professional Fees	16.67	-16.67
64500 · GA - Audit & Accounting	122.92	-122.92
64550 · GA - Administrative Expense		
645500 · GA - Online Processing Fees	121.67	6.63
645502 · GA - Postage & PO Boxes	33.33	-33.33
645503 · GA - Bank Fees	10.00	-10.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00
645506 · GA - Licensing & Fees	15.00	-15.00
645507 · GA - Marketing	16.67	-16.67
645508 · GA - Storage	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
645509 · GA - Travel/Conferences & Aware	166.67	-157.61
645510 · GA - Bank - Interest		
6455101 · Loan #600530030	48.00	39.97
6455102 · Loan #600530000	75.00	61.60
Total 645510 · GA - Bank - Interest	123.00	101.57
645599 · GA - Administrative Exp - Other	30.00	-28.94
64550 · GA - Administrative Expense - Other		
Total 64550 · GA - Administrative Expense	516.34	-153.35
64000 · General and Administrative - Other		
Total 64000 · General and Administrative	1,127.93	435.27
65000 · ReStore		
65010 · ReStore - Marketing	0.00	0.00
65020 · ReStore - Supplies - Repurpose	166.67	-166.67
65030 · ReStore - Tithe	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00
Total 65000 · ReStore	166.67	-166.67
67000 · Catering		
67010 · Catering - Marketing	0.00	0.00
67020 · Catering - Food	0.00	0.00
67030 · Catering - Supplies	0.00	0.00
Total 67000 · Catering	0.00	0.00
67400 · T-shirt Expense	108.33	-108.33
67500 · Sales Tax - Manual		
67800 · Fundraising Expense - MISC.	170.83	-170.83
68000 · Occupancy Expense		
68010 · OE - Lease/Debt Service	0.00	0.00
68020 · OE - Property Insurance	974.17	-974.17
68021 · OE - Property Tax	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00
68110 · OE - Maintenance		
681101 · Insurance Repairs/Reimbursement	0.00	0.00
681102 · Deck for Apt.	0.00	0.00
681103 · OE - Maintenance - Other	333.33	198.04
681104 · Appliance & Equipment Replacemt		
68110 · OE - Maintenance - Other		
Total 68110 · OE - Maintenance	333.33	198.04
68120 · OE - Decor & Furniture	75.00	-75.00
68130 · OE - Food	2,036.00	-232.67
68140 · OE - Dish TV	86.00	32.68
68150 · OE - ATT Phone/Internet	177.08	0.42
68160 · OE - Electric & Gas		
681601 · OE - Electric	552.75	237.11
681602 · OE - Gas	0.00	0.00
Total 68160 · OE - Electric & Gas	552.75	237.11

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
68161 · OE - Security Light	0.00	0.00
68162 · OE - Security Monitoring	23.00	46.00
68170 · OE - Water	182.08	-57.14
68180 · OE - Pest Control	100.00	-100.00
68190 · OE - Trash Service	110.00	0.35
68200 · OE - House Supplies	165.83	-83.52
Total 68000 · Occupancy Expense	4,815.24	-1,007.90
70000 · Other Account	0.00	0.00
Total Expense	26,531.99	-4,173.20
Net Ordinary Income	-17,031.99	7,309.63
Other Income/Expense		
Other Expense		
71000 · Depreciation Expense	2,209.10	-2,209.10
72000 · Amortization Expense	163.33	-163.33
Total Other Expense	2,372.43	-2,372.43
Net Other Income	-2,372.43	2,372.43
Net Income	<u><u>-19,404.42</u></u>	<u><u>9,682.06</u></u>

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	% of Budget	Apr 18	Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	72.86%	7,305.00	3,000.00
40200 · Contributins - Corp & Fond. Unr	347.17%	5,534.49	7,500.00
40500 · Contributions - Individuals-TR	24.0%	205.00	1,000.00
40600 · Contributions - Corp-Temp Restr	0.0%	0.00	0.00
Total 40000 · Donations - Individuals	172.2%	13,044.49	11,500.00
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.0%	0.00	0.00
Total 41000 · Grant Income - Private	0.0%	0.00	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.0%	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.0%	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.0%	0.00	0.00
Total 42000 · Annual Dinner Income	0.0%	0.00	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	0.0%	0.00	0.00
45300 · Restore - Candle Sales	0.0%	0.00	0.00
45400 · Silent Aution		0.00	
Total 45000 · Repurposed Goods Income	0.0%	0.00	0.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.0%	0.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.0%	0.00	0.00
46302 · Online Sales - Candles	100.0%	20.00	0.00
46303 · Online Sales - T-Shirts	0.0%	31.98	0.00
46304 · Online Sales - Wood Products	0.0%	32.00	0.00
46305 · Miscellaneous Item	100.0%	88.77	0.00
Total 46300 · Online Sales	100.0%	172.75	0.00
Total 46000 · Product Sales	100.0%	172.75	0.00
49000 · Miscellaneous Income			
49100 · Interest Income	100.0%	20.07	0.00
49999 · Uncategorized Income	0.0%	0.00	0.00
49000 · Miscellaneous Income - Other	0.0%	0.00	0.00
Total 49000 · Miscellaneous Income	100.0%	20.07	0.00
Total Income	133.02%	13,237.31	11,500.00
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.0%	0.00	0.00
510002 · Cost of Goods - ReStore		0.00	
Total 51000 · Cost of Goods	0.0%	0.00	0.00
Total COGS	0.0%	0.00	0.00
Gross Profit	133.02%	13,237.31	11,500.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	% of Budget	Apr 18	Budget
62000 · Program Expenses			
62100 · Salary Expense	92.31%	13,636.14	13,537.50
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	91.45%	197.72	198.11
6211002 · Social Security Tax Expense	91.46%	845.45	847.08
6211004 · State Unemployment Tax	151.85%	204.08	368.89
62110 · Payroll Taxes - Other	100.0%	6.84	0.00
Total 62110 · Payroll Taxes	108.58%	1,254.09	1,414.08
62111 · Payroll Processing	131.5%	43.50	33.08
62114 · Contract Labor			
6211401 · PRN	105.3%	160.00	833.33
6211403 · Yoga	0.0%	350.00	166.67
6211404 · Other Therapy	0.0%	0.00	0.00
62114 · Contract Labor - Other	0.0%	0.00	0.00
Total 62114 · Contract Labor	87.75%	510.00	1,000.00
62115 · Resident Transitional Expense	0.0%	0.00	83.33
62117 · Staff Training	0.0%	0.00	143.58
62119 · Individual Education	0.0%	0.00	83.33
62120 · Medical Expense	31.46%	95.00	119.17
62130 · Medical - Prescription Drugs	61.03%	415.44	320.00
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	0.0%	0.00	83.33
6213102 · Staff Screens	0.0%	0.00	3.00
62131 · Drug & Alcohol Screens - Other	0.0%	0.00	0.00
Total 62131 · Drug & Alcohol Screens	0.0%	0.00	86.33
62132 · Dental Expense	0.0%	0.00	158.58
62140 · Mental Health & Counseling	0.0%	0.00	83.33
62145 · Vision Expense	0.0%	0.00	20.00
62150 · Curriculum	137.84%	37.06	58.33
62160 · Stipends	75.0%	110.00	166.67
62170 · Social Activities	45.66%	50.50	200.00
62171 · Participant Needs			
6217101 · Cell Phones	22.67%	0.00	100.00
6217102 · Cigarettes/Vapes	111.91%	252.43	290.67
6217103 · Clothing	33.35%	0.00	155.42
6217104 · Gifts/Incentives	53.95%	10.89	66.67
6217105 · Personal Items	42.82%	6.09	166.67
6217106 · Other	100.0%	316.84	0.00
62171 · Participant Needs - Other	0.0%	0.00	0.00
Total 62171 · Participant Needs	119.99%	586.25	779.43
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	0.0%	0.00	2.50
621722 · Legal Fees-Court Fees	43.16%	175.10	179.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Apr 18	Budget
621723 · Legal Fees-Attorney Fees	0.0%	0.00	83.33
Total 62172 · Legal Fees	29.2%	175.10	265.41
62180 · Transportation Expense			
621801 · Fuel	57.25%	187.02	300.00
621802 · Insurance	214.28%	0.00	116.67
621803 · Maintenance & Repairs	19.98%	0.00	150.00
621804 · Tags & License Fees	0.0%	0.00	10.83
621805 · Mileage	416.8%	100.50	10.00
621806 · Parking	0.0%	0.00	20.83
62180 · Transportation Expense - Other	0.0%	0.00	0.00
Total 62180 · Transportation Expense	81.11%	287.52	608.33
Total 62000 · Program Expenses	88.66%	17,200.60	19,160.48
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	0.0%	0.00	400.00
63020 · Annual Gala - Entertainment	0.0%	3,000.00	116.67
63030 · Annual Gala - Decor	0.0%	0.00	62.50
63040 · Annual Gala - Rentals	0.0%	0.00	250.00
63050 · Annual Gala - Other Expenses	0.0%	0.00	11.67
63060 · Annual Gala - Print Materials	0.0%	0.00	41.67
63070 · Annual Gala - Music	0.0%	0.00	100.00
Total 63000 · Fundraising Expenses	0.0%	3,000.00	982.51
64000 · General and Administrative			
64100 · GA - Office Supplies	1,659.3%	885.92	54.17
64200 · GA - Technology Expenses	156.16%	59.00	89.58
64250 · GA - Staff Luncheons/Incentives	49.86%	20.00	133.33
64300 · GA - Training & Development			
643010 · Volunteer Training	239.95%	0.00	16.67
643011 · Training & Development - Other	0.0%	0.00	41.67
64300 · GA - Training & Development - Other		0.00	
Total 64300 · GA - Training & Development	68.56%	0.00	58.34
64306 · GA - Cell Phones	100.0%	62.00	30.00
64350 · GA - Dues & Memberships	0.0%	0.00	12.50
64400 · GA - Board Insurance	26.57%	0.00	94.08
64450 · GA - Professional Fees	0.0%	0.00	16.67
64500 · GA - Audit & Accounting	0.0%	0.00	122.92
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	105.45%	121.88	121.67
645502 · GA - Postage & PO Boxes	0.0%	63.50	33.33
645503 · GA - Bank Fees	0.0%	0.00	10.00
645504 · GA - Donations to Hmn Traf Orgs	0.0%	0.00	0.00
645505 · GA - Due Dilligence on Property	0.0%	0.00	0.00
645506 · GA - Licensing & Fees	0.0%	20.47	15.00
645507 · GA - Marketing	0.0%	0.00	16.67
645508 · GA - Storage	0.0%	0.00	0.00

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	% of Budget	Apr 18	Budget
645509 · GA - Travel/Conferences & Aware	5.44%	0.00	166.67
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	183.27%	124.09	48.00
6455102 · Loan #600530000	182.13%	192.70	75.00
Total 645510 · GA - Bank - Interest	182.58%	316.79	123.00
645599 · GA - Administrative Exp - Other	3.53%	0.00	30.00
64550 · GA - Administrative Expense - Other		0.00	
Total 64550 · GA - Administrative Expense	70.3%	522.64	516.34
64000 · General and Administrative - Other		24.75	
Total 64000 · General and Administrative	138.59%	1,574.31	1,127.93
65000 · ReStore			
65010 · ReStore - Marketing	0.0%	0.00	0.00
65020 · ReStore - Supplies - Repurpose	0.0%	0.00	166.67
65030 · ReStore - Tithe	0.0%	0.00	0.00
65040 · ReStore - Shipping	0.0%	0.00	0.00
Total 65000 · ReStore	0.0%	0.00	166.67
67000 · Catering			
67010 · Catering - Marketing	0.0%	0.00	0.00
67020 · Catering - Food	0.0%	0.00	0.00
67030 · Catering - Supplies	0.0%	0.00	0.00
Total 67000 · Catering	0.0%	0.00	0.00
67400 · T-shirt Expense	0.0%	0.00	108.33
67500 · Sales Tax - Manual		0.00	
67800 · Fundraising Expense - MISC.	0.0%	0.00	170.83
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.0%	0.00	0.00
68020 · OE - Property Insurance	0.0%	0.00	974.17
68021 · OE - Property Tax	0.0%	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.0%	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.0%	0.00	0.00
681102 · Deck for Apt.	0.0%	0.00	0.00
681103 · OE - Maintenance - Other	159.41%	42.71	333.33
681104 · Appliance & Equipment Replacemt		0.00	
68110 · OE - Maintenance - Other		0.00	
Total 68110 · OE - Maintenance	159.41%	42.71	333.33
68120 · OE - Decor & Furniture	0.0%	0.00	75.00
68130 · OE - Food	88.57%	1,921.42	2,036.00
68140 · OE - Dish TV	138.0%	50.35	86.00
68150 · OE - ATT Phone/Internet	100.24%	176.93	177.08
68160 · OE - Electric & Gas			
681601 · OE - Electric	142.9%	501.95	552.75
681602 · OE - Gas	0.0%	0.00	0.00
Total 68160 · OE - Electric & Gas	142.9%	501.95	552.75

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Apr 18	Budget
68161 · OE - Security Light	0.0%	0.00	0.00
68162 · OE - Security Monitoring	300.0%	0.00	23.00
68170 · OE - Water	68.62%	148.84	182.08
68180 · OE - Pest Control	0.0%	0.00	100.00
68190 · OE - Trash Service	100.32%	109.99	110.00
68200 · OE - House Supplies	49.64%	134.81	165.83
Total 68000 · Occupancy Expense	79.07%	3,087.00	4,815.24
70000 · Other Account	0.0%	2,640.48	0.00
Total Expense	84.27%	27,502.39	26,531.99
Net Ordinary Income	57.08%	-14,265.08	-15,031.99
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.0%	0.00	2,209.10
72000 · Amortization Expense	0.0%	0.00	163.33
Total Other Expense	0.0%	0.00	2,372.43
Net Other Income	0.0%	0.00	-2,372.43
Net Income	50.1%	-14,265.08	-17,404.42

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>May 18</u>
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	4,305.00	243.5%	4,555.43
40200 · Contributins - Corp & Fond. Unr	-1,965.51	73.79%	2,452.96
40500 · Contributions - Individuals-TR	-795.00	20.5%	1,005.00
40600 · Contributions - Corp-Temp Restr	0.00	0.0%	0.00
Total 40000 · Donations - Individuals	1,544.49	113.43%	8,013.39
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.00	0.0%	0.00
Total 41000 · Grant Income - Private	0.00	0.0%	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.00	0.0%	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.0%	0.00
42510 · Annual Dinner Event Sponsor	0.00	0.0%	12,000.00
Total 42000 · Annual Dinner Income	0.00	0.0%	12,000.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	0.00	0.0%	0.00
45300 · Restore - Candle Sales	0.00	0.0%	0.00
45400 · Silent Aution			0.00
Total 45000 · Repurposed Goods Income	0.00	0.0%	0.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.00	0.0%	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.0%	0.00
46302 · Online Sales - Candles	20.00	100.0%	0.00
46303 · Online Sales - T-Shirts	31.98	100.0%	0.00
46304 · Online Sales - Wood Products	32.00	100.0%	24.00
46305 · Miscellaneous Item	88.77	100.0%	25.58
Total 46300 · Online Sales	172.75	100.0%	49.58
Total 46000 · Product Sales	172.75	100.0%	49.58
49000 · Miscellaneous Income			
49100 · Interest Income	20.07	100.0%	21.82
49999 · Uncategorized Income	0.00	0.0%	0.00
49000 · Miscellaneous Income - Other	0.00	0.0%	0.00
Total 49000 · Miscellaneous Income	20.07	100.0%	21.82
Total Income	1,737.31	115.11%	20,084.79
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.00	0.0%	0.00
510002 · Cost of Goods - ReStore			0.00
Total 51000 · Cost of Goods	0.00	0.0%	0.00
Total COGS	0.00	0.0%	0.00
Gross Profit	1,737.31	115.11%	20,084.79

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	\$ Over Budget	% of Budget	May 18
62000 · Program Expenses			
62100 · Salary Expense	98.64	100.73%	19,734.21
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	-0.39	99.8%	286.16
6211002 · Social Security Tax Expense	-1.63	99.81%	1,223.51
6211004 · State Unemployment Tax	-164.81	55.32%	178.73
62110 · Payroll Taxes - Other	6.84	100.0%	5.94
Total 62110 · Payroll Taxes	-159.99	88.69%	1,694.34
62111 · Payroll Processing	10.42	131.5%	40.00
62114 · Contract Labor			
6211401 · PRN	-673.33	19.2%	0.00
6211403 · Yoga	183.33	210.0%	0.00
6211404 · Other Therapy	0.00	0.0%	0.00
62114 · Contract Labor - Other	0.00	0.0%	0.00
Total 62114 · Contract Labor	-490.00	51.0%	0.00
62115 · Resident Transitional Expense	-83.33	0.0%	30.27
62117 · Staff Training	-143.58	0.0%	0.00
62119 · Individual Education	-83.33	0.0%	100.00
62120 · Medical Expense	-24.17	79.72%	404.15
62130 · Medical - Prescription Drugs	95.44	129.83%	637.75
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	-83.33	0.0%	125.75
6213102 · Staff Screens	-3.00	0.0%	0.00
62131 · Drug & Alcohol Screens - Other	0.00	0.0%	0.00
Total 62131 · Drug & Alcohol Screens	-86.33	0.0%	125.75
62132 · Dental Expense	-158.58	0.0%	0.00
62140 · Mental Health & Counseling	-83.33	0.0%	0.00
62145 · Vision Expense	-20.00	0.0%	0.00
62150 · Curriculum	-21.27	63.54%	20.00
62160 · Stipends	-56.67	66.0%	120.00
62170 · Social Activities	-149.50	25.25%	56.00
62171 · Participant Needs			
6217101 · Cell Phones	-100.00	0.0%	0.00
6217102 · Cigarettes/Vapes	-38.24	86.84%	256.68
6217103 · Clothing	-155.42	0.0%	212.69
6217104 · Gifts/Incentives	-55.78	16.33%	67.65
6217105 · Personal Items	-160.58	3.65%	0.00
6217106 · Other	316.84	100.0%	214.07
62171 · Participant Needs - Other	0.00	0.0%	84.40
Total 62171 · Participant Needs	-193.18	75.22%	835.49
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	-2.50	0.0%	40.00
621722 · Legal Fees-Court Fees	-4.48	97.51%	180.25

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	May 18
621723 · Legal Fees-Attorney Fees	-83.33	0.0%	0.00
Total 62172 · Legal Fees	-90.31	65.97%	220.25
62180 · Transportation Expense			
621801 · Fuel	-112.98	62.34%	227.22
621802 · Insurance	-116.67	0.0%	0.00
621803 · Maintenance & Repairs	-150.00	0.0%	418.83
621804 · Tags & License Fees	-10.83	0.0%	66.56
621805 · Mileage	90.50	1,005.0%	0.00
621806 · Parking	-20.83	0.0%	17.00
62180 · Transportation Expense - Other	0.00	0.0%	0.00
Total 62180 · Transportation Expense	-320.81	47.26%	729.61
Total 62000 · Program Expenses	-1,959.88	89.77%	24,747.82
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	-400.00	0.0%	0.00
63020 · Annual Gala - Entertainment	2,883.33	2,571.36%	0.00
63030 · Annual Gala - Decor	-62.50	0.0%	0.00
63040 · Annual Gala - Rentals	-250.00	0.0%	0.00
63050 · Annual Gala - Other Expenses	-11.67	0.0%	0.00
63060 · Annual Gala - Print Materials	-41.67	0.0%	0.00
63070 · Annual Gala - Music	-100.00	0.0%	0.00
Total 63000 · Fundraising Expenses	2,017.49	305.34%	0.00
64000 · General and Administrative			
64100 · GA - Office Supplies	831.75	1,635.44%	198.79
64200 · GA - Technology Expenses	-30.58	65.86%	59.00
64250 · GA - Staff Luncheons/Incentives	-113.33	15.0%	82.85
64300 · GA - Training & Development			
643010 · Volunteer Training	-16.67	0.0%	0.00
643011 · Training & Development - Other	-41.67	0.0%	0.00
64300 · GA - Training & Development - Other			0.00
Total 64300 · GA - Training & Development	-58.34	0.0%	0.00
64306 · GA - Cell Phones	32.00	206.67%	70.00
64350 · GA - Dues & Memberships	-12.50	0.0%	0.00
64400 · GA - Board Insurance	-94.08	0.0%	0.00
64450 · GA - Professional Fees	-16.67	0.0%	0.00
64500 · GA - Audit & Accounting	-122.92	0.0%	0.00
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	0.21	100.17%	243.16
645502 · GA - Postage & PO Boxes	30.17	190.52%	34.00
645503 · GA - Bank Fees	-10.00	0.0%	0.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.0%	0.00
645505 · GA - Due Dilligence on Property	0.00	0.0%	0.00
645506 · GA - Licensing & Fees	5.47	136.47%	0.00
645507 · GA - Marketing	-16.67	0.0%	0.00
645508 · GA - Storage	0.00	0.0%	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	May 18
645509 · GA - Travel/Conferences & Aware	-166.67	0.0%	500.60
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	76.09	258.52%	141.38
6455102 · Loan #600530000	117.70	256.93%	219.54
Total 645510 · GA - Bank - Interest	193.79	257.55%	360.92
645599 · GA - Administrative Exp - Other	-30.00	0.0%	0.00
64550 · GA - Administrative Expense - Other			0.00
Total 64550 · GA - Administrative Expense	6.30	101.22%	1,138.68
64000 · General and Administrative - Other			0.00
Total 64000 · General and Administrative	446.38	139.58%	1,549.32
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.0%	0.00
65020 · ReStore - Supplies - Repurpose	-166.67	0.0%	0.00
65030 · ReStore - Tithe	0.00	0.0%	0.00
65040 · ReStore - Shipping	0.00	0.0%	0.00
Total 65000 · ReStore	-166.67	0.0%	0.00
67000 · Catering			
67010 · Catering - Marketing	0.00	0.0%	0.00
67020 · Catering - Food	0.00	0.0%	0.00
67030 · Catering - Supplies	0.00	0.0%	0.00
Total 67000 · Catering	0.00	0.0%	0.00
67400 · T-shirt Expense	-108.33	0.0%	0.00
67500 · Sales Tax - Manual			0.00
67800 · Fundraising Expense - MISC.	-170.83	0.0%	0.00
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.0%	0.00
68020 · OE - Property Insurance	-974.17	0.0%	3,292.00
68021 · OE - Property Tax	0.00	0.0%	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.0%	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.0%	0.00
681102 · Deck for Apt.	0.00	0.0%	0.00
681103 · OE - Maintenance - Other	-290.62	12.81%	170.00
681104 · Appliance & Equipment Replacemt			0.00
68110 · OE - Maintenance - Other			0.00
Total 68110 · OE - Maintenance	-290.62	12.81%	170.00
68120 · OE - Decor & Furniture	-75.00	0.0%	25.53
68130 · OE - Food	-114.58	94.37%	1,915.83
68140 · OE - Dish TV	-35.65	58.55%	50.35
68150 · OE - ATT Phone/Internet	-0.15	99.92%	192.26
68160 · OE - Electric & Gas			
681601 · OE - Electric	-50.80	90.81%	480.73
681602 · OE - Gas	0.00	0.0%	0.00
Total 68160 · OE - Electric & Gas	-50.80	90.81%	480.73

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	May 18
68161 · OE - Security Light	0.00	0.0%	0.00
68162 · OE - Security Monitoring	-23.00	0.0%	0.00
68170 · OE - Water	-33.24	81.74%	189.16
68180 · OE - Pest Control	-100.00	0.0%	85.00
68190 · OE - Trash Service	-0.01	99.99%	110.05
68200 · OE - House Supplies	-31.02	81.29%	2.48
Total 68000 · Occupancy Expense	-1,728.24	64.11%	6,513.39
70000 · Other Account	2,640.48	100.0%	0.00
Total Expense	970.40	103.66%	32,810.53
Net Ordinary Income	766.91	94.9%	-12,725.74
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	-2,209.10	0.0%	0.00
72000 · Amortization Expense	-163.33	0.0%	0.00
Total Other Expense	-2,372.43	0.0%	0.00
Net Other Income	2,372.43	0.0%	0.00
Net Income	3,139.34	81.96%	-12,725.74

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense		
Income		
40000 · Donations - Individuals		
40100 · Contributions - Individuals Unr	7,000.00	-2,444.57
40200 · Contributins - Corp & Fond. Unr	10,500.00	-8,047.04
40500 · Contributions - Individuals-TR	1,000.00	5.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00
Total 40000 · Donations - Individuals	18,500.00	-10,486.61
41000 · Grant Income - Private		
41100 · Grants - Private - Unrestricted	1,500.00	-1,500.00
Total 41000 · Grant Income - Private	1,500.00	-1,500.00
42000 · Annual Dinner Income		
42100 · Annual Dinner Ticket Sales	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.00	12,000.00
Total 42000 · Annual Dinner Income	0.00	12,000.00
45000 · Repurposed Goods Income		
45100 · ReStore - Repuprosed Goods Inc.	0.00	0.00
45300 · Restore - Candle Sales	0.00	0.00
45400 · Silent Aution		
Total 45000 · Repurposed Goods Income	0.00	0.00
46000 · Product Sales		
46200 · Farm to Table - Packaged Prod.	0.00	0.00
46300 · Online Sales		
46301 · Online Sales - Books	0.00	0.00
46302 · Online Sales - Candles	0.00	0.00
46303 · Online Sales - T-Shirts	0.00	0.00
46304 · Online Sales - Wood Products	0.00	24.00
46305 · Miscellaneous Item	0.00	25.58
Total 46300 · Online Sales	0.00	49.58
Total 46000 · Product Sales	0.00	49.58
49000 · Miscellaneous Income		
49100 · Interest Income	0.00	21.82
49999 · Uncategorized Income	0.00	0.00
49000 · Miscellaneous Income - Other	0.00	0.00
Total 49000 · Miscellaneous Income	0.00	21.82
Total Income	20,000.00	84.79
Cost of Goods Sold		
51000 · Cost of Goods		
510001 · Cost of Goods - Online Sales	0.00	0.00
510002 · Cost of Goods - ReStore		
Total 51000 · Cost of Goods	0.00	0.00
Total COGS	0.00	0.00
Gross Profit	20,000.00	84.79

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	Budget	\$ Over Budget
62000 · Program Expenses		
62100 · Salary Expense	13,537.50	6,196.71
62110 · Payroll Taxes		
6211001 · Medicare Taxes Expense	198.11	88.05
6211002 · Social Security Tax Expense	847.08	376.43
6211004 · State Unemployment Tax	368.89	-190.16
62110 · Payroll Taxes - Other	0.00	5.94
Total 62110 · Payroll Taxes	1,414.08	280.26
62111 · Payroll Processing	33.08	6.92
62114 · Contract Labor		
6211401 · PRN	833.33	-833.33
6211403 · Yoga	166.67	-166.67
6211404 · Other Therapy	0.00	0.00
62114 · Contract Labor - Other	0.00	0.00
Total 62114 · Contract Labor	1,000.00	-1,000.00
62115 · Resident Transitional Expense	83.33	-53.06
62117 · Staff Training	143.58	-143.58
62119 · Individual Education	83.33	16.67
62120 · Medical Expense	119.17	284.98
62130 · Medical - Prescription Drugs	320.00	317.75
62131 · Drug & Alcohol Screens		
6213101 · Resident Screens	83.33	42.42
6213102 · Staff Screens	3.00	-3.00
62131 · Drug & Alcohol Screens - Other	0.00	0.00
Total 62131 · Drug & Alcohol Screens	86.33	39.42
62132 · Dental Expense	158.58	-158.58
62140 · Mental Health & Counseling	83.33	-83.33
62145 · Vision Expense	20.00	-20.00
62150 · Curriculum	58.33	-38.33
62160 · Stipends	166.67	-46.67
62170 · Social Activities	200.00	-144.00
62171 · Participant Needs		
6217101 · Cell Phones	100.00	-100.00
6217102 · Cigarettes/Vapes	290.67	-33.99
6217103 · Clothing	155.42	57.27
6217104 · Gifts/Incentives	66.67	0.98
6217105 · Personal Items	166.67	-166.67
6217106 · Other	0.00	214.07
62171 · Participant Needs - Other	0.00	84.40
Total 62171 · Participant Needs	779.43	56.06
62172 · Legal Fees		
621721 · Legal Fees-Social Services Fees	2.50	37.50
621722 · Legal Fees-Court Fees	179.58	0.67

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
621723 · Legal Fees-Attorney Fees	83.33	-83.33
Total 62172 · Legal Fees	265.41	-45.16
62180 · Transportation Expense		
621801 · Fuel	300.00	-72.78
621802 · Insurance	116.67	-116.67
621803 · Maintenance & Repairs	150.00	268.83
621804 · Tags & License Fees	10.83	55.73
621805 · Mileage	10.00	-10.00
621806 · Parking	20.83	-3.83
62180 · Transportation Expense - Other	0.00	0.00
Total 62180 · Transportation Expense	608.33	121.28
Total 62000 · Program Expenses	19,160.48	5,587.34
63000 · Fundraising Expenses		
63010 · Annual Gala - Food	400.00	-400.00
63020 · Annual Gala - Entertainment	116.67	-116.67
63030 · Annual Gala - Decor	62.50	-62.50
63040 · Annual Gala - Rentals	250.00	-250.00
63050 · Annual Gala - Other Expenses	11.67	-11.67
63060 · Annual Gala - Print Materials	41.67	-41.67
63070 · Annual Gala - Music	100.00	-100.00
Total 63000 · Fundraising Expenses	982.51	-982.51
64000 · General and Administrative		
64100 · GA - Office Supplies	54.17	144.62
64200 · GA - Technology Expenses	89.58	-30.58
64250 · GA - Staff Luncheons/Incentives	133.33	-50.48
64300 · GA - Training & Development		
643010 · Volunteer Training	16.67	-16.67
643011 · Training & Development - Other	41.67	-41.67
64300 · GA - Training & Development - Other		
Total 64300 · GA - Training & Development	58.34	-58.34
64306 · GA - Cell Phones	30.00	40.00
64350 · GA - Dues & Memberships	12.50	-12.50
64400 · GA - Board Insurance	94.08	-94.08
64450 · GA - Professional Fees	16.67	-16.67
64500 · GA - Audit & Accounting	122.92	-122.92
64550 · GA - Administrative Expense		
645500 · GA - Online Processing Fees	121.67	121.49
645502 · GA - Postage & PO Boxes	33.33	0.67
645503 · GA - Bank Fees	10.00	-10.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00
645506 · GA - Licensing & Fees	15.00	-15.00
645507 · GA - Marketing	16.67	-16.67
645508 · GA - Storage	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
645509 · GA - Travel/Conferences & Aware	166.67	333.93
645510 · GA - Bank - Interest		
6455101 · Loan #600530030	48.00	93.38
6455102 · Loan #600530000	75.00	144.54
Total 645510 · GA - Bank - Interest	123.00	237.92
645599 · GA - Administrative Exp - Other	30.00	-30.00
64550 · GA - Administrative Expense - Other		
Total 64550 · GA - Administrative Expense	516.34	622.34
64000 · General and Administrative - Other		
Total 64000 · General and Administrative	1,127.93	421.39
65000 · ReStore		
65010 · ReStore - Marketing	0.00	0.00
65020 · ReStore - Supplies - Repurpose	166.67	-166.67
65030 · ReStore - Tithe	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00
Total 65000 · ReStore	166.67	-166.67
67000 · Catering		
67010 · Catering - Marketing	0.00	0.00
67020 · Catering - Food	0.00	0.00
67030 · Catering - Supplies	0.00	0.00
Total 67000 · Catering	0.00	0.00
67400 · T-shirt Expense	108.33	-108.33
67500 · Sales Tax - Manual		
67800 · Fundraising Expense - MISC.	170.83	-170.83
68000 · Occupancy Expense		
68010 · OE - Lease/Debt Service	0.00	0.00
68020 · OE - Property Insurance	974.17	2,317.83
68021 · OE - Property Tax	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00
68110 · OE - Maintenance		
681101 · Insurance Repairs/Reimbursement	0.00	0.00
681102 · Deck for Apt.	0.00	0.00
681103 · OE - Maintenance - Other	333.33	-163.33
681104 · Appliance & Equipment Replacemt		
68110 · OE - Maintenance - Other		
Total 68110 · OE - Maintenance	333.33	-163.33
68120 · OE - Decor & Furniture	75.00	-49.47
68130 · OE - Food	2,036.00	-120.17
68140 · OE - Dish TV	86.00	-35.65
68150 · OE - ATT Phone/Internet	177.08	15.18
68160 · OE - Electric & Gas		
681601 · OE - Electric	552.75	-72.02
681602 · OE - Gas	0.00	0.00
Total 68160 · OE - Electric & Gas	552.75	-72.02

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
68161 · OE - Security Light	0.00	0.00
68162 · OE - Security Monitoring	23.00	-23.00
68170 · OE - Water	182.08	7.08
68180 · OE - Pest Control	100.00	-15.00
68190 · OE - Trash Service	110.00	0.05
68200 · OE - House Supplies	165.83	-163.35
Total 68000 · Occupancy Expense	4,815.24	1,698.15
70000 · Other Account	0.00	0.00
Total Expense	26,531.99	6,278.54
Net Ordinary Income	-6,531.99	-6,193.75
Other Income/Expense		
Other Expense		
71000 · Depreciation Expense	2,209.10	-2,209.10
72000 · Amortization Expense	163.33	-163.33
Total Other Expense	2,372.43	-2,372.43
Net Other Income	-2,372.43	2,372.43
Net Income	-8,904.42	-3,821.32

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Jun 18	Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	65.08%	2,135.00	3,000.00
40200 · Contributins - Corp & Fond. Unr	23.36%	25,281.15	27,250.00
40500 · Contributions - Individuals-TR	100.5%	320.00	800.00
40600 · Contributions - Corp-Temp Restr	0.0%	0.00	0.00
Total 40000 · Donations - Individuals	43.32%	27,736.15	31,050.00
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.0%	0.00	2,500.00
Total 41000 · Grant Income - Private	0.0%	0.00	2,500.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.0%	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.0%	0.00	0.00
42510 · Annual Dinner Event Sponsor	100.0%	0.00	0.00
Total 42000 · Annual Dinner Income	100.0%	0.00	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	0.0%	0.00	200.00
45300 · Restore - Candle Sales	0.0%	0.00	0.00
45400 · Silent Aution		0.00	
Total 45000 · Repurposed Goods Income	0.0%	0.00	200.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.0%	0.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.0%	0.00	0.00
46302 · Online Sales - Candles	0.0%	0.00	0.00
46303 · Online Sales - T-Shirts	0.0%	79.96	50.00
46304 · Online Sales - Wood Products	100.0%	0.00	0.00
46305 · Miscellaneous Item	100.0%	0.00	0.00
Total 46300 · Online Sales	100.0%	79.96	50.00
Total 46000 · Product Sales	100.0%	79.96	50.00
49000 · Miscellaneous Income			
49100 · Interest Income	100.0%	19.23	0.00
49999 · Uncategorized Income	0.0%	0.00	0.00
49000 · Miscellaneous Income - Other	0.0%	0.00	0.00
Total 49000 · Miscellaneous Income	100.0%	19.23	0.00
Total Income	100.42%	27,835.34	33,800.00
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.0%	0.00	0.00
510002 · Cost of Goods - ReStore		0.00	
Total 51000 · Cost of Goods	0.0%	0.00	0.00
Total COGS	0.0%	0.00	0.00
Gross Profit	100.42%	27,835.34	33,800.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	% of Budget	Jun 18	Budget
62000 · Program Expenses			
62100 · Salary Expense	145.77%	19,474.21	13,537.50
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	144.45%	282.36	198.11
6211002 · Social Security Tax Expense	144.44%	1,207.41	847.08
6211004 · State Unemployment Tax	48.45%	141.30	368.89
62110 · Payroll Taxes - Other	100.0%	4.38	0.00
Total 62110 · Payroll Taxes	119.82%	1,635.45	1,414.08
62111 · Payroll Processing	120.92%	52.00	33.08
62114 · Contract Labor			
6211401 · PRN	0.0%	57.50	833.33
6211403 · Yoga	0.0%	250.00	166.67
6211404 · Other Therapy	0.0%	0.00	0.00
62114 · Contract Labor - Other	0.0%	0.00	0.00
Total 62114 · Contract Labor	0.0%	307.50	1,000.00
62115 · Resident Transitional Expense	36.33%	1,005.15	83.33
62117 · Staff Training	0.0%	0.00	143.58
62119 · Individual Education	120.01%	0.00	83.33
62120 · Medical Expense	339.14%	0.00	119.17
62130 · Medical - Prescription Drugs	199.3%	216.43	320.00
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	150.91%	697.40	83.33
6213102 · Staff Screens	0.0%	0.00	3.00
62131 · Drug & Alcohol Screens - Other	0.0%	0.00	0.00
Total 62131 · Drug & Alcohol Screens	145.66%	697.40	86.33
62132 · Dental Expense	0.0%	0.00	158.58
62140 · Mental Health & Counseling	0.0%	0.00	83.33
62145 · Vision Expense	0.0%	0.00	20.00
62150 · Curriculum	34.29%	0.00	58.33
62160 · Stipends	72.0%	85.00	166.67
62170 · Social Activities	28.0%	584.73	200.00
62171 · Participant Needs			
6217101 · Cell Phones	0.0%	0.00	100.00
6217102 · Cigarettes/Vapes	88.31%	69.56	290.67
6217103 · Clothing	136.85%	39.27	155.42
6217104 · Gifts/Incentives	101.47%	0.00	66.67
6217105 · Personal Items	0.0%	90.62	166.67
6217106 · Other	100.0%	30.00	0.00
62171 · Participant Needs - Other	100.0%	47.67	0.00
Total 62171 · Participant Needs	107.19%	277.12	779.43
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	1,600.0%	28.00	2.50
621722 · Legal Fees-Court Fees	100.37%	180.25	179.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Jun 18	Budget
621723 · Legal Fees-Attorney Fees	0.0%	0.00	83.33
Total 62172 · Legal Fees	82.99%	208.25	265.41
62180 · Transportation Expense			
621801 · Fuel	75.74%	312.96	300.00
621802 · Insurance	0.0%	0.00	116.67
621803 · Maintenance & Repairs	279.22%	4.14	150.00
621804 · Tags & License Fees	614.59%	0.00	10.83
621805 · Mileage	0.0%	0.00	10.00
621806 · Parking	81.61%	22.00	20.83
62180 · Transportation Expense - Other	0.0%	0.00	0.00
Total 62180 · Transportation Expense	119.94%	339.10	608.33
Total 62000 · Program Expenses	129.16%	24,882.34	19,160.48
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	0.0%	0.00	400.00
63020 · Annual Gala - Entertainment	0.0%	439.96	116.67
63030 · Annual Gala - Decor	0.0%	0.00	62.50
63040 · Annual Gala - Rentals	0.0%	0.00	250.00
63050 · Annual Gala - Other Expenses	0.0%	0.00	11.67
63060 · Annual Gala - Print Materials	0.0%	0.00	41.67
63070 · Annual Gala - Music	0.0%	0.00	100.00
Total 63000 · Fundraising Expenses	0.0%	439.96	982.51
64000 · General and Administrative			
64100 · GA - Office Supplies	366.97%	0.00	54.17
64200 · GA - Technology Expenses	65.86%	59.00	89.58
64250 · GA - Staff Luncheons/Incentives	62.14%	490.56	133.33
64300 · GA - Training & Development			
643010 · Volunteer Training	0.0%	60.00	16.67
643011 · Training & Development - Other	0.0%	121.04	41.67
64300 · GA - Training & Development - Other		0.00	
Total 64300 · GA - Training & Development	0.0%	181.04	58.34
64306 · GA - Cell Phones	233.33%	70.00	30.00
64350 · GA - Dues & Memberships	0.0%	0.00	12.50
64400 · GA - Board Insurance	0.0%	0.00	94.08
64450 · GA - Professional Fees	0.0%	0.00	16.67
64500 · GA - Audit & Accounting	0.0%	0.00	122.92
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	199.85%	116.03	121.67
645502 · GA - Postage & PO Boxes	102.01%	7.25	33.33
645503 · GA - Bank Fees	0.0%	0.00	10.00
645504 · GA - Donations to Hmn Traf Orgs	0.0%	0.00	0.00
645505 · GA - Due Dilligence on Property	0.0%	0.00	0.00
645506 · GA - Licensing & Fees	0.0%	0.00	15.00
645507 · GA - Marketing	0.0%	0.00	16.67
645508 · GA - Storage	0.0%	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Jun 18	Budget
645509 · GA - Travel/Conferences & Aware	300.35%	0.00	166.67
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	294.54%	146.08	48.00
6455102 · Loan #600530000	292.72%	226.86	75.00
Total 645510 · GA - Bank - Interest	293.43%	372.94	123.00
645599 · GA - Administrative Exp - Other	0.0%	0.00	30.00
64550 · GA - Administrative Expense - Other		0.00	
Total 64550 · GA - Administrative Expense	220.53%	496.22	516.34
64000 · General and Administrative - Other		0.00	
Total 64000 · General and Administrative	137.36%	1,296.82	1,127.93
65000 · ReStore			
65010 · ReStore - Marketing	0.0%	0.00	0.00
65020 · ReStore - Supplies - Repurpose	0.0%	0.00	166.67
65030 · ReStore - Tithe	0.0%	0.00	0.00
65040 · ReStore - Shipping	0.0%	0.00	0.00
Total 65000 · ReStore	0.0%	0.00	166.67
67000 · Catering			
67010 · Catering - Marketing	0.0%	0.00	0.00
67020 · Catering - Food	0.0%	0.00	0.00
67030 · Catering - Supplies	0.0%	0.00	0.00
Total 67000 · Catering	0.0%	0.00	0.00
67400 · T-shirt Expense	0.0%	0.00	108.33
67500 · Sales Tax - Manual		0.00	
67800 · Fundraising Expense - MISC.	0.0%	0.00	170.83
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.0%	0.00	0.00
68020 · OE - Property Insurance	337.93%	0.00	974.17
68021 · OE - Property Tax	0.0%	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.0%	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.0%	0.00	0.00
681102 · Deck for Apt.	0.0%	0.00	0.00
681103 · OE - Maintenance - Other	51.0%	0.00	333.33
681104 · Appliance & Equipment Replacemt		0.00	
68110 · OE - Maintenance - Other		775.38	
Total 68110 · OE - Maintenance	51.0%	775.38	333.33
68120 · OE - Decor & Furniture	34.04%	34.39	75.00
68130 · OE - Food	94.1%	1,615.90	2,036.00
68140 · OE - Dish TV	58.55%	50.35	86.00
68150 · OE - ATT Phone/Internet	108.57%	176.93	177.08
68160 · OE - Electric & Gas			
681601 · OE - Electric	86.97%	508.69	552.75
681602 · OE - Gas	0.0%	0.00	0.00
Total 68160 · OE - Electric & Gas	86.97%	508.69	552.75

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	% of Budget	Jun 18	Budget
68161 · OE - Security Light	0.0%	0.00	0.00
68162 · OE - Security Monitoring	0.0%	0.00	23.00
68170 · OE - Water	103.89%	204.39	182.08
68180 · OE - Pest Control	85.0%	85.00	100.00
68190 · OE - Trash Service	100.05%	111.26	110.00
68200 · OE - House Supplies	1.5%	93.31	165.83
Total 68000 · Occupancy Expense	135.27%	3,655.60	4,815.24
70000 · Other Account	0.0%	0.00	0.00
Total Expense	123.66%	30,274.72	26,531.99
Net Ordinary Income	194.82%	-2,439.38	7,268.01
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.0%	0.00	2,209.10
72000 · Amortization Expense	0.0%	0.00	163.33
Total Other Expense	0.0%	0.00	2,372.43
Net Other Income	0.0%	0.00	-2,372.43
Net Income	142.92%	-2,439.38	4,895.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Jul 18</u>
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	-865.00	71.17%	2,590.00
40200 · Contributins - Corp & Fond. Unr	-1,968.85	92.78%	6,489.65
40500 · Contributions - Individuals-TR	-480.00	40.0%	430.00
40600 · Contributions - Corp-Temp Restr	0.00	0.0%	0.00
Total 40000 · Donations - Individuals	-3,313.85	89.33%	9,509.65
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	-2,500.00	0.0%	0.00
Total 41000 · Grant Income - Private	-2,500.00	0.0%	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.00	0.0%	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.0%	800.00
42510 · Annual Dinner Event Sponsor	0.00	0.0%	1,000.00
Total 42000 · Annual Dinner Income	0.00	0.0%	1,800.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	-200.00	0.0%	120.00
45300 · Restore - Candle Sales	0.00	0.0%	0.00
45400 · Silent Aution			0.00
Total 45000 · Repurposed Goods Income	-200.00	0.0%	120.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.00	0.0%	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.0%	0.00
46302 · Online Sales - Candles	0.00	0.0%	0.00
46303 · Online Sales - T-Shirts	29.96	159.92%	0.00
46304 · Online Sales - Wood Products	0.00	0.0%	0.00
46305 · Miscellaneous Item	0.00	0.0%	137.00
Total 46300 · Online Sales	29.96	159.92%	137.00
Total 46000 · Product Sales	29.96	159.92%	137.00
49000 · Miscellaneous Income			
49100 · Interest Income	19.23	100.0%	21.15
49999 · Uncategorized Income	0.00	0.0%	0.00
49000 · Miscellaneous Income - Other	0.00	0.0%	0.00
Total 49000 · Miscellaneous Income	19.23	100.0%	21.15
Total Income	-5,964.66	82.35%	11,587.80
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.00	0.0%	540.00
510002 · Cost of Goods - ReStore			0.00
Total 51000 · Cost of Goods	0.00	0.0%	540.00
Total COGS	0.00	0.0%	540.00
Gross Profit	-5,964.66	82.35%	11,047.80

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	\$ Over Budget	% of Budget	Jul 18
62000 · Program Expenses			
62100 · Salary Expense	5,936.71	143.85%	13,666.14
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	84.25	142.53%	198.15
6211002 · Social Security Tax Expense	360.33	142.54%	848.63
6211004 · State Unemployment Tax	-227.59	38.3%	31.59
62110 · Payroll Taxes - Other	4.38	100.0%	0.00
Total 62110 · Payroll Taxes	221.37	115.66%	1,078.37
62111 · Payroll Processing	18.92	157.2%	43.50
62114 · Contract Labor			
6211401 · PRN	-775.83	6.9%	80.00
6211403 · Yoga	83.33	150.0%	0.00
6211404 · Other Therapy	0.00	0.0%	0.00
62114 · Contract Labor - Other	0.00	0.0%	0.00
Total 62114 · Contract Labor	-692.50	30.75%	80.00
62115 · Resident Transitional Expense	921.82	1,206.23%	0.00
62117 · Staff Training	-143.58	0.0%	42.00
62119 · Individual Education	-83.33	0.0%	0.00
62120 · Medical Expense	-119.17	0.0%	30.00
62130 · Medical - Prescription Drugs	-103.57	67.63%	156.98
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	614.07	836.91%	0.00
6213102 · Staff Screens	-3.00	0.0%	0.00
62131 · Drug & Alcohol Screens - Other	0.00	0.0%	0.00
Total 62131 · Drug & Alcohol Screens	611.07	807.83%	0.00
62132 · Dental Expense	-158.58	0.0%	0.00
62140 · Mental Health & Counseling	-83.33	0.0%	0.00
62145 · Vision Expense	-20.00	0.0%	0.00
62150 · Curriculum	-58.33	0.0%	69.30
62160 · Stipends	-81.67	51.0%	145.00
62170 · Social Activities	384.73	292.37%	51.84
62171 · Participant Needs			
6217101 · Cell Phones	-100.00	0.0%	120.07
6217102 · Cigarettes/Vapes	-221.11	23.93%	345.12
6217103 · Clothing	-116.15	25.27%	82.20
6217104 · Gifts/Incentives	-66.67	0.0%	105.71
6217105 · Personal Items	-76.05	54.37%	222.08
6217106 · Other	30.00	100.0%	870.00
62171 · Participant Needs - Other	47.67	100.0%	0.00
Total 62171 · Participant Needs	-502.31	35.55%	1,745.18
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	25.50	1,120.0%	30.00
621722 · Legal Fees-Court Fees	0.67	100.37%	175.10

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Jul 18
621723 · Legal Fees-Attorney Fees	-83.33	0.0%	0.00
Total 62172 · Legal Fees	-57.16	78.46%	205.10
62180 · Transportation Expense			
621801 · Fuel	12.96	104.32%	312.75
621802 · Insurance	-116.67	0.0%	0.00
621803 · Maintenance & Repairs	-145.86	2.76%	0.00
621804 · Tags & License Fees	-10.83	0.0%	0.00
621805 · Mileage	-10.00	0.0%	19.25
621806 · Parking	1.17	105.62%	34.00
62180 · Transportation Expense - Other	0.00	0.0%	0.00
Total 62180 · Transportation Expense	-269.23	55.74%	366.00
Total 62000 · Program Expenses	5,721.86	129.86%	17,679.41
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	-400.00	0.0%	0.00
63020 · Annual Gala - Entertainment	323.29	377.1%	0.00
63030 · Annual Gala - Decor	-62.50	0.0%	0.00
63040 · Annual Gala - Rentals	-250.00	0.0%	0.00
63050 · Annual Gala - Other Expenses	-11.67	0.0%	0.00
63060 · Annual Gala - Print Materials	-41.67	0.0%	0.00
63070 · Annual Gala - Music	-100.00	0.0%	0.00
Total 63000 · Fundraising Expenses	-542.55	44.78%	0.00
64000 · General and Administrative			
64100 · GA - Office Supplies	-54.17	0.0%	29.18
64200 · GA - Technology Expenses	-30.58	65.86%	194.75
64250 · GA - Staff Luncheons/Incentives	357.23	367.93%	0.00
64300 · GA - Training & Development			
643010 · Volunteer Training	43.33	359.93%	40.00
643011 · Training & Development - Other	79.37	290.47%	0.00
64300 · GA - Training & Development - Other			0.00
Total 64300 · GA - Training & Development	122.70	310.32%	40.00
64306 · GA - Cell Phones	40.00	233.33%	25.00
64350 · GA - Dues & Memberships	-12.50	0.0%	0.00
64400 · GA - Board Insurance	-94.08	0.0%	0.00
64450 · GA - Professional Fees	-16.67	0.0%	0.00
64500 · GA - Audit & Accounting	-122.92	0.0%	0.00
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	-5.64	95.37%	167.38
645502 · GA - Postage & PO Boxes	-26.08	21.75%	21.21
645503 · GA - Bank Fees	-10.00	0.0%	0.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.0%	0.00
645505 · GA - Due Dilligence on Property	0.00	0.0%	0.00
645506 · GA - Licensing & Fees	-15.00	0.0%	0.00
645507 · GA - Marketing	-16.67	0.0%	0.00
645508 · GA - Storage	0.00	0.0%	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Jul 18</u>
645509 · GA - Travel/Conferences & Aware	-166.67	0.0%	25.00
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	98.08	304.33%	179.08
6455102 · Loan #600530000	151.86	302.48%	278.08
Total 645510 · GA - Bank - Interest	249.94	303.2%	457.16
645599 · GA - Administrative Exp - Other	-30.00	0.0%	0.00
64550 · GA - Administrative Expense - Other			0.00
Total 64550 · GA - Administrative Expense	-20.12	96.1%	670.75
64000 · General and Administrative - Other			0.00
Total 64000 · General and Administrative	168.89	114.97%	959.68
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.0%	0.00
65020 · ReStore - Supplies - Repurpose	-166.67	0.0%	0.00
65030 · ReStore - Tithe	0.00	0.0%	0.00
65040 · ReStore - Shipping	0.00	0.0%	0.00
Total 65000 · ReStore	-166.67	0.0%	0.00
67000 · Catering			
67010 · Catering - Marketing	0.00	0.0%	0.00
67020 · Catering - Food	0.00	0.0%	0.00
67030 · Catering - Supplies	0.00	0.0%	0.00
Total 67000 · Catering	0.00	0.0%	0.00
67400 · T-shirt Expense	-108.33	0.0%	0.00
67500 · Sales Tax - Manual			0.00
67800 · Fundraising Expense - MISC.	-170.83	0.0%	33.03
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.0%	0.00
68020 · OE - Property Insurance	-974.17	0.0%	0.00
68021 · OE - Property Tax	0.00	0.0%	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.0%	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.0%	0.00
681102 · Deck for Apt.	0.00	0.0%	0.00
681103 · OE - Maintenance - Other	-333.33	0.0%	0.00
681104 · Appliance & Equipment Replacemt			0.00
68110 · OE - Maintenance - Other			1,018.35
Total 68110 · OE - Maintenance	442.05	232.62%	1,018.35
68120 · OE - Decor & Furniture	-40.61	45.85%	0.00
68130 · OE - Food	-420.10	79.37%	1,941.28
68140 · OE - Dish TV	-35.65	58.55%	50.35
68150 · OE - ATT Phone/Internet	-0.15	99.92%	176.65
68160 · OE - Electric & Gas			
681601 · OE - Electric	-44.06	92.03%	607.17
681602 · OE - Gas	0.00	0.0%	0.00
Total 68160 · OE - Electric & Gas	-44.06	92.03%	607.17

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Jul 18</u>
68161 · OE - Security Light	0.00	0.0%	0.00
68162 · OE - Security Monitoring	-23.00	0.0%	69.00
68170 · OE - Water	22.31	112.25%	190.95
68180 · OE - Pest Control	-15.00	85.0%	149.32
68190 · OE - Trash Service	1.26	101.15%	271.38
68200 · OE - House Supplies	-72.52	56.27%	201.05
Total 68000 · Occupancy Expense	-1,159.64	75.92%	4,675.50
70000 · Other Account	0.00	0.0%	0.00
Total Expense	3,742.73	114.11%	23,347.62
Net Ordinary Income	-9,707.39	-33.56%	-12,299.82
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	-2,209.10	0.0%	0.00
72000 · Amortization Expense	-163.33	0.0%	0.00
Total Other Expense	-2,372.43	0.0%	0.00
Net Other Income	2,372.43	0.0%	0.00
Net Income	-7,334.96	-49.83%	-12,299.82

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
Ordinary Income/Expense		
Income		
40000 · Donations - Individuals		
40100 · Contributions - Individuals Unr	4,000.00	-1,410.00
40200 · Contributins - Corp & Fond. Unr	10,000.00	-3,510.35
40500 · Contributions - Individuals-TR	1,200.00	-770.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00
Total 40000 · Donations - Individuals	15,200.00	-5,690.35
41000 · Grant Income - Private		
41100 · Grants - Private - Unrestricted	0.00	0.00
Total 41000 · Grant Income - Private	0.00	0.00
42000 · Annual Dinner Income		
42100 · Annual Dinner Ticket Sales	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.00	800.00
42510 · Annual Dinner Event Sponsor	0.00	1,000.00
Total 42000 · Annual Dinner Income	0.00	1,800.00
45000 · Repurposed Goods Income		
45100 · ReStore - Repurposed Goods Inc.	0.00	120.00
45300 · Restore - Candle Sales	0.00	0.00
45400 · Silent Aution	0.00	0.00
Total 45000 · Repurposed Goods Income	0.00	120.00
46000 · Product Sales		
46200 · Farm to Table - Packaged Prod.	0.00	0.00
46300 · Online Sales		
46301 · Online Sales - Books	0.00	0.00
46302 · Online Sales - Candles	0.00	0.00
46303 · Online Sales - T-Shirts	0.00	0.00
46304 · Online Sales - Wood Products	0.00	0.00
46305 · Miscellaneous Item	0.00	137.00
Total 46300 · Online Sales	0.00	137.00
Total 46000 · Product Sales	0.00	137.00
49000 · Miscellaneous Income		
49100 · Interest Income	0.00	21.15
49999 · Uncategorized Income	0.00	0.00
49000 · Miscellaneous Income - Other	0.00	0.00
Total 49000 · Miscellaneous Income	0.00	21.15
Total Income	15,200.00	-3,612.20
Cost of Goods Sold		
51000 · Cost of Goods		
510001 · Cost of Goods - Online Sales	0.00	540.00
510002 · Cost of Goods - ReStore	0.00	0.00
Total 51000 · Cost of Goods	0.00	540.00
Total COGS	0.00	540.00
Gross Profit	15,200.00	-4,152.20

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	Budget	\$ Over Budget
62000 · Program Expenses		
62100 · Salary Expense	13,787.50	-121.36
62110 · Payroll Taxes		
6211001 · Medicare Taxes Expense	198.11	0.04
6211002 · Social Security Tax Expense	847.08	1.55
6211004 · State Unemployment Tax	368.89	-337.30
62110 · Payroll Taxes - Other	0.00	0.00
Total 62110 · Payroll Taxes	1,414.08	-335.71
62111 · Payroll Processing	33.08	10.42
62114 · Contract Labor		
6211401 · PRN	833.33	-753.33
6211403 · Yoga	166.67	-166.67
6211404 · Other Therapy	0.00	0.00
62114 · Contract Labor - Other	0.00	0.00
Total 62114 · Contract Labor	1,000.00	-920.00
62115 · Resident Transitional Expense	83.33	-83.33
62117 · Staff Training	143.58	-101.58
62119 · Individual Education	83.33	-83.33
62120 · Medical Expense	119.17	-89.17
62130 · Medical - Prescription Drugs	320.00	-163.02
62131 · Drug & Alcohol Screens		
6213101 · Resident Screens	83.33	-83.33
6213102 · Staff Screens	3.00	-3.00
62131 · Drug & Alcohol Screens - Other	0.00	0.00
Total 62131 · Drug & Alcohol Screens	86.33	-86.33
62132 · Dental Expense	158.58	-158.58
62140 · Mental Health & Counseling	83.33	-83.33
62145 · Vision Expense	20.00	-20.00
62150 · Curriculum	58.33	10.97
62160 · Stipends	166.67	-21.67
62170 · Social Activities	200.00	-148.16
62171 · Participant Needs		
6217101 · Cell Phones	100.00	20.07
6217102 · Cigarettes/Vapes	290.67	54.45
6217103 · Clothing	155.42	-73.22
6217104 · Gifts/Incentives	66.67	39.04
6217105 · Personal Items	166.67	55.41
6217106 · Other	0.00	870.00
62171 · Participant Needs - Other	0.00	0.00
Total 62171 · Participant Needs	779.43	965.75
62172 · Legal Fees		
621721 · Legal Fees-Social Services Fees	2.50	27.50
621722 · Legal Fees-Court Fees	179.58	-4.48

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
621723 · Legal Fees-Attorney Fees	83.33	-83.33
Total 62172 · Legal Fees	265.41	-60.31
62180 · Transportation Expense		
621801 · Fuel	300.00	12.75
621802 · Insurance	116.67	-116.67
621803 · Maintenance & Repairs	150.00	-150.00
621804 · Tags & License Fees	10.83	-10.83
621805 · Mileage	10.00	9.25
621806 · Parking	20.83	13.17
62180 · Transportation Expense - Other	0.00	0.00
Total 62180 · Transportation Expense	608.33	-242.33
Total 62000 · Program Expenses	19,410.48	-1,731.07
63000 · Fundraising Expenses		
63010 · Annual Gala - Food	400.00	-400.00
63020 · Annual Gala - Entertainment	116.67	-116.67
63030 · Annual Gala - Decor	62.50	-62.50
63040 · Annual Gala - Rentals	250.00	-250.00
63050 · Annual Gala - Other Expenses	11.67	-11.67
63060 · Annual Gala - Print Materials	41.67	-41.67
63070 · Annual Gala - Music	100.00	-100.00
Total 63000 · Fundraising Expenses	982.51	-982.51
64000 · General and Administrative		
64100 · GA - Office Supplies	54.17	-24.99
64200 · GA - Technology Expenses	89.58	105.17
64250 · GA - Staff Luncheons/Incentives	133.33	-133.33
64300 · GA - Training & Development		
643010 · Volunteer Training	16.67	23.33
643011 · Training & Development - Other	41.67	-41.67
64300 · GA - Training & Development - Other		
Total 64300 · GA - Training & Development	58.34	-18.34
64306 · GA - Cell Phones	30.00	-5.00
64350 · GA - Dues & Memberships	12.50	-12.50
64400 · GA - Board Insurance	94.08	-94.08
64450 · GA - Professional Fees	16.67	-16.67
64500 · GA - Audit & Accounting	122.92	-122.92
64550 · GA - Administrative Expense		
645500 · GA - Online Processing Fees	121.67	45.71
645502 · GA - Postage & PO Boxes	33.33	-12.12
645503 · GA - Bank Fees	10.00	-10.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00
645506 · GA - Licensing & Fees	15.00	-15.00
645507 · GA - Marketing	16.67	-16.67
645508 · GA - Storage	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
645509 · GA - Travel/Conferences & Aware	166.67	-141.67
645510 · GA - Bank - Interest		
6455101 · Loan #600530030	48.00	131.08
6455102 · Loan #600530000	75.00	203.08
Total 645510 · GA - Bank - Interest	123.00	334.16
645599 · GA - Administrative Exp - Other	30.00	-30.00
64550 · GA - Administrative Expense - Other		
Total 64550 · GA - Administrative Expense	516.34	154.41
64000 · General and Administrative - Other		
Total 64000 · General and Administrative	1,127.93	-168.25
65000 · ReStore		
65010 · ReStore - Marketing	0.00	0.00
65020 · ReStore - Supplies - Repurpose	166.67	-166.67
65030 · ReStore - Tithe	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00
Total 65000 · ReStore	166.67	-166.67
67000 · Catering		
67010 · Catering - Marketing	0.00	0.00
67020 · Catering - Food	0.00	0.00
67030 · Catering - Supplies	0.00	0.00
Total 67000 · Catering	0.00	0.00
67400 · T-shirt Expense	108.33	-108.33
67500 · Sales Tax - Manual		
67800 · Fundraising Expense - MISC.	170.83	-137.80
68000 · Occupancy Expense		
68010 · OE - Lease/Debt Service	0.00	0.00
68020 · OE - Property Insurance	974.17	-974.17
68021 · OE - Property Tax	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00
68110 · OE - Maintenance		
681101 · Insurance Repairs/Reimbursement	0.00	0.00
681102 · Deck for Apt.	0.00	0.00
681103 · OE - Maintenance - Other	333.33	-333.33
681104 · Appliance & Equipment Replacemt		
68110 · OE - Maintenance - Other		
Total 68110 · OE - Maintenance	333.33	685.02
68120 · OE - Decor & Furniture	75.00	-75.00
68130 · OE - Food	2,036.00	-94.72
68140 · OE - Dish TV	86.00	-35.65
68150 · OE - ATT Phone/Internet	177.08	-0.43
68160 · OE - Electric & Gas		
681601 · OE - Electric	552.75	54.42
681602 · OE - Gas	0.00	0.00
Total 68160 · OE - Electric & Gas	552.75	54.42

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
68161 · OE - Security Light	0.00	0.00
68162 · OE - Security Monitoring	23.00	46.00
68170 · OE - Water	182.08	8.87
68180 · OE - Pest Control	100.00	49.32
68190 · OE - Trash Service	110.00	161.38
68200 · OE - House Supplies	165.83	35.22
Total 68000 · Occupancy Expense	4,815.24	-139.74
70000 · Other Account	0.00	0.00
Total Expense	26,781.99	-3,434.37
Net Ordinary Income	-11,581.99	-717.83
Other Income/Expense		
Other Expense		
71000 · Depreciation Expense	2,209.10	-2,209.10
72000 · Amortization Expense	163.33	-163.33
Total Other Expense	2,372.43	-2,372.43
Net Other Income	-2,372.43	2,372.43
Net Income	<u><u>-13,954.42</u></u>	<u><u>1,654.60</u></u>

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Aug 18	Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	64.75%	8,662.00	4,300.00
40200 · Contributins - Corp & Fond. Unr	64.9%	11,374.30	8,500.00
40500 · Contributions - Individuals-TR	35.83%	455.00	1,300.00
40600 · Contributions - Corp-Temp Restr	0.0%	0.00	0.00
Total 40000 · Donations - Individuals	62.56%	20,491.30	14,100.00
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.0%	0.00	1,500.00
Total 41000 · Grant Income - Private	0.0%	0.00	1,500.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.0%	250.00	0.00
42500 · Annual Dinner Table Sponsor	100.0%	800.00	0.00
42510 · Annual Dinner Event Sponsor	100.0%	5,400.00	4,000.00
Total 42000 · Annual Dinner Income	100.0%	6,450.00	4,000.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	100.0%	0.00	200.00
45300 · Restore - Candle Sales	0.0%	0.00	0.00
45400 · Silent Aution		0.00	
Total 45000 · Repurposed Goods Income	100.0%	0.00	200.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.0%	0.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.0%	0.00	0.00
46302 · Online Sales - Candles	0.0%	20.00	0.00
46303 · Online Sales - T-Shirts	0.0%	15.99	0.00
46304 · Online Sales - Wood Products	0.0%	108.00	0.00
46305 · Miscellaneous Item	100.0%	0.00	0.00
Total 46300 · Online Sales	100.0%	143.99	0.00
Total 46000 · Product Sales	100.0%	143.99	0.00
49000 · Miscellaneous Income			
49100 · Interest Income	100.0%	22.80	0.00
49999 · Uncategorized Income	0.0%	0.00	0.00
49000 · Miscellaneous Income - Other	0.0%	0.00	0.00
Total 49000 · Miscellaneous Income	100.0%	22.80	0.00
Total Income	76.24%	27,108.09	19,800.00
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	100.0%	0.00	0.00
510002 · Cost of Goods - ReStore		0.00	
Total 51000 · Cost of Goods	100.0%	0.00	0.00
Total COGS	100.0%	0.00	0.00
Gross Profit	72.68%	27,108.09	19,800.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	% of Budget	Aug 18	Budget
62000 · Program Expenses			
62100 · Salary Expense	99.12%	13,796.14	13,787.50
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	100.02%	200.07	198.11
6211002 · Social Security Tax Expense	100.18%	854.02	847.08
6211004 · State Unemployment Tax	8.56%	35.10	368.89
62110 · Payroll Taxes - Other	0.0%	0.00	0.00
Total 62110 · Payroll Taxes	76.26%	1,089.19	1,414.08
62111 · Payroll Processing	131.5%	40.00	33.08
62114 · Contract Labor			
6211401 · PRN	9.6%	0.00	833.33
6211403 · Yoga	0.0%	350.00	166.67
6211404 · Other Therapy	0.0%	0.00	0.00
62114 · Contract Labor - Other	0.0%	0.00	0.00
Total 62114 · Contract Labor	8.0%	350.00	1,000.00
62115 · Resident Transitional Expense	0.0%	0.00	83.33
62117 · Staff Training	29.25%	0.00	143.58
62119 · Individual Education	0.0%	0.00	83.33
62120 · Medical Expense	25.17%	0.00	119.17
62130 · Medical - Prescription Drugs	49.06%	1,200.11	320.00
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	0.0%	0.00	83.33
6213102 · Staff Screens	0.0%	0.00	3.00
62131 · Drug & Alcohol Screens - Other	0.0%	12.00	0.00
Total 62131 · Drug & Alcohol Screens	0.0%	12.00	86.33
62132 · Dental Expense	0.0%	0.00	158.58
62140 · Mental Health & Counseling	0.0%	0.00	83.33
62145 · Vision Expense	0.0%	0.00	20.00
62150 · Curriculum	118.81%	0.00	58.33
62160 · Stipends	87.0%	100.00	166.67
62170 · Social Activities	25.92%	380.00	200.00
62171 · Participant Needs			
6217101 · Cell Phones	120.07%	131.74	100.00
6217102 · Cigarettes/Vapes	118.73%	536.07	290.67
6217103 · Clothing	52.89%	179.08	155.42
6217104 · Gifts/Incentives	158.56%	61.53	66.67
6217105 · Personal Items	133.25%	165.84	166.67
6217106 · Other	100.0%	60.20	0.00
62171 · Participant Needs - Other	0.0%	0.00	0.00
Total 62171 · Participant Needs	223.91%	1,134.46	779.43
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	1,200.0%	12.00	2.50
621722 · Legal Fees-Court Fees	97.51%	180.25	179.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Aug 18	Budget
621723 · Legal Fees-Attorney Fees	0.0%	0.00	83.33
Total 62172 · Legal Fees	77.28%	192.25	265.41
62180 · Transportation Expense			
621801 · Fuel	104.25%	215.24	300.00
621802 · Insurance	0.0%	0.00	116.67
621803 · Maintenance & Repairs	0.0%	0.00	150.00
621804 · Tags & License Fees	0.0%	0.00	10.83
621805 · Mileage	192.5%	12.25	10.00
621806 · Parking	163.23%	10.00	20.83
62180 · Transportation Expense - Other	0.0%	0.00	0.00
Total 62180 · Transportation Expense	60.17%	237.49	608.33
Total 62000 · Program Expenses	91.08%	18,531.64	19,410.48
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	0.0%	0.00	400.00
63020 · Annual Gala - Entertainment	0.0%	0.00	116.67
63030 · Annual Gala - Decor	0.0%	490.66	62.50
63040 · Annual Gala - Rentals	0.0%	0.00	250.00
63050 · Annual Gala - Other Expenses	0.0%	0.00	11.67
63060 · Annual Gala - Print Materials	0.0%	119.74	41.67
63070 · Annual Gala - Music	0.0%	0.00	100.00
Total 63000 · Fundraising Expenses	0.0%	610.40	982.51
64000 · General and Administrative			
64100 · GA - Office Supplies	53.87%	27.64	54.17
64200 · GA - Technology Expenses	217.4%	42.23	89.58
64250 · GA - Staff Luncheons/Incentives	0.0%	53.05	133.33
64300 · GA - Training & Development			
643010 · Volunteer Training	239.95%	119.77	16.67
643011 · Training & Development - Other	0.0%	503.00	41.67
64300 · GA - Training & Development - Other		0.00	
Total 64300 · GA - Training & Development	68.56%	622.77	58.34
64306 · GA - Cell Phones	83.33%	75.00	30.00
64350 · GA - Dues & Memberships	0.0%	0.00	12.50
64400 · GA - Board Insurance	0.0%	0.00	94.08
64450 · GA - Professional Fees	0.0%	0.00	16.67
64500 · GA - Audit & Accounting	0.0%	0.00	122.92
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	137.57%	465.08	121.67
645502 · GA - Postage & PO Boxes	63.64%	0.00	33.33
645503 · GA - Bank Fees	0.0%	0.00	10.00
645504 · GA - Donations to Hmn Traf Orgs	0.0%	0.00	0.00
645505 · GA - Due Dilligence on Property	0.0%	0.00	0.00
645506 · GA - Licensing & Fees	0.0%	0.00	15.00
645507 · GA - Marketing	0.0%	0.00	16.67
645508 · GA - Storage	0.0%	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Aug 18	Budget
645509 · GA - Travel/Conferences & Aware	15.0%	0.00	166.67
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	373.08%	194.78	48.00
6455102 · Loan #600530000	370.77%	302.47	75.00
Total 645510 · GA - Bank - Interest	371.68%	497.25	123.00
645599 · GA - Administrative Exp - Other	0.0%	0.00	30.00
64550 · GA - Administrative Expense - Other		7.50	
Total 64550 · GA - Administrative Expense	129.91%	969.83	516.34
64000 · General and Administrative - Other		0.00	
Total 64000 · General and Administrative	85.08%	1,790.52	1,127.93
65000 · ReStore			
65010 · ReStore - Marketing	0.0%	0.00	0.00
65020 · ReStore - Supplies - Repurpose	0.0%	0.00	166.67
65030 · ReStore - Tithe	0.0%	0.00	0.00
65040 · ReStore - Shipping	0.0%	0.00	0.00
Total 65000 · ReStore	0.0%	0.00	166.67
67000 · Catering			
67010 · Catering - Marketing	0.0%	0.00	0.00
67020 · Catering - Food	0.0%	0.00	0.00
67030 · Catering - Supplies	0.0%	0.00	0.00
Total 67000 · Catering	0.0%	0.00	0.00
67400 · T-shirt Expense	0.0%	0.00	108.33
67500 · Sales Tax - Manual		0.00	
67800 · Fundraising Expense - MISC.	19.34%	0.00	170.83
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.0%	0.00	0.00
68020 · OE - Property Insurance	0.0%	3,306.00	974.17
68021 · OE - Property Tax	0.0%	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.0%	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.0%	0.00	0.00
681102 · Deck for Apt.	0.0%	0.00	0.00
681103 · OE - Maintenance - Other	0.0%	0.00	333.33
681104 · Appliance & Equipment Replacemt		0.00	
68110 · OE - Maintenance - Other		626.96	
Total 68110 · OE - Maintenance	305.51%	626.96	333.33
68120 · OE - Decor & Furniture	0.0%	37.53	75.00
68130 · OE - Food	95.35%	2,179.50	2,036.00
68140 · OE - Dish TV	58.55%	50.35	86.00
68150 · OE - ATT Phone/Internet	99.76%	176.65	177.08
68160 · OE - Electric & Gas			
681601 · OE - Electric	109.85%	1,344.69	552.75
681602 · OE - Gas	0.0%	0.00	0.00
Total 68160 · OE - Electric & Gas	109.85%	1,344.69	552.75

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Aug 18	Budget
68161 · OE - Security Light	0.0%	0.00	0.00
68162 · OE - Security Monitoring	300.0%	0.00	23.00
68170 · OE - Water	104.87%	146.85	182.08
68180 · OE - Pest Control	149.32%	170.00	100.00
68190 · OE - Trash Service	246.71%	-172.41	110.00
68200 · OE - House Supplies	121.24%	119.23	165.83
Total 68000 · Occupancy Expense	97.1%	7,985.35	4,815.24
70000 · Other Account	0.0%	0.00	0.00
Total Expense	87.18%	28,917.91	26,781.99
Net Ordinary Income	106.2%	-1,809.82	-6,981.99
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.0%	0.00	2,209.10
72000 · Amortization Expense	0.0%	0.00	163.33
Total Other Expense	0.0%	0.00	2,372.43
Net Other Income	0.0%	0.00	-2,372.43
Net Income	88.14%	-1,809.82	-9,354.42

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Sep 18</u>
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	4,362.00	201.44%	29,993.00
40200 · Contributins - Corp & Fond. Unr	2,874.30	133.82%	14,210.13
40500 · Contributions - Individuals-TR	-845.00	35.0%	405.00
40600 · Contributions - Corp-Temp Restr	0.00	0.0%	0.00
Total 40000 · Donations - Individuals	6,391.30	145.33%	44,608.13
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	-1,500.00	0.0%	0.00
Total 41000 · Grant Income - Private	-1,500.00	0.0%	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	250.00	100.0%	6,476.60
42500 · Annual Dinner Table Sponsor	800.00	100.0%	0.00
42510 · Annual Dinner Event Sponsor	1,400.00	135.0%	0.00
Total 42000 · Annual Dinner Income	2,450.00	161.25%	6,476.60
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	-200.00	0.0%	3,966.00
45300 · Restore - Candle Sales	0.00	0.0%	0.00
45400 · Silent Aution			2,530.00
Total 45000 · Repurposed Goods Income	-200.00	0.0%	6,496.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.00	0.0%	10.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.0%	0.00
46302 · Online Sales - Candles	20.00	100.0%	120.00
46303 · Online Sales - T-Shirts	15.99	100.0%	0.00
46304 · Online Sales - Wood Products	108.00	100.0%	12.00
46305 · Miscellaneous Item	0.00	0.0%	316.00
Total 46300 · Online Sales	143.99	100.0%	448.00
Total 46000 · Product Sales	143.99	100.0%	458.00
49000 · Miscellaneous Income			
49100 · Interest Income	22.80	100.0%	22.34
49999 · Uncategorized Income	0.00	0.0%	0.00
49000 · Miscellaneous Income - Other	0.00	0.0%	0.00
Total 49000 · Miscellaneous Income	22.80	100.0%	22.34
Total Income	7,308.09	136.91%	58,061.07
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.00	0.0%	360.00
510002 · Cost of Goods - ReStore			0.00
Total 51000 · Cost of Goods	0.00	0.0%	360.00
Total COGS	0.00	0.0%	360.00
Gross Profit	7,308.09	136.91%	57,701.07

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	\$ Over Budget	% of Budget	Sep 18
62000 · Program Expenses			
62100 · Salary Expense	8.64	100.06%	13,806.14
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	1.96	100.99%	200.16
6211002 · Social Security Tax Expense	6.94	100.82%	855.97
6211004 · State Unemployment Tax	-333.79	9.52%	35.37
62110 · Payroll Taxes - Other	0.00	0.0%	0.00
Total 62110 · Payroll Taxes	-324.89	77.03%	1,091.50
62111 · Payroll Processing	6.92	120.92%	45.50
62114 · Contract Labor			
6211401 · PRN	-833.33	0.0%	1,042.50
6211403 · Yoga	183.33	210.0%	150.00
6211404 · Other Therapy	0.00	0.0%	75.00
62114 · Contract Labor - Other	0.00	0.0%	0.00
Total 62114 · Contract Labor	-650.00	35.0%	1,267.50
62115 · Resident Transitional Expense	-83.33	0.0%	0.00
62117 · Staff Training	-143.58	0.0%	75.00
62119 · Individual Education	-83.33	0.0%	0.00
62120 · Medical Expense	-119.17	0.0%	0.00
62130 · Medical - Prescription Drugs	880.11	375.03%	241.38
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	-83.33	0.0%	0.00
6213102 · Staff Screens	-3.00	0.0%	0.00
62131 · Drug & Alcohol Screens - Other	12.00	100.0%	0.00
Total 62131 · Drug & Alcohol Screens	-74.33	13.9%	0.00
62132 · Dental Expense	-158.58	0.0%	0.00
62140 · Mental Health & Counseling	-83.33	0.0%	0.00
62145 · Vision Expense	-20.00	0.0%	0.00
62150 · Curriculum	-58.33	0.0%	83.51
62160 · Stipends	-66.67	60.0%	75.00
62170 · Social Activities	180.00	190.0%	5.74
62171 · Participant Needs			
6217101 · Cell Phones	31.74	131.74%	67.50
6217102 · Cigarettes/Vapes	245.40	184.43%	400.83
6217103 · Clothing	23.66	115.22%	33.85
6217104 · Gifts/Incentives	-5.14	92.29%	0.00
6217105 · Personal Items	-0.83	99.5%	43.66
6217106 · Other	60.20	100.0%	59.92
62171 · Participant Needs - Other	0.00	0.0%	12.49
Total 62171 · Participant Needs	355.03	145.55%	618.25
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	9.50	480.0%	17.00
621722 · Legal Fees-Court Fees	0.67	100.37%	145.23

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Sep 18
621723 · Legal Fees-Attorney Fees	-83.33	0.0%	0.00
Total 62172 · Legal Fees	-73.16	72.44%	162.23
62180 · Transportation Expense			
621801 · Fuel	-84.76	71.75%	281.12
621802 · Insurance	-116.67	0.0%	0.00
621803 · Maintenance & Repairs	-150.00	0.0%	137.69
621804 · Tags & License Fees	-10.83	0.0%	0.00
621805 · Mileage	2.25	122.5%	74.00
621806 · Parking	-10.83	48.01%	0.00
62180 · Transportation Expense - Other	0.00	0.0%	0.00
Total 62180 · Transportation Expense	-370.84	39.04%	492.81
Total 62000 · Program Expenses	-878.84	95.47%	17,964.56
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	-400.00	0.0%	6,212.48
63020 · Annual Gala - Entertainment	-116.67	0.0%	0.00
63030 · Annual Gala - Decor	428.16	785.06%	15.27
63040 · Annual Gala - Rentals	-250.00	0.0%	344.53
63050 · Annual Gala - Other Expenses	-11.67	0.0%	498.32
63060 · Annual Gala - Print Materials	78.07	287.35%	302.37
63070 · Annual Gala - Music	-100.00	0.0%	2,000.00
Total 63000 · Fundraising Expenses	-372.11	62.13%	9,372.97
64000 · General and Administrative			
64100 · GA - Office Supplies	-26.53	51.03%	298.18
64200 · GA - Technology Expenses	-47.35	47.14%	59.00
64250 · GA - Staff Luncheons/Incentives	-80.28	39.79%	187.44
64300 · GA - Training & Development			
643010 · Volunteer Training	103.10	718.48%	0.00
643011 · Training & Development - Other	461.33	1,207.1%	0.00
64300 · GA - Training & Development - Other			0.00
Total 64300 · GA - Training & Development	564.43	1,067.48%	0.00
64306 · GA - Cell Phones	45.00	250.0%	125.00
64350 · GA - Dues & Memberships	-12.50	0.0%	0.00
64400 · GA - Board Insurance	-94.08	0.0%	25.00
64450 · GA - Professional Fees	-16.67	0.0%	0.00
64500 · GA - Audit & Accounting	-122.92	0.0%	0.00
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	343.41	382.25%	810.58
645502 · GA - Postage & PO Boxes	-33.33	0.0%	20.50
645503 · GA - Bank Fees	-10.00	0.0%	0.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.0%	0.00
645505 · GA - Due Dilligence on Property	0.00	0.0%	0.00
645506 · GA - Licensing & Fees	-15.00	0.0%	0.00
645507 · GA - Marketing	-16.67	0.0%	0.00
645508 · GA - Storage	0.00	0.0%	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Sep 18
645509 · GA - Travel/Conferences & Aware	-166.67	0.0%	600.00
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	146.78	405.79%	194.79
6455102 · Loan #600530000	227.47	403.29%	302.48
Total 645510 · GA - Bank - Interest	374.25	404.27%	497.27
645599 · GA - Administrative Exp - Other	-30.00	0.0%	0.00
64550 · GA - Administrative Expense - Other			0.00
Total 64550 · GA - Administrative Expense	453.49	187.83%	1,928.35
64000 · General and Administrative - Other			0.00
Total 64000 · General and Administrative	662.59	158.74%	2,622.97
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.0%	0.00
65020 · ReStore - Supplies - Repurpose	-166.67	0.0%	387.55
65030 · ReStore - Tithe	0.00	0.0%	0.00
65040 · ReStore - Shipping	0.00	0.0%	0.00
Total 65000 · ReStore	-166.67	0.0%	387.55
67000 · Catering			
67010 · Catering - Marketing	0.00	0.0%	0.00
67020 · Catering - Food	0.00	0.0%	0.00
67030 · Catering - Supplies	0.00	0.0%	0.00
Total 67000 · Catering	0.00	0.0%	0.00
67400 · T-shirt Expense	-108.33	0.0%	750.00
67500 · Sales Tax - Manual			0.00
67800 · Fundraising Expense - MISC.	-170.83	0.0%	0.00
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.0%	0.00
68020 · OE - Property Insurance	2,331.83	339.37%	0.00
68021 · OE - Property Tax	0.00	0.0%	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.0%	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.0%	0.00
681102 · Deck for Apt.	0.00	0.0%	0.00
681103 · OE - Maintenance - Other	-333.33	0.0%	0.00
681104 · Appliance & Equipment Replacemt			0.00
68110 · OE - Maintenance - Other			149.68
Total 68110 · OE - Maintenance	293.63	188.09%	149.68
68120 · OE - Decor & Furniture	-37.47	50.04%	66.60
68130 · OE - Food	143.50	107.05%	1,865.86
68140 · OE - Dish TV	-35.65	58.55%	50.35
68150 · OE - ATT Phone/Internet	-0.43	99.76%	176.65
68160 · OE - Electric & Gas			
681601 · OE - Electric	791.94	243.27%	607.29
681602 · OE - Gas	0.00	0.0%	0.00
Total 68160 · OE - Electric & Gas	791.94	243.27%	607.29

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Sep 18
68161 · OE - Security Light	0.00	0.0%	0.00
68162 · OE - Security Monitoring	-23.00	0.0%	0.00
68170 · OE - Water	-35.23	80.65%	242.83
68180 · OE - Pest Control	70.00	170.0%	85.00
68190 · OE - Trash Service	-282.41	-156.74%	141.11
68200 · OE - House Supplies	-46.60	71.9%	169.79
Total 68000 · Occupancy Expense	3,170.11	165.84%	3,555.16
70000 · Other Account	0.00	0.0%	50.00
Total Expense	2,135.92	107.98%	34,703.21
Net Ordinary Income	5,172.17	25.92%	22,997.86
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	-2,209.10	0.0%	0.00
72000 · Amortization Expense	-163.33	0.0%	0.00
Total Other Expense	-2,372.43	0.0%	0.00
Net Other Income	2,372.43	0.0%	0.00
Net Income	7,544.60	19.35%	22,997.86

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense		
Income		
40000 · Donations - Individuals		
40100 · Contributions - Individuals Unr	58,903.00	-28,910.00
40200 · Contributins - Corp & Fond. Unr	10,000.00	4,210.13
40500 · Contributions - Individuals-TR	2,200.00	-1,795.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00
Total 40000 · Donations - Individuals	71,103.00	-26,494.87
41000 · Grant Income - Private		
41100 · Grants - Private - Unrestricted	2,000.00	-2,000.00
Total 41000 · Grant Income - Private	2,000.00	-2,000.00
42000 · Annual Dinner Income		
42100 · Annual Dinner Ticket Sales	7,500.00	-1,023.40
42500 · Annual Dinner Table Sponsor	0.00	0.00
42510 · Annual Dinner Event Sponsor	1,000.00	-1,000.00
Total 42000 · Annual Dinner Income	8,500.00	-2,023.40
45000 · Repurposed Goods Income		
45100 · ReStore - Repuprosed Goods Inc.	4,000.00	-34.00
45300 · Restore - Candle Sales	0.00	0.00
45400 · Silent Aution		
Total 45000 · Repurposed Goods Income	4,000.00	2,496.00
46000 · Product Sales		
46200 · Farm to Table - Packaged Prod.	0.00	10.00
46300 · Online Sales		
46301 · Online Sales - Books	0.00	0.00
46302 · Online Sales - Candles	300.00	-180.00
46303 · Online Sales - T-Shirts	400.00	-400.00
46304 · Online Sales - Wood Products	0.00	12.00
46305 · Miscellaneous Item	0.00	316.00
Total 46300 · Online Sales	700.00	-252.00
Total 46000 · Product Sales	700.00	-242.00
49000 · Miscellaneous Income		
49100 · Interest Income	0.00	22.34
49999 · Uncategorized Income	0.00	0.00
49000 · Miscellaneous Income - Other	0.00	0.00
Total 49000 · Miscellaneous Income	0.00	22.34
Total Income	86,303.00	-28,241.93
Cost of Goods Sold		
51000 · Cost of Goods		
510001 · Cost of Goods - Online Sales	0.00	360.00
510002 · Cost of Goods - ReStore		
Total 51000 · Cost of Goods	0.00	360.00
Total COGS	0.00	360.00
Gross Profit	86,303.00	-28,601.93

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	Budget	\$ Over Budget
62000 · Program Expenses		
62100 · Salary Expense	13,787.50	18.64
62110 · Payroll Taxes		
6211001 · Medicare Taxes Expense	198.11	2.05
6211002 · Social Security Tax Expense	847.08	8.89
6211004 · State Unemployment Tax	368.89	-333.52
62110 · Payroll Taxes - Other	0.00	0.00
Total 62110 · Payroll Taxes	1,414.08	-322.58
62111 · Payroll Processing	33.08	12.42
62114 · Contract Labor		
6211401 · PRN	833.33	209.17
6211403 · Yoga	166.67	-16.67
6211404 · Other Therapy	0.00	75.00
62114 · Contract Labor - Other	0.00	0.00
Total 62114 · Contract Labor	1,000.00	267.50
62115 · Resident Transitional Expense	83.33	-83.33
62117 · Staff Training	143.58	-68.58
62119 · Individual Education	83.33	-83.33
62120 · Medical Expense	119.17	-119.17
62130 · Medical - Prescription Drugs	320.00	-78.62
62131 · Drug & Alcohol Screens		
6213101 · Resident Screens	83.33	-83.33
6213102 · Staff Screens	3.00	-3.00
62131 · Drug & Alcohol Screens - Other	0.00	0.00
Total 62131 · Drug & Alcohol Screens	86.33	-86.33
62132 · Dental Expense	158.58	-158.58
62140 · Mental Health & Counseling	83.33	-83.33
62145 · Vision Expense	20.00	-20.00
62150 · Curriculum	58.33	25.18
62160 · Stipends	166.67	-91.67
62170 · Social Activities	200.00	-194.26
62171 · Participant Needs		
6217101 · Cell Phones	100.00	-32.50
6217102 · Cigarettes/Vapes	290.67	110.16
6217103 · Clothing	155.42	-121.57
6217104 · Gifts/Incentives	66.67	-66.67
6217105 · Personal Items	166.67	-123.01
6217106 · Other	0.00	59.92
62171 · Participant Needs - Other	0.00	12.49
Total 62171 · Participant Needs	779.43	-161.18
62172 · Legal Fees		
621721 · Legal Fees-Social Services Fees	2.50	14.50
621722 · Legal Fees-Court Fees	179.58	-34.35

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
621723 · Legal Fees-Attorney Fees	83.33	-83.33
Total 62172 · Legal Fees	265.41	-103.18
62180 · Transportation Expense		
621801 · Fuel	300.00	-18.88
621802 · Insurance	116.67	-116.67
621803 · Maintenance & Repairs	150.00	-12.31
621804 · Tags & License Fees	10.83	-10.83
621805 · Mileage	10.00	64.00
621806 · Parking	20.83	-20.83
62180 · Transportation Expense - Other	0.00	0.00
Total 62180 · Transportation Expense	608.33	-115.52
Total 62000 · Program Expenses	19,410.48	-1,445.92
63000 · Fundraising Expenses		
63010 · Annual Gala - Food	400.00	5,812.48
63020 · Annual Gala - Entertainment	116.67	-116.67
63030 · Annual Gala - Decor	62.50	-47.23
63040 · Annual Gala - Rentals	250.00	94.53
63050 · Annual Gala - Other Expenses	11.67	486.65
63060 · Annual Gala - Print Materials	41.67	260.70
63070 · Annual Gala - Music	100.00	1,900.00
Total 63000 · Fundraising Expenses	982.51	8,390.46
64000 · General and Administrative		
64100 · GA - Office Supplies	54.17	244.01
64200 · GA - Technology Expenses	89.58	-30.58
64250 · GA - Staff Luncheons/Incentives	133.33	54.11
64300 · GA - Training & Development		
643010 · Volunteer Training	16.67	-16.67
643011 · Training & Development - Other	41.67	-41.67
64300 · GA - Training & Development - Other		
Total 64300 · GA - Training & Development	58.34	-58.34
64306 · GA - Cell Phones	30.00	95.00
64350 · GA - Dues & Memberships	12.50	-12.50
64400 · GA - Board Insurance	94.08	-69.08
64450 · GA - Professional Fees	16.67	-16.67
64500 · GA - Audit & Accounting	122.92	-122.92
64550 · GA - Administrative Expense		
645500 · GA - Online Processing Fees	121.67	688.91
645502 · GA - Postage & PO Boxes	33.33	-12.83
645503 · GA - Bank Fees	10.00	-10.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00
645506 · GA - Licensing & Fees	15.00	-15.00
645507 · GA - Marketing	16.67	-16.67
645508 · GA - Storage	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
645509 · GA - Travel/Conferences & Aware	166.67	433.33
645510 · GA - Bank - Interest		
6455101 · Loan #600530030	48.00	146.79
6455102 · Loan #600530000	75.00	227.48
Total 645510 · GA - Bank - Interest	123.00	374.27
645599 · GA - Administrative Exp - Other	30.00	-30.00
64550 · GA - Administrative Expense - Other		
Total 64550 · GA - Administrative Expense	516.34	1,412.01
64000 · General and Administrative - Other		
Total 64000 · General and Administrative	1,127.93	1,495.04
65000 · ReStore		
65010 · ReStore - Marketing	0.00	0.00
65020 · ReStore - Supplies - Repurpose	166.67	220.88
65030 · ReStore - Tithe	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00
Total 65000 · ReStore	166.67	220.88
67000 · Catering		
67010 · Catering - Marketing	0.00	0.00
67020 · Catering - Food	0.00	0.00
67030 · Catering - Supplies	0.00	0.00
Total 67000 · Catering	0.00	0.00
67400 · T-shirt Expense	108.33	641.67
67500 · Sales Tax - Manual		
67800 · Fundraising Expense - MISC.	170.83	-170.83
68000 · Occupancy Expense		
68010 · OE - Lease/Debt Service	0.00	0.00
68020 · OE - Property Insurance	974.17	-974.17
68021 · OE - Property Tax	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00
68110 · OE - Maintenance		
681101 · Insurance Repairs/Reimbursement	0.00	0.00
681102 · Deck for Apt.	0.00	0.00
681103 · OE - Maintenance - Other	333.33	-333.33
681104 · Appliance & Equipment Replacemt		
68110 · OE - Maintenance - Other		
Total 68110 · OE - Maintenance	333.33	-183.65
68120 · OE - Decor & Furniture	75.00	-8.40
68130 · OE - Food	2,036.00	-170.14
68140 · OE - Dish TV	86.00	-35.65
68150 · OE - ATT Phone/Internet	177.08	-0.43
68160 · OE - Electric & Gas		
681601 · OE - Electric	552.75	54.54
681602 · OE - Gas	0.00	0.00
Total 68160 · OE - Electric & Gas	552.75	54.54

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
68161 · OE - Security Light	0.00	0.00
68162 · OE - Security Monitoring	23.00	-23.00
68170 · OE - Water	182.08	60.75
68180 · OE - Pest Control	100.00	-15.00
68190 · OE - Trash Service	110.00	31.11
68200 · OE - House Supplies	165.83	3.96
Total 68000 · Occupancy Expense	4,815.24	-1,260.08
70000 · Other Account	0.00	50.00
Total Expense	26,781.99	7,921.22
Net Ordinary Income	59,521.01	-36,523.15
Other Income/Expense		
Other Expense		
71000 · Depreciation Expense	2,209.10	-2,209.10
72000 · Amortization Expense	163.33	-163.33
Total Other Expense	2,372.43	-2,372.43
Net Other Income	-2,372.43	2,372.43
Net Income	57,148.58	-34,150.72

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Oct 18	Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	50.92%	6,161.00	19,450.00
40200 · Contributins - Corp & Fond. Unr	142.1%	5,731.88	11,000.00
40500 · Contributions - Individuals-TR	18.41%	10,305.00	5,700.00
40600 · Contributions - Corp-Temp Restr	0.0%	0.00	0.00
Total 40000 · Donations - Individuals	62.74%	22,197.88	36,150.00
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.0%	2,000.00	0.00
Total 41000 · Grant Income - Private	0.0%	2,000.00	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	86.36%	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.0%	400.00	0.00
42510 · Annual Dinner Event Sponsor	0.0%	0.00	0.00
Total 42000 · Annual Dinner Income	76.2%	400.00	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	99.15%	1,239.00	200.00
45300 · Restore - Candle Sales	0.0%	0.00	0.00
45400 · Silent Aution		0.00	
Total 45000 · Repurposed Goods Income	162.4%	1,239.00	200.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	100.0%	8.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.0%	0.00	0.00
46302 · Online Sales - Candles	40.0%	0.00	0.00
46303 · Online Sales - T-Shirts	0.0%	0.00	0.00
46304 · Online Sales - Wood Products	100.0%	72.00	0.00
46305 · Miscellaneous Item	100.0%	203.88	0.00
Total 46300 · Online Sales	64.0%	275.88	0.00
Total 46000 · Product Sales	65.43%	283.88	0.00
49000 · Miscellaneous Income			
49100 · Interest Income	100.0%	22.86	0.00
49999 · Uncategorized Income	0.0%	0.00	0.00
49000 · Miscellaneous Income - Other	0.0%	0.00	0.00
Total 49000 · Miscellaneous Income	100.0%	22.86	0.00
Total Income	67.28%	26,143.62	36,350.00
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	100.0%	0.00	0.00
510002 · Cost of Goods - ReStore		390.00	
Total 51000 · Cost of Goods	100.0%	390.00	0.00
Total COGS	100.0%	390.00	0.00
Gross Profit	66.86%	25,753.62	36,350.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	% of Budget	Oct 18	Budget
62000 · Program Expenses			
62100 · Salary Expense	100.14%	19,047.88	13,787.50
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	101.04%	276.21	198.11
6211002 · Social Security Tax Expense	101.05%	1,180.98	847.08
6211004 · State Unemployment Tax	9.59%	61.12	368.89
62110 · Payroll Taxes - Other	0.0%	11.42	0.00
Total 62110 · Payroll Taxes	77.19%	1,529.73	1,414.08
62111 · Payroll Processing	137.55%	50.00	33.08
62114 · Contract Labor			
6211401 · PRN	125.1%	2,000.00	833.33
6211403 · Yoga	90.0%	0.00	166.67
6211404 · Other Therapy	100.0%	225.00	0.00
62114 · Contract Labor - Other	0.0%	0.00	0.00
Total 62114 · Contract Labor	126.75%	2,225.00	1,000.00
62115 · Resident Transitional Expense	0.0%	0.00	83.33
62117 · Staff Training	52.24%	65.00	143.58
62119 · Individual Education	0.0%	0.00	83.33
62120 · Medical Expense	0.0%	0.00	119.17
62130 · Medical - Prescription Drugs	75.43%	158.41	320.00
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	0.0%	0.00	83.33
6213102 · Staff Screens	0.0%	0.00	3.00
62131 · Drug & Alcohol Screens - Other	0.0%	45.00	0.00
Total 62131 · Drug & Alcohol Screens	0.0%	45.00	86.33
62132 · Dental Expense	0.0%	0.00	158.58
62140 · Mental Health & Counseling	0.0%	0.00	83.33
62145 · Vision Expense	0.0%	0.00	20.00
62150 · Curriculum	143.17%	47.98	58.33
62160 · Stipends	45.0%	115.00	166.67
62170 · Social Activities	2.87%	106.20	200.00
62171 · Participant Needs			
6217101 · Cell Phones	67.5%	170.07	100.00
6217102 · Cigarettes/Vapes	137.9%	334.01	290.67
6217103 · Clothing	21.78%	204.23	155.42
6217104 · Gifts/Incentives	0.0%	31.70	66.67
6217105 · Personal Items	26.2%	0.00	166.67
6217106 · Other	100.0%	57.79	0.00
62171 · Participant Needs - Other	100.0%	0.00	0.00
Total 62171 · Participant Needs	79.32%	797.80	779.43
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	680.0%	0.00	2.50
621722 · Legal Fees-Court Fees	80.87%	0.00	179.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Oct 18	Budget
621723 · Legal Fees-Attorney Fees	0.0%	0.00	83.33
Total 62172 · Legal Fees	61.12%	0.00	265.41
62180 · Transportation Expense			
621801 · Fuel	93.71%	303.42	300.00
621802 · Insurance	0.0%	0.00	116.67
621803 · Maintenance & Repairs	91.79%	12.01	150.00
621804 · Tags & License Fees	0.0%	0.00	10.83
621805 · Mileage	740.0%	89.31	10.00
621806 · Parking	0.0%	30.00	20.83
62180 · Transportation Expense - Other	0.0%	0.00	0.00
Total 62180 · Transportation Expense	81.01%	434.74	608.33
Total 62000 · Program Expenses	92.55%	24,622.74	19,410.48
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	1,553.12%	0.00	400.00
63020 · Annual Gala - Entertainment	0.0%	256.24	116.67
63030 · Annual Gala - Decor	24.43%	129.18	62.50
63040 · Annual Gala - Rentals	137.81%	0.00	250.00
63050 · Annual Gala - Other Expenses	4,270.09%	173.25	11.67
63060 · Annual Gala - Print Materials	725.63%	0.00	41.67
63070 · Annual Gala - Music	2,000.0%	0.00	100.00
Total 63000 · Fundraising Expenses	953.98%	558.67	982.51
64000 · General and Administrative			
64100 · GA - Office Supplies	550.45%	49.15	54.17
64200 · GA - Technology Expenses	65.86%	299.08	89.58
64250 · GA - Staff Luncheons/Incentives	140.58%	8.19	133.33
64300 · GA - Training & Development			
643010 · Volunteer Training	0.0%	68.38	16.67
643011 · Training & Development - Other	0.0%	110.59	41.67
64300 · GA - Training & Development - Other		0.00	
Total 64300 · GA - Training & Development	0.0%	178.97	58.34
64306 · GA - Cell Phones	416.67%	100.00	30.00
64350 · GA - Dues & Memberships	0.0%	125.00	12.50
64400 · GA - Board Insurance	26.57%	0.00	94.08
64450 · GA - Professional Fees	0.0%	0.00	16.67
64500 · GA - Audit & Accounting	0.0%	0.00	122.92
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	666.21%	277.99	121.67
645502 · GA - Postage & PO Boxes	61.51%	30.00	33.33
645503 · GA - Bank Fees	0.0%	0.00	10.00
645504 · GA - Donations to Hmn Traf Orgs	0.0%	0.00	0.00
645505 · GA - Due Dilligence on Property	0.0%	0.00	0.00
645506 · GA - Licensing & Fees	0.0%	200.00	15.00
645507 · GA - Marketing	0.0%	20.00	16.67
645508 · GA - Storage	0.0%	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Oct 18	Budget
645509 · GA - Travel/Conferences & Aware	359.99%	0.00	166.67
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	405.81%	188.50	48.00
6455102 · Loan #600530000	403.31%	292.71	75.00
Total 645510 · GA - Bank - Interest	404.29%	481.21	123.00
645599 · GA - Administrative Exp - Other	0.0%	0.00	30.00
64550 · GA - Administrative Expense - Other		0.00	
Total 64550 · GA - Administrative Expense	373.47%	1,009.20	516.34
64000 · General and Administrative - Other		0.00	
Total 64000 · General and Administrative	232.55%	1,769.59	1,127.93
65000 · ReStore			
65010 · ReStore - Marketing	0.0%	0.00	0.00
65020 · ReStore - Supplies - Repurpose	232.53%	0.00	166.67
65030 · ReStore - Tithe	0.0%	0.00	0.00
65040 · ReStore - Shipping	0.0%	0.00	0.00
Total 65000 · ReStore	232.53%	0.00	166.67
67000 · Catering			
67010 · Catering - Marketing	0.0%	0.00	0.00
67020 · Catering - Food	0.0%	0.00	0.00
67030 · Catering - Supplies	0.0%	0.00	0.00
Total 67000 · Catering	0.0%	0.00	0.00
67400 · T-shirt Expense	692.33%	0.00	108.33
67500 · Sales Tax - Manual		0.00	
67800 · Fundraising Expense - MISC.	0.0%	0.00	170.83
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.0%	0.00	0.00
68020 · OE - Property Insurance	0.0%	3,298.00	974.17
68021 · OE - Property Tax	0.0%	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.0%	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.0%	0.00	0.00
681102 · Deck for Apt.	0.0%	0.00	0.00
681103 · OE - Maintenance - Other	0.0%	61.65	333.33
681104 · Appliance & Equipment Replacemt		468.00	
68110 · OE - Maintenance - Other		494.86	
Total 68110 · OE - Maintenance	44.9%	1,024.51	333.33
68120 · OE - Decor & Furniture	88.8%	127.04	75.00
68130 · OE - Food	91.64%	2,043.60	2,036.00
68140 · OE - Dish TV	58.55%	50.35	86.00
68150 · OE - ATT Phone/Internet	99.76%	177.83	177.08
68160 · OE - Electric & Gas			
681601 · OE - Electric	109.87%	532.52	552.75
681602 · OE - Gas	0.0%	0.00	0.00
Total 68160 · OE - Electric & Gas	109.87%	532.52	552.75

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	% of Budget	Oct 18	Budget
68161 · OE - Security Light	0.0%	0.00	0.00
68162 · OE - Security Monitoring	0.0%	69.00	23.00
68170 · OE - Water	133.36%	297.58	182.08
68180 · OE - Pest Control	85.0%	85.00	100.00
68190 · OE - Trash Service	128.28%	291.10	110.00
68200 · OE - House Supplies	102.39%	72.47	165.83
Total 68000 · Occupancy Expense	73.83%	8,069.00	4,815.24
70000 · Other Account	100.0%	10.06	0.00
Total Expense	129.58%	35,030.06	26,781.99
Net Ordinary Income	38.64%	-9,276.44	9,568.01
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.0%	0.00	2,209.10
72000 · Amortization Expense	0.0%	0.00	163.33
Total Other Expense	0.0%	0.00	2,372.43
Net Other Income	0.0%	0.00	-2,372.43
Net Income	40.24%	-9,276.44	7,195.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Nov 18</u>
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	-13,289.00	31.68%	7,737.00
40200 · Contributins - Corp & Fond. Unr	-5,268.12	52.11%	16,290.88
40500 · Contributions - Individuals-TR	4,605.00	180.79%	280.00
40600 · Contributions - Corp-Temp Restr	0.00	0.0%	0.00
Total 40000 · Donations - Individuals	-13,952.12	61.41%	24,307.88
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	2,000.00	100.0%	0.00
Total 41000 · Grant Income - Private	2,000.00	100.0%	0.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.00	0.0%	0.00
42500 · Annual Dinner Table Sponsor	400.00	100.0%	0.00
42510 · Annual Dinner Event Sponsor	0.00	0.0%	0.00
Total 42000 · Annual Dinner Income	400.00	100.0%	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	1,039.00	619.5%	60.00
45300 · Restore - Candle Sales	0.00	0.0%	0.00
45400 · Silent Aution			0.00
Total 45000 · Repurposed Goods Income	1,039.00	619.5%	60.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	8.00	100.0%	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.0%	0.00
46302 · Online Sales - Candles	0.00	0.0%	100.00
46303 · Online Sales - T-Shirts	0.00	0.0%	30.00
46304 · Online Sales - Wood Products	72.00	100.0%	0.00
46305 · Miscellaneous Item	203.88	100.0%	243.12
Total 46300 · Online Sales	275.88	100.0%	373.12
Total 46000 · Product Sales	283.88	100.0%	373.12
49000 · Miscellaneous Income			
49100 · Interest Income	22.86	100.0%	23.51
49999 · Uncategorized Income	0.00	0.0%	0.00
49000 · Miscellaneous Income - Other	0.00	0.0%	0.00
Total 49000 · Miscellaneous Income	22.86	100.0%	23.51
Total Income	-10,206.38	71.92%	24,764.51
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.00	0.0%	0.00
510002 · Cost of Goods - ReStore			0.00
Total 51000 · Cost of Goods	390.00	100.0%	0.00
Total COGS	390.00	100.0%	0.00
Gross Profit	-10,596.38	70.85%	24,764.51

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	\$ Over Budget	% of Budget	Nov 18
62000 · Program Expenses			
62100 · Salary Expense	5,260.38	138.15%	13,914.60
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	78.10	139.42%	201.77
6211002 · Social Security Tax Expense	333.90	139.42%	862.70
6211004 · State Unemployment Tax	-307.77	16.57%	71.95
62110 · Payroll Taxes - Other	11.42	100.0%	15.99
Total 62110 · Payroll Taxes	115.65	108.18%	1,152.41
62111 · Payroll Processing	16.92	151.15%	44.50
62114 · Contract Labor			
6211401 · PRN	1,166.67	240.0%	277.50
6211403 · Yoga	-166.67	0.0%	0.00
6211404 · Other Therapy	225.00	100.0%	0.00
62114 · Contract Labor - Other	0.00	0.0%	0.00
Total 62114 · Contract Labor	1,225.00	222.5%	277.50
62115 · Resident Transitional Expense	-83.33	0.0%	0.00
62117 · Staff Training	-78.58	45.27%	0.00
62119 · Individual Education	-83.33	0.0%	0.00
62120 · Medical Expense	-119.17	0.0%	75.00
62130 · Medical - Prescription Drugs	-161.59	49.5%	232.38
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	-83.33	0.0%	0.00
6213102 · Staff Screens	-3.00	0.0%	0.00
62131 · Drug & Alcohol Screens - Other	45.00	100.0%	0.00
Total 62131 · Drug & Alcohol Screens	-41.33	52.13%	0.00
62132 · Dental Expense	-158.58	0.0%	0.00
62140 · Mental Health & Counseling	-83.33	0.0%	0.00
62145 · Vision Expense	-20.00	0.0%	0.00
62150 · Curriculum	-10.35	82.26%	44.09
62160 · Stipends	-51.67	69.0%	0.00
62170 · Social Activities	-93.80	53.1%	258.55
62171 · Participant Needs			
6217101 · Cell Phones	70.07	170.07%	110.00
6217102 · Cigarettes/Vapes	43.34	114.91%	335.75
6217103 · Clothing	48.81	131.41%	32.04
6217104 · Gifts/Incentives	-34.97	47.55%	0.00
6217105 · Personal Items	-166.67	0.0%	0.00
6217106 · Other	57.79	100.0%	4.10
62171 · Participant Needs - Other	0.00	0.0%	0.00
Total 62171 · Participant Needs	18.37	102.36%	481.89
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	-2.50	0.0%	0.00
621722 · Legal Fees-Court Fees	-179.58	0.0%	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Nov 18
621723 · Legal Fees-Attorney Fees	-83.33	0.0%	0.00
Total 62172 · Legal Fees	-265.41	0.0%	0.00
62180 · Transportation Expense			
621801 · Fuel	3.42	101.14%	260.92
621802 · Insurance	-116.67	0.0%	0.00
621803 · Maintenance & Repairs	-137.99	8.01%	31.65
621804 · Tags & License Fees	-10.83	0.0%	0.00
621805 · Mileage	79.31	893.1%	35.75
621806 · Parking	9.17	144.02%	0.00
62180 · Transportation Expense - Other	0.00	0.0%	0.00
Total 62180 · Transportation Expense	-173.59	71.47%	328.32
Total 62000 · Program Expenses	5,212.26	126.85%	16,809.24
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	-400.00	0.0%	0.00
63020 · Annual Gala - Entertainment	139.57	219.63%	0.00
63030 · Annual Gala - Decor	66.68	206.69%	0.00
63040 · Annual Gala - Rentals	-250.00	0.0%	0.00
63050 · Annual Gala - Other Expenses	161.58	1,484.58%	0.00
63060 · Annual Gala - Print Materials	-41.67	0.0%	0.00
63070 · Annual Gala - Music	-100.00	0.0%	0.00
Total 63000 · Fundraising Expenses	-423.84	56.86%	0.00
64000 · General and Administrative			
64100 · GA - Office Supplies	-5.02	90.73%	148.56
64200 · GA - Technology Expenses	209.50	333.87%	617.55
64250 · GA - Staff Luncheons/Incentives	-125.14	6.14%	98.16
64300 · GA - Training & Development			
643010 · Volunteer Training	51.71	410.2%	0.00
643011 · Training & Development - Other	68.92	265.4%	0.00
64300 · GA - Training & Development - Other			105.00
Total 64300 · GA - Training & Development	120.63	306.77%	105.00
64306 · GA - Cell Phones	70.00	333.33%	100.00
64350 · GA - Dues & Memberships	112.50	1,000.0%	225.00
64400 · GA - Board Insurance	-94.08	0.0%	0.00
64450 · GA - Professional Fees	-16.67	0.0%	0.00
64500 · GA - Audit & Accounting	-122.92	0.0%	0.00
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	156.32	228.48%	449.10
645502 · GA - Postage & PO Boxes	-3.33	90.01%	0.00
645503 · GA - Bank Fees	-10.00	0.0%	1.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.0%	0.00
645505 · GA - Due Dilligence on Property	0.00	0.0%	0.00
645506 · GA - Licensing & Fees	185.00	1,333.33%	0.00
645507 · GA - Marketing	3.33	119.98%	0.00
645508 · GA - Storage	0.00	0.0%	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Nov 18</u>
645509 · GA - Travel/Conferences & Aware	-166.67	0.0%	0.00
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	140.50	392.71%	260.75
6455102 · Loan #600530000	217.71	390.28%	404.93
Total 645510 · GA - Bank - Interest	358.21	391.23%	665.68
645599 · GA - Administrative Exp - Other	-30.00	0.0%	0.00
64550 · GA - Administrative Expense - Other			0.00
Total 64550 · GA - Administrative Expense	492.86	195.45%	1,115.78
64000 · General and Administrative - Other			0.00
Total 64000 · General and Administrative	641.66	156.89%	2,410.05
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.0%	0.00
65020 · ReStore - Supplies - Repurpose	-166.67	0.0%	0.00
65030 · ReStore - Tithe	0.00	0.0%	0.00
65040 · ReStore - Shipping	0.00	0.0%	0.00
Total 65000 · ReStore	-166.67	0.0%	0.00
67000 · Catering			
67010 · Catering - Marketing	0.00	0.0%	0.00
67020 · Catering - Food	0.00	0.0%	0.00
67030 · Catering - Supplies	0.00	0.0%	0.00
Total 67000 · Catering	0.00	0.0%	0.00
67400 · T-shirt Expense	-108.33	0.0%	0.00
67500 · Sales Tax - Manual			0.00
67800 · Fundraising Expense - MISC.	-170.83	0.0%	0.00
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.0%	0.00
68020 · OE - Property Insurance	2,323.83	338.55%	0.00
68021 · OE - Property Tax	0.00	0.0%	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.0%	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.0%	0.00
681102 · Deck for Apt.	0.00	0.0%	0.00
681103 · OE - Maintenance - Other	-271.68	18.5%	0.00
681104 · Appliance & Equipment Replacemt			0.00
68110 · OE - Maintenance - Other			62.46
Total 68110 · OE - Maintenance	691.18	307.36%	62.46
68120 · OE - Decor & Furniture	52.04	169.39%	0.00
68130 · OE - Food	7.60	100.37%	1,354.26
68140 · OE - Dish TV	-35.65	58.55%	50.35
68150 · OE - ATT Phone/Internet	0.75	100.42%	177.83
68160 · OE - Electric & Gas			
681601 · OE - Electric	-20.23	96.34%	470.18
681602 · OE - Gas	0.00	0.0%	0.00
Total 68160 · OE - Electric & Gas	-20.23	96.34%	470.18

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget	Nov 18
68161 · OE - Security Light	0.00	0.0%	0.00
68162 · OE - Security Monitoring	46.00	300.0%	0.00
68170 · OE - Water	115.50	163.43%	178.41
68180 · OE - Pest Control	-15.00	85.0%	85.00
68190 · OE - Trash Service	181.10	264.64%	105.82
68200 · OE - House Supplies	-93.36	43.7%	31.21
Total 68000 · Occupancy Expense	3,253.76	167.57%	2,515.52
70000 · Other Account	10.06	100.0%	0.00
Total Expense	8,248.07	130.8%	21,734.81
Net Ordinary Income	-18,844.45	-96.95%	3,029.70
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	-2,209.10	0.0%	0.00
72000 · Amortization Expense	-163.33	0.0%	0.00
Total Other Expense	-2,372.43	0.0%	0.00
Net Other Income	2,372.43	0.0%	0.00
Net Income	-16,472.02	-128.92%	3,029.70

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense		
Income		
40000 · Donations - Individuals		
40100 · Contributions - Individuals Unr	15,300.00	-7,563.00
40200 · Contributins - Corp & Fond. Unr	10,000.00	6,290.88
40500 · Contributions - Individuals-TR	2,500.00	-2,220.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00
Total 40000 · Donations - Individuals	27,800.00	-3,492.12
41000 · Grant Income - Private		
41100 · Grants - Private - Unrestricted	1,500.00	-1,500.00
Total 41000 · Grant Income - Private	1,500.00	-1,500.00
42000 · Annual Dinner Income		
42100 · Annual Dinner Ticket Sales	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.00	0.00
Total 42000 · Annual Dinner Income	0.00	0.00
45000 · Repurposed Goods Income		
45100 · ReStore - Repuprosed Goods Inc.	0.00	60.00
45300 · Restore - Candle Sales	0.00	0.00
45400 · Silent Aution		
Total 45000 · Repurposed Goods Income	0.00	60.00
46000 · Product Sales		
46200 · Farm to Table - Packaged Prod.	0.00	0.00
46300 · Online Sales		
46301 · Online Sales - Books	0.00	0.00
46302 · Online Sales - Candles	200.00	-100.00
46303 · Online Sales - T-Shirts	0.00	30.00
46304 · Online Sales - Wood Products	0.00	0.00
46305 · Miscellaneous Item	0.00	243.12
Total 46300 · Online Sales	200.00	173.12
Total 46000 · Product Sales	200.00	173.12
49000 · Miscellaneous Income		
49100 · Interest Income	0.00	23.51
49999 · Uncategorized Income	0.00	0.00
49000 · Miscellaneous Income - Other	20.00	-20.00
Total 49000 · Miscellaneous Income	20.00	3.51
Total Income	29,520.00	-4,755.49
Cost of Goods Sold		
51000 · Cost of Goods		
510001 · Cost of Goods - Online Sales	0.00	0.00
510002 · Cost of Goods - ReStore		
Total 51000 · Cost of Goods	0.00	0.00
Total COGS	0.00	0.00
Gross Profit	29,520.00	-4,755.49

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
Expense		
62000 · Program Expenses		
62100 · Salary Expense	13,787.50	127.10
62110 · Payroll Taxes		
6211001 · Medicare Taxes Expense	198.11	3.66
6211002 · Social Security Tax Expense	847.08	15.62
6211004 · State Unemployment Tax	368.89	-296.94
62110 · Payroll Taxes - Other	0.00	15.99
Total 62110 · Payroll Taxes	1,414.08	-261.67
62111 · Payroll Processing	33.08	11.42
62114 · Contract Labor		
6211401 · PRN	833.33	-555.83
6211403 · Yoga	166.67	-166.67
6211404 · Other Therapy	0.00	0.00
62114 · Contract Labor - Other	0.00	0.00
Total 62114 · Contract Labor	1,000.00	-722.50
62115 · Resident Transitional Expense	83.33	-83.33
62117 · Staff Training	143.58	-143.58
62119 · Individual Education	83.33	-83.33
62120 · Medical Expense	119.17	-44.17
62130 · Medical - Prescription Drugs	320.00	-87.62
62131 · Drug & Alcohol Screens		
6213101 · Resident Screens	83.33	-83.33
6213102 · Staff Screens	3.00	-3.00
62131 · Drug & Alcohol Screens - Other	0.00	0.00
Total 62131 · Drug & Alcohol Screens	86.33	-86.33
62132 · Dental Expense	158.58	-158.58
62140 · Mental Health & Counseling	83.33	-83.33
62145 · Vision Expense	20.00	-20.00
62150 · Curriculum	58.33	-14.24
62160 · Stipends	166.67	-166.67
62170 · Social Activities	200.00	58.55
62171 · Participant Needs		
6217101 · Cell Phones	100.00	10.00
6217102 · Cigarettes/Vapes	290.67	45.08
6217103 · Clothing	155.42	-123.38
6217104 · Gifts/Incentives	66.67	-66.67
6217105 · Personal Items	166.67	-166.67
6217106 · Other	0.00	4.10
62171 · Participant Needs - Other	0.00	0.00
Total 62171 · Participant Needs	779.43	-297.54
62172 · Legal Fees		
621721 · Legal Fees-Social Services Fees	2.50	-2.50
621722 · Legal Fees-Court Fees	179.58	-179.58

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
621723 · Legal Fees-Attorney Fees	83.33	-83.33
Total 62172 · Legal Fees	265.41	-265.41
62180 · Transportation Expense		
621801 · Fuel	300.00	-39.08
621802 · Insurance	116.67	-116.67
621803 · Maintenance & Repairs	150.00	-118.35
621804 · Tags & License Fees	10.83	-10.83
621805 · Mileage	10.00	25.75
621806 · Parking	20.83	-20.83
62180 · Transportation Expense - Other	0.00	0.00
Total 62180 · Transportation Expense	608.33	-280.01
Total 62000 · Program Expenses	19,410.48	-2,601.24
63000 · Fundraising Expenses		
63010 · Annual Gala - Food	400.00	-400.00
63020 · Annual Gala - Entertainment	116.67	-116.67
63030 · Annual Gala - Decor	62.50	-62.50
63040 · Annual Gala - Rentals	250.00	-250.00
63050 · Annual Gala - Other Expenses	11.67	-11.67
63060 · Annual Gala - Print Materials	41.67	-41.67
63070 · Annual Gala - Music	100.00	-100.00
Total 63000 · Fundraising Expenses	982.51	-982.51
64000 · General and Administrative		
64100 · GA - Office Supplies	54.17	94.39
64200 · GA - Technology Expenses	89.58	527.97
64250 · GA - Staff Luncheons/Incentives	133.33	-35.17
64300 · GA - Training & Development		
643010 · Volunteer Training	16.67	-16.67
643011 · Training & Development - Other	41.67	-41.67
64300 · GA - Training & Development - Other		
Total 64300 · GA - Training & Development	58.34	46.66
64306 · GA - Cell Phones	30.00	70.00
64350 · GA - Dues & Memberships	12.50	212.50
64400 · GA - Board Insurance	94.08	-94.08
64450 · GA - Professional Fees	16.67	-16.67
64500 · GA - Audit & Accounting	122.92	-122.92
64550 · GA - Administrative Expense		
645500 · GA - Online Processing Fees	121.67	327.43
645502 · GA - Postage & PO Boxes	33.33	-33.33
645503 · GA - Bank Fees	10.00	-9.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00
645506 · GA - Licensing & Fees	15.00	-15.00
645507 · GA - Marketing	16.67	-16.67
645508 · GA - Storage	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	Budget	\$ Over Budget
645509 · GA - Travel/Conferences & Aware	166.67	-166.67
645510 · GA - Bank - Interest		
6455101 · Loan #600530030	48.00	212.75
6455102 · Loan #600530000	75.00	329.93
Total 645510 · GA - Bank - Interest	123.00	542.68
645599 · GA - Administrative Exp - Other	30.00	-30.00
64550 · GA - Administrative Expense - Other		
Total 64550 · GA - Administrative Expense	516.34	599.44
64000 · General and Administrative - Other		
Total 64000 · General and Administrative	1,127.93	1,282.12
65000 · ReStore		
65010 · ReStore - Marketing	0.00	0.00
65020 · ReStore - Supplies - Repurpose	166.67	-166.67
65030 · ReStore - Tithe	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00
Total 65000 · ReStore	166.67	-166.67
67000 · Catering		
67010 · Catering - Marketing	0.00	0.00
67020 · Catering - Food	0.00	0.00
67030 · Catering - Supplies	0.00	0.00
Total 67000 · Catering	0.00	0.00
67400 · T-shirt Expense	108.33	-108.33
67500 · Sales Tax - Manual		
67800 · Fundraising Expense - MISC.	170.83	-170.83
68000 · Occupancy Expense		
68010 · OE - Lease/Debt Service	0.00	0.00
68020 · OE - Property Insurance	974.17	-974.17
68021 · OE - Property Tax	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00
68110 · OE - Maintenance		
681101 · Insurance Repairs/Reimbursement	0.00	0.00
681102 · Deck for Apt.	0.00	0.00
681103 · OE - Maintenance - Other	333.33	-333.33
681104 · Appliance & Equipment Replacemt		
68110 · OE - Maintenance - Other		
Total 68110 · OE - Maintenance	333.33	-270.87
68120 · OE - Decor & Furniture	75.00	-75.00
68130 · OE - Food	2,036.00	-681.74
68140 · OE - Dish TV	86.00	-35.65
68150 · OE - ATT Phone/Internet	177.08	0.75
68160 · OE - Electric & Gas		
681601 · OE - Electric	552.75	-82.57
681602 · OE - Gas	0.00	0.00
Total 68160 · OE - Electric & Gas	552.75	-82.57

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>Budget</u>	<u>\$ Over Budget</u>
68161 · OE - Security Light	0.00	0.00
68162 · OE - Security Monitoring	23.00	-23.00
68170 · OE - Water	182.08	-3.67
68180 · OE - Pest Control	100.00	-15.00
68190 · OE - Trash Service	110.00	-4.18
68200 · OE - House Supplies	165.83	-134.62
Total 68000 · Occupancy Expense	4,815.24	-2,299.72
70000 · Other Account	0.00	0.00
Total Expense	26,781.99	-5,047.18
Net Ordinary Income	2,738.01	291.69
Other Income/Expense		
Other Expense		
71000 · Depreciation Expense	2,209.10	-2,209.10
72000 · Amortization Expense	163.33	-163.33
Total Other Expense	2,372.43	-2,372.43
Net Other Income	-2,372.43	2,372.43
Net Income	<u><u>365.58</u></u>	<u><u>2,664.12</u></u>

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Dec 18	Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	50.57%	45,907.00	24,950.00
40200 · Contributins - Corp & Fond. Unr	162.91%	25,530.52	22,800.00
40500 · Contributions - Individuals-TR	11.2%	3,230.00	1,200.00
40600 · Contributions - Corp-Temp Restr	0.0%	0.00	0.00
Total 40000 · Donations - Individuals	87.44%	74,667.52	48,950.00
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	0.0%	7,000.00	12,500.00
Total 41000 · Grant Income - Private	0.0%	7,000.00	12,500.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	0.0%	0.00	0.00
42500 · Annual Dinner Table Sponsor	0.0%	0.00	0.00
42510 · Annual Dinner Event Sponsor	0.0%	0.00	0.00
Total 42000 · Annual Dinner Income	0.0%	0.00	0.00
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	100.0%	0.00	200.00
45300 · Restore - Candle Sales	0.0%	0.00	0.00
45400 · Silent Aution		0.00	
Total 45000 · Repurposed Goods Income	100.0%	0.00	200.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	0.0%	0.00	0.00
46300 · Online Sales			
46301 · Online Sales - Books	0.0%	0.00	0.00
46302 · Online Sales - Candles	50.0%	20.00	0.00
46303 · Online Sales - T-Shirts	100.0%	0.00	50.00
46304 · Online Sales - Wood Products	0.0%	68.78	0.00
46305 · Miscellaneous Item	100.0%	38.25	0.00
Total 46300 · Online Sales	186.56%	127.03	50.00
Total 46000 · Product Sales	186.56%	127.03	50.00
49000 · Miscellaneous Income			
49100 · Interest Income	100.0%	79.05	0.00
49999 · Uncategorized Income	0.0%	0.00	0.00
49000 · Miscellaneous Income - Other	0.0%	0.00	0.00
Total 49000 · Miscellaneous Income	117.55%	79.05	0.00
Total Income	83.89%	81,873.60	61,700.00
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	0.0%	0.00	0.00
510002 · Cost of Goods - ReStore		0.00	
Total 51000 · Cost of Goods	0.0%	0.00	0.00
Total COGS	0.0%	0.00	0.00
Gross Profit	83.89%	81,873.60	61,700.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	% of Budget	Dec 18	Budget
62000 · Program Expenses			
62100 · Salary Expense	100.92%	13,794.60	13,787.50
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	101.85%	215.24	198.11
6211002 · Social Security Tax Expense	101.84%	920.36	847.08
6211004 · State Unemployment Tax	19.5%	80.04	368.89
62110 · Payroll Taxes - Other	100.0%	17.79	0.00
Total 62110 · Payroll Taxes	81.5%	1,233.43	1,414.08
62111 · Payroll Processing	134.52%	49.00	33.08
62114 · Contract Labor			
6211401 · PRN	33.3%	620.00	833.33
6211403 · Yoga	0.0%	0.00	166.63
6211404 · Other Therapy	0.0%	75.00	0.00
62114 · Contract Labor - Other	0.0%	0.00	0.00
Total 62114 · Contract Labor	27.75%	695.00	999.96
62115 · Resident Transitional Expense	0.0%	0.00	83.37
62117 · Staff Training	0.0%	0.00	143.62
62119 · Individual Education	0.0%	22.50	83.37
62120 · Medical Expense	62.94%	70.00	119.13
62130 · Medical - Prescription Drugs	72.62%	241.60	320.00
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	0.0%	590.38	83.37
6213102 · Staff Screens	0.0%	0.00	3.00
62131 · Drug & Alcohol Screens - Other	0.0%	0.00	0.00
Total 62131 · Drug & Alcohol Screens	0.0%	590.38	86.37
62132 · Dental Expense	0.0%	70.00	158.62
62140 · Mental Health & Counseling	0.0%	0.00	83.37
62145 · Vision Expense	0.0%	0.00	20.00
62150 · Curriculum	75.59%	29.69	58.37
62160 · Stipends	0.0%	110.00	166.63
62170 · Social Activities	129.28%	54.36	200.00
62171 · Participant Needs			
6217101 · Cell Phones	110.0%	85.00	100.00
6217102 · Cigarettes/Vapes	115.51%	346.66	290.63
6217103 · Clothing	20.62%	0.00	155.38
6217104 · Gifts/Incentives	0.0%	177.15	66.63
6217105 · Personal Items	0.0%	60.97	166.63
6217106 · Other	100.0%	56.84	0.00
62171 · Participant Needs - Other	0.0%	42.20	0.00
Total 62171 · Participant Needs	61.83%	768.82	779.27
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	0.0%	0.00	2.50
621722 · Legal Fees-Court Fees	0.0%	0.00	179.62

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Dec 18	Budget
621723 · Legal Fees-Attorney Fees	0.0%	0.00	83.37
Total 62172 · Legal Fees	0.0%	0.00	265.49
62180 · Transportation Expense			
621801 · Fuel	86.97%	274.61	300.00
621802 · Insurance	0.0%	0.00	116.63
621803 · Maintenance & Repairs	21.1%	1.50	150.00
621804 · Tags & License Fees	0.0%	0.00	10.87
621805 · Mileage	357.5%	32.50	10.00
621806 · Parking	0.0%	9.00	20.87
62180 · Transportation Expense - Other	0.0%	0.00	5.50
Total 62180 · Transportation Expense	53.97%	317.61	613.87
Total 62000 · Program Expenses	86.6%	18,046.99	19,416.10
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	0.0%	0.00	400.00
63020 · Annual Gala - Entertainment	0.0%	0.00	116.63
63030 · Annual Gala - Decor	0.0%	0.00	62.50
63040 · Annual Gala - Rentals	0.0%	0.00	250.00
63050 · Annual Gala - Other Expenses	0.0%	0.00	11.63
63060 · Annual Gala - Print Materials	0.0%	0.00	41.63
63070 · Annual Gala - Music	0.0%	0.00	100.00
Total 63000 · Fundraising Expenses	0.0%	0.00	982.39
64000 · General and Administrative			
64100 · GA - Office Supplies	274.25%	79.81	54.13
64200 · GA - Technology Expenses	689.38%	112.40	89.62
64250 · GA - Staff Luncheons/Incentives	73.62%	1,655.65	133.37
64300 · GA - Training & Development			
643010 · Volunteer Training	0.0%	0.00	16.63
643011 · Training & Development - Other	0.0%	68.55	41.63
64300 · GA - Training & Development - Other		298.00	
Total 64300 · GA - Training & Development	179.98%	366.55	58.26
64306 · GA - Cell Phones	333.33%	100.00	30.00
64350 · GA - Dues & Memberships	1,800.0%	150.00	12.50
64400 · GA - Board Insurance	0.0%	25.00	94.12
64450 · GA - Professional Fees	0.0%	0.00	16.63
64500 · GA - Audit & Accounting	0.0%	2,200.00	122.88
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	369.11%	356.05	121.63
645502 · GA - Postage & PO Boxes	0.0%	9.85	33.37
645503 · GA - Bank Fees	10.0%	0.00	10.00
645504 · GA - Donations to Hmn Traf Orgs	0.0%	0.00	0.00
645505 · GA - Due Dilligence on Property	0.0%	0.00	0.00
645506 · GA - Licensing & Fees	0.0%	0.00	15.00
645507 · GA - Marketing	0.0%	0.00	16.63
645508 · GA - Storage	0.0%	0.00	0.00

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Dec 18	Budget
645509 · GA - Travel/Conferences & Aware	0.0%	601.43	166.63
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	543.23%	235.63	48.00
6455102 · Loan #600530000	539.91%	365.89	75.00
Total 645510 · GA - Bank - Interest	541.2%	601.52	123.00
645599 · GA - Administrative Exp - Other	0.0%	0.00	30.00
64550 · GA - Administrative Expense - Other		0.00	
Total 64550 · GA - Administrative Expense	216.09%	1,568.85	516.26
64000 · General and Administrative - Other		0.00	
Total 64000 · General and Administrative	213.67%	6,258.26	1,127.77
65000 · ReStore			
65010 · ReStore - Marketing	0.0%	0.00	0.00
65020 · ReStore - Supplies - Repurpose	0.0%	0.00	166.63
65030 · ReStore - Tithe	0.0%	0.00	0.00
65040 · ReStore - Shipping	0.0%	0.00	0.00
Total 65000 · ReStore	0.0%	0.00	166.63
67000 · Catering			
67010 · Catering - Marketing	0.0%	0.00	0.00
67020 · Catering - Food	0.0%	0.00	0.00
67030 · Catering - Supplies	0.0%	0.00	0.00
Total 67000 · Catering	0.0%	0.00	0.00
67400 · T-shirt Expense	0.0%	0.00	108.37
67500 · Sales Tax - Manual		827.15	
67800 · Fundraising Expense - MISC.	0.0%	0.00	170.87
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.0%	0.00	0.00
68020 · OE - Property Insurance	0.0%	0.00	974.13
68021 · OE - Property Tax	0.0%	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.0%	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.0%	0.00	0.00
681102 · Deck for Apt.	0.0%	0.00	0.00
681103 · OE - Maintenance - Other	0.0%	0.00	333.37
681104 · Appliance & Equipment Replacemt		0.00	
68110 · OE - Maintenance - Other		75.38	
Total 68110 · OE - Maintenance	18.74%	75.38	333.37
68120 · OE - Decor & Furniture	0.0%	81.66	75.00
68130 · OE - Food	66.52%	2,441.35	2,036.00
68140 · OE - Dish TV	58.55%	50.35	86.00
68150 · OE - ATT Phone/Internet	100.42%	177.83	177.12
68160 · OE - Electric & Gas			
681601 · OE - Electric	85.06%	470.18	552.75
681602 · OE - Gas	0.0%	0.00	0.00
Total 68160 · OE - Electric & Gas	85.06%	470.18	552.75

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget	Dec 18	Budget
68161 · OE - Security Light	0.0%	0.00	0.00
68162 · OE - Security Monitoring	0.0%	0.00	23.00
68170 · OE - Water	97.98%	172.14	182.12
68180 · OE - Pest Control	85.0%	85.00	100.00
68190 · OE - Trash Service	96.2%	142.20	110.00
68200 · OE - House Supplies	18.82%	78.79	165.87
Total 68000 · Occupancy Expense	52.24%	3,774.88	4,815.36
70000 · Other Account	0.0%	0.21	0.00
Total Expense	81.16%	28,907.49	26,787.49
Net Ordinary Income	110.65%	52,966.11	34,912.51
Other Income/Expense			
Other Expense			
71000 · Depreciation Expense	0.0%	0.00	2,209.10
72000 · Amortization Expense	0.0%	0.00	163.37
Total Other Expense	0.0%	0.00	2,372.47
Net Other Income	0.0%	0.00	-2,372.47
Net Income	828.74%	52,966.11	32,540.04

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense		
Income		
40000 · Donations - Individuals		
40100 · Contributions - Individuals Unr	20,957.00	184.0%
40200 · Contributins - Corp & Fond. Unr	2,730.52	111.98%
40500 · Contributions - Individuals-TR	2,030.00	269.17%
40600 · Contributions - Corp-Temp Restr	0.00	0.0%
Total 40000 · Donations - Individuals	25,717.52	152.54%
41000 · Grant Income - Private		
41100 · Grants - Private - Unrestricted	-5,500.00	56.0%
Total 41000 · Grant Income - Private	-5,500.00	56.0%
42000 · Annual Dinner Income		
42100 · Annual Dinner Ticket Sales	0.00	0.0%
42500 · Annual Dinner Table Sponsor	0.00	0.0%
42510 · Annual Dinner Event Sponsor	0.00	0.0%
Total 42000 · Annual Dinner Income	0.00	0.0%
45000 · Repurposed Goods Income		
45100 · ReStore - Repuprosed Goods Inc.	-200.00	0.0%
45300 · Restore - Candle Sales	0.00	0.0%
45400 · Silent Aution		
Total 45000 · Repurposed Goods Income	-200.00	0.0%
46000 · Product Sales		
46200 · Farm to Table - Packaged Prod.	0.00	0.0%
46300 · Online Sales		
46301 · Online Sales - Books	0.00	0.0%
46302 · Online Sales - Candles	20.00	100.0%
46303 · Online Sales - T-Shirts	-50.00	0.0%
46304 · Online Sales - Wood Products	68.78	100.0%
46305 · Miscellaneous Item	38.25	100.0%
Total 46300 · Online Sales	77.03	254.06%
Total 46000 · Product Sales	77.03	254.06%
49000 · Miscellaneous Income		
49100 · Interest Income	79.05	100.0%
49999 · Uncategorized Income	0.00	0.0%
49000 · Miscellaneous Income - Other	0.00	0.0%
Total 49000 · Miscellaneous Income	79.05	100.0%
Total Income	20,173.60	132.7%
Cost of Goods Sold		
51000 · Cost of Goods		
510001 · Cost of Goods - Online Sales	0.00	0.0%
510002 · Cost of Goods - ReStore		
Total 51000 · Cost of Goods	0.00	0.0%
Total COGS	0.00	0.0%
Gross Profit	20,173.60	132.7%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Expense		
62000 · Program Expenses		
62100 · Salary Expense	7.10	100.05%
62110 · Payroll Taxes		
6211001 · Medicare Taxes Expense	17.13	108.65%
6211002 · Social Security Tax Expense	73.28	108.65%
6211004 · State Unemployment Tax	-288.85	21.7%
62110 · Payroll Taxes - Other	17.79	100.0%
Total 62110 · Payroll Taxes	-180.65	87.23%
62111 · Payroll Processing	15.92	148.13%
62114 · Contract Labor		
6211401 · PRN	-213.33	74.4%
6211403 · Yoga	-166.63	0.0%
6211404 · Other Therapy	75.00	100.0%
62114 · Contract Labor - Other	0.00	0.0%
Total 62114 · Contract Labor	-304.96	69.5%
62115 · Resident Transitional Expense	-83.37	0.0%
62117 · Staff Training	-143.62	0.0%
62119 · Individual Education	-60.87	26.99%
62120 · Medical Expense	-49.13	58.76%
62130 · Medical - Prescription Drugs	-78.40	75.5%
62131 · Drug & Alcohol Screens		
6213101 · Resident Screens	507.01	708.14%
6213102 · Staff Screens	-3.00	0.0%
62131 · Drug & Alcohol Screens - Other	0.00	0.0%
Total 62131 · Drug & Alcohol Screens	504.01	683.55%
62132 · Dental Expense	-88.62	44.13%
62140 · Mental Health & Counseling	-83.37	0.0%
62145 · Vision Expense	-20.00	0.0%
62150 · Curriculum	-28.68	50.87%
62160 · Stipends	-56.63	66.02%
62170 · Social Activities	-145.64	27.18%
62171 · Participant Needs		
6217101 · Cell Phones	-15.00	85.0%
6217102 · Cigarettes/Vapes	56.03	119.28%
6217103 · Clothing	-155.38	0.0%
6217104 · Gifts/Incentives	110.52	265.87%
6217105 · Personal Items	-105.66	36.59%
6217106 · Other	56.84	100.0%
62171 · Participant Needs - Other	42.20	100.0%
Total 62171 · Participant Needs	-10.45	98.66%
62172 · Legal Fees		
621721 · Legal Fees-Social Services Fees	-2.50	0.0%
621722 · Legal Fees-Court Fees	-179.62	0.0%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget
621723 · Legal Fees-Attorney Fees	-83.37	0.0%
Total 62172 · Legal Fees	-265.49	0.0%
62180 · Transportation Expense		
621801 · Fuel	-25.39	91.54%
621802 · Insurance	-116.63	0.0%
621803 · Maintenance & Repairs	-148.50	1.0%
621804 · Tags & License Fees	-10.87	0.0%
621805 · Mileage	22.50	325.0%
621806 · Parking	-11.87	43.12%
62180 · Transportation Expense - Other	-5.50	0.0%
Total 62180 · Transportation Expense	-296.26	51.74%
Total 62000 · Program Expenses	-1,369.11	92.95%
63000 · Fundraising Expenses		
63010 · Annual Gala - Food	-400.00	0.0%
63020 · Annual Gala - Entertainment	-116.63	0.0%
63030 · Annual Gala - Decor	-62.50	0.0%
63040 · Annual Gala - Rentals	-250.00	0.0%
63050 · Annual Gala - Other Expenses	-11.63	0.0%
63060 · Annual Gala - Print Materials	-41.63	0.0%
63070 · Annual Gala - Music	-100.00	0.0%
Total 63000 · Fundraising Expenses	-982.39	0.0%
64000 · General and Administrative		
64100 · GA - Office Supplies	25.68	147.44%
64200 · GA - Technology Expenses	22.78	125.42%
64250 · GA - Staff Luncheons/Incentives	1,522.28	1,241.4%
64300 · GA - Training & Development		
643010 · Volunteer Training	-16.63	0.0%
643011 · Training & Development - Other	26.92	164.67%
64300 · GA - Training & Development - Other		
Total 64300 · GA - Training & Development	308.29	629.16%
64306 · GA - Cell Phones	70.00	333.33%
64350 · GA - Dues & Memberships	137.50	1,200.0%
64400 · GA - Board Insurance	-69.12	26.56%
64450 · GA - Professional Fees	-16.63	0.0%
64500 · GA - Audit & Accounting	2,077.12	1,790.37%
64550 · GA - Administrative Expense		
645500 · GA - Online Processing Fees	234.42	292.73%
645502 · GA - Postage & PO Boxes	-23.52	29.52%
645503 · GA - Bank Fees	-10.00	0.0%
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.0%
645505 · GA - Due Dilligence on Property	0.00	0.0%
645506 · GA - Licensing & Fees	-15.00	0.0%
645507 · GA - Marketing	-16.63	0.0%
645508 · GA - Storage	0.00	0.0%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	<u>\$ Over Budget</u>	<u>% of Budget</u>
645509 · GA - Travel/Conferences & Aware	434.80	360.94%
645510 · GA - Bank - Interest		
6455101 · Loan #600530030	187.63	490.9%
6455102 · Loan #600530000	290.89	487.85%
Total 645510 · GA - Bank - Interest	478.52	489.04%
645599 · GA - Administrative Exp - Other	-30.00	0.0%
64550 · GA - Administrative Expense - Other		
Total 64550 · GA - Administrative Expense	1,052.59	303.89%
64000 · General and Administrative - Other		
Total 64000 · General and Administrative	5,130.49	554.92%
65000 · ReStore		
65010 · ReStore - Marketing	0.00	0.0%
65020 · ReStore - Supplies - Repurpose	-166.63	0.0%
65030 · ReStore - Tithe	0.00	0.0%
65040 · ReStore - Shipping	0.00	0.0%
Total 65000 · ReStore	-166.63	0.0%
67000 · Catering		
67010 · Catering - Marketing	0.00	0.0%
67020 · Catering - Food	0.00	0.0%
67030 · Catering - Supplies	0.00	0.0%
Total 67000 · Catering	0.00	0.0%
67400 · T-shirt Expense	-108.37	0.0%
67500 · Sales Tax - Manual		
67800 · Fundraising Expense - MISC.	-170.87	0.0%
68000 · Occupancy Expense		
68010 · OE - Lease/Debt Service	0.00	0.0%
68020 · OE - Property Insurance	-974.13	0.0%
68021 · OE - Property Tax	0.00	0.0%
68030 · OE - Worker's Comp Insurance	0.00	0.0%
68110 · OE - Maintenance		
681101 · Insurance Repairs/Reimbursement	0.00	0.0%
681102 · Deck for Apt.	0.00	0.0%
681103 · OE - Maintenance - Other	-333.37	0.0%
681104 · Appliance & Equipment Replacemt		
68110 · OE - Maintenance - Other		
Total 68110 · OE - Maintenance	-257.99	22.61%
68120 · OE - Decor & Furniture	6.66	108.88%
68130 · OE - Food	405.35	119.91%
68140 · OE - Dish TV	-35.65	58.55%
68150 · OE - ATT Phone/Internet	0.71	100.4%
68160 · OE - Electric & Gas		
681601 · OE - Electric	-82.57	85.06%
681602 · OE - Gas	0.00	0.0%
Total 68160 · OE - Electric & Gas	-82.57	85.06%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	\$ Over Budget	% of Budget
68161 · OE - Security Light	0.00	0.0%
68162 · OE - Security Monitoring	-23.00	0.0%
68170 · OE - Water	-9.98	94.52%
68180 · OE - Pest Control	-15.00	85.0%
68190 · OE - Trash Service	32.20	129.27%
68200 · OE - House Supplies	-87.08	47.5%
Total 68000 · Occupancy Expense	-1,040.48	78.39%
70000 · Other Account	0.21	100.0%
Total Expense	2,120.00	107.91%
Net Ordinary Income	18,053.60	151.71%
Other Income/Expense		
Other Expense		
71000 · Depreciation Expense	-2,209.10	0.0%
72000 · Amortization Expense	-163.37	0.0%
Total Other Expense	-2,372.47	0.0%
Net Other Income	2,372.47	0.0%
Net Income	20,426.07	162.77%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	TOTAL		
	Jan - Dec 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
40000 · Donations - Individuals			
40100 · Contributions - Individuals Unr	123,205.31	145,903.00	-22,697.69
40200 · Contributins - Corp & Fond. Unr	152,314.75	125,050.00	27,264.75
40500 · Contributions - Individuals-TR	18,305.00	19,900.00	-1,595.00
40600 · Contributions - Corp-Temp Restr	0.00	0.00	0.00
Total 40000 · Donations - Individuals	293,825.06	290,853.00	2,972.06
41000 · Grant Income - Private			
41100 · Grants - Private - Unrestricted	9,000.00	25,000.00	-16,000.00
Total 41000 · Grant Income - Private	9,000.00	25,000.00	-16,000.00
42000 · Annual Dinner Income			
42100 · Annual Dinner Ticket Sales	6,726.60	7,500.00	-773.40
42500 · Annual Dinner Table Sponsor	2,000.00	0.00	2,000.00
42510 · Annual Dinner Event Sponsor	18,400.00	5,000.00	13,400.00
Total 42000 · Annual Dinner Income	27,126.60	12,500.00	14,626.60
45000 · Repurposed Goods Income			
45100 · ReStore - Repuprosed Goods Inc.	5,385.00	5,000.00	385.00
45300 · Restore - Candle Sales	0.00	0.00	0.00
45400 · Silent Aution	2,530.00		
Total 45000 · Repurposed Goods Income	7,915.00	5,000.00	2,915.00
46000 · Product Sales			
46200 · Farm to Table - Packaged Prod.	18.00	0.00	18.00
46300 · Online Sales			
46301 · Online Sales - Books	0.00	0.00	0.00
46302 · Online Sales - Candles	340.00	500.00	-160.00
46303 · Online Sales - T-Shirts	189.91	500.00	-310.09
46304 · Online Sales - Wood Products	352.78	0.00	352.78
46305 · Miscellaneous Item	1,152.59	0.00	1,152.59
Total 46300 · Online Sales	2,035.28	1,000.00	1,035.28
Total 46000 · Product Sales	2,053.28	1,000.00	1,053.28
49000 · Miscellaneous Income			
49100 · Interest Income	306.37	0.00	306.37
49999 · Uncategorized Income	0.00	0.00	0.00
49000 · Miscellaneous Income - Other	0.00	20.00	-20.00
Total 49000 · Miscellaneous Income	306.37	20.00	286.37
Total Income	340,226.31	334,373.00	5,853.31
Cost of Goods Sold			
51000 · Cost of Goods			
510001 · Cost of Goods - Online Sales	910.22	0.00	910.22
510002 · Cost of Goods - ReStore	390.00		
Total 51000 · Cost of Goods	1,300.22	0.00	1,300.22
Total COGS	1,300.22	0.00	1,300.22
Gross Profit	338,926.09	334,373.00	4,553.09

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Expense	TOTAL		
	Jan - Dec 18	Budget	\$ Over Budget
62000 · Program Expenses			
62100 · Salary Expense	178,858.48	163,950.00	14,908.48
62110 · Payroll Taxes			
6211001 · Medicare Taxes Expense	2,608.67	2,377.32	231.35
6211002 · Social Security Tax Expense	11,154.30	10,164.96	989.34
6211004 · State Unemployment Tax	2,070.20	4,426.68	-2,356.48
62110 · Payroll Taxes - Other	146.36	0.00	146.36
Total 62110 · Payroll Taxes	15,979.53	16,968.96	-989.43
62111 · Payroll Processing	545.50	396.96	148.54
62114 · Contract Labor			
6211401 · PRN	6,065.00	9,999.96	-3,934.96
6211403 · Yoga	1,200.00	2,000.00	-800.00
6211404 · Other Therapy	375.00	0.00	375.00
62114 · Contract Labor - Other	0.00	0.00	0.00
Total 62114 · Contract Labor	7,640.00	11,999.96	-4,359.96
62115 · Resident Transitional Expense	1,035.42	1,000.00	35.42
62117 · Staff Training	292.00	1,723.00	-1,431.00
62119 · Individual Education	122.50	1,000.00	-877.50
62120 · Medical Expense	711.64	1,430.00	-718.36
62130 · Medical - Prescription Drugs	3,824.21	3,840.00	-15.79
62131 · Drug & Alcohol Screens			
6213101 · Resident Screens	1,823.40	1,000.00	823.40
6213102 · Staff Screens	0.00	36.00	-36.00
62131 · Drug & Alcohol Screens - Other	57.00	0.00	57.00
Total 62131 · Drug & Alcohol Screens	1,880.40	1,036.00	844.40
62132 · Dental Expense	210.00	1,903.00	-1,693.00
62140 · Mental Health & Counseling	0.00	1,000.00	-1,000.00
62145 · Vision Expense	0.00	240.00	-240.00
62150 · Curriculum	487.76	700.00	-212.24
62160 · Stipends	1,542.50	2,000.00	-457.50
62170 · Social Activities	1,972.19	2,400.00	-427.81
62171 · Participant Needs			
6217101 · Cell Phones	742.05	1,200.00	-457.95
6217102 · Cigarettes/Vapes	3,302.69	3,488.00	-185.31
6217103 · Clothing	845.07	1,865.00	-1,019.93
6217104 · Gifts/Incentives	533.84	800.00	-266.16
6217105 · Personal Items	728.91	2,000.00	-1,271.09
6217106 · Other	2,559.01	0.00	2,559.01
62171 · Participant Needs - Other	186.76	0.00	186.76
Total 62171 · Participant Needs	8,898.33	9,353.00	-454.67
62172 · Legal Fees			
621721 · Legal Fees-Social Services Fees	154.00	30.00	124.00
621722 · Legal Fees-Court Fees	1,113.68	2,155.00	-1,041.32

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	TOTAL		
	Jan - Dec 18	Budget	\$ Over Budget
621723 · Legal Fees-Attorney Fees	0.00	1,000.00	-1,000.00
Total 62172 · Legal Fees	1,267.68	3,185.00	-1,917.32
62180 · Transportation Expense			
621801 · Fuel	2,938.20	3,600.00	-661.80
621802 · Insurance	250.00	1,400.00	-1,150.00
621803 · Maintenance & Repairs	1,787.28	1,800.00	-12.72
621804 · Tags & License Fees	66.56	130.00	-63.44
621805 · Mileage	405.24	120.00	285.24
621806 · Parking	122.00	250.00	-128.00
62180 · Transportation Expense - Other	0.00	5.50	-5.50
Total 62180 · Transportation Expense	5,569.28	7,305.50	-1,736.22
Total 62000 · Program Expenses	230,837.42	231,431.38	-593.96
63000 · Fundraising Expenses			
63010 · Annual Gala - Food	6,212.48	4,800.00	1,412.48
63020 · Annual Gala - Entertainment	3,696.20	1,400.00	2,296.20
63030 · Annual Gala - Decor	635.11	750.00	-114.89
63040 · Annual Gala - Rentals	344.53	3,000.00	-2,655.47
63050 · Annual Gala - Other Expenses	671.57	140.00	531.57
63060 · Annual Gala - Print Materials	422.11	500.00	-77.89
63070 · Annual Gala - Music	2,000.00	1,200.00	800.00
Total 63000 · Fundraising Expenses	13,982.00	11,790.00	2,192.00
64000 · General and Administrative			
64100 · GA - Office Supplies	2,801.16	650.00	2,151.16
64200 · GA - Technology Expenses	2,069.50	1,075.00	994.50
64250 · GA - Staff Luncheons/Incentives	2,799.67	1,600.00	1,199.67
64300 · GA - Training & Development			
643010 · Volunteer Training	432.16	200.00	232.16
643011 · Training & Development - Other	803.18	500.00	303.18
64300 · GA - Training & Development - Other	403.00		
Total 64300 · GA - Training & Development	1,638.34	700.00	938.34
64306 · GA - Cell Phones	857.00	360.00	497.00
64350 · GA - Dues & Memberships	565.00	150.00	415.00
64400 · GA - Board Insurance	1,204.00	1,129.00	75.00
64450 · GA - Professional Fees	0.00	200.00	-200.00
64500 · GA - Audit & Accounting	2,200.00	1,475.00	725.00
64550 · GA - Administrative Expense			
645500 · GA - Online Processing Fees	3,578.59	1,460.00	2,118.59
645502 · GA - Postage & PO Boxes	298.31	400.00	-101.69
645503 · GA - Bank Fees	1.00	120.00	-119.00
645504 · GA - Donations to Hmn Traf Orgs	0.00	0.00	0.00
645505 · GA - Due Dilligence on Property	0.00	0.00	0.00
645506 · GA - Licensing & Fees	445.47	180.00	265.47
645507 · GA - Marketing	20.00	200.00	-180.00
645508 · GA - Storage	0.00	0.00	0.00

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	TOTAL		
	Jan - Dec 18	Budget	\$ Over Budget
645509 · GA - Travel/Conferences & Aware	1,746.09	2,000.00	-253.91
645510 · GA - Bank - Interest			
6455101 · Loan #600530030	1,938.40	576.00	1,362.40
6455102 · Loan #600530000	3,010.10	900.00	2,110.10
Total 645510 · GA - Bank - Interest	4,948.50	1,476.00	3,472.50
645599 · GA - Administrative Exp - Other	1.06	360.00	-358.94
64550 · GA - Administrative Expense - Other	7.50		
Total 64550 · GA - Administrative Expense	11,046.52	6,196.00	4,850.52
64000 · General and Administrative - Other	24.75		
Total 64000 · General and Administrative	25,205.94	13,535.00	11,670.94
65000 · ReStore			
65010 · ReStore - Marketing	0.00	0.00	0.00
65020 · ReStore - Supplies - Repurpose	387.55	2,000.00	-1,612.45
65030 · ReStore - Tithe	0.00	0.00	0.00
65040 · ReStore - Shipping	0.00	0.00	0.00
Total 65000 · ReStore	387.55	2,000.00	-1,612.45
67000 · Catering			
67010 · Catering - Marketing	0.00	0.00	0.00
67020 · Catering - Food	0.00	0.00	0.00
67030 · Catering - Supplies	0.00	0.00	0.00
Total 67000 · Catering	0.00	0.00	0.00
67400 · T-shirt Expense	750.00	1,300.00	-550.00
67500 · Sales Tax - Manual	827.15		
67800 · Fundraising Expense - MISC.	33.03	2,050.00	-2,016.97
68000 · Occupancy Expense			
68010 · OE - Lease/Debt Service	0.00	0.00	0.00
68020 · OE - Property Insurance	13,231.00	11,690.00	1,541.00
68021 · OE - Property Tax	0.00	0.00	0.00
68030 · OE - Worker's Comp Insurance	0.00	0.00	0.00
68110 · OE - Maintenance			
681101 · Insurance Repairs/Reimbursement	0.00	0.00	0.00
681102 · Deck for Apt.	0.00	0.00	0.00
681103 · OE - Maintenance - Other	1,430.05	4,000.00	-2,569.95
681104 · Appliance & Equipment Replacemt	468.00		
68110 · OE - Maintenance - Other	3,203.07		
Total 68110 · OE - Maintenance	5,101.12	4,000.00	1,101.12
68120 · OE - Decor & Furniture	423.73	900.00	-476.27
68130 · OE - Food	20,751.15	24,432.00	-3,680.85
68140 · OE - Dish TV	657.82	1,032.00	-374.18
68150 · OE - ATT Phone/Internet	2,018.93	2,125.00	-106.07
68160 · OE - Electric & Gas			
681601 · OE - Electric	8,036.73	6,633.00	1,403.73
681602 · OE - Gas	0.00	0.00	0.00
Total 68160 · OE - Electric & Gas	8,036.73	6,633.00	1,403.73

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

		TOTAL		
		Jan - Dec 18	Budget	\$ Over Budget
68161 · OE - Security Light		0.00	0.00	0.00
68162 · OE - Security Monitoring		276.00	276.00	0.00
68170 · OE - Water		2,202.02	2,185.00	17.02
68180 · OE - Pest Control		829.32	1,200.00	-370.68
68190 · OE - Trash Service		1,440.22	1,320.00	120.22
68200 · OE - House Supplies		1,348.00	1,990.00	-642.00
Total 68000 · Occupancy Expense		56,316.04	57,783.00	-1,466.96
70000 · Other Account		2,700.75	0.00	2,700.75
Total Expense		331,039.88	319,889.38	11,150.50
Net Ordinary Income		7,886.21	14,483.62	-6,597.41
Other Income/Expense				
Other Expense				
71000 · Depreciation Expense		0.00	26,509.20	-26,509.20
72000 · Amortization Expense		0.00	1,960.00	-1,960.00
Total Other Expense		0.00	28,469.20	-28,469.20
Net Other Income		0.00	-28,469.20	28,469.20
Net Income		<u>7,886.21</u>	<u>-13,985.58</u>	<u>21,871.79</u>

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	% of Budget
Ordinary Income/Expense	
Income	
40000 · Donations - Individuals	
40100 · Contributions - Individuals Unr	84.44%
40200 · Contributins - Corp & Fond. Unr	121.8%
40500 · Contributions - Individuals-TR	91.99%
40600 · Contributions - Corp-Temp Restr	0.0%
Total 40000 · Donations - Individuals	101.02%
41000 · Grant Income - Private	
41100 · Grants - Private - Unrestricted	36.0%
Total 41000 · Grant Income - Private	36.0%
42000 · Annual Dinner Income	
42100 · Annual Dinner Ticket Sales	89.69%
42500 · Annual Dinner Table Sponsor	100.0%
42510 · Annual Dinner Event Sponsor	368.0%
Total 42000 · Annual Dinner Income	217.01%
45000 · Repurposed Goods Income	
45100 · ReStore - Repuprosed Goods Inc.	107.7%
45300 · Restore - Candle Sales	0.0%
45400 · Silent Aution	
Total 45000 · Repurposed Goods Income	158.3%
46000 · Product Sales	
46200 · Farm to Table - Packaged Prod.	100.0%
46300 · Online Sales	
46301 · Online Sales - Books	0.0%
46302 · Online Sales - Candles	68.0%
46303 · Online Sales - T-Shirts	37.98%
46304 · Online Sales - Wood Products	100.0%
46305 · Miscellaneous Item	100.0%
Total 46300 · Online Sales	203.53%
Total 46000 · Product Sales	205.33%
49000 · Miscellaneous Income	
49100 · Interest Income	100.0%
49999 · Uncategorized Income	0.0%
49000 · Miscellaneous Income - Other	0.0%
Total 49000 · Miscellaneous Income	1,531.85%
Total Income	101.75%
Cost of Goods Sold	
51000 · Cost of Goods	
510001 · Cost of Goods - Online Sales	100.0%
510002 · Cost of Goods - ReStore	
Total 51000 · Cost of Goods	100.0%
Total COGS	100.0%
Gross Profit	101.36%

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

Expense	% of Budget
62000 · Program Expenses	
62100 · Salary Expense	109.09%
62110 · Payroll Taxes	
6211001 · Medicare Taxes Expense	109.73%
6211002 · Social Security Tax Expense	109.73%
6211004 · State Unemployment Tax	46.77%
62110 · Payroll Taxes - Other	100.0%
Total 62110 · Payroll Taxes	94.17%
62111 · Payroll Processing	137.42%
62114 · Contract Labor	
6211401 · PRN	60.65%
6211403 · Yoga	60.0%
6211404 · Other Therapy	100.0%
62114 · Contract Labor - Other	0.0%
Total 62114 · Contract Labor	63.67%
62115 · Resident Transitional Expense	103.54%
62117 · Staff Training	16.95%
62119 · Individual Education	12.25%
62120 · Medical Expense	49.77%
62130 · Medical - Prescription Drugs	99.59%
62131 · Drug & Alcohol Screens	
6213101 · Resident Screens	182.34%
6213102 · Staff Screens	0.0%
62131 · Drug & Alcohol Screens - Other	100.0%
Total 62131 · Drug & Alcohol Screens	181.51%
62132 · Dental Expense	11.04%
62140 · Mental Health & Counseling	0.0%
62145 · Vision Expense	0.0%
62150 · Curriculum	69.68%
62160 · Stipends	77.13%
62170 · Social Activities	82.18%
62171 · Participant Needs	
6217101 · Cell Phones	61.84%
6217102 · Cigarettes/Vapes	94.69%
6217103 · Clothing	45.31%
6217104 · Gifts/Incentives	66.73%
6217105 · Personal Items	36.45%
6217106 · Other	100.0%
62171 · Participant Needs - Other	100.0%
Total 62171 · Participant Needs	95.14%
62172 · Legal Fees	
621721 · Legal Fees-Social Services Fees	513.33%
621722 · Legal Fees-Court Fees	51.68%

Rest Stop Ministries, Inc.

Profit & Loss Budget vs. Actual

January through December 2018

	% of Budget
621723 · Legal Fees-Attorney Fees	0.0%
Total 62172 · Legal Fees	39.8%
62180 · Transportation Expense	
621801 · Fuel	81.62%
621802 · Insurance	17.86%
621803 · Maintenance & Repairs	99.29%
621804 · Tags & License Fees	51.2%
621805 · Mileage	337.7%
621806 · Parking	48.8%
62180 · Transportation Expense - Other	0.0%
Total 62180 · Transportation Expense	76.23%
Total 62000 · Program Expenses	99.74%
63000 · Fundraising Expenses	
63010 · Annual Gala - Food	129.43%
63020 · Annual Gala - Entertainment	264.01%
63030 · Annual Gala - Decor	84.68%
63040 · Annual Gala - Rentals	11.48%
63050 · Annual Gala - Other Expenses	479.69%
63060 · Annual Gala - Print Materials	84.42%
63070 · Annual Gala - Music	166.67%
Total 63000 · Fundraising Expenses	118.59%
64000 · General and Administrative	
64100 · GA - Office Supplies	430.95%
64200 · GA - Technology Expenses	192.51%
64250 · GA - Staff Luncheons/Incentives	174.98%
64300 · GA - Training & Development	
643010 · Volunteer Training	216.08%
643011 · Training & Development - Other	160.64%
64300 · GA - Training & Development - Other	
Total 64300 · GA - Training & Development	234.05%
64306 · GA - Cell Phones	238.06%
64350 · GA - Dues & Memberships	376.67%
64400 · GA - Board Insurance	106.64%
64450 · GA - Professional Fees	0.0%
64500 · GA - Audit & Accounting	149.15%
64550 · GA - Administrative Expense	
645500 · GA - Online Processing Fees	245.11%
645502 · GA - Postage & PO Boxes	74.58%
645503 · GA - Bank Fees	0.83%
645504 · GA - Donations to Hmn Traf Orgs	0.0%
645505 · GA - Due Dilligence on Property	0.0%
645506 · GA - Licensing & Fees	247.48%
645507 · GA - Marketing	10.0%
645508 · GA - Storage	0.0%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget
645509 · GA - Travel/Conferences & Aware	87.31%
645510 · GA - Bank - Interest	
6455101 · Loan #600530030	336.53%
6455102 · Loan #600530000	334.46%
Total 645510 · GA - Bank - Interest	335.26%
645599 · GA - Administrative Exp - Other	0.29%
64550 · GA - Administrative Expense - Other	
Total 64550 · GA - Administrative Expense	178.29%
64000 · General and Administrative - Other	
Total 64000 · General and Administrative	186.23%
65000 · ReStore	
65010 · ReStore - Marketing	0.0%
65020 · ReStore - Supplies - Repurpose	19.38%
65030 · ReStore - Tithe	0.0%
65040 · ReStore - Shipping	0.0%
Total 65000 · ReStore	19.38%
67000 · Catering	
67010 · Catering - Marketing	0.0%
67020 · Catering - Food	0.0%
67030 · Catering - Supplies	0.0%
Total 67000 · Catering	0.0%
67400 · T-shirt Expense	57.69%
67500 · Sales Tax - Manual	
67800 · Fundraising Expense - MISC.	1.61%
68000 · Occupancy Expense	
68010 · OE - Lease/Debt Service	0.0%
68020 · OE - Property Insurance	113.18%
68021 · OE - Property Tax	0.0%
68030 · OE - Worker's Comp Insurance	0.0%
68110 · OE - Maintenance	
681101 · Insurance Repairs/Reimbursement	0.0%
681102 · Deck for Apt.	0.0%
681103 · OE - Maintenance - Other	35.75%
681104 · Appliance & Equipment Replacemt	
68110 · OE - Maintenance - Other	
Total 68110 · OE - Maintenance	127.53%
68120 · OE - Decor & Furniture	47.08%
68130 · OE - Food	84.93%
68140 · OE - Dish TV	63.74%
68150 · OE - ATT Phone/Internet	95.01%
68160 · OE - Electric & Gas	
681601 · OE - Electric	121.16%
681602 · OE - Gas	0.0%
Total 68160 · OE - Electric & Gas	121.16%

Rest Stop Ministries, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

	% of Budget
68161 · OE - Security Light	0.0%
68162 · OE - Security Monitoring	100.0%
68170 · OE - Water	100.78%
68180 · OE - Pest Control	69.11%
68190 · OE - Trash Service	109.11%
68200 · OE - House Supplies	67.74%
Total 68000 · Occupancy Expense	97.46%
70000 · Other Account	100.0%
Total Expense	103.49%
Net Ordinary Income	54.45%
Other Income/Expense	
Other Expense	
71000 · Depreciation Expense	0.0%
72000 · Amortization Expense	0.0%
Total Other Expense	0.0%
Net Other Income	0.0%
Net Income	-56.39%