FY 2016 Budget
8100 | Administration
8200 | Grants \& Awards

| INCOME |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government Income |  |  |  |  |  |  |  |  |  |
| NEH Funds Receivable +COH | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$243,400.00 | \$243,400.00 |
| 4001 \| NEH Income | \$0.00 | \$0.00 | \$0.00 | \$18,250.00 | \$0.00 | \$0.00 | \$0.00 | \$741,500.00 | \$759,750.00 |
| 4102 \| Other Gov't Income | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 | \$1,700.00 | \$0.00 | \$0.00 | \$30,000.00 | \$51,700.00 |
| 4103 \| TN State Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,000.00 | \$21,000.00 |
| TOTAL \| Government Income | \$0.00 | \$0.00 | \$0.00 | \$38,250.00 | \$1,700.00 | \$0.00 | \$0.00 | \$1,035,900.00 | \$1,075,850.00 |
| Private Donated Income |  |  |  |  |  |  |  |  |  |
| 4201 \| Foundation Income | \$0.00 | \$0.00 | \$0.00 | \$28,000.00 | \$5,000.00 | \$0.00 | \$0.00 | \$0.00 | \$33,000.00 |
| 4301\| Corporate Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 4302 \| Corporate Sponsorship | \$0.00 | \$0.00 | \$0.00 | \$52,500.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$53,500.00 |
| 4303 \| Endowment/Reserve Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 |
| 4401 \| Individual Donations | \$0.00 | \$4,000.00 | \$1,500.00 | \$22,000.00 | \$8,800.00 | \$8,500.00 | \$0.00 | \$23,625.00 | \$68,425.00 |
| 4404 \| Donated Travel Reimburse. | \$4,500.00 | \$0.00 | \$0.00 | \$0.00 | \$200.00 | \$0.00 | \$0.00 | \$0.00 | \$4,700.00 |
| TOTAL \| Private Donated Income | \$4,500.00 | \$4,000.00 | \$1,500.00 | \$102,500.00 | \$35,000.00 | \$8,500.00 | \$0.00 | \$23,625.00 | \$179,625.00 |
| Earned Income |  |  |  |  |  |  |  |  |  |
| 4450 \| Interest \& Dividends | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 4501 \| Exhibit Rentals | \$0.00 | \$0.00 | \$0.00 | \$27,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,500.00 |
| 4502 \| Merchandise Sales | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 |
| 4504 \| Ticket Sales | \$0.00 | \$0.00 | \$0.00 | \$50,000.00 | \$0.00 | \$0.00 | \$0.00 | \$4,750.00 | \$54,750.00 |
| 4505 \| Book Sales | \$0.00 | \$0.00 | \$0.00 | \$5,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,000.00 |
| 4506 \| Tuition \& Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,500.00 | \$0.00 | \$0.00 | \$0.00 | \$17,500.00 |
| 4509 \| Auction | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 |
| TOTAL \| Earned Income | \$0.00 | \$0.00 | \$0.00 | \$93,500.00 | \$17,500.00 | \$0.00 | \$0.00 | \$4,750.00 | \$115,750.00 |
| TOTAL INCOME | \$4,500.00 | \$4,000.00 | \$1,500.00 | \$234,250.00 | \$54,200.00 | \$8,500.00 | \$0.00 | \$1,064,275.00 | \$1,371,225.00 |
|  |  |  |  |  |  |  |  |  |  |
| EXPENSE |  |  |  |  |  |  |  |  |  |
| Personnel Costs |  |  |  |  |  |  |  |  |  |
| 5001 \| Staff Salaries | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$375,000.00 | \$375,000.00 |
| 5002 \| Bonuses | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5010 \| Employee Benefits | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79,285.00 | \$79,285.00 |
| 5020 \| Employer Taxes | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,650.00 | \$30,650.00 |
| 5041 \| Workers' Compensation Ins. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 | \$2,700.00 |
| TOTAL \| Personnel Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$487,635.00 | \$487,635.00 |
| Consultation \& Services |  |  |  |  |  |  |  |  |  |
| 5110 \| Computer \& Tech Consultation | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 | \$2,000.00 |
| 5120 \| Other Consultation | \$5,000.00 | \$0.00 | \$0.00 | \$41,500.00 | \$11,240.00 | \$53,440.00 | \$25,000.00 | \$0.00 | \$136,180.00 |
| 5130 \| Accounting Services | \$11,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,000.00 |
| 5131 \| Bookkeeping Services | \$26,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,500.00 |
| 5145 \| Graphic Design Services | \$0.00 | \$0.00 | \$1,500.00 | \$5,500.00 | \$1,500.00 | \$2,500.00 | \$0.00 | \$0.00 | \$11,000.00 |
| 5150 \| Scholar \& Teacher Honoraria | \$0.00 | \$0.00 | \$6,800.00 | \$44,750.00 | \$18,000.00 | \$27,500.00 | \$0.00 | \$0.00 | \$97,050.00 |
| 5151 \| Performer Honoraria | \$0.00 | \$0.00 | \$0.00 | \$5,500.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$6,500.00 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 5161 \| Bank \& Investment Fees | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 5162 \| Merchant Bank Fees | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,000.00 |
| 5201\| Rent | \$6,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45,000.00 | \$51,000.00 |
| 5221 \| Office Supplies \& Amenities | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300.00 | \$0.00 | \$300.00 |
| 5222 \| Stationery \& Envelopes | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5231 \| Office Furniture \& Improvement | \$60,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$60,000.00 |
| 5234 \| Printing Costs | \$0.00 | \$0.00 | \$2,000.00 | \$0.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,150.00 |

FY 2016 Budget
$8100 \mid$ Administration $8200 \mid$ Grants \& Awards $\begin{gathered}\left.8300 \left\lvert\, \begin{array}{l}\text { History } \& C \\ \text { Programs }\end{array}\right.\right)\end{gathered}$

|  | 8100 \| Administration | 8200 \| Grants \& Awards | \| | Language Programs | 8500 \| Youth Programs | 8600 \| Digital Programs | 8700 \| Development | 8999 \| Unrestricted | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5241 \| Cleaning \& Janitorial | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,200.00 | \$5,200.00 |
| 5251 \| Insurance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$775.00 | \$0.00 | \$0.00 | \$0.00 | \$775.00 |
| 5261 \| Computer Hardware \& Software | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5281 \| Other Equipment Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5301 \| Digital Communications | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,788.00 | \$1,788.00 |
| 5302 \| Website Dev. \& Maintenance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,000.00 | \$0.00 | \$0.00 | \$5,000.00 |
| 5310 \| Phone \& Internet Service | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,580.00 | \$5,580.00 |
| 5330 \| Postage \& Shipping | \$0.00 | \$0.00 | \$1,300.00 | \$0.00 | \$0.00 | \$0.00 | \$1,300.00 | \$0.00 | \$2,600.00 |
| 5335 \| Mail House Services | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5340 \| Printer, Copier \& Fax Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL \\| General Operating Expenses | \$70,500.00 | \$0.00 | \$3,300.00 | \$0.00 | \$1,925.00 | \$5,000.00 | \$1,600.00 | \$57,568.00 | \$139,893.00 |
| Travel Expenses |  |  |  |  |  |  |  |  |  |
| 5401 \| Board \& Committee Travel | \$20,000.00 | \$400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,400.00 |
| 5410 \| Staff Travel | \$3,000.00 | \$2,499.00 | \$2,499.00 | \$4,000.00 | \$650.00 | \$0.00 | \$0.00 | \$1,000.00 | \$13,648.00 |
| 5440 \| Scholar \& Teacher Travel | \$0.00 | \$0.00 | \$6,160.00 | \$25,000.00 | \$2,750.00 | \$0.00 | \$0.00 | \$0.00 | \$33,910.00 |
| TOTAL \| Travel Expenses | \$23,000.00 | \$2,899.00 | \$8,659.00 | \$29,000.00 | \$3,400.00 | \$0.00 | \$0.00 | \$1,000.00 | \$67,958.00 |
| Event Expenses |  |  |  |  |  |  |  |  |  |
| 5501 \| Facilities Rental | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 | \$5,000.00 | \$0.00 | \$1,250.00 | \$0.00 | \$16,250.00 |
| 5502 \| Tents | \$0.00 | \$0.00 | \$0.00 | \$17,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,300.00 |
| 5503 \| Tables, Chairs \& Benches | \$0.00 | \$0.00 | \$0.00 | \$24,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,500.00 |
| 5504 \| Decorations \& Related Supplies | \$0.00 | \$0.00 | \$0.00 | \$2,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,600.00 |
| 5505 \| AN Services | \$0.00 | \$0.00 | \$0.00 | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,000.00 |
| 5510 \| Stages \& Sound | \$0.00 | \$0.00 | \$0.00 | \$6,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,000.00 |
| 5511 \| Event Electricity | \$0.00 | \$0.00 | \$0.00 | \$3,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,300.00 |
| 5512 \| Event Phone Lines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5520 \| Signs \& Banners | \$0.00 | \$0.00 | \$0.00 | \$10,000.00 | \$100.00 | \$0.00 | \$0.00 | \$0.00 | \$10,100.00 |
| 5521 \| Waste Management | \$0.00 | \$0.00 | \$0.00 | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$800.00 |
| 5530 \| Catering, Food \& Beverage | \$250.00 | \$300.00 | \$700.00 | \$46,500.00 | \$5,150.00 | \$0.00 | \$3,750.00 | \$0.00 | \$56,650.00 |
| 5534 \| Valet | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 5540 \| Truck, Trolley \& Equipment | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 |
| 5550 \| Permits \& Inspections | \$0.00 | \$0.00 | \$0.00 | \$700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$700.00 |
| 5551 \| Parking \& Bagged Meters | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 5560 \| Costumes \& Children's Activities | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 |
| 5565 \| Books \& Programs for Students | \$0.00 | \$0.00 | \$500.00 | \$6,000.00 | \$20,000.00 | \$0.00 | \$0.00 | \$0.00 | \$26,500.00 |
| 5570 \| Exhibits \& Displays | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5580 \| Security Costs | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 |
| 5581 \| Site Labor | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 |
| 5584 \| Merchandise for Resale | \$0.00 | \$0.00 | \$0.00 | \$9,000.00 | \$0.00 | \$0.00 | \$1,250.00 | \$0.00 | \$10,250.00 |
| 5585 \| Sales Equipment | \$0.00 | \$0.00 | \$0.00 | \$300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300.00 |
| 5590 \| Misc. \& Contingency | \$0.00 | \$0.00 | \$0.00 | \$250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250.00 |
| TOTAL \| Event Expenses | \$250.00 | \$300.00 | \$1,200.00 | \$161,250.00 | \$30,250.00 | \$0.00 | \$6,250.00 | \$0.00 | \$199,500.00 |
| Grants, Awards \& Scholarships |  |  |  |  |  |  |  |  |  |
| 5650 \| Grants \& Awards | \$0.00 | \$140,550.00 | \$26,000.00 | \$0.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$167,075.00 |
| TOTAL \| Grants, Awards \& Scholarships | \$0.00 | \$140,550.00 | \$26,000.00 | \$0.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$167,075.00 |
| Dues, Fees \& Gifts |  |  |  |  |  |  |  |  |  |
| 5901\| FSHC Dues | \$12,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 |
| 5910 \| Dues, Affiliate Fees, Licensing | \$1,750.00 | \$550.00 | \$0.00 | \$200.00 | \$0.00 | \$0.00 | \$300.00 | \$0.00 | \$2,800.00 |
| 5911 \| Subscriptions | \$0.00 | \$15.00 | \$0.00 | \$250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$265.00 |
| 5920 \| Legislative Education Costs | \$100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.00 |
| 5930 \| Gifts, Condolences \& Favors | \$500.00 | \$0.00 | \$0.00 | \$1,250.00 | \$800.00 | \$0.00 | \$200.00 | \$0.00 | \$2,750.00 |
| TOTAL \| Dues, Fees \& Gifts | \$14,350.00 | \$565.00 | \$0.00 | \$1,700.00 | \$800.00 | \$0.00 | \$500.00 | \$0.00 | \$17,915.00 |

